



# **DAVITA DIALYSIS**

**500 MCCARTY LANE** JACKSON, OH 45640

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OFFERING MEMORANDUM





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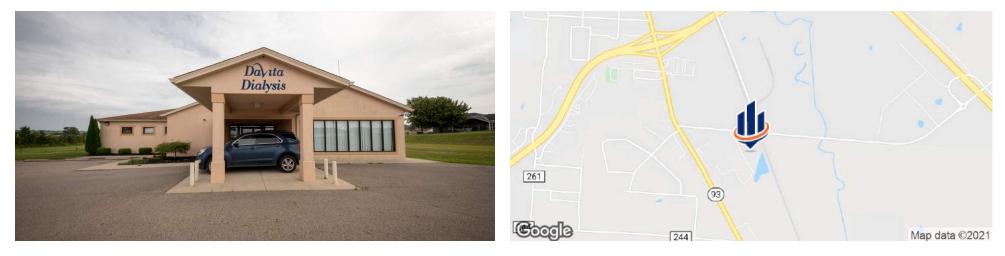


# **1** PROPERTY INFORMATION

500 McCarty Lane Jackson, OH 45640

DAVITA MCCARTY LANE DIALYSIS | 500 MCCARTY LANE JACKSON, OH 45640

## Property Summary



OFFERING SUMMARY		PROPERTY OVERVIEW
Sale Price:	\$1,741,428	SVN and The Dialysis Real Estate Experts are proud to present Davita McCarty Lane Dialysis. The subject property is a 5,800 square-foot single-tenant dialysis clinic leased to Davita. The lease is benefited by annual two percent increases.
Cap Rate:	7.00%	The lease was just renewed for a new five year term, with three additional option periods, demonstrating the strong operations and dedicated longevity to the site. The property was built-to-suit in 2007 for Total Renal Care, which was later bought by Davita. The location of the property has met DaVita's specific criteria for stable economic growth, and
NOI:	\$121,829	high entry barriers for future competitors.
Lot Size:	0.79 Acres	Davita is a major provider of kidney dialysis services and renal care products. It provides products, dialysis care services, education and support for Chronic Kidney Disease (CKD), including treatment options for later stage CKD. Davita is a publicly traded company (NYSE: DVA) with a market capitalization in excess of \$23 billion.
Year Built:	2007	PROPERTY HIGHLIGHTS
Building Size:	5,800 SF	Recent Five-year Lease Extension starting in 2022, providing Six Years of Term
5		2% Annual Rent Increases
Price / SF: \$300.25		Built-to-Suit in 2007 as a Dialysis Center
		Three, Five-Year Options Remain

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## Additional Photos



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### DaVita Tenant Profile

Da/ita.

Traded As:	NYSE: DVA (an S&P 500 Component)
Founded:	1999
Net Income:	\$269.7 millior
Total Assets:	\$18.5 billior
Total Equity:	\$4.87 billior
Headquarters:	Denver, CC
Website:	www.davita.com

DaVita, Inc. [NYSE: DVA] – In Italian "DaVita" literally means to "Give Life", DaVita Kidney Care is a division of DaVita HealthCare Partners Inc., a Fortune 500 company that is one of the largest kidney care companies in the United States, with corporate headquarters located in Denver, Colorado. A leading provider of dialysis services in the United States, DaVita Kidney Care treats patients with chronic kidney failure and end stage renal disease. DaVita Kidney Care strives to improve patients' quality of life by innovating clinical care, and by offering integrated treatment plans, personalized care teams and convenient health-management services.

Over 2,000,000 patients worldwide need regular dialysis treatment. Due to the aging baby boomer population and "captive audience" client base, the demand for DaVita services looks favorable.

Standard and Poor's Ratings Services is affirming its 'BB' corporate credit rating on DaVita Inc., in light of its plan to acquire Torrance, California based HealthCare Partners LLC, a provider of managed health care, for approximately \$4.4 billion.

