

ABSOLUTE NNN LEASED DOLLAR STORE FOR SALE

DOLLAR GENERAL

2111 N Park Ave, Herrin, IL 62948

Prepared By: DENO BISTOLARIDES

DOLLAR GENERAL

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DOLLAR GENERAL

2111 N Park Ave | Herrin, IL 62948

SALE PRICE	\$1,297,846	INVESTMENT HIGHLIGHTS
CAP RATE	6.5%	Absolute NNN Lease with Zero Landlord Responsibilities
INVESTMENT SUMMARY		9,026 Square Foot Build to Suit for Dollar General Located on .96 Acres of Land
NOI:	\$84,360	Over 7 Years Remaining on Original 15 Year Lease Equipped with Increases in the Original Term and the Option Periods
Cap Rate: Price / SF:	6.5% \$143.79	Investment Grade Dollar Store with "BBB" Credit Rating by Standard & Poor's
Building Size: Land Acreage:	9,026 SF 0.96 Acres	Dollar General Reported 30 Consecutive Quarters of Same Store Sales Growth
Year Built:	2013	 In Close Proximity to Herrin Hospital 114-beds Newly Expanded Emergency Department
LEASE SUMMARY		Average Household Income within 5 Miles Exceeds \$47,792
LEASE SUMMART		Population within 5 Mile Radius Exceeds 25,076 Residents
Lease Type:	Absolute NNN	Surrounded by Numerous Retailers: Kroger, Sonic, Walmart
Taxes / CAM / Insurance:	Tenant Responsibility	Walgreens, O'Reilly's, McDonald's, Taco Bell, KFC and More
Roof / Structure:	Tenant	
Original Lease Term:	15 Years	
Term Remaining:	7+ Years	
Commencement Date:	July 28, 2013	
Term Expiration:	July 31, 2028	
Options:	Four (4), Five Years	
Increases:	Yes; In Initial Term and Options	
Guarantor:	Dollar General Corporation	

LEASE ABSTRACT



LEASE SUMMARY

ANNUALIZED OPERATING DATA

Lease Type:	Absolute NNN	RENT INCREASES	ANNUAL RENT	MONTHLY RENT
		Years 1 - 10	\$84,360.00	\$7,030.00
Taxes / Insurance / CAM:	Tenant Responsibility	Years 11 - 15	\$86,892.00	\$7,241.00
Roof / Structure:	Tenant	Option 1	\$95,580.00	\$7,965.00
Term Remaining:	7+ Years		\$105,144.00	\$8,762.00
Original Lease Term:	15 Years	Option 3	\$115,656.00	\$9,638.00
Commencement Date:	July 28, 2013	Option 4	\$127,224.00	\$10,602.00
Current Term Expiration:	July 31, 2028	Base Rent (9,026 SF)		\$9.35
Options:	Four (4), Five Years	Net Operating Income		\$84,360
Increases:	Yes; In Initial Term and Options			
Guarantor:	Dollar General Corporation			
Estoppel:	20 Days			

TENANT PROFILE - DOLLAR GENERAL



OVERVIEW

Company:	Dollar General
Founded:	1939
Total Revenue:	\$20.369 Billion
Net Income:	\$1.165 Billion
Net Worth:	14,700
Headquarters:	Goodlettsville, Tennessee
Website:	www.dollargeneral.com

TENANT HIGHLIGHTS

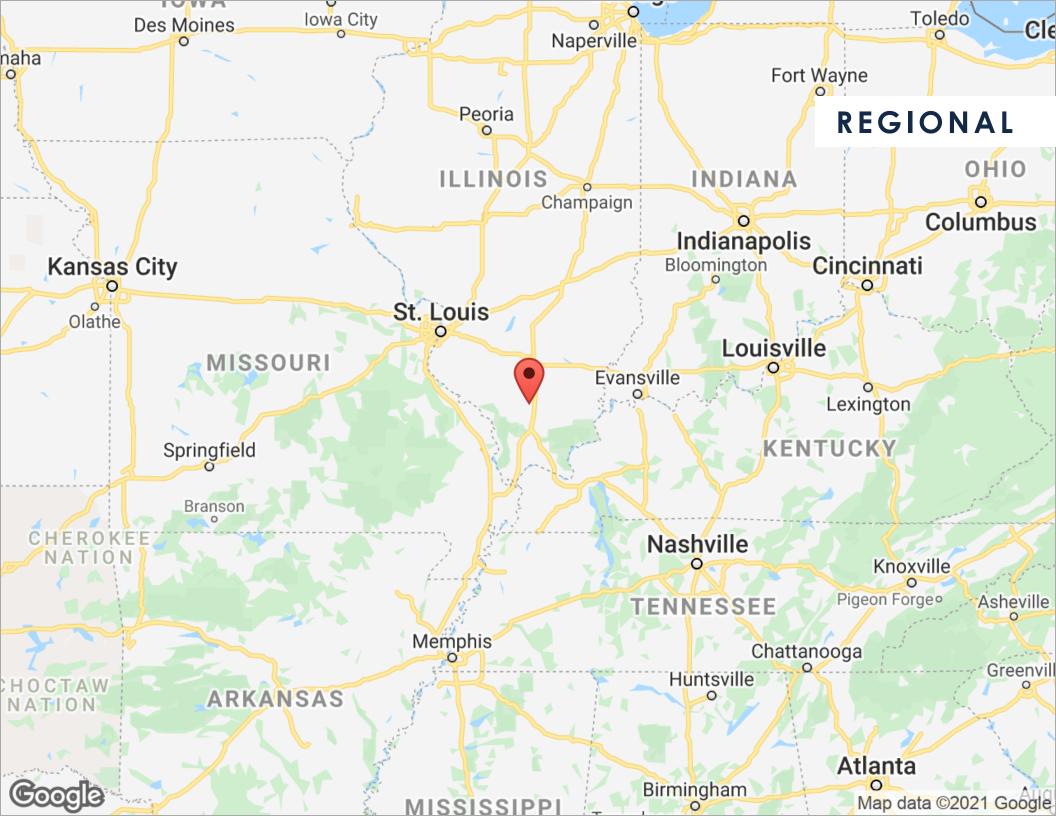
- The company Cal Turner co-founded went public as DG Corporation in 1968
- In 2000 Dollar General opened a new corporate HQ in Goodlettsville, TN
- In 2016, Dollar General announced plans to hire 10,000 new employees

