FOR SALE- CIRCLE K GROUND LEASE
INVESTMENT GRADE TENANT
NEW CONSTRUCTION – RARE 20-YEAR INITIAL TERM
RENT COMMENCEMENT – MARCH 2021
TAMPA/ST. PETE MSA
11701 49<sup>th</sup> St N. PINELLAS PARK, FLA.



#### **CIRCLE K Financial Summary**

Asset Summary		
Purchase Price	\$3,863,636	
CAP Rate	4.4%	
Net Operating Income	\$170,000	
Rent/Month	\$14,167	
Land Area	2.3 acres	
Tenant Name	CIRCLE K Stores Inc., a Texas Corp.	
Credit Rating (Parent Co.)	Baa2 (Moody's)	
Credit Rating (Parent Co.)	BBB (S&P)	
Stock Symbol (Parent Co.)	ANCUF	
Ownership Type	Fee Simple	
Lease Type	NNN	
Landlord Responsibilities	Zero	
Store Opening	February 2021	
Lease Term Remaining	20 years	
Rent Commencement	March 2021	
Increases	Rent is flat for first 10 years 10% bump after 10 years and 5% increases every 5 years thereafter	
Options	7 options of 5 years each	

Term	Increases	Annual Rent	Monthly Rent
Year 1-10	-	\$170,000	\$14,167
Year 11-15	10%	\$187,000	\$15,583
Year 16-20	5%	\$196,350	\$16,362
Year 21-25 (Option 1)	5%	\$206,167	\$17,180
Year 26-30 (Option 2)	5%	\$216,475	\$18,039
Year 31-35 (Option 3)	5%	\$227,298	\$18,941
Year 36-40 (Option 4)	5%	\$238,663	\$19,888
Year 41-45 (Option 5)	5%	\$250,596	\$20,883
Year 46-50 (Option 6)	5%	\$263,126	\$21,927

#### **Investment Highlights:**

- Investment Grade Tenant
- Brand New RARE 20-Year Ground Lease



- New Construction with February 2021 Completion Date
- NNN Lease No Landlord Responsibility
- Income Tax-Free State

## Proposed closing date: April 29, 2021

Circle K's parent company, Alimentation Couche-Tard Inc. (S&P Credit Rating: BBB), is the largest independent convenience store operator in the United States in terms of number of company-operated stores. As of October 11, 2020, Couche-Tard's network comprised approximately 9,261 convenience stores throughout North America.

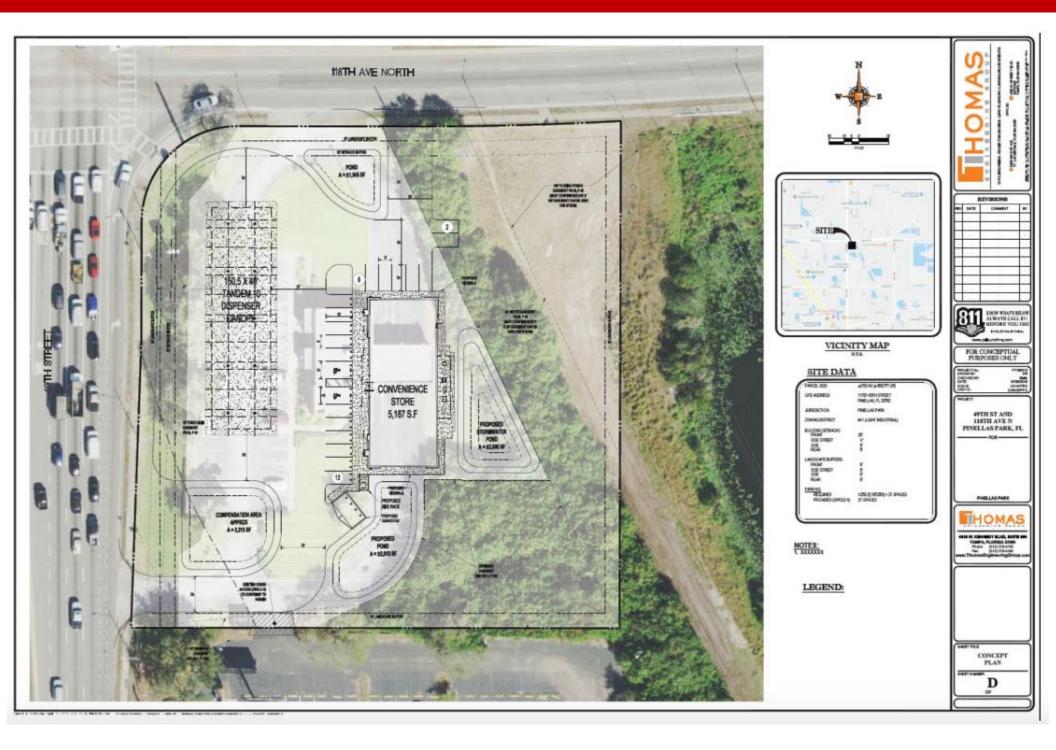
## **CIRCLE K Demographics and Traffic Counts**

