# FAMILY DOLLAR STORE

610 S. Cannon Blvd Kannapolis, NC | 28083





INVESTMENT CONTACT: **DANNY SIMON** 



### TABLE OF CONTENTS

# FAMILY DOLLAR

610 S. CANNON BLVD KANNAPOLIS, NC 28083

Tenant Overview
Invetment Summary
Property Highlights
Location Overview
Area Overview
Disclosure



#### INVESTMENT CONTACT

Danny Simon,

Associate Advisor 303.962.9572 DSimon@PinnacleREA.com

#### BROKER OF RECORD

#### Nicholas Gambella

Coldwell Banker Advantage Lic. No. 319087

©2021 Pinnacle Real Estate Advisors, LLC. All information contained herein has been obtained from sources we believe to be reliable. However, we accept no responsibility for its accuracy and encourage verification of all information prior to making financial decisions.

### TENANT OVERVIEW



**Family Dollar** is a chain with more than 8,000 stores from Maine to California, and over 15,000 locations with the combined total of Family Dollar and Dollar Tree stores.

As shoppers enter their neighborhood Family Dollar, they will discover great values on the name brands they trust in a clean, well-organized store staffed with friendly associates. Thier relatively small footprint allows them to open new stores in rural areas, small towns, and large urban neighborhoods, meeting our shoppers right where they are.

In 1958, a 21-year-old entrepreneur with an interest in merchandising became intrigued with the idea of operating a low-overhead, self-service retail store. Leon Levine believed he could offer his customers a variety of high-quality, good value merchandise for under \$2. Because he had grown up in his family's retail store, he understood value, quality and customer satisfaction.

In November 1959, Levine opened the first Family Dollar store in Charlotte, North Carolina, and was on his way to becoming a retailing legend. Right from the start, he had a well-developed philosophy of what Family Dollar would be and how it would operate, a philosophy from which he and his management team have never strayed. The concept is a simple one, "the customers are the boss, and you need to keep them happy."



Website:	www.familydollar.com
Credit Rating:	Investment Grade (S&P: BBB)
Stock Symbol:	NYSE: FDO
Market Capitalization:	\$9.09 Billion
Number of Locations:	8,000+
Headquarters:	Charlotte, NC

# INVESTMENT SUMMARY



### **FAMILY DOLLAR**

#### 610 S. CANNON BLVD

Kannapolis, NC | 28083

Lease Type	NN
<b>Landlord Responsibilities</b>	Roof, structure, and parking lot
Base Lease Term	23 Years
Lease Commencement	08/04/2004
Base Lease Expiration	12/31/2026
Remaining Term	~6 Years
Renewal Options	(5) 5-year renewal options
Renewal Options Rent Increases	15% rental increase in the first option and 10% increase in the remaining options
Tenant	Family Dollar
Guarantor	Dollar Tree Corporation

#### **INVESTMENT HIGHLIGHTS**

- Recently executed, early 5-year lease extension provides for ~6 years of initial term and evidences tenant's commitment to the site
- 17-year operating history at this location 23 years through recent extension
- Family Dollar invested \$150,000 in interior renovations ~3 years ago
- Excellent visibility with over 24,000 vehicles per day traveling past the site
- Investment grade tenant (Family Dollar: BBB-) | Over 7,800 Stores in 46 States



### PROPERTY HIGHLIGHTS





#### 610 S. CANNON BLVD

Kannapolis, NC | 28083

Building Type: Retail

**Building Size:** 9,180 SF

**Lot Size:** 0.62 acres

**Year of Construction:** 2004

**Current Occupancy:** 100%

SALE PRICE: \$1,100,000 NOI: \$64,320 CAP RATE: 5.85%

#### **PROPERTY HIGHLIGHTS**

- Located just 25 miles from downtown Charlotte, NC
- Directly adjacent to Aldi Grocery Store, new Davita Dialysis and surrounded by national tenants including: KFC, Aldi, Cook Out, O'Reilly Auto, Sun Trust Bank, Bojangles, Walgreens, Quick Trip, Big Lots, Food Lion and countless others
- NN with minimal landlord responsibilities
- Average HH incomes of ~\$65,000 within a 3-mile radius of the subject property

# PROPERTY HIGHLIGHTS

# FAMILY® DOLLAR









#### LOCATION OVERVIEW Mt Mourne Denver Enochville 24,000 VPD (115) Westport David Family Dollar (16) Cornelius FAMILY P DOLLAR (27) (73) (73) Cald (27) Iron Station 610 S. CANNON BLVD | KANNAPOLIS, NC Lowesville (601) Huntersville Concord High Shoals Alexis Lucia HIGHLAND. Hardins CREEK (49) (16) 321 Stanley (1154) WEDGEWOOD (273) MOUNTAIN (601) PROSPERITY ISLAND: CHURCH ROAD (27) (29) 485 Harrisburg (200) (273) Dallas Rocky River (1785) MINERAL Mt Holly Woodlea W RUMBLE ROAD Newell Ranlo 85 485 BRADFIELD FARMS **Average HH Income Population** Households Midland Allen (601) 1 mile 8,234 \$55,910 3,243 1 mile 1 mile 46,110 \$65,689 3 mile BECTON PARK 2 mile 17,789 2 mile 81,638 3 mile \$70,295 5 mile 3 mile 31,990 Wildwoods Mint Hill (218) (273) (51) BARCLAY DOWNS OLDE WHITEHALL NORTH CAROLIN