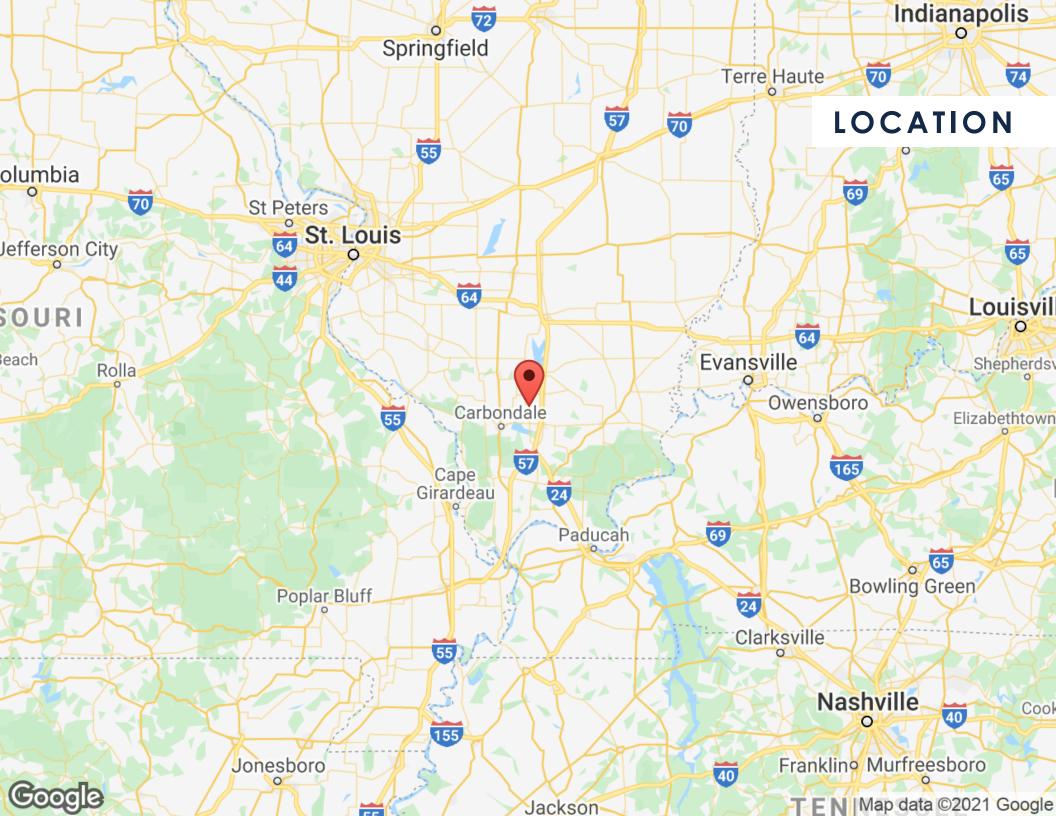
TENANT OVERVIEW

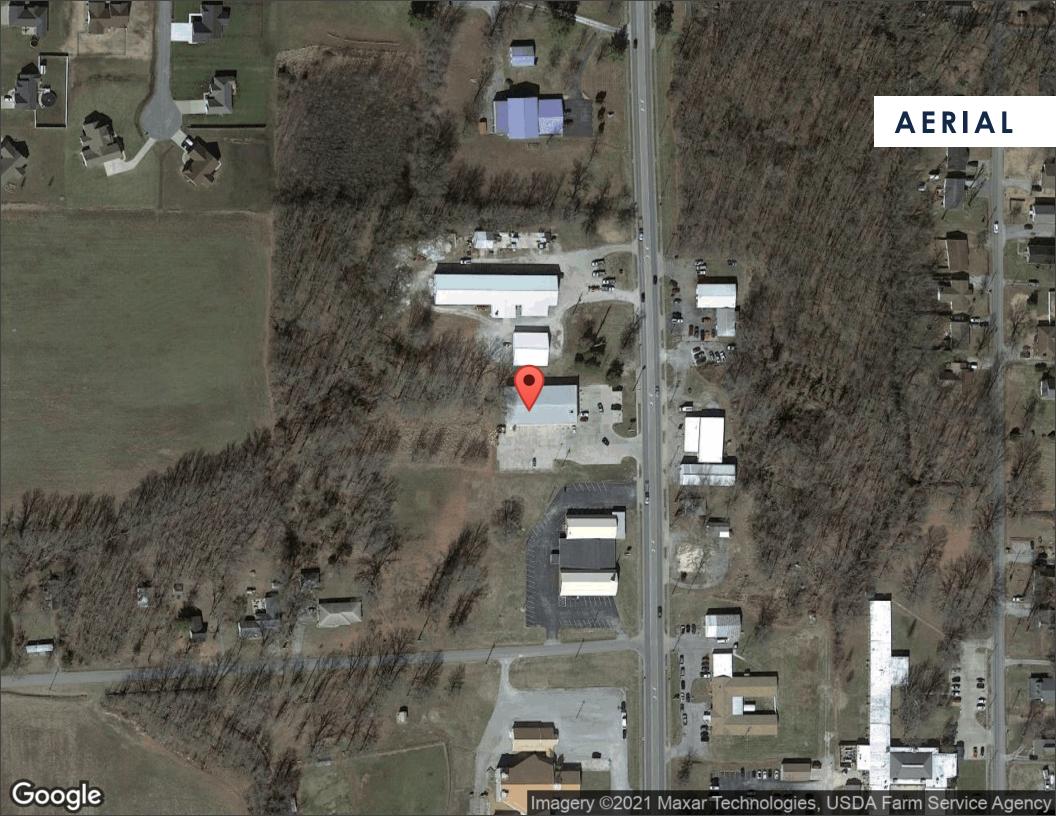
Dollar General Corporation is an American chain of variety stores headquartered in Goodlettsville, Tennessee. As of August 2017, Dollar General operated over 16,500 stores in 45 of the 48 contiguous United States (the exceptions being three states in the Northwest: Idaho, Montana, and Washington).

The company first began in 1939 as a family-owned business called J.L. Turner and Son in Scottsville, Kentucky by James Luther Turner and Cal Turner. In 1968 the name changed to Dollar General Corporation and the company went public on the New York Stock Exchange. Fortune 500 recognized Dollar General in 1999 and in 2018 reached #123. Dollar General has grown to become one of the most profitable stores in the rural United States with revenue reaching around \$21 billion in 2017.

