## **OFFERING MEMORANDUM**

**Taco Bell NNN Ground Lease | Extremely Low Rent** 







# **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present for sale this Absolute-Net Ground Lease Taco Bell located at 1859 West County Road 419 in Oviedo, Florida. This property is an out-parcel to Winn-Dixie and is demised of a 2,808 square foot restaurant with drive thru on a large 1.16 Acre Parcel of Land. Oviedo is a city in Seminole County Florida and is part of the Orlando-Kissimmee-Sanford Metropolitan Statistical Area with a population of over 40,370. Oviedo is nationally ranked as one of the best places to live in the United States.

Several Colleges and Universities surround this Taco Bell property. Seminole State College (Oviedo Campus) has over 7,000 enrolled students, 180 acres and a 120-acre Nature Preserve and is only nine minutes from the property. Only 15 minutes away is the University of South Florida with over 66,183 students and 20 minutes away is the highly ranked Embry-Riddle Aeronautic University with over 6,402 students.

Several hospitals are also in close vicinity to the property including Oviedo Medical Center only 13 minutes away, 12 minutes away is Orlando Health Heart Institute which is part of the Orlando Health System with 3,000 beds and the fourth largest employer in the area with 22,000 employees and 2,000 physicians. 14 minutes away is Advent Health Hospital with 64 beds.

Oviedo is a booming suburb in the Orlando Metro Area where the population is expected to grow by 50 percent by 2045 and several brand-new home developments are in close vicinity to this Taco Bell. Only nine minutes away from the property is M/I Homes at Hideaway Cove with 66 brand new homes closed, 42 under contract and only 5 Quick Move-in homes left. Chapman Pines by Pulte Homes is a brand-new luxury housing development with 37 single family luxury homes and only 12 minutes from the property. Lennar Estates at Wellington is 15 minutes away with 26 brand new homes. Also within walking distance to this Taco Bell is Oviedo Grove which is a 240-unit apartment complex.

Taco Bell is the world's leading Mexican-style quick service restaurant chain, serving almost 3 billion consumers each year in more than 7,072 restaurants in the United States. It is an American chain of fast-food restaurants based in Irvine, California. A subsidiary of YUM! Brands, Inc., serving American-adapted Mexican food, over 93 percent of Taco Bell restaurants are owned and operated by independent franchisees.

# **INVESTMENT HIGHLIGHTS**

- Extremely Low Rent Absolute NNN Ground Lease with more than 5 Years Remaining on the Base Term of the Lease
- Strong Intrinsic Value and Priced Below Replacement Cost: 2,808 Square Foot Restaurant with Drive Thru on a Large 1.16 Acre Parcel of Land
- Oviedo is a Booming Suburb in the Orlando Metro Area where the Population is Expected to Grow by 50% by 2045
- Average Household Income Exceeds \$103,000 in a Three Mile Radius
- Several Hospitals in Close Vicinity to the Taco Bell including Orlando Health Heart Institute, Advent Health Hospital and Oviedo Medical Center
- Outparcel to a Winn Dixie Shopping Center and Across the Street from a Publix Anchored Shopping Center
- Florida is a No Income Tax State



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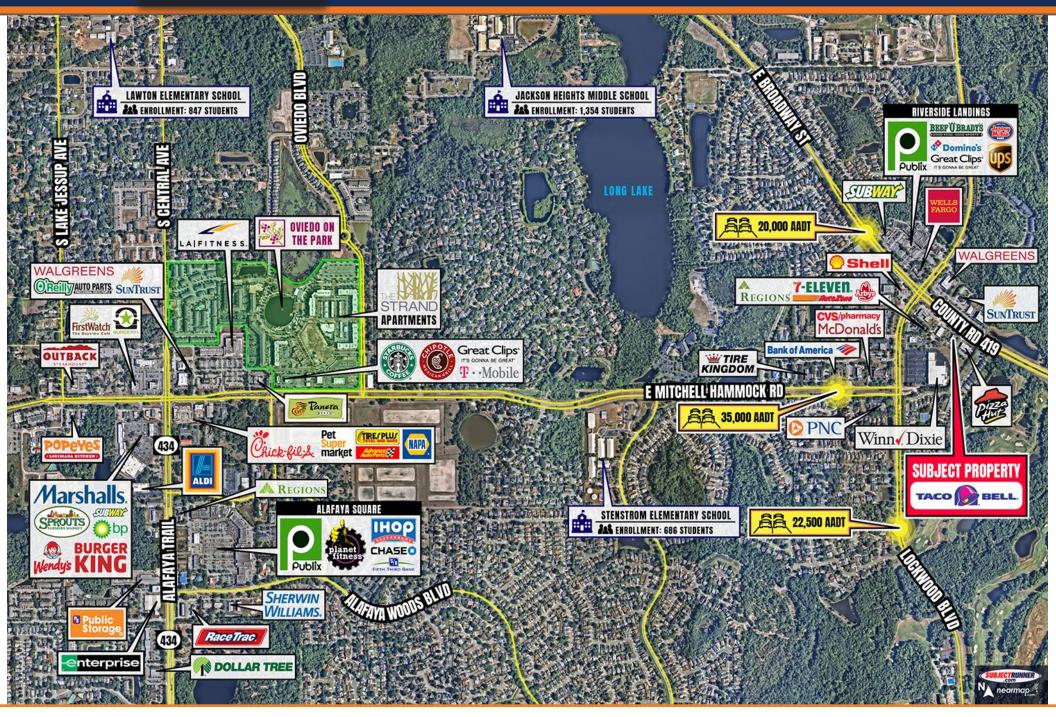
#### PRICING AND FINANCIAL ANALYSIS

