



ACTUAL PHOTO







### INVESTMENT OVERVIEW

Marcus & Millichap is pleased to present for sale this Wendy's Restaurant with Drive Thru located at 704 Coulter Drive in New Albany, Mississippi. This recently remodeled restaurant is subject to a new 20 Year Absolute NNN Lease at Close of Escrow. This 2,751 Square Foot Restaurant is situated on a large .83 acre parcel of land and is located directly off the Highway 30 Exit off of Interstate 22. Baptist Memorial Hospital with 92 Beds is located across the street from this property.

There are numerous other traffic drivers to this Wendy's including a Hampton Inn directly behind as well as a Holiday Inn and Best Western in close vicinity. Numerous national retailers surround this Wendy's including Walgreens, WalMart, Tractor Supply, Anytime Fitness, AutoZone and Dollar Tree. Mississippi State University-Extension is also located nearby and is an extension college of MSU with 22,986 students across all campuses.

Wendy's is an international fast food restaurant chain founded by Dave Thomas on November 15, 1969, in Columbus, Ohio, United States. As of January 2019, there were a total of 6,711 locations, including 353 that are company-owned. 6,358 restaurants are franchised, and 77 percent of them are located in North America. (In 2016, Wendy's was the world's third largest hamburger fast-food chain, following Burger King's 12,000 plus locations and McDonald's with over 31,000 plus locations.)

### INVESTMENT HIGHLIGHTS

- Wendy's 20-Year NNN Lease with 7.5% Increases in Rent Every 5 Years
- Recently Remodeled Restaurant with Drive Thru
- Across the Street from Baptist Memorial Hospital
- Directly off the Highway 30 Exit of Interstate 22 (Strong Traffic and Excellent Exposure)
- Numerous national retailers surround this Wendy's including Walgreens, WalMart, Tractor Supply, Anytime Fitness, AutoZone and Dollar Tree
- Very Strong Guarantee – 160+ Unit Holding Company
- Strong Store Sales | Healthy Rent to Sales Ratio
- Wendy's is considered an Essential Tenant

## THE OFFERING



**Wendy's**  
**704 Coulter Drive**  
**New Albany, Mississippi 38652**



## PROPERTY DETAILS

Lot Size	36,155 SF (0.83 Acres)
Rentable Square Feet	2,751 SF
Price/SF	\$765.26
Year Built	2002

## FINANCIAL OVERVIEW

List Price	<b>\$2,105,242</b>
Down Payment	100% / \$2,105,242
Cap Rate	4.75%
Type of Ownership	Fee Simple

## PROPERTY RENT DATA

RENT INCREASES	MONTHLY RENT	ANNUAL RENT
11/01/2021 - 10/31/2026	\$8,333	\$99,999
11/01/2026 - 10/31/2031	\$8,958	\$107,499
11/01/2031 - 10/31/2036	\$9,630	\$115,561
11/01/2031 - 10/31/2041	\$10,352	\$124,228
11/01/2041 - 10/31/2046 (Option 1)	\$11,129	\$133,546
11/01/2046 - 10/31/2051 (Option 2)	\$11,963	\$143,561
11/01/2051 - 10/31/2056 (Option 3)	\$12,861	\$154,329
11/01/2056 - 10/31/2061 (Option 4)	\$13,825	\$165,903
11/01/2061 - 10/31/2066 (Option 5)	\$14,862	\$178,346
Base Rent (\$36.35 / SF)		\$99,999
Net Operating Income		\$99,999.00
<b>TOTAL ANNUAL RETURN</b>	<b>CAP 4.75%</b>	<b>\$99,999</b>

## LEASE ABSTRACT

Tenant Trade Name	Wendy's
Tenant	Franchisee
Ownership	Private
Guarantor	160+ Unit Holding Company
Lease Type	NNN
Lease Term	20 Years
Lease Commencement Date	11/01/2021
Rent Commencement Date	11/01/2021
Expiration Date of Base Term	10/31/2041
Increases	7.5% Increases every 5 Years during Lease Term and Option Periods
Options	Five Five-Year Options
Term Remaining on Lease	20 Years
Property Type	Net Leased Restaurant Fast Food
Landlord Responsibility	None
Tenant Responsibility	All
Right of First Refusal	Yes





















## ABOUT WENDY'S

The Wendy's Company (NASDAQ: WEN) is the world's third largest quick-service hamburger company. The Wendy's system includes more than 6,500 franchise and Company restaurants in the U.S. and 29 other countries and U.S. territories worldwide.