2018 Demographics	1 Mile	3 Miles	5 Miles
Population	3,484	69,680	228,001
Avg. Household Income	\$68,614	\$62,530	\$62,038
Households	1,480	29,055	100,257
Employees	12,981	91,921	156,910

Traffic Counts			
49 <sup>th</sup> St N	63,000 AADT		
118 <sup>th</sup> Ave N	42,000 AADT		
Source: Florida Department of Transportation			



### **CIRCLE K Site Plan**



#### **CIRCLE K Tenant Overview**

**Circle K Stores, Inc.** is an international chain of convenience stores, owned by the Canadian multinational Alimentation Couche-Tard. Founded in 1951 in El Paso, Texas, the company was acquired by Alimentation Couche-Tard in 2003. As of February 2020, Circle K has 9,799 stores in North America (primarily in the United States and Canada), 2,697 stores in Europe, and an additional 2,380 stores operating under franchise agreements worldwide.

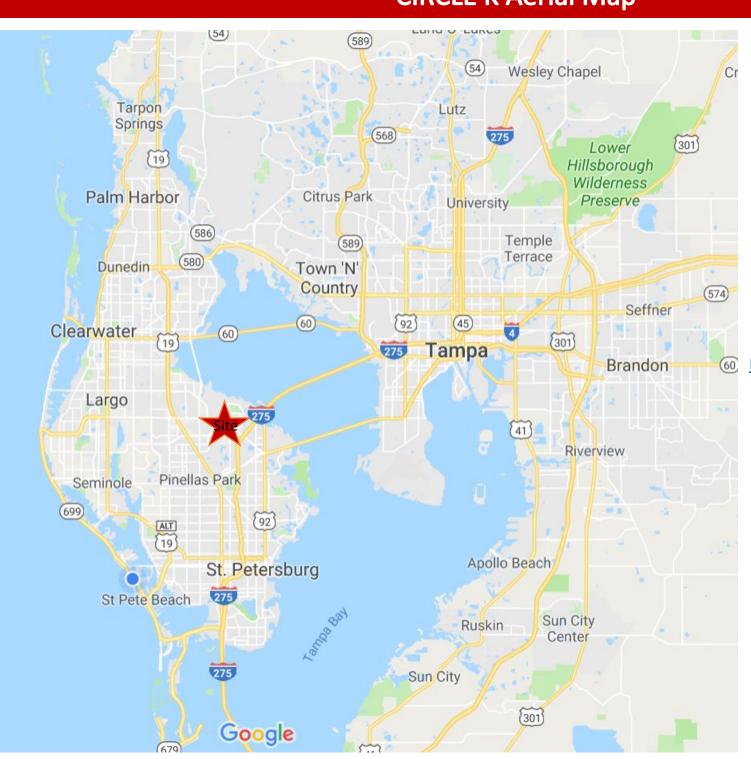
Since the 1980s, Circle K has been the largest chain of company-owned and operated (non-franchised) convenience stores in the United States. With 7,230 stores overall in the United States, Circle K is second to 7-Eleven's 9,348 stores (as of July 2019). As of February 2020, there are more than 14,800 stores with the Circle K brand worldwide.

Within the United States, Circle K owns and operates stores in 48 states, with the largest concentration of stores found in Arizona, California, Colorado, Florida, Georgia, Illinois, Louisiana, North Carolina, Ohio, South Carolina, and Texas.

In September 2015, Couche-Tard announced that Circle K will become the worldwide brand of all of its convenience stores, replacing Mac's, Kangaroo Express, and Statoil brands (except the Couche-Tard brand in Quebec and the INGO brand in Europe). This global rebrand included the introduction of a new logo incorporating elements of its existing brands, improvements to its product offerings and technology, and investing in store-level improvements aimed at improving the customer experience. The rebranding occurred over the following five years and as of March 2020, all of Europe and 85% of North America had been updated with the Circle K brand and logo.

www.circlek.com

#### **CIRCLE K Aerial Map**



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