## WHATABURGER GROUND LEASE

SEC QUEEN CREEK ROAD & GILBERT ROAD CHANDLER, ARIZONA

REPRESENTATIVE PHOTO

OFFERING MEMORANDUM

AR STRUM

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### Executive Summary

SEC Queen Creek Road & Gilbert Road, Chandler, AZ 85286

| FINANCIAL SUMMARY      |                               | ANNUALIZED OPERATING DATA |              |                 |  |
|------------------------|-------------------------------|---------------------------|--------------|-----------------|--|
| Price                  | \$2,667,000                   | Lease Years               | Annual Rent  | Cap Rate        |  |
| Cap Rate               | 3.75%                         | 1 - 5                     | \$100,000.00 | 3.75%           |  |
| Building Size          | 3,751 SF                      | 6 - 10                    | \$110,000.00 | 4.12%           |  |
| Net Cash Flow          | 3.75% \$100,000               | 11 - 15                   | \$121,000.00 | 4.54%           |  |
| Year Built             | 2021 Under Construction       | Options                   | Annual Rent  | Cap Rate        |  |
| Lot Size               | +/-1.67 Acres                 | Option 1                  | \$133,100.00 | 4.99%           |  |
| LEASE SUMMARY          |                               | Option 2                  | \$146,410.00 | 5.49%           |  |
| Lease Type             | Triple-Net (NNN) Ground Lease | Option 3                  | \$161,051.00 | 6.04%           |  |
| Tenant                 | Whataburger Restaurants, LLC  | ,                         |              |                 |  |
| Guarantor              | Corporate                     | Base Rent                 |              | \$100,000       |  |
| Roof & Structure       | Tenant Responsible            | Net Operating Income      |              | \$100,000       |  |
| Rent Commencement Date | July 1, 2021                  | Total Return              |              | 3.75% \$100,000 |  |
| Lease Expiration Date  | June 30, 2036                 |                           |              |                 |  |
| Lease Term             | 15 Years                      |                           |              |                 |  |
| Rental Increases       | 10% Every 5 Years             |                           |              |                 |  |
| Renewal Options        | 3, 5 Year Options             |                           |              |                 |  |
|                        |                               |                           |              |                 |  |



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4 // Whataburger Ground Lease



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- » Brand New 15-Year Triple-Net (NNN) Corporate Ground Lease
- » 10% Rental Increases Every 5 Years
- » 263,165 Residents within a 5-Mile Radius Phoenix MSA
- » Rapidly Growing Trade Area Households and Population Projected to Increase 24%+ within a 1-Mile Radius by 2025
- » Located Near the High Traffic Intersection of Queen Creek Road and Gilbert Road -

#### 45,800+ Cars/Day

- » Down the Road from Major Retail Corridor Target, The Home Depot, Walmart, Hobby Lobby, JCPenney, PetSmart, Michaels, and More
- » Located within the New Layton Lakes Village Retail Center
- » 1 Mile Off the Loop 202 (Santan Freeway) 162,410 Cars/Day
- » Average Household Income Exceeds \$157,000 within 1-Mile in Affluent Trade Area

| DEMOGRAPHICS                          | 1-mile    | 3-miles   | 5-miles   |  |  |  |
|---------------------------------------|-----------|-----------|-----------|--|--|--|
| Population                            |           |           |           |  |  |  |
| 2025 Projection                       | 10,436    | 91,326    | 291,321   |  |  |  |
| 2020 Estimate                         | 8,398     | 79,783    | 263,165   |  |  |  |
| Growth 2020 - 2025                    | 24.27%    | 14.47%    | 10.70%    |  |  |  |
| Households                            |           |           |           |  |  |  |
| 2025 Projection                       | 3,024     | 28,947    | 100,786   |  |  |  |
| 2020 Estimate                         | 2,443     | 25,263    | 90,730    |  |  |  |
| Growth 2020 - 2025                    | 23.78%    | 14.59%    | 11.08%    |  |  |  |
| Income                                |           |           |           |  |  |  |
| 2020 Est. Average<br>Household Income | \$157,376 | \$144,245 | \$127,262 |  |  |  |
| 2020 Est. Median<br>Household Income  | \$114,301 | \$106,517 | \$93,877  |  |  |  |
| 2020 Est. Per<br>Capita Income        | \$45,787  | \$45,691  | \$43,895  |  |  |  |