THE OFFERING				Constil 1		
Taco Bell	PROPERTY DETAILS	PROPERTY DETAILS		FINANCIAL OVERVIEW		
1859 West County Road Lot Size   Oviedo, Florida 32766 Rentable Square Feet   Price/SF Year Built / Renovated			50,530 SF (1.16 Acres) 2,808 SF \$569.80 2006 / 2019	List Price Down Payment Cap Rate Type of Ownership	<b>\$1,600,000</b> 100% / \$1,600,000 4.12% Ground Lease	
PROPERTY RENT DATA		_	LEASE ABSTRACT			
RENT INCREASES MONTH	ILY RENT ANNUAL RENT		Tenant Trade Name		Taco Bell	
07/31/2021 - 07/30/2026 (Current) \$5	i,490 \$65,885		Tenant		Franchisee	
07/31/2026 - 07/30/2031 (Option 1)	i,039 \$72,473		Ownership		Private	
07/31/2031 - 07/30/2036 (Option 2)	5,643 \$79,720		Guarantor	Franchisee Guarantee (Bravo Foods – 38 units)		
07/31/2036 - 07/30/2041 (Option 3) \$7	,308 \$87,692		Lease Type	NNN		
07/31/2041 - 07/30/2046 (Option 4) \$8	8,038 \$96,462		Lease Term		20 Years	
Base Rent (\$23.46 / SF)	\$65,885		Lease Commencement Date		07/31/2006	
Net Operating Income	\$65,885.00		Rent Commencement Date		07/31/2006	
			Expiration Date of Base Term		07/30/2026	
TOTAL ANNUAL RETURN CAP	4.12% \$65,885		Options		Four Five-Year Options	
			Increases	10% Increases every 5 Years	during Base Term and Option Periods	
Correction -			Term Remaining on Lease		5+ Years	
			Property Type		Net Leased Quick-Service Restaurant	
			Landlord Responsibility		None	
			Tenant Responsibility		All	
		()	Right of First Refusal		Yes	

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#### RESEARCH LOCAL STREET AERIAL



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### RESEARCH SITE PLAN AERIAL



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## RESEARCH PROPERTY PHOTOS AS OF MAY, 2021



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#### RESEARCH ABOUT

ΤΑΟ

BELL

Taco Bell Corp., a subsidiary of Yum! Brands, Inc., (NYSE: YUM), is the nation's leading Mexican-inspired quick service restaurant. Taco Bell serves made to order and customizable tacos, burritos, and specialties such as the exclusive Doritos® Locos Tacos, gourmet inspired Cantina Bell® Menu and lower calorie Fresco Menu. The company encourages customers to "Live Más," both through its food and in ways such as its Feed the Beat® music program and nonprofit organization, the Taco Bell Foundation for Teens. Taco Bell and its more than 350 franchise organization have nearly 7,072 restaurants across the United States that proudly serve more than 40 million customers every week.

NAME Taco Bell Public **OWNERSHIP** FOUNDED 1962 HQ Irvine, CA SALES \$1.988 billion (2018) 7,072+ (30 countries) NUMBER OF LOCATIONS NUMBER OF EMPLOYEES 210.000 team members across the nation BBB **CREDIT RATING** www.tacobell.com **WEBSITE** 

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#### RESEARCH ABOUT GUARANTOR



Bravo Foods, LLC was formed in January 2012. There are 30 Taco Bells in metro Orlando and 8 in Savannah. Many of these 38 locations are open 18+ hours a day to satisfy your Taco Bell cravings.