## AREA OVERVIEW



# KANNAPOLIS, NC

#### **ABOUT**

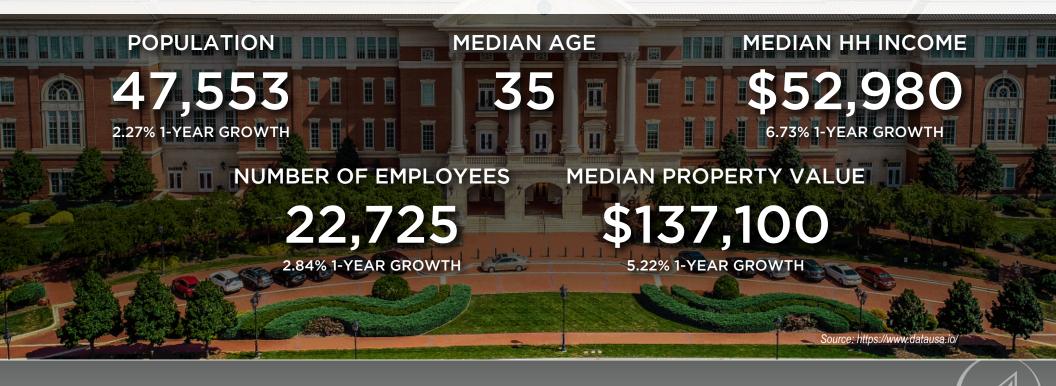
In 2018, Kannapolis, NC had a population of 47.6k people with a median age of 35 and a median household income of \$52,980. Between 2017 and 2018 the population of Kannapolis, NC grew from 46,498 to 47,553, a 2.27% increase and its median household income grew from \$49,637 to \$52,980, a 6.73% increase.

In 2018, the median property value in Kannapolis, NC was \$137,100, and the homeownership rate was 59.5%. Most people in Kannapolis, NC drove alone to work, and the average commute time was 25.5 minutes. The average car ownership in Kannapolis, NC was 2 cars per household.

#### **ECONOMY**

The economy of Kannapolis, NC employs 22.7k people. The largest industries in Kannapolis, NC are Health Care & Social Assistance (3,477 people), Retail Trade (2,612 people), and Manufacturing (2,444 people), and the highest paying industries are Utilities (\$75,313), Management of Companies & Enterprises (\$73,862), and Finance & Insurance (\$61,777).

Median household income in Kannapolis, NC is \$52,980.



# DISCLOSURE



This confidential Offering Memorandum, has been prepared by Pinnacle Real Estate Advisors, LLC ("Pinnacle REA") for use by a limited number of qualified parties. This Offering Memorandum has been provided to you at your request based upon your assurances that you are a knowledgeable and sophisticated investor in commercial real estate projects and developments. Pinnacle REA recommends you, as a potential buyer/investor, should perform your own independent examination and inspection of the property described herein as 610 S Cannon Boulevard located in Kannapolis, NC (the "Property") and of all of the information provided herein related to the Property. By accepting this Offering Memorandum, you acknowledge and agree that you shall rely solely upon your own examination and investigation of the Property and you shall not rely on any statements made in this Offering Memorandum or upon any other materials, statements or information provided by Pinnacle REA or its brokers.

Pinnacle REA makes no guarantee, warranty or representation about the completeness or accuracy of the information set forth in this Offering Memorandum. You are responsible to independently verify its accuracy and completeness. Pinnacle REA has prepared the information concerning the Property based upon assumptions relating to the general economy, its knowledge of other similar properties in the market, and on other market assumptions including factors beyond the control of the Pinnacle REA and the Owner of the Property. Pinnacle Real Estate Advisors make no representation or warranty as to either the accuracy or completeness of the information contained herein, and the information set forth in this

Offering Memorandum in not intended to be a promise or representation as to the future performance of the Property. Although the information contained herein is believed to be accurate, Pinnacle REA and the Property Owner disclaim any responsibility or liability for any inaccuracies. Further, Pinnacle REA and the Property Owner disclaim any and all liability for any express or implied representations and warranties contained in, or for any omissions from, the Offering Memorandum and for any other written or oral communication transmitted or made available to you. Pinnacle REA shall make available to you, as a qualified prospective investor, additional information concerning the Property and an opportunity to inspect the Property upon written request.

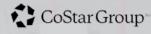
This Offering Memorandum and the contents are intended to remain confidential except for such information which is in the public domain or is otherwise available to the public. By accepting this Offering Memorandum, you agree that you will hold and treat Offering Memorandum in the strictest confidence, that you will not photocopy or duplicate it, or distribute it. You agree you will not disclose this Offering Memorandum or its contents to any other person or entity, except to outside advisors retained by you and from whom you have obtained an agreement of confidentiality, without the prior written authorization of Pinnacle REA. You agree that you will use the information in this Offering Memorandum for the sole purpose of evaluating your interest in the Property. If you determine you have no interest in the property, kindly return the Offering Memorandum to Pinnacle REA at your earliest convenience.



\$3.95B TOTAL SALES VOLUME

2006 ESTABLISHED 2,540+
TOTAL TRANSACTIONS

DENVER
BUSINESS JOURNAL
HEAVY HITTERS



POWER BROKER FOR TOP SALES



THE DENVER POST
TOP 100 WORKPLACES

**INVESTMENT CONTACT** 

**BROKER OF RECORD** 

**DANNY SIMON - LEAD** 

Associate Advisor 303.962.9572 DSimon@PinnacleREA.com CO Lic. No. FA.100082547 **NICHOLAS GAMBELLA** 

Coldwell Banker Advantage Lic. No. 319087

Pinnacle Real Estate Advisors | One Broadway Suite A300 | Denver, CO 80203 | 303.962.9555 | www.PinnacleREA.com