## WENDY'S CORPORATE

Sales Volume	<b>\$2.06+ Billion</b>
Net Worth	<b>N/A</b>
Credit Rating	<b>B +</b>
Rating Agency	<b>Standard &amp; Poor's</b>
Stock Symbol	<b>WEN</b>
Board	<b>NASDAQ</b>
HQ	<b>DUBLIN, OHIO</b>
Number of Locations	<b>6,711+ (2019)</b>







CARLISLE CORPORATION

## WENDELTA



As a leading Wendy's franchisee company, our commitment to our customers is a simple pledge to do the right thing. We will please our customers by exceeding their expectations with our product quality and flawless execution of service. We will constantly upgrade our facilities, use state of the art technology, and employ a highly trained work force that is focused on delivering world class service. When everyday people sort through all the 'spin', there is one quick-service restaurant that is 'A Cut Above.' And that's Wendy's. We stand for honest and higher-quality food. Every day, we honor Dave Thomas and his legacy by using select, premium ingredients and serving food that's made fresh with every order.

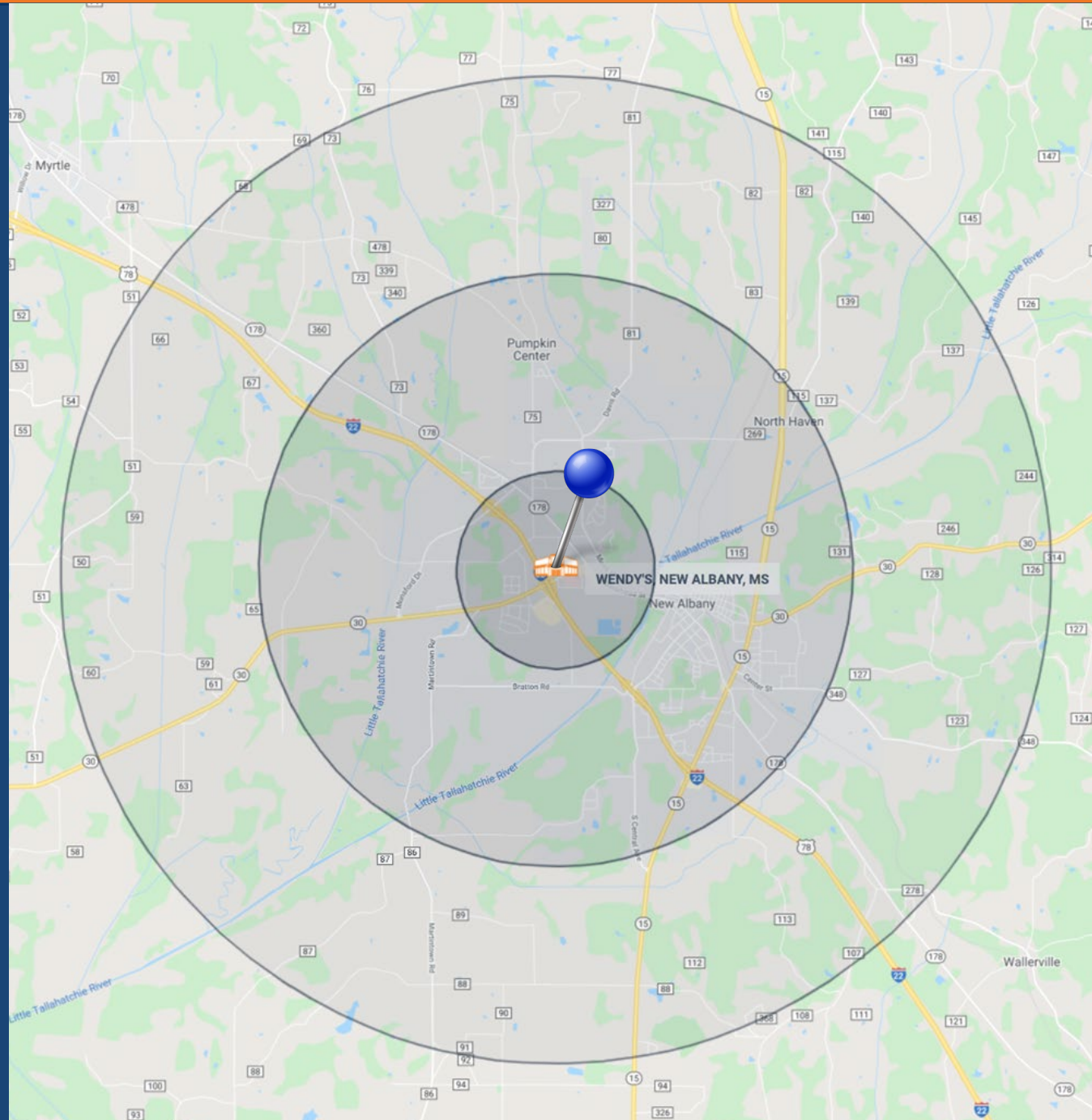
### CARLISLE CARES

In 1990, Dave Thomas (who was himself adopted as a child) became a spokesperson for the White House initiative on adoption, called "Adoption Works... For Everyone." Wendy's has embraced adoption as its national charitable cause, committing time, energy and financial support to raise adoption awareness. The Dave Thomas Foundation for Adoption is based on the philosophy that every child deserves a permanent home and loving family. The Foundation focuses its efforts on raising public awareness for the thousands of children needing adoption and offering educational programs to help prospective parents better understand the adoption process.





	1 Miles	3 Miles	5 Miles
<b>POPULATION</b>			
2025 Projection	2,287	9,285	13,594
2020 Estimate	2,210	9,107	13,334
2010 Census	2,081	8,714	12,726
2000 Census	1,880	8,367	12,118
<b>INCOME</b>			
Average	\$69,102	\$69,532	\$67,233
Median	\$45,389	\$49,772	\$50,528
Per Capita	\$27,611	\$26,642	\$25,607
<b>HOUSEHOLDS</b>			
2025 Projection	901	3,532	5,157
2020 Estimate	869	3,457	5,043
2010 Census	808	3,291	4,790
2000 Census	765	3,305	4,710
<b>HOUSING</b>			
2020	\$125,963	\$114,759	\$112,099
<b>EMPLOYMENT</b>			
2020 Daytime Population	4,703	13,116	16,249
2020 Unemployment	6.45%	5.47%	5.10%
2020 Median Time Traveled	22	22	23
<b>RACE &amp; ETHNICITY</b>			
White	59.70%	59.56%	67.14%
Native American	0.00%	0.01%	0.03%
African American	27.74%	30.11%	24.13%
Asian/Pacific Islander	3.12%	2.00%	1.69%





