# **BRAND NEW CONSTRUCTION**

Single Tenant NN Investment Opportunity





1123 Clapboard Lane, Leland NC

WILMINGTON MSA



## **EXCLUSIVELY MARKETED BY**



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ACTUAL SITE

# **OFFERING SUMMARY**







## OFFERING

Asking Price	\$5,580,000
Cap Rate	5.00%
Net Operating Income	\$279,000

# PROPERTY SPECIFICATIONS

Property Address	1123 Clapboard Lane, Leland, NC 28451			
Rentable Area	19,097 SF			
Land Area	3.465 AC			
Year Built	2021			
Tenant	Tractor Supply Co.			
Lease Signature	Corporate			
Lease Type	NN			
Landlord Responsibilities	Structure & Exterior (roof, drains, gutters, foundation, exterior walls, exterior utility lines)			
Lease Term	15 Years			
Increases	5% Every 5 Years & Beg. of Each Option			
Options	4 (5-Year)			
Rent Commencement	April 16 <sup>th</sup> , 2021			
Lease Expiration	April 15 <sup>th</sup> , 2036			

## **RENT ROLL & INVESTMENT HIGHLIGHTS**



Lease Term				Rental Rates				
TENANT NAME	SQUARE FEET	LEASE START	LEASE END	BEGIN	INCREASE	MONTHLY	ANNUALLY	OPTIONS
Tractor Supply Co	19,097	April 2021	April 2036	Current	-	\$23,250	\$279,000	4 (5-Year)
				Year 6	5%	\$24,413	\$292,950	5% Increase Beginning
				Year 11	5%	\$25,633	\$307,598	of Each Option

# Brand New 15-Year Lease | Options to Extend | Scheduled Rental Increases | New Construction

- Brand new 15-Year lease with 4 (5-year) options to extend, demonstrating their long-term commitment to the site
- The lease is signed by Tractor Supply Company, a nationally recognized, and established retail chain with over 1,900 locations
- The lease features 5% rental increases every 5 years and at the beginning of each option period, generating NOI and hedging against inflation
- New construction which features high-level finishes and distinct design elements

# NN Lease | Fee Simple Ownership | Limited Landlord Responsibilities

- Tenant pays for CAM, taxes, and insurance
- Landlord responsibilities limited to structure and exterior of premises
- Investor benefits from fee-simple ownership of the building and land
- Ideal, low-management investment for a passive investor

# Hard Corner Intersection | Positioned Near Interstate 140 | Direct Residential Consumer Base | Excellent Visibility & Access

- Tractor Supply is strategically located at the hard corner intersection of Knightbell Circle and Ocean Highway E.
- Ocean Highway connects directly with Interstate 140, a primary Interstate Highway serving the Wilmington and immediate trade area
- Subject property is surrounded by local neighborhoods and communities such the brand-new townhome community (Ibis Landing), Hawthorne Waterside, and more
- Nearby residential communities provide a direct consumer base from which to pull from
- The asset benefits from significant street frontage and ease of access

### **Local Demographics in 5-mile Trade Area**

- More than 34,200 residents and 6,800 employees support the trade area
- Features an average household income of \$82,147



#### TRACTOR SUPPLY CO.

tractorsupply.com

**Company Type:** Public (NASDAQ: TSCO)

**Locations:** 1,944+

**2020 Employees:** 42,000 **2020 Revenue:** \$10.62 Billion

**2020 Net Income:** \$748.96 Million

**2020 Assets:** \$7.05 Billion **2020 Equity:** \$1.92 Billion **Credit Rating: S&P:** BBB

Tractor Supply Company (Nasdaq: TSCO), the largest rural lifestyle retailer in the United States, has been passionate about serving its unique niche, targeting the needs of recreational farmers, ranchers and all those who enjoy living the rural lifestyle, for more than 80 years. Tractor Supply offers an extensive mix of products necessary to care for home, land, pets and animals with a focus on product localization, exclusive brands and legendary customer service for the Out Here lifestyle. With more than 42,000 Team Members, the Company's physical store assets, combined with its digital capabilities, offer customers the convenience of purchasing products they need anytime, anywhere and any way they choose at the everyday low prices they deserve. At March 27, 2021, the Company operated 1,944 Tractor Supply stores in 49 states.

# **PROPERTY OVERVIEW**



#### Location



Leland, North Carolina Brunswick County

### **Parking**



There are approximately 70 parking spaces on the owned parcel.

The parking ratio is approximately 3.66 stalls per 1,000 SF of leasable area.

