

SANDS INVESTMENT GROUP



Stripes

807 FM 1936 Odessa, TX 79763

EXCLUSIVELY MARKETED BY:



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INVESTMENT OVERVIEW

Investment Summary Investment Highlights

LEASE ABSTRACT

Lease Summary Rent Roll PROPERTY OVERVIEW

Property Images Location, Aerial & Retail Maps AREA OVERVIEW

City Overview Demographics

TENANT OVERVIEW

Tenant Profile

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INVESTMENT SUMMARY

Sands Investment Group is Pleased to Exclusively Offer For Sale the 5,000 SF Stripes at 807 FM 1936 in Odessa, TX. This Deal Includes a 20 Year Absolute Triple Net (NNN) Lease That is Available As a Portfolio or Individually, Providing For a Unique Investment.

OFFERING SUMMARY

PRICE \$5,311,194

CAP 4.75%

NOI *\$252,282

GUARANTOR Sunoco (S&P: BB+), Parent Company:

Energy Transfer Partners (S&P: BBB-)

*Reflects Rent Increase on 1/1/2022

PROPERTY SUMMARY

ADDRESS 807 FM 1936

Odessa, TX 79763

BUILDING AREA 5.000 SF

COUNTY Ector

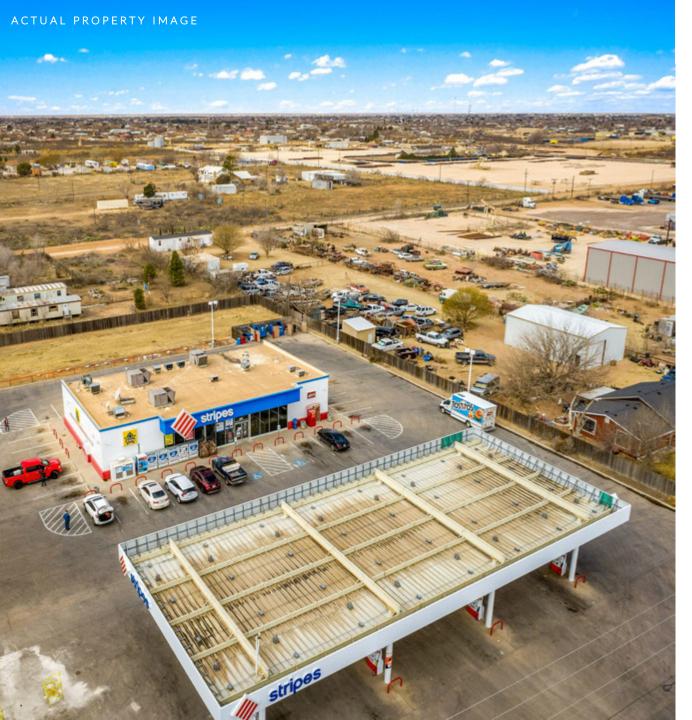
LAND AREA 1.71 AC



HIGHLIGHTS

- Available As a Portfolio or Individually
- 20 Year Absolute Triple Net (NNN) Lease The Tenant Recently Extended the Lease For an Additional 10 Years Showing Strong Commitment to the Location
- Parent Company Investment Grade Credit Sunoco's General Partner, Energy Transfer Partners, Carries an Investment Grade Credit Rating of BBB- (S&P)
- The Property Has a Yearly Scheduled Rent Increase in January
- Recession and Pandemic Resistant Tenant; C-Stores Have Thrived Throughout the Pandemic and Have Shown Strong Profitability

- Potential For Credit Upgrade Most Stripes Locations Were Acquired By 7-Eleven in 2017; The West Texas Locations Were Subject to a Non-Compete With Delek Holdings; Delek Holdings Licensing Agreement With 7-Eleven Expires in December 2022, Setting Up For the Remaining Stripes to Be Acquired
- The Site Features the Well-Known Laredo Taco Company Tex-Mex Brand, Which Provides a Unique Traffic Driver to the Location
- C-Stores Typically Can Qualify For Bonus and Accelerated Depreciation, Which Can Significantly Increases an Investor's Cash Flow
- Texas is an Income Tax-Free State



