

OFFERING SUMMARY

CHIPOTLE | ASPEN DENTAL

HENDERSONVILLE, NC

Marcus & Millichap

TAYLOR MCMINN
RETAIL GROUP

FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

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Marcus & Millichap

TAYLOR MCMINN

RETAIL GROUP

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SUBJECT RENDER

CHIPOTLE | ASPEN DENTAL

59 HIGHLANDS SQUARE DRIVE · HENDERSONVILLE, NC · 28792



PRICE

\$4,485,000



SQUARE FEET

5,934



YEAR ONE NOI

\$257,809



LAND AREA

1.82 AC



YEAR BUILT

2021



EXISTING DEBT

FREE & CLEAR



OCCUPANCY

100%



PARCEL ID

9579589516





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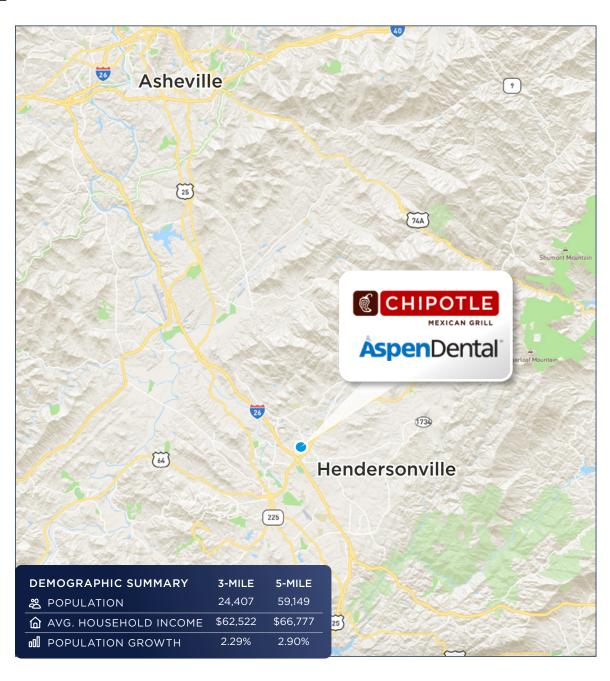
OFFERING SUMMARY

CHIPOTLE | ASPEN DENTAL

59 Highlands Square Drive · Hendersonville, NC · 28792

THE OFFERING	
\$4,485,000 PRICE	5.75% CAP
NOI	\$257,809
CURRENT OCCUPANCY	100%
CASH ON CASH RETURN	\$84,402 6.27%
SQUARE FOOTAGE	5,934 SF
YEAR BUILT	2021
LOT SIZE	1.82 AC

MAJOR TENANTS	GLA (%)	TERM REMAINING	RENT/SF
CHIPOTLE MEXICAN GRILL	40.83%	10 Years	\$43.00
Åspen Dental	59.17%	10 Years	\$43.50



INVESTMENT HIGHLIGHTS CHIPOTLE | ASPEN DENTAL

NEW CONSTRUCTION CORPORATE CHIPOTLE & ASPEN DENTAL | WALMART & SAM'S CLUB OUTPARCEL

- The subject property is a 5,934SF Class-A new construction two-tenant retail strip center located in Hendersonville (Asheville MSA), NC
- · Located as an outparcel to high-performing Walmart Supercenter & Sam's Club
- · Walmart ranks in the top 80% of locations on a national and state level (Foot Traffic, Placer.ai)
- The adjacent Chick-Fil-A ranks in the top 80% of locations on a national and state level (Foot Traffic, Placer.ai)
- · Interstate access and Walmart anchor makes this site a regional draw
- · The property is leased to best-in-class tenants Chipotle and Aspen Dental
- · All tenants are on long term 10 Year leases with increases and full Corporate Guarantees
- New Class A construction features attractive cultured stone and brick exterior

LONG TERM LEASES WITH INCREASES

- · Chipotle Ten (10) Year Lease with a 7% rent increase in Year 6.
- · Chipotle Four (4) Option periods of Five (5) years each with 10% increases.
- · Aspen Dental Ten (10) Year Lease with 8% rent increase in Year 6.
- · Aspen Dental Three (3) Option periods of Five (5) years each with 8% rental increases.