## GEOGRAPHY: 5 MILE



### POPULATION

In 2020, the population in your selected geography is 13,334. The population has changed by 10.03% since 2000. It is estimated that the population in your area will be 13,594.00 five years from now, which represents a change of 1.95% from the current year. The current population is 48.32% male and 51.68% female. The median age of the population in your area is 37.24, compare this to the US average which is 38.21. The population density in your area is 169.74 people per square mile.



### HOUSEHOLDS

There are currently 5,043 households in your selected geography. The number of households has changed by 7.07% since 2000. It is estimated that the number of households in your area will be 5,157 five years from now, which represents a change of 2.26% from the current year. The average household size in your area is 2.58 persons.



### INCOME

In 2020, the median household income for your selected geography is \$50,528, compare this to the US average which is currently \$62,990. The median household income for your area has changed by 60.74% since 2000. It is estimated that the median household income in your area will be \$59,582 five years from now, which represents a change of 17.92% from the current year.

The current year per capita income in your area is \$25,607, compare this to the US average, which is \$34,935. The current year average household income in your area is \$67,233, compare this to the US average which is \$90,941.



### RACE AND ETHNICITY

The current year racial makeup of your selected area is as follows: 67.14% White, 24.13% Black, 0.03% Native American and 1.69% Asian/Pacific Islander. Compare these to US averages which are: 69.84% White, 12.88% Black, 0.20% Native American and 5.75% Asian/Pacific Islander. People of Hispanic origin are counted independently of race.

People of Hispanic origin make up 6.60% of the current year population in your selected area. Compare this to the US average of 18.38%.



### HOUSING

The median housing value in your area was \$112,099 in 2020, compare this to the US average of \$221,068. In 2000, there were 3,257 owner occupied housing units in your area and there were 1,454 renter occupied housing units in your area. The median rent at the time was \$309.



### EMPLOYMENT

In 2020, there are 7,008 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 47.76% of employees are employed in white-collar occupations in this geography, and 51.99% are employed in blue-collar occupations. In 2020, unemployment in this area is 5.10%. In 2000, the average time traveled to work was 23.00 minutes.



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Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property. By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

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Marcus & Millichap

The Retail Real Estate Investment Leader

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