



### **MOUNTAIN EXPRESS** ABSOLUTE NNN LEASED OFFERING

1508 HWY 62 SW MOUNTAIN HOME, AR

offering MEMORANDUM

# OFFERING MEMORANDUM **PRESENTED BY:**

#### Jeff Gates

DIRECTOR

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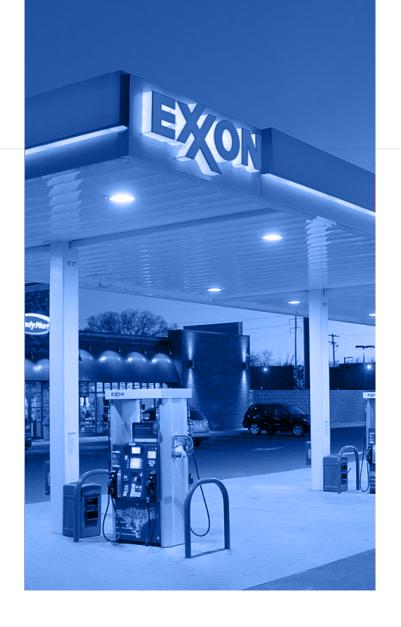
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To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.

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### INVESTMENT OVERVIEW



This is an absolute net leased C-Store offering in Mountain Home, AR. This Exxon branded station has a new 20 year absolute NNN lease and calls for 1.75% annual increases in rent. The lease is corporately guaranteed by a leading 462-unit operator.

#### **INVESTMENT HIGHLIGHTS**

20-YEAR, ABSOLUTE NNN LEASE
ZERO LANDLORD OBLIGATIONS
SCHEDULED 1.75% ANNUAL RENT INCREASES
LEADING 462-UNIT OPERATOR GENERATING OVER \$412 MILLION ANNUAL REVENUES AND \$55 MILLION ANNUAL EBITDA
<b>OPERATOR SUPPLIES 210 MILLION GALLONS OF FUEL ANNUALLY</b>

RAPIDLY-GROWING OPERATOR; ACQUIRED 43 NEW LOCATIONS LAST YEAR AND IN PROCESS OF ACQUIRING 57 NEW SITES

#### **OFFERING SPECIFICATIONS**

PRICE	\$1,004,615
CAP RATE	6.50%
NET OPERATING INCOME	\$65,300
SQUARE FOOTAGE	2,400

### FINANCIAL SUMMARY

### **MOUNTAIN EXPRESS** • ABSOLUTE NNN LEASE OFFERING

1508 HWY 62 SW MOUNTAIN HOME, AR

\$1,004,615 • 6.50% CAP

<b>FENANT NAME</b>	Mountain Express Oil	J. (	NET OPERATING INCOME	CAP RATE
		CURRENT	\$65,300	6.50%
SQUARE FOOTAGE	2,400			
LEASE BEGINS	COE			
LEASE ENDS	20 Years from COE			
ANNUAL RENT	\$65,300			
OPTIONS	Four, 5 Year			
INCREASES	1.75% Annually			

# TENANT OVERVIEW



### MOUNTAIN EXPRESS OIL COMPANY

#### **MOUNTIAN OIL EXPRESS**

Founded in 2000, Mountain Express Oil Company ("MEX" or the "Company") is a Private Georgia based company focused on the wholesale distribution of gasoline, diesel, racing fuels and lubricants in the United States. MEX is a "jobber", a petroleum marketer that purchases quantities of refined fuel from refining companies and then markets that refined fuel to both retailers and directly to the end-users of those products. The Company provides petroleum products to 462 locations across 10 states throughout the country. They operate an additional 200+ sites directly. The Company is growing rapidly, having made 43 acquisitions over the last year, and is currently in process of acquiring another 57 locations to add to the portfolio. MEX will be upgrading each site they purchase typically to a new banner with new canopy, pumps and C Store.



2020 EBIDA is estimated at \$55M - audited financials are available with an agreed upon offer.

**460+** LOCATIONS

### LOCATION AERIAL



# AREA OVERVIEW

DEMOGRAPHICS	3 MILES	5 MILES	10 MILES
TOTAL POPULATION	15,871	21,601	37,799
TOTAL HOUSEHOLDS	7,279	9,847	17,110
PERSONS PER HOUSEHOLD	2.1	2.1	2.2
Average Household Income	\$57,235	\$57,065	\$56,205
Average House Value	\$140,628	\$143,037	\$144,707
Average Age	47.7	49.3	51.7
WHITE	15,319	20,871	36,540
Black	77	94	146
American Indian/Alaskan Native	117	158	286
Asian	104	134	204
HAWAIIAN & PACIFIC ISLANDER	10	16	24
Two or More Races	244	328	598
HISPANIC ORIGIN	460	612	1,003

### **MOUNTAIN HOME, AR**

Mountain Home is a city in, and the county seat of, Baxter County, Arkansas, United States, in the southern Ozark Mountains near the northern state border with Missouri. As of the 2010 census, the city had a population of 12,448. A total of 41,307 persons lived within the city and micropolitan area combined, which encompasses the majority of Baxter County. MOUNTAIN EXPRESS

#### **MOUNTAIN HOME, ARKANSAS**



**The Kase Group** 

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