STRATEGIC RETAIL LOCATION

- Well-located at signalized intersection directly off Interstate 26 (65,500 VPD) along Chimney Rock Road (35,000 VPD) in the heart of the main retail corridor in Hendersonville
- Surrounding National Retailers include Walmart, Sam's Club, Shoe Show, Staples, Petco, Chick-Fil-A, & More
- Subject Property is located 11 miles from the Asheville Regional Airport
- Center sits at a hard corner signalized intersection with excellent visibility & multiple points of Ingress/ Egress

HENDERSONVILLE, NC | ASHEVILLE MSA

- · Hendersonville is located 23 miles Southeast of Asheville, NC and is the county seat of Henderson County
- Hendersonville is home to the North Carolina Apple Festival that has an annual attendance of over 250,000
- · Asheville is the largest city in Western North Carolina with a population of over 460,000
- · Asheville Regional Airport serves 1.6 million passengers a year with flights to all major East Coast Markets.
- Asheville Regional Airport (AVL) contributes nearly \$2 billion to the region's economy and supports 12,520 jobs
- Asheville is home to the Biltmore Estate, a historic house museum, and the property attracts 1.7 million visitors a year



REPRESENTATIVE



REVENUE

FOUNDED

OWNERSHIP

COUNT

COUNT

COUNT

Aspen Dental Management, Inc. provides non-clinical business support and administrative services to independently owned and operated dental practices in 42 states who utilize the Aspen Dental name. Services include finding the right location, payroll and benefits, equipment, accounting, and marketing. This model leaves independent, licensed practitioners free to concentrate on patient care. Aspen Dental has over 800 locations offering a full range of dental and denture services - including comprehensive exams, cleanings, extractions, fillings, periodontal treatment, whitening, oral surgery, crown, and bridge work. As part of its mission to provide America with a healthy mouth, Aspen Dental is providing millions of Americans with access to quality, affordable dental care. In 2018, Aspen Dental served approximately 1.8 million patients.



Chipotle Mexican Grill, Inc. (NYSE: CMG), founded in 1993, is a global chain of "fast casual" restaurants best known for its large burritos, assembly-line production, and use of responsibly-sourced food with wholesome ingredients. The restaurant chain is a leader in the Mexican QSR sector. The company has over 2,622 locations throughout the United States and 39 international Chipotle restaurants. Chipotle restaurants are company-owned rather than franchised. The company employs over 97,000 and had a net income of \$6 Billion in 2020. In February of 2021, Chipotle announced its intentions to open more than 200 restaurants in 2021 and hire 15,000 more employees. During the announcement, they attributed over 50% of orders to delivery in the 4th Quarter of 2020, and Chipotle will continue pivoting to digital channels during its growth process. Digital sales grew 177.2% year over year to \$781.4 million and represented 49.0% of sales. About half of the digital sales were via delivery, benefiting from expanded partnerships, with the remainder coming from order ahead transactions as guests better understand the value offered by this channel, as well as the convenience of more Chipotlanes. Chipotle has 170 Chipotlanes currently. The subject property will be the first in the region to have a Chipotlane.



