



### **MOUNTAIN EXPRESS** ABSOLUTE NNN LEASED OFFERING

702 CENTRAL BLVD BULL SHOALS, AR 72619

offering MEMORANDUM

# OFFERING MEMORANDUM **PRESENTED BY:**

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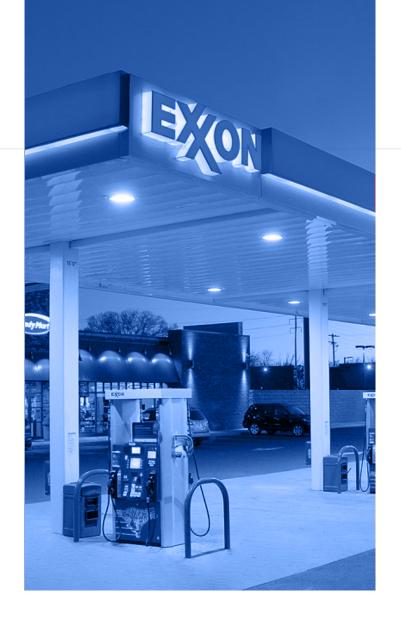
This Investment Offering Brochure is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at anytime with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Investment Offering Brochure or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and The Kase Group Advisor from any liability with respect thereto.

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### INVESTMENT OVERVIEW



This is an absolute net leased C-Store offering in Bull Shoals, AR. This Exxon branded station has a new 20 year absolute NNN lease and calls for 1.75% annual increases in rent. The lease is corporately guaranteed by a leading 462-unit operator.

#### **INVESTMENT HIGHLIGHTS**

20-YEAR, ABSOLUTE NNN LEASE	
ZERO LANDLORD OBLIGATIONS	
SCHEDULED 1.75% ANNUAL RENT INCREASES	
LEADING 462-UNIT OPERATOR GENERATING OVER \$412 MILLION ANNUAL REVENUES AND \$55 MILLION ANNUAL EBITDA	
<b>OPERATOR SUPPLIES 210 MILLION GALLONS OF FUEL ANNUALLY</b>	

RAPIDLY-GROWING OPERATOR; ACQUIRED 43 NEW LOCATIONS LAST YEAR AND IN PROCESS OF ACQUIRING 57 NEW SITES

#### **OFFERING SPECIFICATIONS**

PRICE	\$923,077
CAP RATE	6.50%
NET OPERATING INCOME	\$60,000
SQUARE FOOTAGE	4,931

### FINANCIAL SUMMARY

#### **MOUNTAIN EXPRESS** • ABSOLUTE NNN LEASE OFFERING

702 CENTRAL BLVD BULL SHOALS, AR 72619

#### \$923,077 • 6.50% CAP

<b>FENANT NAME</b>	Mountain Express Oil	2/1	NET OPERATING INCOME	CAP RATE
	r · · · ·	CURRENT	\$60,000	6.50%
SQUARE FOOTAGE	4,931			
LEASE BEGINS	COE			
LEASE ENDS	20 Years from COE			
ANNUAL RENT	\$60,000			
OPTIONS	Four, 5 Year			
INCREASES	1.75% Annually			

# TENANT OVERVIEW



#### MOUNTAIN EXPRESS OIL COMPANY

#### **MOUNTIAN OIL EXPRESS**

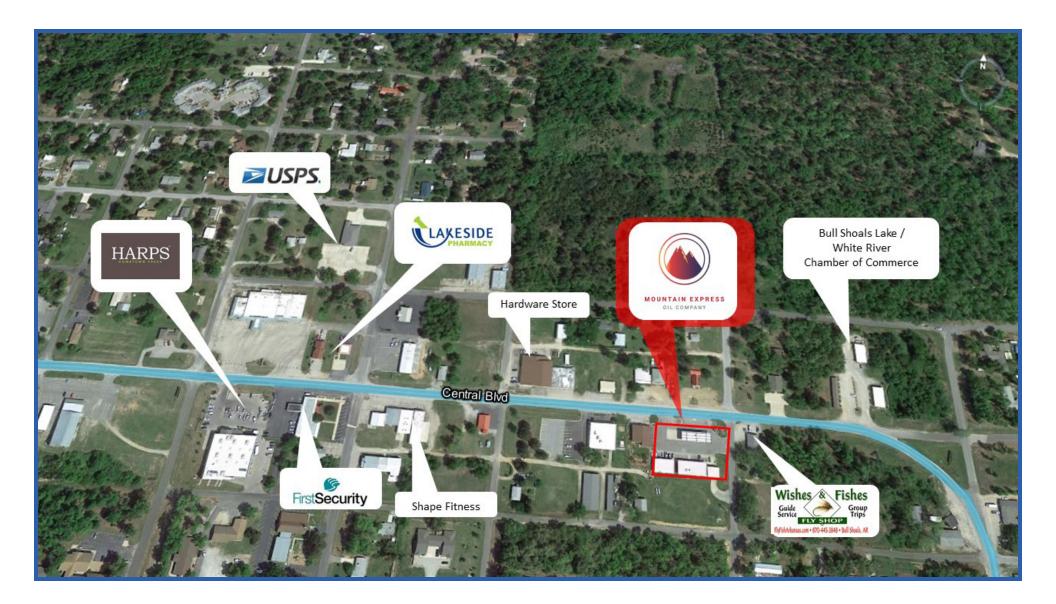
Founded in 2000, Mountain Express Oil Company ("MEX" or the "Company") is a Private Georgia based company focused on the wholesale distribution of gasoline, diesel, racing fuels and lubricants in the United States. MEX is a "jobber", a petroleum marketer that purchases quantities of refined fuel from refining companies and then markets that refined fuel to both retailers and directly to the end-users of those products. The Company provides petroleum products to 462 locations across 10 states throughout the country. They operate an additional 200+ sites directly. The Company is growing rapidly, having made 43 acquisitions over the last year, and is currently in process of acquiring another 57 locations to add to the portfolio. MEX will be upgrading each site they purchase typically to a new banner with new canopy, pumps and C Store.



2020 EBIDA is estimated at \$55M - audited financials are available with an agreed upon offer.

**460+** LOCATIONS

### LOCATION AERIAL



# AREA OVERVIEW

DEMOGRAPHICS	3 MILES	5 MILES	10 MILES
TOTAL POPULATION	3,565	6,650	20,857
TOTAL HOUSEHOLDS	1,814	3,303	9,392
PERSONS PER HOUSEHOLD	2	2	2.2
Average Household Income	\$56,266	\$53,286	\$50,261
Average House Value	\$146,937	\$146,796	\$137,645
AVERAGE AGE	61.7	60.7	53.5
WHITE	3,435	6,428	20,089
Black	19	29	80
American Indian/Alaskan Native	21	41	182
Asian	31	46	122
HAWAIIAN & PACIFIC ISLANDER	2	3	13
Two or More Races	58	102	373
HISPANIC ORIGIN	72	128	504

#### **BULL SHOALS, AR**

Bull Shoals is a city in Marion County, Arkansas, founded in 1954. The population was 1,950 at the 2010 census. Primarily a retirement and vacation center, Bull Shoals is bordered in three directions by the clear, deep, manmade Bull Shoals Lake. MOUNTAIN EXPRESS

#### **BULL SHOALS, ARKANSAS**



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