



OFFERING MEMORANDUM

WENDY'S

ABSOLUTE NNN LEASED OFFERING

1808 S MIAMI BLVD DURHAM, NC 27703

OFFERING MEMORANDUM PRESENTED BY:

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INVESTMENT OVERVIEW



The subject property is a 20-year Wendy's NNN lease, which commenced in December 2018. The lease is guaranteed by Delight Raleigh 3 LLC which operates 13 units. The tenant's parent company is Delight Restaurant Group which operates over 57 restaurants including Wendy's and Taco Bell and is continuing to grow. This lease calls for zero landlord obligations and scheduled increases of 8% every 5 years. The tenant also has four, 5-year options to renew. The site benefits from its location in a major retail trade area.

INVESTMENT HIGHLIGHTS

OFFERING SPECIFICATIONS

| LONG TERM ABSOLUTE NNN LEASE | PRICE | \$2,485,720 |
|---|----------------------|-------------|
| 8% INCREASES IN RENT EVERY 5 YEARS | CAP RATE | 5.00% |
| 100% FEE SIMPLE INTEREST | NET OPERATING INCOME | \$124,286 |
| ZERO LANDLORD OBLIGATIONS | SQUARE FOOTAGE | 3,227 |
| ESTABLISHED AND GROWING OPERATOR OF WENDY'S | LOT SIZE | 0.91 AC |
| STRONG RENT TO SALES RATIO: 6.9% | RENT:SALES | 6.9% |

FINANCIAL SUMMARY

WENDY'S • ABSOLUTE NNN LEASE

1808 S MIAMI BLVD DURHAM, NC 27703

\$2,485,720 • 5.00% CAP

SUMMARY

| TENANT NAME | Delight Raleigh 3 |
|-------------|-------------------|
| LEASE START | 12/1/2018 |
| LEASE END | 11/30/2038 |
| ANNUAL RENT | \$124,286 |
| OPTIONS | Four, 5-Year |
| INCREASES | 8% Every 5 Years |
| | |

OFFERING SUMMARY

| | NET OPERATING INCOME | CAP RATE |
|-------------|----------------------|----------|
| YEARS 1-5 | \$124,286.00 | 5.00% |
| YEARS 6-10 | \$134,228.88 | 5.40% |
| YEARS 11-15 | \$144,967.19 | 5.83% |
| YEARS 16-20 | \$156,564.57 | 6.30% |
| OPTION 1 | \$169,089.73 | 6.80% |
| OPTION 2 | \$182,616.91 | 7.35% |
| OPTION 3 | \$197,226.26 | 7.93% |
| OPTION 4 | \$213,004.36 | 8.57% |

TENANT OVERVIEW



DELIGHT RESTAURANT group

WENDY'S

Wendy's is an American international fast food restaurant chain founded by Dave Thomas on November 15, 1969, in Columbus, Ohio. The company moved its headquarters to Dublin, Ohio, on January 29, 2006. As of December 31, 2018, Wendy's was the world's third-largest hamburger fast-food chain with 6,711 locations, following Burger King and McDonald's. On April 24, 2008, the company announced a merger with Triarc Companies Inc., a publicly-traded company and the parent company of Arby's. Wendy's headquarters remained in Dublin. Following the merger, Triarc became known as Wendy's/Arby's Group, and later as The Wendy's Company.

As of December 31, 2018, there were a total of 6,711 locations, including 353 that are company-owned and 6,358 that are franchised; 92% of the system-wide locations are in North America. While Wendy's determines standards for each store's exterior appearance, food quality, and menu, the store owners have control over hours of operations, interior decor, pricing, staff uniforms, and wages.

The chain is known for its square hamburgers, sea salt fries, and Frosty, a form of soft-serve ice cream mixed with starches. Wendy's menu consists primarily of hamburgers, chicken sandwiches, French fries, and beverages such as the Frosty.

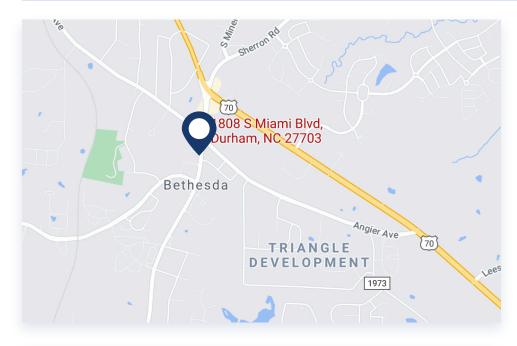
DELIGHT RESTAURANT GROUP

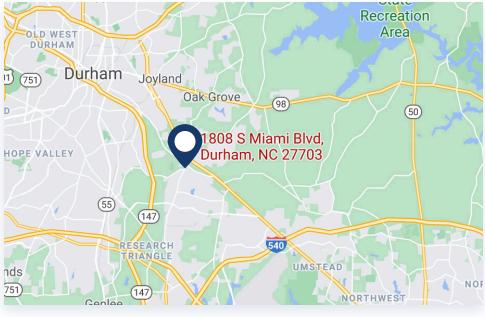
Delight Restaurant Group is a growth-oriented restaurant company with a strong focus on running excellent operations by investing in people and facilities. Through acquisition, the company will operate 165 restaurants across Wendy's and Taco Bell in North Carolina, Virginia, Indiana, and Michigan.