FINANCIAL SUMMARY CHIPOTLE | ASPEN DENTAL

ANNUALIZED OPERATING DATA	CURRENT
BASE RENT	\$256,917
TOTAL REIMBURSEMENTS	\$39,406
TOTAL GROSS REVENUE	\$296,323
TOTAL EXPENSES	(\$38,514)
NET OPERATING INCOME	\$257,809
PROPOSED DEBT SERVICE	(\$173,407)
CASH FLOW AFTER DEBT SERVICE	\$84,402 6.27%

REIMBURSEMENTS	
REAL ESTATE TAXES	\$20,738 ¹
INSURANCE	\$2,9632
CAM	\$14,813³
MANAGEMENT FEE	\$8924
TOTAL REIMBURSEMENTS	\$39,406

Underwriting Notes

- 1) All Tenant Reimburse full PRS for Taxes
- 2) All Tenants Reimburse full PRS for INS
- 3) See Rent Roll for Details
- 4) See Rent Roll for Details

EXPENSES	
REAL ESTATE TAXES	(\$20,738)1
INSURANCE	(\$2,963)2
CAM	(\$14,813)3
TOTAL EXPENSES	(\$38,514)

Underwriting Notes1) Estimated at \$3.50

- 2) Estimated at \$0.50
- 3) Estimated at \$2.50 4) 3.0% of EGR

PRICING	CURRENT
PRICE	\$4,485,000
CAP RATE	5.75%
NET OPERATING INCOME (NOI)	\$257,809
CASH ON CASH RETURN	\$84,402 6.27%
CURRENT OCCUPANCY	100%

PROPOSED FINANCING (OFFERED FREE & C	CLEAR OF DEBT)
LOAN AMOUNT (LTV)	\$3,139,500 70%
DOWN PAYMENT	\$1,345,500 30%
INTEREST RATE	3.70%
AMORTIZATION	30 YEARS
TERM REMAINING	10 YEARS
MATURITY DATE	2031
ANNUAL DEBT SERVICE	\$173,407
DEBT COVERAGE RATIO	1.49