LEASE SUMMARY

Stripes TENANT

A Building of Approximately 5,000 SF PREMISES

December 18, 2009

June 30, 2040

19+ Years Remaining LEASE TERM

2 x 5 Years

No

CPI or 1.75% Annually, RENT INCREASES

Whichever Is Less

Absolute Triple Net (NNN) LEASE TYPE Fee Simple

C-Store & Gas Station PERMITTED USE

Tenant's Responsibility PROPERTY TAXES

Tenant's Responsibility INSURANCE

Tenant's Responsibility COMMON AREA

Tenant's Responsibility **ROOF & STRUCTURE**

Tenant's Responsibility REPAIRS & MAINTENANCE

Tenant's Responsibility

Tenant's Responsibility

UTILITIES

RIGHT OF FIRST REFUSAL

HVAC

LEASE COMMENCEMENT

LEASE EXPIRATION

RENEWAL OPTIONS

SQUARE	ANNUAL	RENT
FOOTAGE	BASE RENT	PER SF
5,000 SF	\$252,282*	\$50.46

*Reflects Rent Increase on 1/1/2022

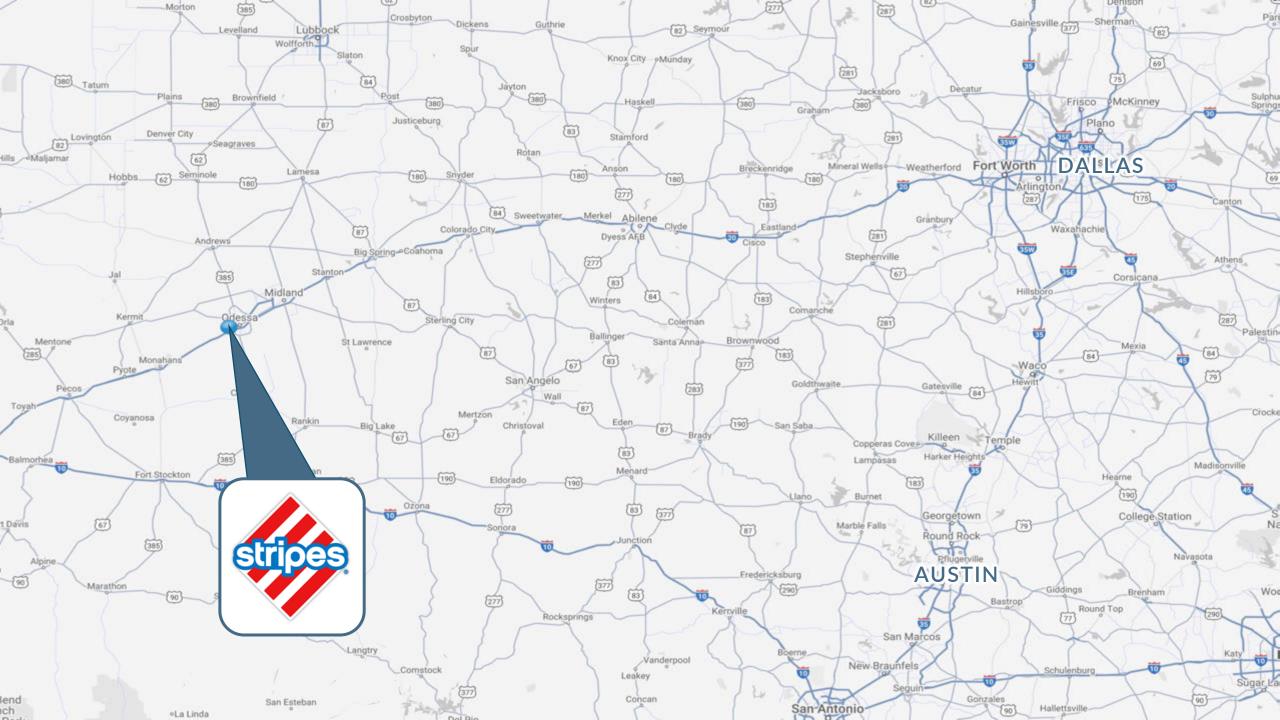


















ODESSA | ECTOR COUNTY | TEXAS

Odessa is a city in and the county seat of Ector County, Texas. It is located primarily in Ector County, although a small section of the city extends into Midland County. Odessa's population as of July 2019 indicate a population of 123,334 in the city. It is the principal city of the Odessa metropolitan statistical area, which includes all of Ector County. The metropolitan area is also a component of the larger Midland –Odessa, Texas Combined Statistical Area, which had an estimated population of 295,987 residents. In 2014, Forbes magazine ranked Odessa as the third-fastest growing small city in the United States.