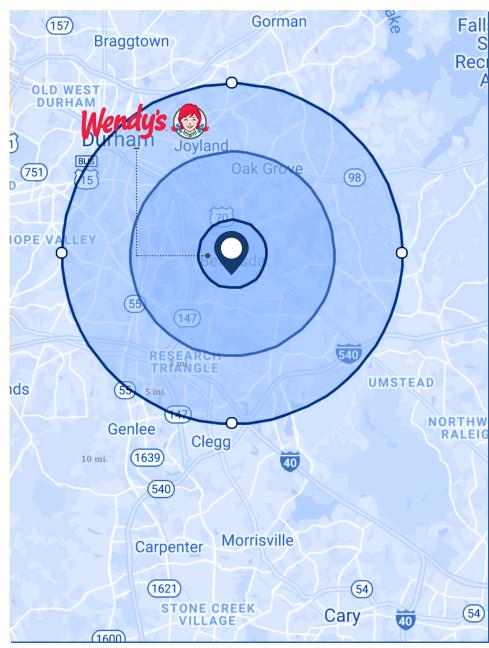
LOCATION AERIAL



REGIONAL OVERVIEW







DEMOGRAPHICS



| | 3 MILES | 5 MILES | 10 MILES |
|--------------------------|----------|----------|----------|
| TOTAL POPULATION | 37,067 | 133,160 | 464,486 |
| TOTAL HOUSEHOLDS | 14,583 | 53,288 | 190,969 |
| AVERAGE HOUSEHOLD INCOME | \$91,971 | \$80,133 | \$99,645 |
| AVERAGE AGE | 36.1 | 34.6 | 35.7 |

AREA OVERVIEW

| DEMOGRAPHICS | 3 MILES | 5 MILES | 10 MILES |
|-----------------------------------|-----------|-----------|-----------|
| | | | |
| TOTAL POPULATION | 37,067 | 133,160 | 464,486 |
| TOTAL HOUSEHOLDS | 14,583 | 53,288 | 190,969 |
| PERSONS PER HOUSEHOLD | 2.5 | 2.4 | 2.3 |
| AVERAGE HOUSEHOLD INCOME | \$91,971 | \$80,133 | \$99,645 |
| AVERAGE HOUSE VALUE | \$224,490 | \$205,863 | \$282,859 |
| | | | |
| AVERAGE AGE | 36.1 | 34.6 | 35.7 |
| | | | |
| WHITE | 18,426 | 54,603 | 263,985 |
| BLACK | 15,584 | 67,042 | 137,612 |
| American Indian/Alaskan Native | 494 | 1,432 | 3,572 |
| ASIAN | 1,638 | 6,633 | 46,721 |
| HAWAIIAN & PACIFIC ISLANDER | 26 | 110 | 426 |
| Two or More Races | 900 | 3,341 | 12,170 |
| HISPANIC ORIGIN | 5,408 | 19,053 | 53,826 |

DURHAM, NC

Durham also known as Bull City, is a city in and the county seat of Durham County in the State of North Carolina. Small portions of the city limits extend into Orange County and Wake County. The U.S. Census Bureau estimated the city's population to be 278,993 as of July 1, 2019, making it the 4th-most populous city in North Carolina, and the 74th-most populous city in the United States. The city is located in the east-central part of the Piedmont region along the Eno River. Durham is the core of the four-county Durham-Chapel Hill Metropolitan Area, which has a population of 644,367 as of U.S. Census 2019 Population Estimates. The Office of Management and Budget also includes Durham as a part of the Raleigh-Durham-Cary Combined Statistical Area, commonly known as the Research Triangle, which has a population of 2,079,687 as of U.S. Census 2019 Population Estimates.

Durham is home to several recognized institutions of higher education, most notably Duke University and North Carolina Central University. Durham is also a national leader in health-related activities, which are focused on the Duke University Hospital and many private companies. Duke and its Duke University Health System, in fact, are the largest employers in the city. North Carolina Central University is a historically black university that is part of the University of North Carolina system. Together, the two universities make Durham one of the vertices of the Research Triangle area; central to this is the Research Triangle Park





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