Dollar General has its origins in Scottsville, Kentucky from James Luther "J.L." Turner and his son Cal Turner. James Turner's father died in an accident in 1902 when James was only 11. James had to quit school and never completed his education so he could work the family farm and help provide for his mother and siblings.





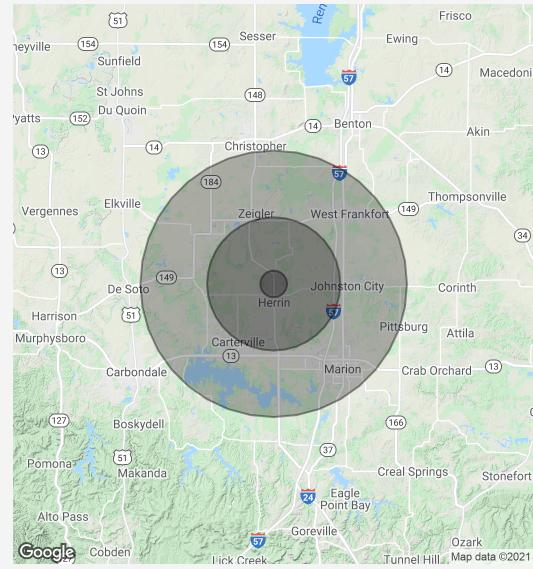


DEMOGRAPHICS MAP & REPORT

POPULATION	1 MILE	5 MILES	10 MILES
Total Population	993	25,076	79,837
Average age	38.4	39.0	39.9
Average age (Male)	37.6	36.9	38.1
Average age (Female)	39.3	40.8	41.7

HOUSEHOLDS & INCOME	1 MILE	5 MILES	10 MILES
Total households	397	10,317	32,740
# of persons per HH	2.5	2.4	2.4
Average HH income	\$42,831	\$47,792	\$49,345
Average house value	\$103,265	\$100,299	\$98,774

* Demographic data derived from 2010 US Census



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