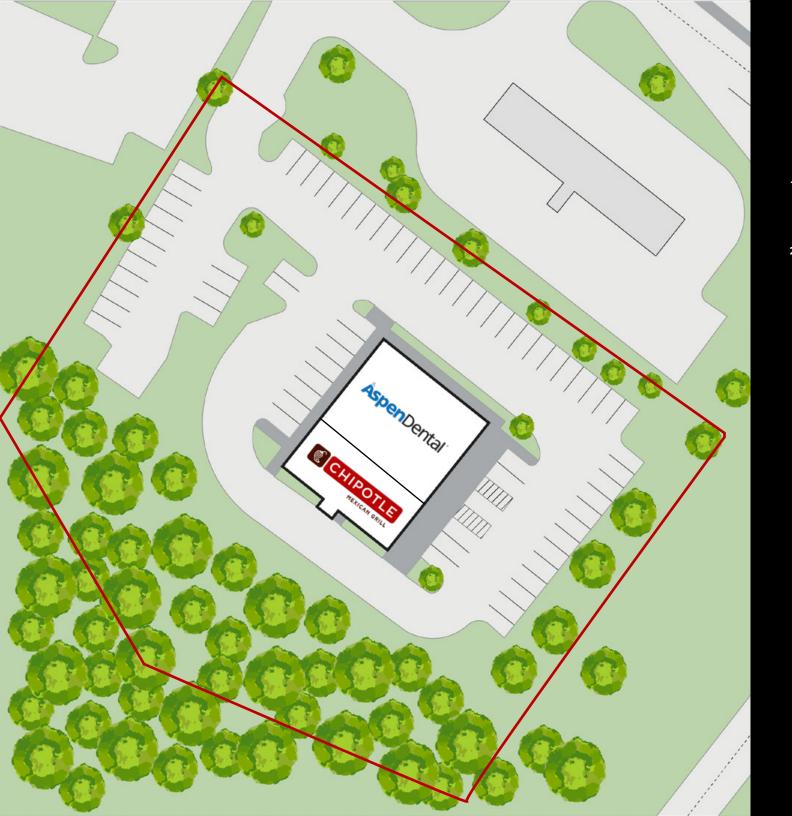


RENT ROLL CHIPOTLE | ASPEN DENTAL

				LEAS	E TERM		RENTAL RA	ATES	
SUITE	TENANT	SQ. FEET	% OF GLA	BEGIN	END	BEGIN	PSF	ANNUAL	EXPENSE RECOVERY CALCULATION METHOR
1	Chipotle	2,423	40.83%	Oct-2021	Nov-2031	Current	\$43.00	\$104,189	CAM: PRS + 7.5%
						Dec-2026	\$46.00	\$112,664	Tax: PRS
	(CHIPOTLE)					0			Ins: PRS Mgmt: None
						Options Four/5 year			Mgmt. None
	MEXICAN GRILL					Opt 1: Dec-2031	\$50.00	\$120,932	
						Opt 1: Dec 2031	\$55.00	\$133,023	
							•		
						Opt 3: Dec-2041	\$60.00	\$146,325	
	Tenant reimburses pro rata share fo	or CAM, TAX,	& INS, along wit	h a 7.5% Admin Fee	on CAM.	Opt 4: Dec-2046	\$66.00 \$66.00	\$146,325 \$160,960	
2	Tenant reimburses pro rata share fo Aspen Dental	or CAM, TAX, 3,511	& INS, along wit 59.17%	h a 7.5% Admin Fee Oct-2021	e on CAM. Nov-2031	Opt 4: Dec-2046 Current	\$66.00 \$43.50	\$160,960 \$152,729	CAM: PRS + 5%
2	Aspen Dental					Opt 4: Dec-2046	\$66.00	\$160,960	CAM: PRS + 5% Tax: PRS Ins: PRS
2	·					Opt 4: Dec-2046 Current	\$66.00 \$43.50	\$160,960 \$152,729	Tax: PRS
2	Aspen Dental					Opt 4: Dec-2046 Current Dec-2026	\$66.00 \$43.50	\$160,960 \$152,729	Tax: PRS Ins: PRS
2	Aspen Dental					Current Dec-2026 Options Four/5 year Opt 1: Dec-2031	\$43.50 \$46.98	\$160,960 \$152,729 \$164,947 \$178,148	Tax: PRS Ins: PRS
2	Aspen Dental					Opt 4: Dec-2046 Current Dec-2026 Options Four/5 year	\$43.50 \$46.98	\$160,960 \$152,729 \$164,947	Tax: PRS Ins: PRS

Tenant reimburses pro rata share for CAM, TAX, & INS, along with a 5% Admin Fee on CAM. CAM shall not exceed \$2.50 in per square foot in the first Lease Year. CAM Shall not increase by more than 5% over the preceding calendar year.

TOTAL 5,934 100% OCCUPIED



TENANT ROSTER

CHIPOTLE MEXICANGRILLS

Aspendental 3,511

TOTAL

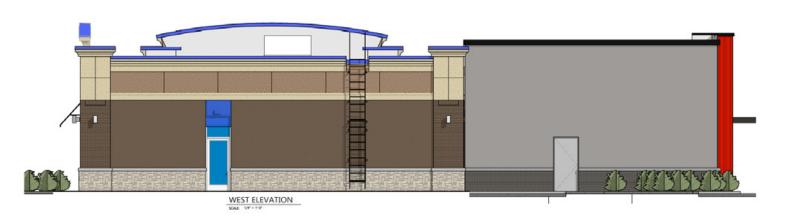
5,934

2,423

ELEVATIONS

CHIPOTLE | ASPEN DENTAL



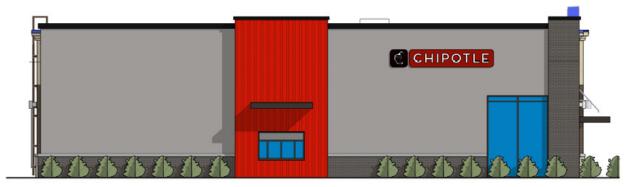






ELEVATIONS

CHIPOTLE | ASPEN DENTAL







SOUTH ELEVATION



CONSTRUCTION UPDATE CHIPOTLE | ASPEN DENTAL











SUBJECT PROPERTY as of 6/17/2021

to Aspen Dental: 6/5/2021

LANDLORD DELIVERY to Chipotle: 6/15/2021

ESTIMATED RENT COMMENCEMENT: 10/13/2021





Asheville is a picturesque Blue Ridge Mountains town of 92,000 in North Carolina, 200 miles northeast of Atlanta. It is the largest city in Western North Carolina, and the