- Fortune 500 company
- Over 2,445 dialysis clinics
- Serves 194,600 patients
- Operates in 11 countries outside of the United States

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# 2 LOCATION INFORMATION

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## City Information





#### LOCATION DESCRIPTION

Jackson is the county seat of Jackson County in the state of Ohio. The city's 2017 estimate population is about 6,252 residents. Jackson County, as a whole, has a 2017 estimate population of about 32,449 residents. Jackson is a friendly community with a heartfelt Appalachian lifestyle, where neighbors know neighbors making the city a perfect place to raise a family. The city council strives to make everyone's life a little better and makes sure the citizens get a greater return than the investments they make. The city is located 27 miles southeast of Chillicothe and 75 miles to Columbus, the state's capital.

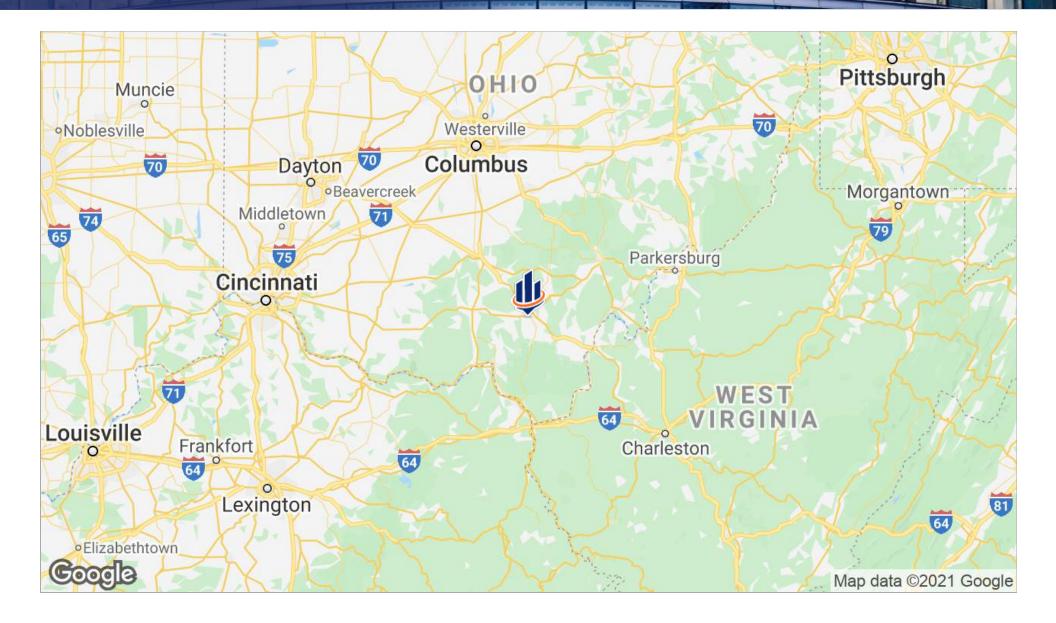
The economy of Jackson employs about 3,042 people and is specialized in Educational Services, Retail Trade, and Manufacturing. The city is within 90 minutes of major universities as Ohio State University, Ohio University and Marshall University, which help its economy. Due to the cities close proximity Columbus' economy also affects Jackson's. Columbus has four U.S. Fortune 500 companies, including Nationwide Mutual Insurance Company, American Electric Power, L Brands, and Big Lots. Other major employers in the area include the Battle Memorial Institute, OCLC and Chemical Abstracts, and JP Morgan Chase, as well as Speyside Bourbon Cooperage.

The Jackson County Apple Festival is an annual festival dedicated to apples. The festival was created to promote the county's leading agricultural product, which is grown by over forty farms in the area. The county is also home to the Lake Katharine State Nature Preserve, which is a magnificent natural area in southeast Ohio. The focal point of this preserve is a clear water lake surrounded by towering sandstone cliffs. The city is also home to the Markay Cultural Arts Center which contains a 280-seat theater, and art gallery. The theatre offers theatrical performances, concerts, art exhibits and opportunities for rentals.

