



TRINITY

REAL ESTATE INVESTMENT SERVICES



DOLLAR GENERAL - CORNER ENTRY NEW DEVELOPMENT - RELOCATION STORE

420 SOUTH SAINT MARYS STREET, FALFURRIAS, TX 78355

**\$2,082,142**

**5.0% CAP**

TRINITYREIS.COM

Actual Property



**DOLLAR  
GENERAL**

FALFURRIAS, TX

**\$2,082,142 | 5.0% CAP**

- New Development Texas Dollar General - Absolute NNN Lease
- Relocation Store - Site Relocated From Location Just Down the Street That was Averaging Over \$2M in Annual Sales
- 15 Year Lease - Rent Commenced April 2021
- Strong Market for Dollar General - 5 Mile Population Almost 7,000 Residents
- Falfurrias is Located Along US HWY 281 With Direct Access to McAllen, Mission, and Edinburg
- Relocation Store Provides Opportunity to Acquire Proven Track Record on New Development Store

## EXCLUSIVELY MARKETING BY:

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**CODY CRIST**

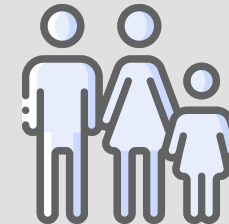
817.584.2000 | cody@trinityreis.com

## INVESTMENT OVERVIEW:

Base Annual Rent:	\$104,107
Rent Per SF:	\$9.78
Rent Commencement Date:	4/19/2021
Lease Expiration Date:	4/30/2036
Lease Term Remaining:	15 Years
Lease Type:	Absolute NNN
Type of Ownership:	Fee Simple



In 2021, Dollar General Plans to Continue Expansion by Opening 1,050 Stores & Remodeling 1,750 Stores



Dollar General, an Essential Business, is located within 5 Minutes of 75% of the US Population



As a Recession Proof Tenant, Dollar General is #119 on the Fortune 500 List Operating 17,000+ Stores

## PROPERTY DETAILS:

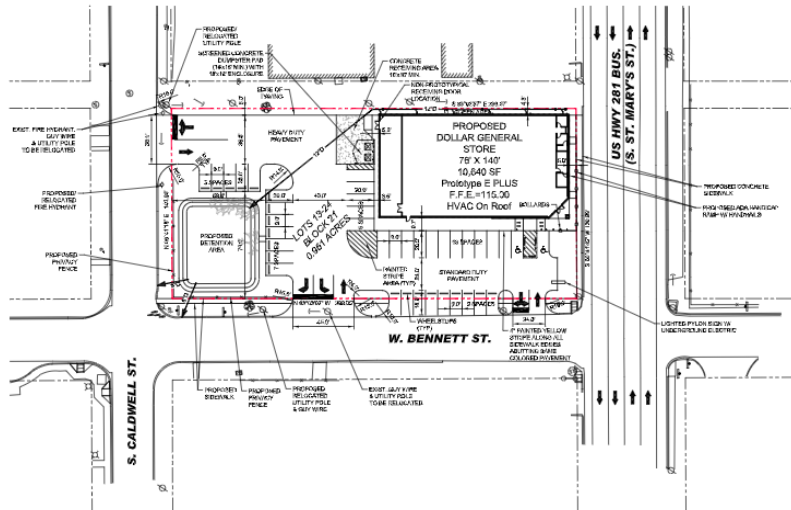
Building Area:	10,640 SF
Land Area:	.72 AC
Year Built:	2021
Guarantor:	Dollar General Inc. (NYSE: DG)
Price Per SF:	\$195.69

# LEASE ABSTRACT

420 SOUTH SAINT MARYS STREET | FALFURRIAS, TX

## ANNUALIZED OPERATING DATA

	Term	Annual Rent	Rent per SF	Cap Rate
Primary Term	4/19/2021-4/30/2036	\$104,107	\$9.78	5.00%
Five (5), 5 - Year Options 10% Increase	5/01/2036 - 4/30/2041	\$114,518	\$10.76	5.50%
	5/01/2041 - 4/30/2046	\$125,970	\$11.84	6.05%
	5/01/2046 - 4/30/2051	\$138,567	\$13.02	6.65%
	5/01/2051 - 4/30/2056	\$152,423	\$14.33	7.32%
	5/01/2056 - 4/30/2061	\$167,665	\$15.77	8.05%



## RESPONSIBILITIES BREAKDOWN

### TAXES

PAID BY **TENANT**

Tenant shall reimburse Landlord for the ad valorem taxes payable with respect to the Demised Premises within forty-five (45) days after receipt of Landlord's paid receipt...

### INSURANCE

PAID BY **TENANT**

Tenant further agrees to maintain a "special cause of loss" policy (formerly an "all risk" policy) insuring all improvements on the Demised Premises (the "Property Insurance").