#### Access



Knightbell Circle: 1 Access Point Ocean Highway E/US Hwy 17: 1 Access Point

#### **Parcel**



Parcel: Outparcel 1R of Ibis Landing

Acres: 3.465

Square Feet: 150,935

#### **Traffic Counts**



Ocean Highway E: 31,000 Vehicles Per Day Interstate 140: 34,000 Vehicles Per Day

## Construction



Year Built: 2021

## **Improvements**

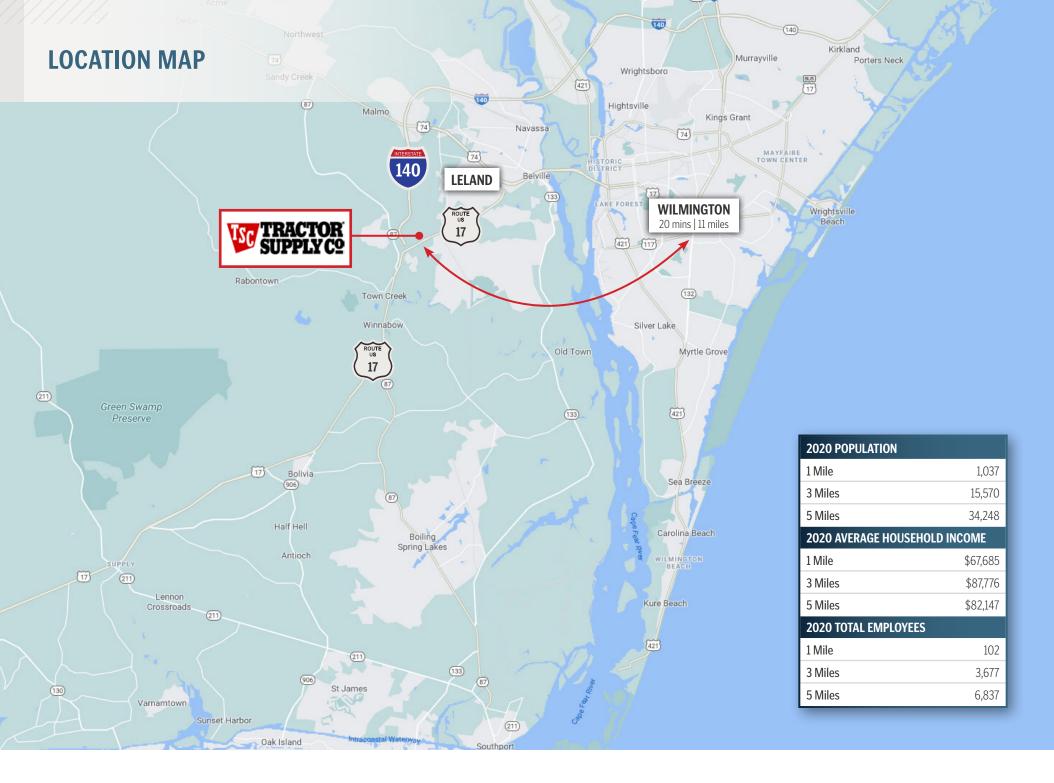


There is approximately 19,097 SF of existing building area

## **Zoning**



Commercial









# **AREA DEMOGRAPHICS**



	1 MILE	3 MILES	5 MILES
POPULATION			
2020 Estimated Population	1,037	15,570	34,248
2025 Projected Population	1,193	17,702	39,355
2020-2025 Annual Rate	2.84%	2.60%	2.82%
2020 Median Age	38.2	42.3	40.3
HOUSEHOLDS & GROWTH			
2020 Estimated Households	396	6,702	14,104
2025 Projected Households	456	7,637	16,220
Projected Annual Growth 2020 to 2025	2.86%	2.65%	2.84%
INCOME			
2020 Estimated Average Household Income	\$67,685	\$87,776	\$82,147
2020 Estimated Median Household Income	\$58,489	\$72,878	\$68,591
DAYTIME POPULATION			
2020 Estimated Total Businesses	17	432	848
2020 Estimated Total Employees	102	3,677	6,837





### **AREA OVERVIEW**









## LELAND, NORTH CAROLINA

Leland is a rapidly-growing town in northern Brunswick County, located close to downtown Wilmington and a few miles from area beaches. The Town of Leland had a population of 21,189 as of July 1, 2020.

According to the most recent U.S. Census Bureau estimates, Leland is the fastest-growing town in North Carolina and the twelfth-fastest in the country. With low taxes, direct access to interstate transportation, and close proximity to area beaches and larger cities, such as Wilmington and Myrtle Beach, Leland can offer an unparalleled quality of life. Leland has shovel-ready industrial and commercial sites, a streamlined turnkey permitting process, and the commitment of Town leadership to support economic growth in the community. The nearest major airport is Wilmington International Airport.

Brunswick Much of the economy of the Brunswick county is built around tourism, with beach communities lying along the south-facing beaches past Cape Fear such as Bald Head Island (the southernmost point of North Carolina) and Oak Island being popular destinations. Calabash, on the border of South Carolina, is renowned for its fried seafood, with "Calabash-style" restaurants dotting the region. The County's diversified economy is also based on manufacturing, retail, and construction. Their existing industries continue to look for ways to expand adding many new jobs to the County. Tourism contributions include permanent, as well as secondary housing development, increased retail sales, increased employment opportunities and increased demand for potable water and wastewater collection and treatment services. Retail development has continued to pick up with new shopping centers completed and planned near St. James, Supply, Shallotte and Leland and the infill of stores within centers in the southern part of the County. In the past year, residential construction has increased with hundreds of new homes now under construction. Retail trade is the largest employment sector in Brunswick County.



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