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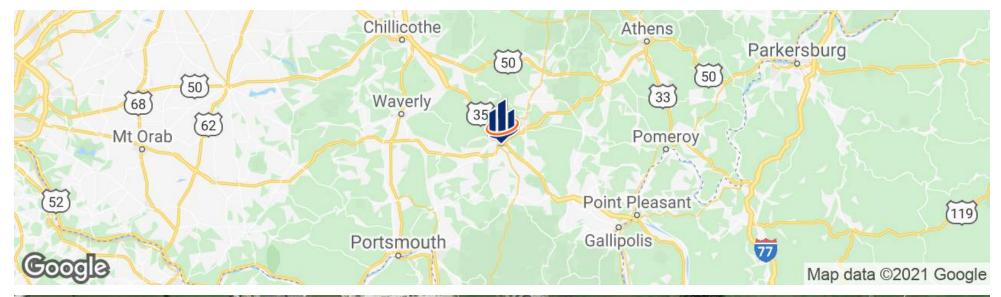
### Regional Map



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# Location Maps

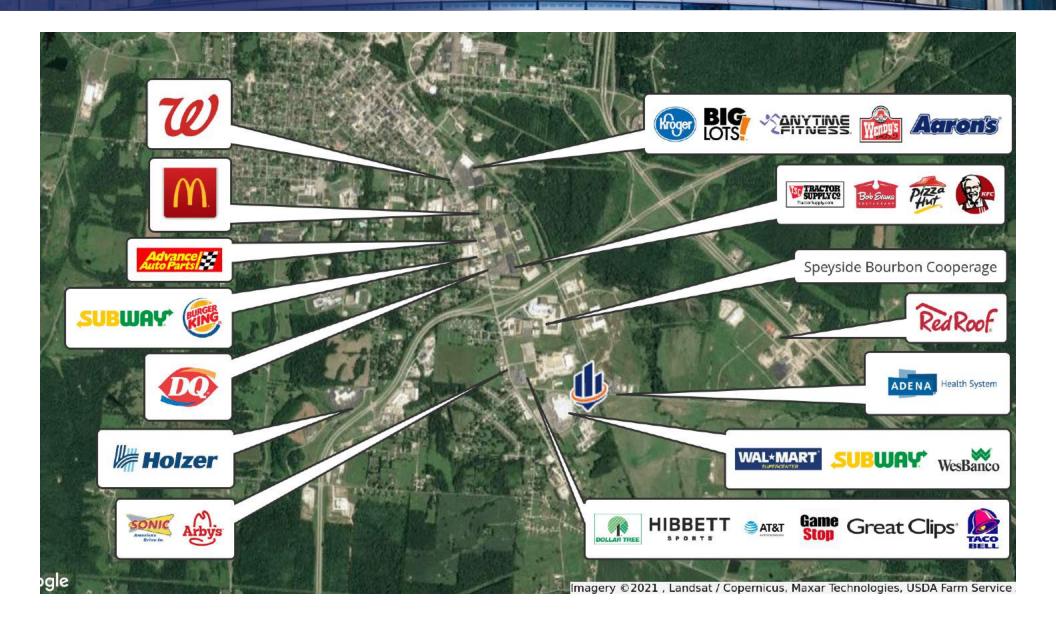




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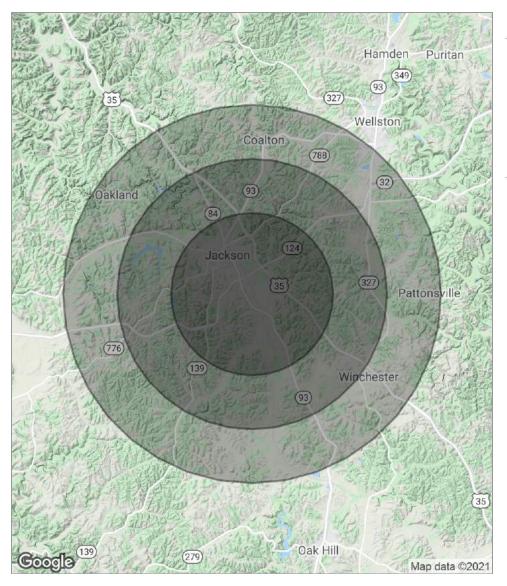
### Retailer Map