state's 12th-most populous city with a population of over 460,000. Asheville Regional Airport serves 1.6 million passengers a year with flights to all major East Coast Market, and contributes \$2 billion and 12,520 jobs to the local economy. A bastion of cutting-edge art and technology in the Blue Ridge, the city also prides itself on its fascinating Appalachian past and celebrates this culture with annual events such as Shindig on the Green. This thriving mountain city features a funky and eclectic downtown, 30-plus art galleries downtown alone, a burgeoning culinary scene, a thriving live music scene and, of course, the awe-inspiring scenery of the Appalachian Mountains. Asheville is home to the Biltmore Estate, a historic house museum, and the property attracts 1.7 million visitors a year



II MILLION TOURISTS PER YEAR & GROWING



\$21.5 BILLION GROSS METRO



\$2 BILLION IMPACT TOURISM ECONOMY



\$2 BILLION IMPACT ASHEVILLE REGIONAL AIRPORT







DEMOGRAPHIC SUMMARY

POPULATION	1 Mile	3 Miles	5 Miles
2025 Projection			
Total Population	3,854	24,966	60,867
2020 Estimate	. O. S.	K	44.00
Total Population	3,827	24,407	59,149
2010 Census			
Total Population	3,554	22,522	54,358
2000 Census	ملليد		
Total Population	3,168	19,906	47,884
Daytime Population			
2020 Estimate	6,102	35,101	64,894
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2025 Projection	4 4 1		
Total Households	2,036	11,231	26,654
2020 Estimate	The same of the sa		
Total Households	1,971	10,842	25,660
2010 Census	THE WASSE WHILE		
Total Households	1,814	9,957	23,463
2000 Census	THE SHARE THE PARTY OF THE PART		
Total Households	1,330	8,313	20,232
	THE PERSON NAMED IN COLUMN		THE RESERVE

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2020 Estimate	10		
\$200,000 or More	2.64%	2.41%	2.87%
\$150,000 - \$199,999	2.05%	2.28%	2.84%
\$100,000 - \$149,999	12.34%	11.26%	11.92%
\$75,000 - \$99,999	10.56%	11.23%	12.14%
\$50,000 - \$74,999	24.12%	21.18%	20.28%
\$35,000 - \$49,999	10.89%	13.22%	13.38%
\$25,000 - \$34,999	11.03%	12.73%	12.58%
\$15,000 - \$24,999	15.19%	12.96%	12.49%
\$10,000 - \$14,999	6.89%	6.30%	5.55%
Under \$9,999	4.29%	6.43%	5.97%
Median Household Income	\$63,676	\$62,522	\$66,777
Per Capita Income	\$51,735	\$47,604	\$50,054
Average Household Income	\$33,348	\$28,047	\$29,186
HOUSING UNITS	1 Mile	3 Miles	5 Miles
Occupied Units			
2025 Owner Occupied Housing Units	40.91%	53.31%	56.95%
2025 Renter Occupied Housing Units	45.29%	34.19%	29.07%
2025 Vacant	13.80%	12.50%	13.98%
2020 Owner Occupied Housing Units	41.03%	53.32%	57.05%
2020 Renter Occupied Housing Units	45.39%	34.28%	29.10%
2020 Vacant	15.01%	13.76%	15.28%
2010 Owner Occupied Housing Units	41.33%	53.19%	56.96%
2010 Depter Occupied Housing		72.070/	26.96%
2010 Renter Occupied Housing Units	42.81%	32.04%	20.50%