### Tenant Overview

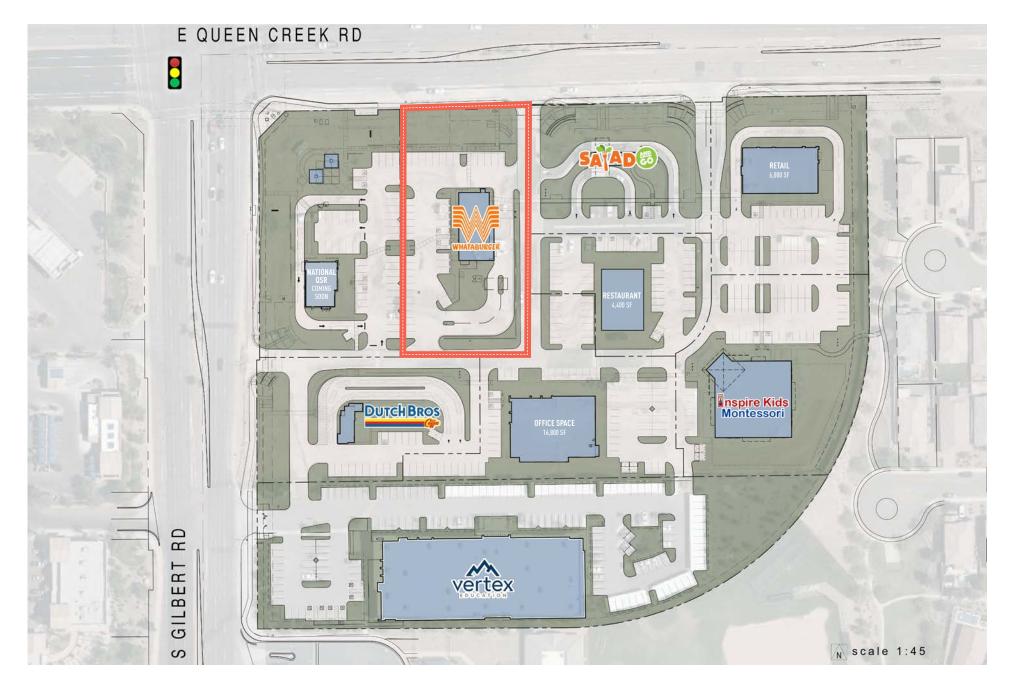


| WHATABURGER. | Private      | San Antonio, Texas | 1950    | 800+      | www.whataburger.com |
|--------------|--------------|--------------------|---------|-----------|---------------------|
|              | Company Type | Headquarters       | Founded | Locations | Website             |

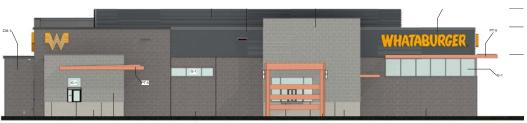
Whataburger is a privately-held, American regional fast food restaurant chain headquartered and based in San Antonio, Texas. The company was founded in 1950 in Corpus Christi, Texas by Harmon Dobson who wanted to serve a burger so big that it took two hands to hold and so good that after a single bite, customers couldn't help but exclaim, "What a burger!" The company's core products include the Whataburger®, the Justaburger®, the Whatacatch® (fish sandwich), and the Whatachick'n®. The company also has a breakfast menu.

Today, Whataburger is still family owned and operated with over 43,000 employees and more than 800 locations across Arizona, Arkansas, Alabama, Florida, Georgia, Louisiana, Mississippi, New Mexico, Oklahoma, and Texas. Each and every Whataburger® is made to order, using 100% pure beef and served on a big, toasted five-inch bun.

### Layton Lakes Village Center Site Plan



## Building Elevations



EAST ELEVATION

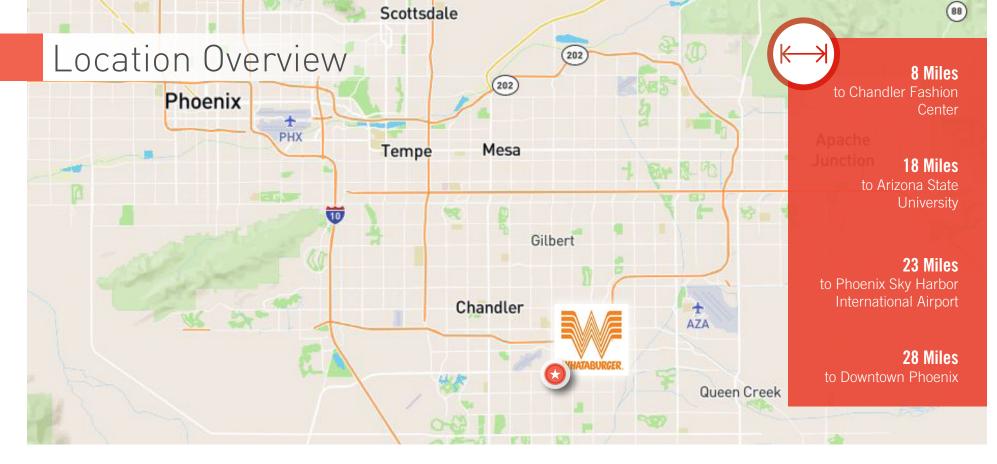




WEST ELEVATION



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Located in Metropolitan Phoenix, Chandler embodies an active lifestyle with easy access to outdoor recreation with endless family-fun, award-winning events, world-class golf facilities, and a vibrant downtown. Visitors and residents enjoy the diverse community with its vibrant restaurants of every cuisine, premier shopping, arts and culture and a wide range of things to do all year-round.

In recent years, Chandler's borders have been expanded and the population has boomed from 30,000 in 1980 to more than 240,000 today. The economic base of Chandler has been diversified. While agriculture is still somewhat of a vital element, Chandler now enjoys a strong manufacturing and electronics sector.

Motorola and Intel combined have five plants in Chandler, including Motorola's Iridium and Intel's Pentium III chip facilities. Other high tech industries are Rogers, Avnet, AMKOR, SpeedFam, Orbital Sciences and Microchip Technology.

Over 75 percent of Chandler's 30,000 manufacturing employees are in high tech fields; the national average is 15 percent.

The Price Corridor is the foremost example of how strategic investment in infrastructure and long-term planning can positively shape a community. High capacity utilities, preserved employment sites, well placed parks and numerous residential options make the area appealing to companies and individuals alike. Price Corridor's commercial real estate mix includes Class "A" office, executive office suites, light industrial parks, mixed-use projects and corporate and technology campus settings.

This burgeoning high-technology center along with friendly neighborhoods, excellent schools and a thriving shopping and dining scene, has made the Price Corridor a powerful magnet for both talent and notable industry leaders.

# [ exclusively listed by ]

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