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## Demographics Map



POPULATION	3 MILES	5 MILES	7 MILES
Total population	5,269	12,866	19,647
Median age	41.7	41.1	40.3
Median age (Male)	39.3	38.9	38.3
Median age (Female)	42.8	42.1	41.3
HOUSEHOLDS & INCOME	3 MILES	5 MILES	7 MILES
HOUSEHOLDS & INCOME Total households	<b>3 MILES</b> 2,194	<b>5 MILES</b> 5,306	<b>7 MILES</b> 8,036
Total households	2,194	5,306	8,036

\* Demographic data derived from 2010 US Census

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# **3** FINANCIAL ANALYSIS

500 McCarty Lane Jackson, OH 45640

# Financial Summary

### INVESTMENT OVERVIEW

\$1,741,428
\$300.25
7.00%
7.00 %
\$121,829

### **OPERATING DATA**

\$133,400
-
\$133,400
\$0
\$133,400
\$11,570
\$121,829
\$121,829

The information presented here is deemed to be accurate, but it has not been independently verified. We make no guarantee, warranty or representation. It is your responsibility to independently confirm accuracy and completeness. All SVN® offices are independently owned and operated.

### Rent Roll

TENANT	UNIT	LEASE	RENT	ANNUAL	% <b>OF</b>	PRICE	
NAME	SIZE (SF)	END	INCREASE	RENT	BUILDING	PER SF/YR	CAP RATE
DaVita	5,800	11/30/2027	Current	\$133,400	100.0	\$23.00	7.00%
			12/1/2023	\$136,068		\$23.46	
			12/1/2024	\$138,794		\$23.93	
			12/1/2025	\$141,578		\$24.41	
			12/1/2026	\$144,420		\$24.90	
Totals	5,800			\$133,400		\$23.00	

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## Income & Expenses

INCOME SUMMARY		PER SF
Davita	\$133,400	\$23.00
Gross Income	\$133,400	\$23.00
EXPENSE SUMMARY		PER SF
Тах	\$9,326	\$1.61
Insurance	\$2,244	\$0.39
Gross Expenses	\$11,570	\$1.99
Net Operating Income	\$121,829	\$21.01

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### the Sperry Van Ness. InvesTek Realty, LLC

### CONSUMER GUIDE TO AGENCY RELATIONSHIPS Sperry Van Ness / InvesTek Realty, LLC

We are pleased you have selected Sperry Van Ness / InvesTek Realty, LLC to help you with your real estate needs. Whether you are selling, buying or leasing real estate, Sperry Van Ness / InvesTek Realty, LLC can provide you with expertise and assistance. Because this may be the largest financial transaction you will enter into, it is important to understand the role of the agents and brokers with whom you are working. Below is some information that explains the various services agents can offer and their options for working with you.

For more information on agency law in Ohio you can also contact the Ohio Division of Real Estate & Professional Licensing at (614) 466-4100, or on their website www.com.state.oh.us.

### **Representing Sellers**

Most sellers of real estate choose to list their home for sale with a real estate brokerage. When they do so, they sign a listing agreement that authorizes the brokerage and the listing agent to represent their interests. As the seller's agent, the brokerage and listing agent must: follow the seller's lawful instructions, be loyal to the seller, promote the seller's best interests, disclose material facts to the seller, maintain confidential information, act with reasonable skill and care and, account for any money they handle in the transaction. In rare circumstances, a listing broker may offer "subagency" to other brokerages which would also represent the seller's interests and owe the seller these same duties.

#### **Representing Buyers**

When purchasing real estate, buyers usually choose to work with a real estate agent as well. Often the buyers want to be represented in the transaction. This is referred to as buyer's agency. A brokerage and agent that agree to represent a buyer's interest in a transaction must: follow the buyer's lawful instructions, be loyal to the buyer, promote the buyer's best interests, disclose material facts to the buyer, maintain confidential information and, account for any money they handle in the transaction.

### Dual Agency

Occasionally the same agent and brokerage who represents the seller also represents the buyer. This is referred to as dual agency. When a brokerage and its agents become "dual agents," they must maintain a neutral position between the buyer and the seller. They may not advocate the position of one client over the best interests of the other client, or disclose any personal or confidential information to the other party without written consent.