### PARKING LOT & HVAC

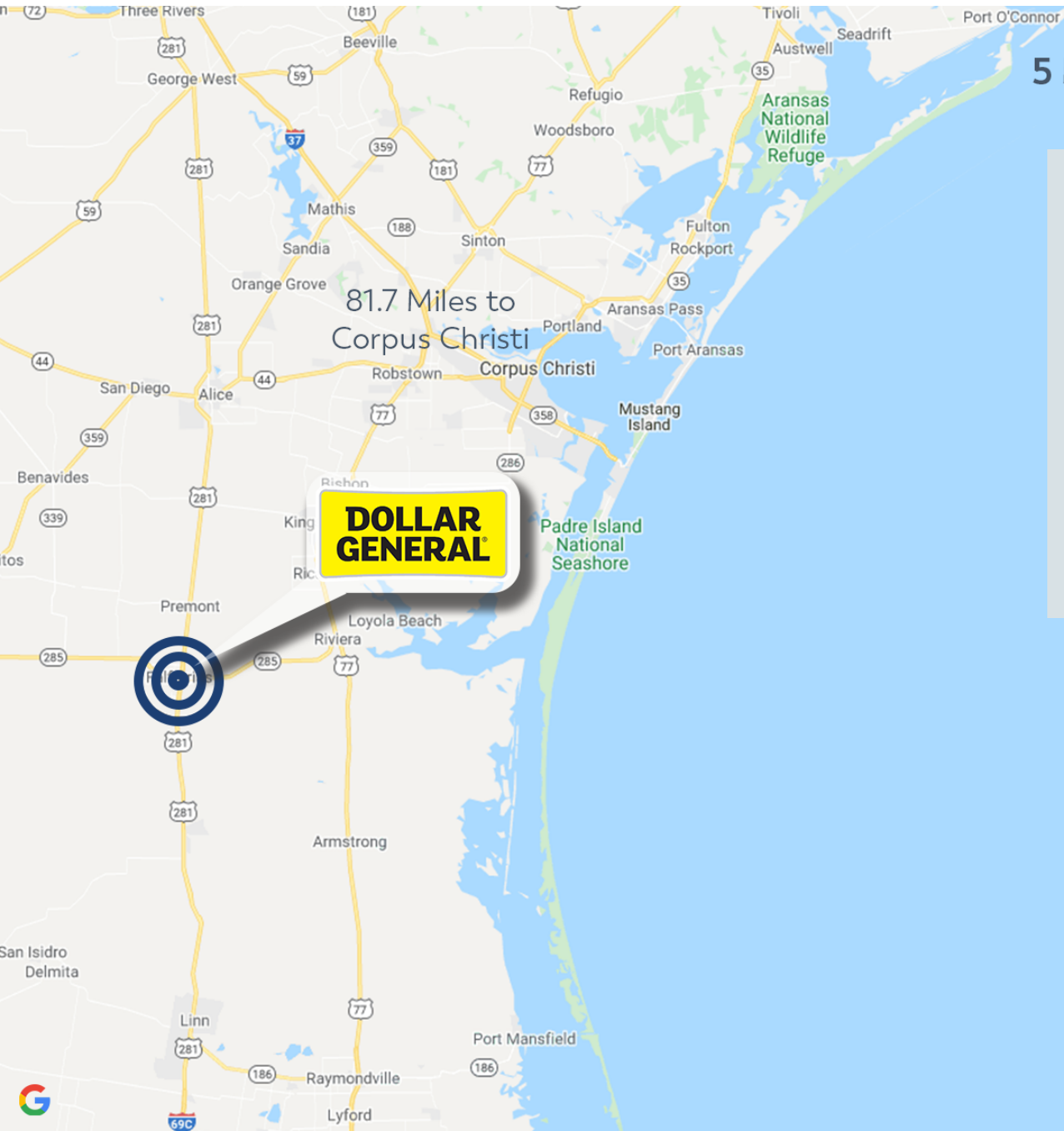
PAID BY **TENANT**

...Tenant shall, at all times during the term of this Lease, and at its own cost and expense, keep and maintain or cause to be kept or maintained in good repair and condition the Demised Premises and all buildings and improvements at any time erected thereon.

### ROOF & STRUCTURE

PAID BY **TENANT**

...Tenant shall, at all times during the term of this Lease, and at its own cost and expense, keep and maintain or cause to be kept or maintained in good repair and condition the Demised Premises and all buildings and improvements at any time erected thereon.