WEBSITE
INDUSTRY
LOCATIONS
HEADQUART

UARTERS

http://www.bravofoodsllc.com/ **Restaurants** 38+ **Celebration, FL** 

TACO BELL

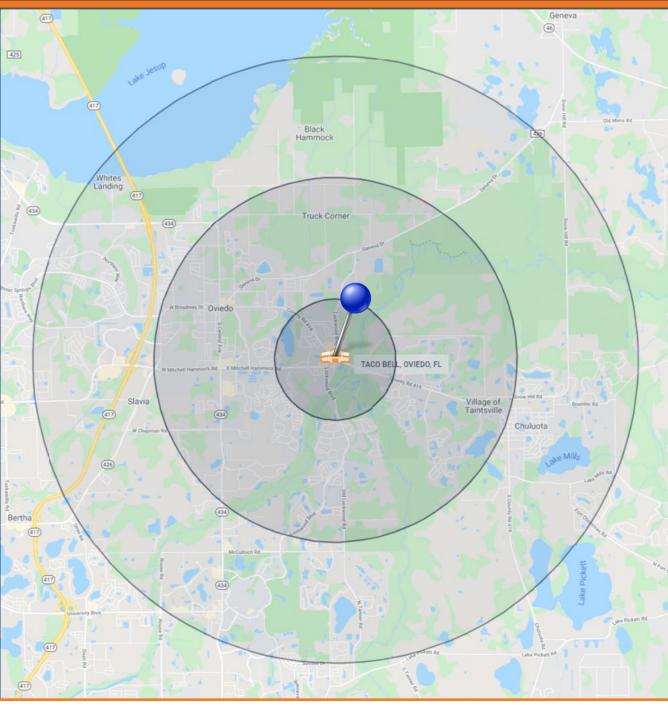


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### DEMOGRAPHICS **POPULATION PROFILE**

	1 Miles	3 Miles	5 Miles
POPULATION			
2025 Projection	5,754	52,289	116,419
2020 Estimate	5,304	48,380	109,364
2010 Census	4,420	40,831	94,189
2000 Census	3,600	31,535	68,008
INCOME			
Average	\$95,009	\$103,165	\$109,751
Median	\$76,529	\$83,686	\$84,073
Per Capita	\$32,596	\$34,723	\$37,358
HOUSEHOLDS			
2025 Projection	1,999	17,709	39,095
2020 Estimate	1,818	16,256	36,275
2010 Census	1,515	13,660	30,915
2000 Census	1,197	10,499	22,680
HOUSING			
2020	\$262.094	¢075 600	\$285.245
2020	φ202,094	\$275,682	φ200,240
EMPLOYMENT			
2020 Daytime	4,638	40,469	138,294
Population			
2020 Unemployment	3.56%	2.91%	3.32%
2020 Median Time Traveled	32	32	31
RACE & ETHNICITY			
White	71.93%	78.34%	79.10%
Native American	0.02%	0.06%	0.09%
African American	14.78%	9.85%	8.74%
Asian/Pacific Islander	4.09%	4.60%	5.32%



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# **GEOGRAPHY: 5 MILE**



# POPULATION

In 2020, the population in your selected geography is 109,364. The population has changed by 60.81% since 2000. It is estimated that the population in your area will be 116,419.00 five years from now, which represents a change of 6.45% from the current year. The current population is 49.09% male and 50.91% female. The median age of the population in your area is 33.40, compare this to the US average which is 38.21. The population density in your area is 1,393.82 people per square mile.

## HOUSEHOLDS

There are currently 36,275 households in your selected geography. The number of households has changed by 59.94% since 2000. It is estimated that the number of households in your area will be 39,095 five years from now, which represents a change of 7.77% from the current year. The average household size in your area is 2.82 persons.

# **INCOME**

In 2020, the median household income for your selected geography is \$84,073, compare this to the US average which is currently \$62,990. The median household income for your area has changed by 37.66% since 2000. It is estimated that the median household income in your area will be \$93,576 five years from now, which represents a change of 11.30% from the current year.

The current year per capita income in your area is \$37,358, compare this to the US average, which is \$34,935. The current year average household income in your area is \$109,751, compare this to the US average which is \$90,941.

## **RACE AND ETHNICITY**

The current year racial makeup of your selected area is as follows: 79.10% White, 8.74% Black, 0.09% Native American and 5.32% Asian/Pacific Islander. Compare these to US averages which are: 69.84% White, 12.88% Black, 0.20% Native American and 5.75% Asian/Pacific Islander. People of Hispanic origin are counted independently of race.

People of Hispanic origin make up 19.60% of the current year population in your selected area. Compare this to the US average of 18.38%.

# HOUSING

JOBS

The median housing value in your area was \$285,245 in 2020, compare this to the US average of \$221,068. In 2000, there were 19,013 owner occupied housing units in your area and there were 3,667 renter occupied housing units in your area. The median rent at the time was \$719.

## EMPLOYMENT

In 2020, there are 42,355 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 73.97% of employees are employed in white-collar occupations in this geography, and 26.34% are employed in blue-collar occupations. In 2020, unemployment in this area is 3.32%. In 2000, the average time traveled to work was 31.00 minutes.

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Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

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