### **Representing Both the Buyer & Seller**

On occasion, the buyer and seller will each be represented by two different agents from the same brokerage. In this case the agents may each represent the best interest of their respective clients. Or, depending on company policy, the agents may both act as dual agents and remain neutral in the transaction. When either of the above occurs, the brokerage will be considered a dual agent. As a dual agent the brokerage and its managers will maintain a neutral position and cannot advocate for the position of one client over another. The brokerage will also protect the confidential information of both parties.

### Working With Sperry Van Ness / InvesTek Realty, LLC

Sperry Van Ness / InvesTek Realty, LLC does offer representation to both buyers and sellers. Therefore, the potential exists for one agent to represent a buyer who wishes to purchase property listed with another agent in our company. If this occurs each agent will represent their own client, but Sperry Van Ness / InvesTek Realty, LLC and its managers will act as a dual agent. This means the brokerage and its managers will maintain a neutral position and not take any actions that will favor one side over the other. However, Sperry Van Ness / InvesTek Realty, LLC will still supervise both agents to assure that their clients are being fully represented.

> 1090 W. South Boundary, Suite 100 Perrysburg, Ohio 43551 Phone: 419-873-1236 \* Fax: 419-873-1339 Email: info@investek.net



While it is the policy of Sperry Van Ness / InvesTek Realty, LLC to allow a buyer and seller in the same transaction to be represented by two agents in our brokerage, it does not permit one agent to represent both parties. Therefore, a listing agent working directly with a buyer will represent only the seller's interests. In this situation the agent will still be able to provide the buyer with non-confidential information, prepare and present offers at their direction and assist the buyer in the financing and closing process. However, the buyer will be a customer, representing their own interests. Because the listing agent has a duty of full disclosure to the seller, a buyer in this situation should not share any information with the listing agent that they would not want the seller to know. If a buyer wishes to be represented, another agent in Sperry Van Ness / InvesTek Realty, LLC can be appointed to act as their agent or they can seek representation from another brokerage.

#### Working With Other Brokerages

Sperry Van Ness / InvesTek Realty, LLC does offer representation to both buyers and sellers. When Sperry Van Ness / InvesTek Realty, LLC lists property for sale it also cooperates with, and offers compensation to, other brokerages that represent buyers. Sperry Van Ness / InvesTek Realty, LLC does reserve the right, in some instances, to vary the compensation it offers to other brokerages. As a seller, you should understand that just because Sperry Van Ness / InvesTek Realty, LLC shares a fee with a brokerage representing the buyer, it does not mean that you will be represented by that buyer's brokerage. Instead that company will be looking out for the buyer and Sperry Van Ness / InvesTek Realty, LLC will be representing your interests.

When acting as a buyer's agent, Sperry Van Ness / InvesTek Realty, LLC also accepts compensation offered by the listing broker. If the property is not listed with any broker, or the listing broker does not offer compensation, we will attempt to negotiate for a seller-paid fee.

#### **Fair Housing Statement**

It is illegal, pursuant to the Ohio Fair Housing Law, division (H) of Section 4112.02 of the Revised Code and the Federal Fair Housing Law, 42 U.S.C.A. 3601, to refuse to sell, transfer, assign, rent, lease, sublease or finance housing accommodations, refuse to negotiate for the sale or rental of housing accommodations, or otherwise deny or make unavailable housing accommodations because of race, color, religion, sex, familial status as defined in Section 4112.01 of the Revised Code, ancestry, disability as defined in that section, or national origin or to so discriminate in advertising the sale or rental of housing, in the financing of housing, or in the provision of real estate brokerage services. It is also illegal, for profit, to induce or attempt to induce a person to sell or rent a dwelling by representations regarding the entry into the neighborhood of a person or persons belonging to one of the protected classes.

We hope you find this information to be helpful to you as you begin your real estate transaction. When you are ready to enter into a transaction, you will be given an Agency Disclosure Statement that specifically identifies the role of the agents and brokerages. Please ask questions if there is anything you do not understand.

Because it is important that you have this information. Ohio law requires that we ask you to sign below, acknowledging receipt of this Consumer Guide. Doing so will not obligate you to work with our company if you do not choose to do so.

Name

(Please Print)



Name

(Please Print)

Signature

Date

Signature

Date

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