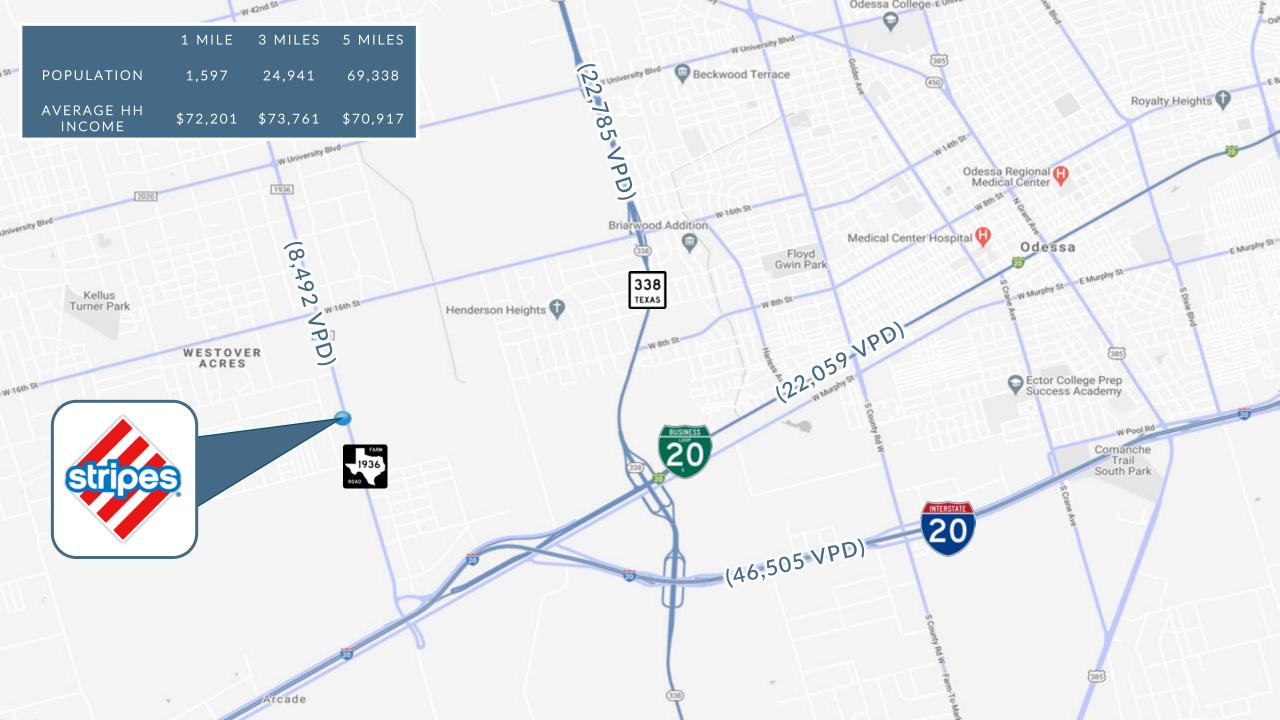
Many of the city's largest employers are oilfield supply companies and petrochemical processing companies. In recent decades, city leaders have begun trying to decrease the city's reliance on the energy industry to moderate the boom-bust cycle and develop greater economic sustainability. Odessa has also taken steps to diversify the energy it produces. A new wind farm has been constructed in northern Ector County. A new coal pollution mitigation plant has been announced for a site previously entered in the Futuregen bidding. The new plant will be run by Summit Power and will be located near Penwell. This new plant could lead to the creation of 8,000 jobs in the area. As in many municipalities, some of the largest employers are in the education, government, and healthcare industries. Outside of those areas, the city's major employers are concentrated in the oil industry.

Odessa is a city in western Texas. Downtown, Jack Ben Rabbit is an 8-foot-tall statue of a jackrabbit. Another 37 Jamboree Jackrabbits dot the city. The Presidential Archives and Leadership Library exhibits presidential memorabilia. The University of Texas of the Permian Basin's Stonehenge is a replica of the famous English site. To the southwest, meteorite fragments are on display at the Odessa Meteor Crater. The White-Pool House east of downtown is the oldest surviving structure in Odessa. It was built in 1887 and opened as a historic house museum in 1984.









TENANT PROFILE

Stripes Stores is a chain of 700+ convenience stores in Texas, Louisiana, New Mexico, and Oklahoma. Stripes is one of the largest non-refining operators of convenience stores in the United States. Restaurant service is available in more than 415 of its stores, primarily under the proprietary Laredo Taco Company® brand, which serves hot, freshly made Mexican food. Stripes sells more than \$1 billion of merchandise annually.

In 2014, Stripes® Convenience Store and its parent company was acquired by Energy Transfer Partners L.P. Energy Transfer Partners (now legally Energy Transfer Operating L.P.) is a company engaged in natural gas and propane pipeline transport. With this, Stripes is now part of Sunoco LP (SUN), a master limited partnership that primarily distributes motor fuel to more than 3,330 convenience stores, independent dealers, and commercial customers and distributors in 9 states.

In late 2017, all Stripes locations in Louisiana and parts of Texas were sold to 7-Eleven. 7-Eleven set out to buy all the Texas, New Mexico, and Oklahoma locations as well but could not get around a non compete agreement they have with Seven Eleven franchises such as Delek US Holdings.













WEBSITE stripesstores.com

CONFIDENTIALITY AGREEMENT

The information contained in the following Offering Memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Sands Investment Group and should not be made available to any other person or entity without the written consent of Sands Investment Group.

This Offering Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, Sands Investment Group has not verified, and will not verify, any of the information contained herein, nor has Sands Investment Group conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose its contents in any manner detrimental to the interest of the Owner. You also agree that by accepting this Memorandum you agree to release Sands Investment Group and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.



ABOUT BROKERAGE SERVICES

Before working with a real estate broker, you should know that the duties of a Broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

IF THE BROKER REPRESENTS THE OWNER:

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written listing agreement, or by agreeing to act as a subagent by accepting an offer of sub agency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

IF THE BROKER REPRESENTS THE BUYER:

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

IF THE BROKER ACTS AS AN INTERMEDIARY:

A broker may act as an intermediary between the parties if the broker complies with the Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary.

The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- (1) Shall treat all parties honestly;
- (2) May not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner;
- (3) May not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
- (4) May not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License act or a court order or if the information materially relates to the condition of the property.

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under the Act and associated with the broker to communicate with and carry out instructions of the other party.

If you choose to have a broker represent you, you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. Your payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.



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NET INVESTMENTS... NET RESULTS

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