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# **Executive Summary**

6555 Pearl Road, Parma Heights (Cleveland), OH 44130

FINANCIAL SUMMARY	
Price	\$1,327,000
Cap Rate	7.0%
Building SF	3,200 SF
Net Cash Flow	7.0% \$92,876 (1)
Year Built	1984
Land/Lot Size	1.32 Acres
LEASE SUMMARY	
Lease Type	Absolute Triple-Net (NNN) Lease
Tenant	Citizens Bank, N.A. (S&P A-)
Guarantor	Corporate
Roof & Structure	Tenant Responsible
Lease Commencement Date	June 14, 2007

Total Return		7.0% \$92,876	
Net Operating Income		\$92,876	
Base Rent		\$92,876	
7/1/2024 - 6/30/2025	\$95,690.24	7.21%	
7/1/2023 - 6/30/2024	\$94,742.81	7.14%	
7/1/2022 - 6/30/2023	\$93,804.76	7.07%	
7/1/2021 - 6/30/2022	\$92,876.00	7.00%	

**Annual Rent** 

Cap Rate

**ANNUALIZED OPERATING DATA** 

**Lease Years** 

DEPOSITS	
2020	\$70,104,000
2019	\$60,444,000
2018	\$64,158,000
2017	\$63,791,000
2016	\$59,287,000

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Lease Expiration Date

Lease Term Remaining

Rental Increases

Renewal Options

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June 30, 2025

1% Annually

4, 5 Year Options

4 Years



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- » Absolute Triple-Net (NNN) Corporate Lease with Citizens Bank, N.A. (S&P A-)
- » 4 Years Remaining on Lease Term
- » 1% Annual Rental Increases
- » 244,489 Residents within a 5-Mile Radius Cleveland MSA
- » Excellent Visibility Along Pearl Road 19,725 Cars/Day
- » Surrounded by National Retailers Wendy's, AutoZone, McDonald's, Walgreens, Burger King, Taco Bell, Big Lots, and More
- » 1 Mile North of Cuyahoga Community College's Western Campus
- » Down the Road from Southland Shopping Center Giant Eagle Supermarket, Marshalls, Petco, Tuesday Morning, Gabe's, and More
- » Strong Daytime Population 245,170+ Employees in Surrounding Area

DEMOGRAPHICS	1-mile	3-miles	5-miles
Population			
2025 Projection	11,897	95,258	241,403
2020 Estimate	12,021	96,361	244,489
Households			
2025 Projection	5,183	41,227	103,411
2020 Estimate	5,182	41,343	103,933
Income			
2020 Est. Average Household Income	\$66,094	\$68,043	\$67,371
2020 Est. Median Household Income	\$54,433	\$55,032	\$53,259
2020 Est. Per Capita Income	\$28,746	\$29,347	\$28,884



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Providence, Rhode Island

NYSE: CFG

S&P A

www.citizensbank.com

Headquarters

Stock Symbol

Credit Rating

Website

Citizens Financial Group, Inc. (NYSE: CFG), founded in 1828, is one of the nation's oldest and largest financial institutions, with \$179.9 billion in assets, \$143.6 billion in deposits, 1,000 branch locations, and 2,700 ATMs as of June 30, 2020. The Company is headquartered in Providence, Rhode Island and has operations in 13 U.S. states: Connecticut, Delaware, Maine, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio, South Carolina, Pennsylvania, Rhode Island, and Vermont.

Citizens offers a broad range of retail and commercial banking products and services to individuals, small businesses, middle-market companies, large

corporations and institutions. In Consumer Banking, Citizens provides an integrated experience that includes mobile and online banking, a 24/7 customer contact center, and the convenience of its branch locations and ATMs. Consumer Banking products and services include a full range of banking, lending, savings, wealth management, and small business offerings.

In Commercial Banking, Citizens offers a broad range of financial products and solutions, including lending and leasing, deposit and treasury management services, foreign exchange, interest rate and commodity risk management solutions, corporate finance, and more.

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Located in Ohio's Cuyahoga County, Parma Heights is a western suburb of Cleveland with a population of nearly 20,000 people. Parma Heights offers its residents a convenient lifestyle; located near Cleveland and Cleveland Hopkins International Airport close to multiple freeways, easy access to parks and green space, cultural activities, restaurants and shopping.

Greater Cleveland is ranked as the 32nd largest metropolitan area in the United States, with 2,055,612 people in 2016. Located on the southern shore of Lake Erie, Cleveland is approximately 60 miles west of the Pennsylvania border. Cleveland is home to the corporate headquarters of many large companies

such as Applied Industrial Technologies, Cliffs Natural Resources, Eaton Corp., KeyBank, The Progressive Corporation, Travel Centers of America, NACCO Industries, and Sherwin-Williams Company.

Cleveland's location on the Cuyahoga River and Lake Erie has been key to its growth. The Ohio and Erie Canal coupled with rail links helped establish the city as an important business center. Steel and many other manufactured goods emerged as leading industries. NASA maintains a facility in Cleveland, the Glenn Research Center. Jones Day, one of the largest law firms in the US, began in Cleveland. Cleveland is also home to the Rock and Roll Hall of Fame.

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## SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