## 5 MILE RADIUS OF SUBJECT PROPERTY

### TOTAL POPULATION



**2010** Census  
**2020** Estimated  
**2025** Projected

	1 Mile	3 Mile	5 Mile
2010 Census	4,662	6,309	6,953
2020 Estimated	4,620	6,223	6,821
2025 Projected	4,581	6,166	6,749

### HOUSEHOLD INCOME



	1 Mile	3 Mile	5 Mile
Median	\$23,539	\$25,452	\$26,594
Average	\$41,687	\$42,842	\$44,241

Demographic data provided by CoStar







# RETAIL MAP

420 SOUTH SAINT MARYS STREET | FALFURRIAS, TX









# RETAIL MAP

420 SOUTH SAINT MARYS STREET | FALFURRIAS, TX





# PROPERTY PHOTO

420 SOUTH SAINT MARYS STREET | FALFURRIAS, TX



FALFURRIAS, TX

Sacred Heart  
Catholic Church

**DOLLAR  
GENERAL**

First Baptist Church

W Bennett Street

S Saint Marys Street - 10,600+ VPD

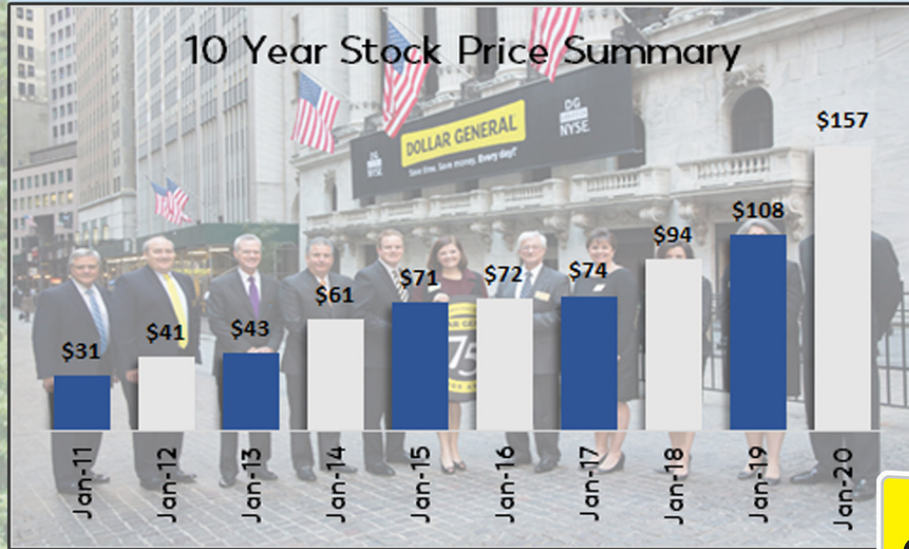
Actual Property



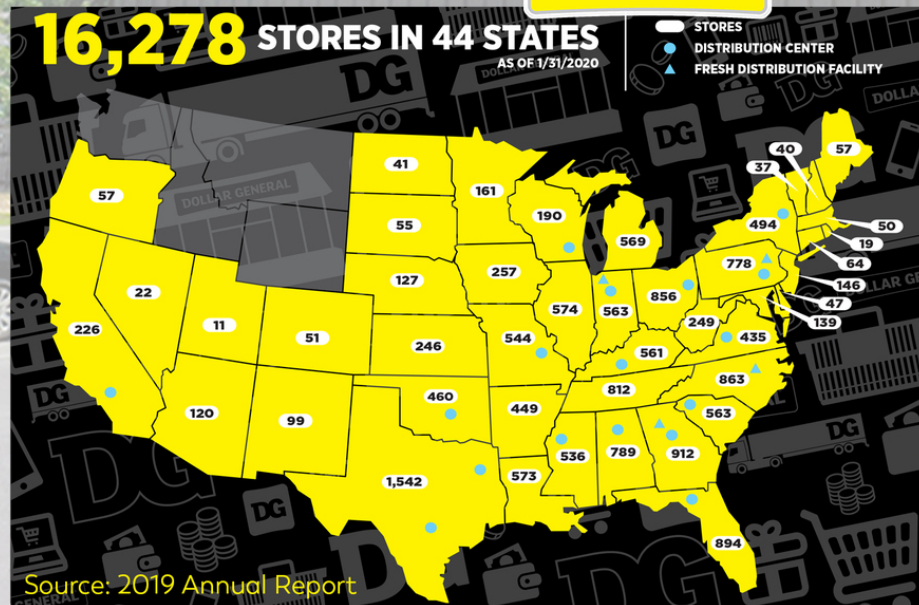


Actual Property





**DOLLAR GENERAL**





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# INFORMATION ABOUT BROKERAGE SERVICES

*Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.*

## TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

### **A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):**

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

**A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION: AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

## **TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:**

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Regulated by the Texas Real Estate Commission

Information available at [www.trec.texas.gov](http://www.trec.texas.gov)  
IABS 1-0 / 11-2-2015



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