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Source: © 2021 Experian



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Marcus & Millichap TAYLOR MCMINN RETAIL GROUP

e 600	Phone: (678) 808-2780 ztaylor@marcusmillichap.com
Hendersonville, NC 28792 (Chipotl	e Aspen Dental)
1 1	*
\$50,000 earnest money deposit du the Effective Date of the Contra increased to \$100,000 at the expi and shall become non-refunda contingencies.	ct. The Earnest Money shall be iration of the Inspection Period
30 Calendar Days from Effective on which the latter of the parties Purchase. All available Due Dilige will be forwarded immediately up Contract.	executes a Contract for Sale and ence Documents ("Documents")
]	the Effective Date of the Contra increased to \$100,000 at the exprand shall become non-refundational contingencies. 30 Calendar Days from Effective on which the latter of the parties Purchase. All available Due Dilige will be forwarded immediately up

Purchaser's Initials _____ Seller's Initials _____

Financing Period (Please Check One)	☐ All Cash (No Financing Period)
	☐ Purchaser shall have ten (10) days from the Effective Date of the Contract to apply for and obtain a financing commitment. In addition, Purchaser shall have 30 days from the expiration of the effective date of the contract to complete loan processing
Closing Date	15 Calendar Days after the expiration of the Inspection Period (or Financing Period if applicable).
Closing Costs	Seller shall pay for the transfer tax. Buyer shall pay for Title. Purchaser and Seller shall each bear its own attorneys expenses. All other Closing Costs shall be split 50-50 between Buyer and Seller.
Property Condition	Property is being sold "AS IS" with Seller making representations or warranties concerning the property.
Contract within 10 days:	Within Ten (10) Calendar Days of the Effective Date of this Letter of Intent, Purchaser and Seller shall enter into a binding Contract (the "Contract"). Seller will Draft the Contract and Failure to reach an agreement will allow the Seller to consider this agreement void and accept offers from other parties.
1031 Exchange	Purchaser □ is / □ is not (check one) completing an IRS 1031 Tax Deferred Exchange, to which the Seller agrees to cooperate providing there is no cost or expense to Seller. Purchaser has \$ in an exchange account from a transaction which closed escrow on Purchaser will provide Seller, upon request, proof of such funds.
Confidentiality	Purchaser and Purchaser's agents and representatives hereby covenant with Seller that Purchaser and Purchaser's agents and representatives shall not, without the prior written consent of Seller (which consent may be withheld in Seller's sole and absolute discretion), disclose to any other person (other than Purchaser's accountants and attorneys) or entity by any means whatsoever: (i) any information pertaining to the Documents; (ii) any information or documentation (written or oral) provided by Seller or Seller's agents and representatives concerning Seller, Seller's business, Tenant, Tenant's business or the Property.
This Letter of Intent is conti	ingent upon the prospective Purchaser's willingness to execute Seller's

standard Purchase Agreement as well as review and approval of the details of the transaction

proposed above by the appropriate principal parties of the Seller.

Purchaser's Initials _____ Seller's Initials _____

It is understood and agreed that the foregoing constitutes a *Letter of Intent* setting forth the major business points from our discussions. It is further understood that neither party intends to create any contractual rights or obligations as a result of entering into this *Letter of Intent*. No binding agreement or rights or obligations shall arise as the result of executing this letter or with respect to the proposed transactions, unless and until we execute definitive documentation incorporating the above provisions and other appropriate terms.

If the foregoing accurately reflects our discussions, please acknowledge same by returning a signed copy of this letter. Execution of this Letter of Intent by the undersigned agent in no way binds or obligates the Seller or any of its principals.

Agreed and Accepted Purchaser	Agreed and Accepted Seller
Ву:	By:
Printed:	Printed:
Dated:	Dated: