## SINGLE TENANT ABSOLUTE NNN

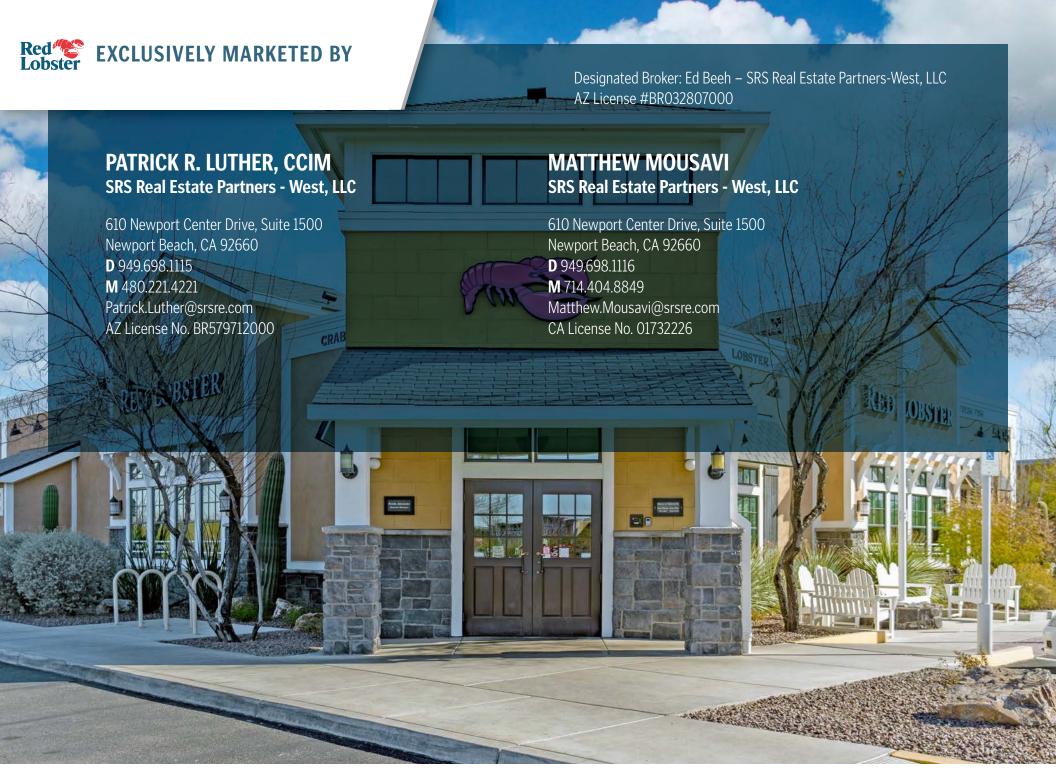
**Ground Lease Investment Opportunity** 

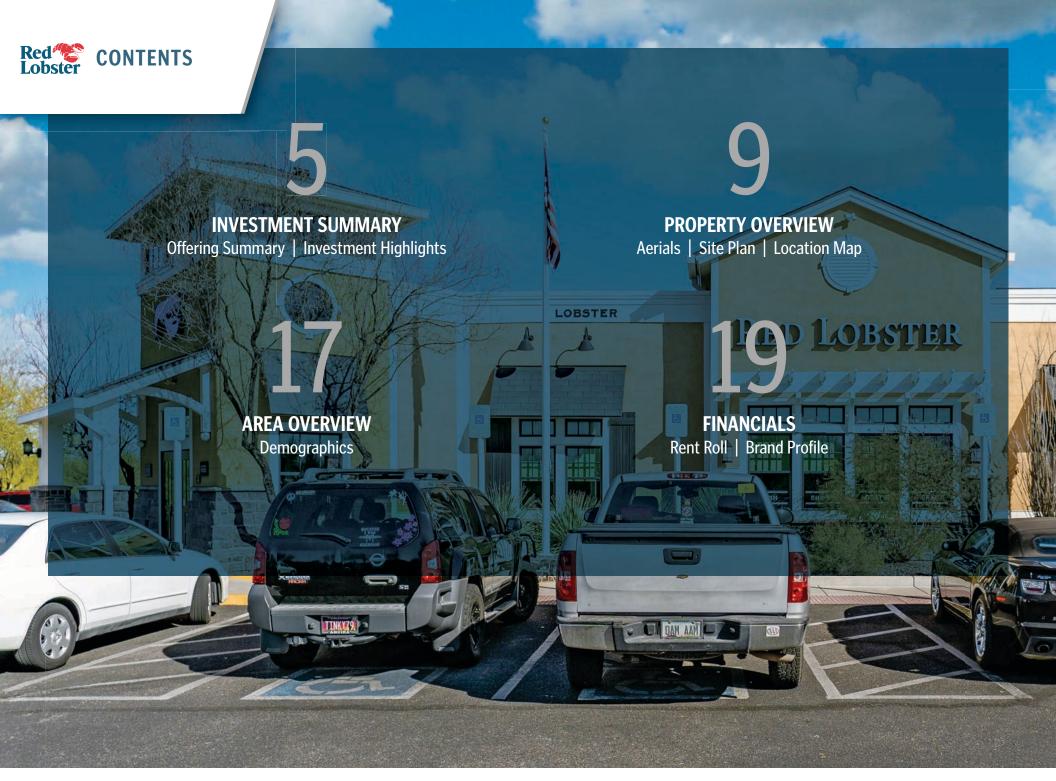


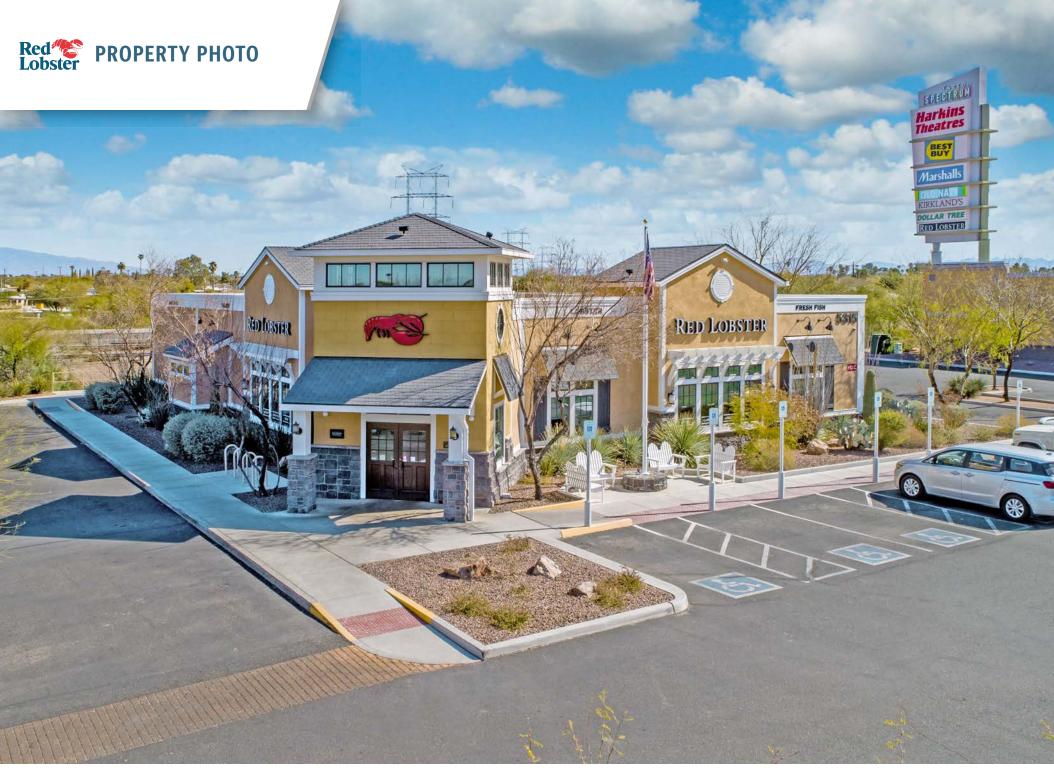


5315 S CALLE SANTA CRUZ
TUCSON ARIZONA











SRS is pleased to offer the opportunity to acquire the leased fee interest (land ownership) in an absolute NNN ground leased, freestanding, Red Lobster investment property located in Tucson, AZ. The tenant, Red Lobster Hospitality LLC, recently extended their lease providing approximately 9 years of firm term remaining, demonstrating their strong commitment to the site. The lease has 2 remaining (5-year) options, with a 10% rental increase in 2025 and at the beginning of each option. The lease is corporate signed and is absolute NNN with zero landlord responsibilities making it an ideal, management-free investment opportunity for a passive investor.

The Red Lobster property is strategically located adjacent to Interstate 19 (57,000 VPD), the primary north/south thoroughfare serving the city of Tucson. The asset is ideally positioned as an outparcel to the Tucson Spectrum, the largest power center in greater Tucson MSA with over 1.1M SF of retail space. Notable tenants in the center include Target, The Home Depot, Harkins Theatres 18, Food City, Ross Dress for Less, Michaels, Marshalls, PetSmart, Best Buy, Dollar Tree, LA Fitness, and more, dramatically increasing consumer traffic to the area and promoting crossover shopping to the restaurant. The 5-mile trade area is supported by a dense population of over 188,000 residents with an average household income of \$49,800.

















## Offering

| PRICING                   | \$2,881,000                      |
|---------------------------|----------------------------------|
| NET OPERATING INCOME      | \$151,250                        |
| CAP RATE                  | 5.25%                            |
| GUARANTY                  | The Lease Signature is Corporate |
| TENANT                    | Red Lobster Hospitality LLC      |
| LEASE TYPE                | Absolute NNN - Ground Lease      |
| LANDLORD RESPONSIBILITIES | None                             |

## **Property Specifications**

| RENTABLE AREA    | 7,028 SF                                      |
|------------------|---|
| LAND AREA        | 1.76 Acres                                    |
| PROPERTY ADDRESS | 5315 S. Calle Santa Cruz,<br>Tucson, AZ 85706 |
| YEAR BUILT       | 2009  |
| PARCEL NUMBER    | 137-05-5300                                   |
| OWNERSHIP        | Leased Fee (Land Ownership)                   |



# Approximately 9 Years Remaining | Options To Extend | Recent Lease Extension | Commitment to Site

- The tenant extended their lease providing approximately 9 years of firm term remaining, demonstrating their commitment to the site
- There are 2 (5-year) options remaining with scheduled 10% rental increases at the beginning of each option, growing NOI and hedging against inflation

# Absolute NNN | Land Ownership | Passive Investment | Zero Landlord Responsibilities

- Tenant pays for CAM, taxes, and insurance
- No landlord responsibilities ground lease
- Ideal, management-free investment for a passive investor

### Outparcel to Tucson Spectrum Power Center (1.1M SF) | Major National/Credit Tenant Presence | Increases Traffic

- The subject property is strategically located as an outparcel to the Tucson Spectrum, the largest power center in greater Tucson MSA with over 1.1M SF of retail space
- Notable tenants in the center include Target, The Home Depot, Harkins Theatres 18, Food City, Ross Dress for Less, Michaels, Marshalls, PetSmart, Best Buy, Dollar Tree, LA Fitness, & more
- Strong tenant synergy promotes crossover shopping and increases consumer traffic to the subject property

#### **Strong Demographicsin Dense 5-Mile Trade Area**

- More than 188,000 residents and 95,000 employees support the area
- \$49,800 average household income

ACTUAL SITE





#### Location

Located in Tucson, AZ Pima County



#### **Access**

Shared access via Tucson Spectrum Shopping Center's entrance points along S. Calle Santa Cruz and W. Irvington Road



#### **Traffic Counts**

W. Irvington Road 46,700 Cars Per Day

Interstate 19 57,000 Cars Per Day



#### **Improvements**

There is approximately 7,028 SF of existing building area



#### **Parking**

There are approximately
97 parking spaces
on the owned parcel.
The parking ratio is
approximately 13.8 stalls per
1,000 SF of leasable area.



#### **Parcel**

Parcel Number: 137-05-5300 Acres: 1.76 Square Feet: 76,551 SF



#### **Year Built**

2009

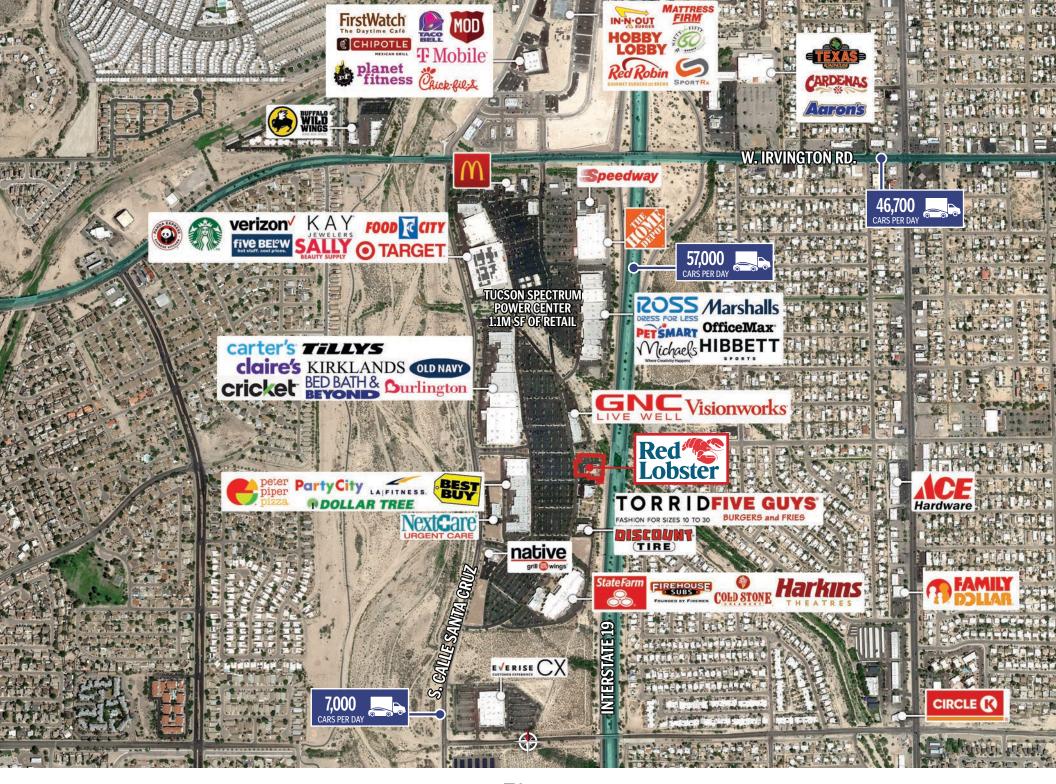


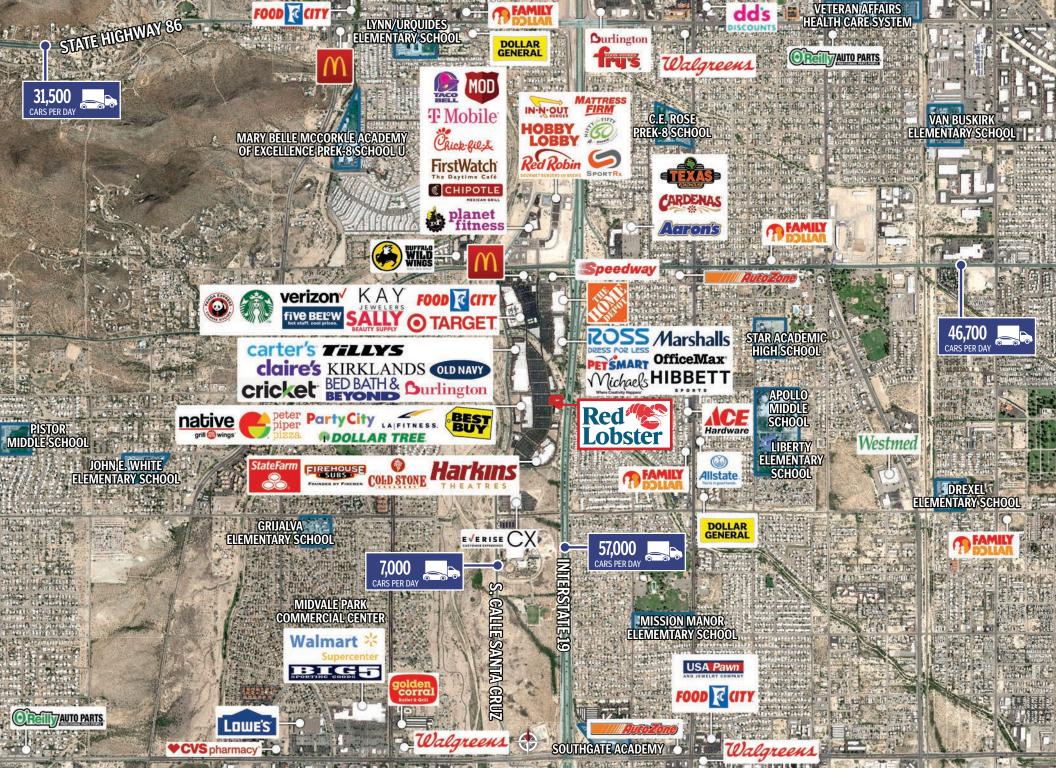
#### **Zoning**

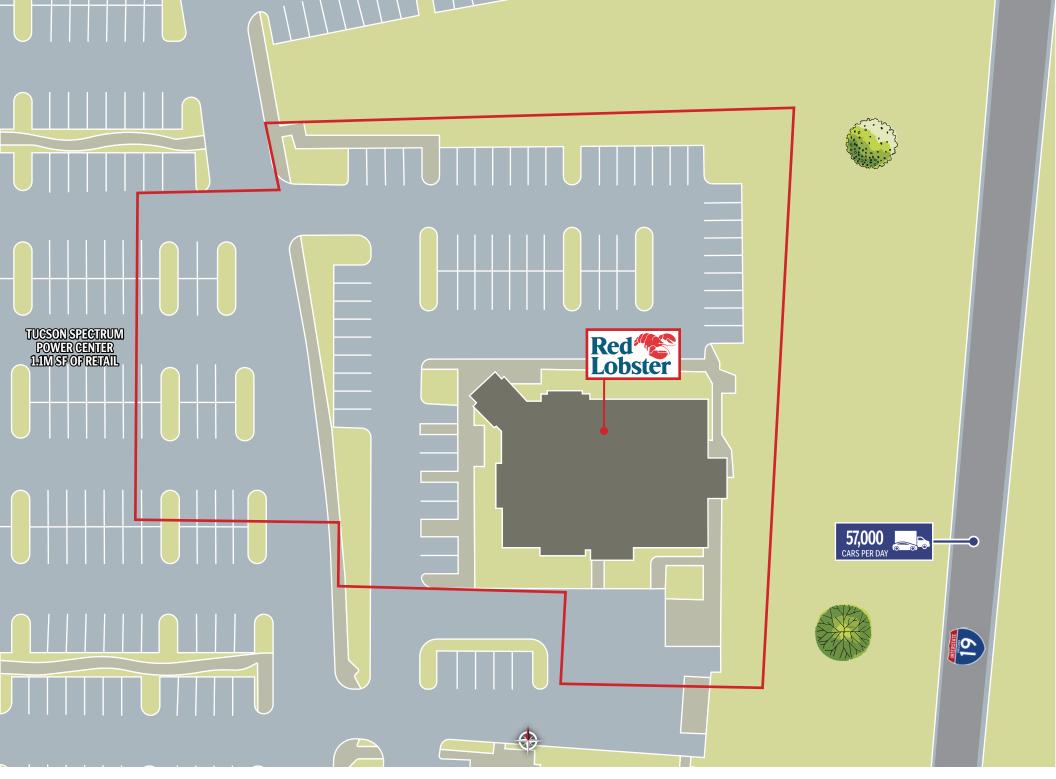
C-3: Commercial



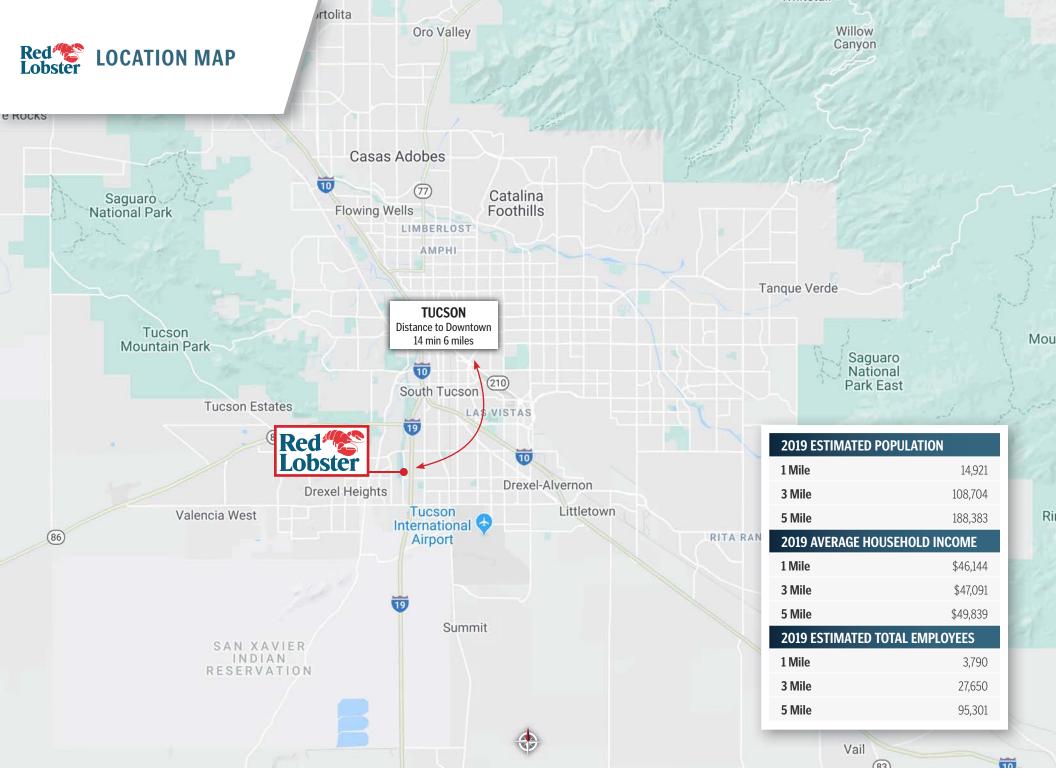




















#### **Tucson, Arizona**

Tucson is Southern Arizona's largest city and the second largest city in the State of Arizona. It is located 100 miles southeast of Phoenix and 60 miles north of the U.S. – Mexico border. Tucson is situated in the Sonoran Desert and is surrounded by five mountain ranges. The City is home to the University of Arizona and Davis-Monthan Air Force Base. The City's industries include electronics and missile production. Tucson is the seat of Pima County. The City of Tucson is the 2nd largest city in Arizona with a population of 541,841as of July 1, 2018.

A diverse and welcoming community, Tucson offers an outstanding quality of life along with a low cost of doing business. The manufacturers lead the way in innovation, in sectors as varied as aerospace, biotech, defense, information technology, optics, solar, and water. Tucson has the highest concentration of startups of any U.S. city its size. Just 60 miles from the Mexico border, with high-capacity border and transportation infrastructure, Tucson is the natural choice for companies doing business in the U.S. and Mexico. Tucson has a broad based economy that is anchored in tourism, higher education, retail, military, government, various high – tech and health care employers.

The Tucson region is fast becoming one of the nation's most innovative business centers. Life sciences programs at the University of Arizona are international leaders in scientific research and education. The aerospace and defense sector is a major contributor to the region's economy. The neighboring State of Sonora is quickly becoming one of Mexico's biggest and most important aerospace clusters as well, making Tucson the closest major U.S. city to companies manufacturing there. Recognized globally as a location of choice for solar energy activities, Tucson's emerging solar industry promises a bright future. The region has valuable resources for technology development, manufacturing and solar power generation. While Tucson is already well known for its abundant sunshine, the region is also becoming known for its abundant human capital, state of the art research and development, ample supply chain opportunities and competitive operating costs.

Tucson's unique location near Mexico and their deep-water ports, as well as its substantial transportation infrastructure, means excellent access for trade, connecting people and products in today's competitive global marketplace. The Union Pacific's main line runs east to west through Tucson, giving the City an advantage in transportation and logistics. The Port of Tucson, a multifaceted rail facility, provides a wide variety of rail oriented transportation options including intermodal container handling, boxcar access, and team track.

## Red AREA DEMOGRAPHICS

|  | 1 MILE   | 3 MILES  | 5 MILES  |
|--|----------|----------|----------|
|  |          |          |          |
| 2019 Estimated Population                        | 14,921   | 108,704  | 188,383  |
| 2024 Projected Population                        | 15,378   | 111,750  | 193,964  |
| 2010 Census Population                           | 14,258   | 104,390  | 180,796  |
| Projected Annual Growth 2019 to 2024             | 0.61%    | 0.55%    | 0.59%    |
| Historical Annual Growth 2010 to 2019            | 0.50%    | 0.44%    | 0.45%    |
|  |          |          |          |
| 2019 Estimated Households                        | 4,521    | 33,955   | 60,935   |
| 2024 Projected Households                        | 4,662    | 34,915   | 62,942   |
| 2010 Census Households                           | 4,321    | 32,667   | 58,483   |
| Projected Annual Growth 2019 to 2024             | 0.62%    | 0.56%    | 0.65%    |
| Historical Annual Growth 2010 to 2019            | 0.50%    | 0.42%    | 0.46%    |
|  |          |          |          |
| 2019 Estimated White                             | 56.29%   | 59.84%   | 62.89%   |
| 2019 Estimated Black or African American         | 2.33%    | 2.43%    | 3.42%    |
| 2019 Estimated Asian or Pacific Islander         | 0.78%    | 0.74%    | 1.08%    |
| 2019 Estimated American Indian or Native Alaskan | 5.00%    | 5.18%    | 5.20%    |
| 2019 Estimated Other Races                       | 32.44%   | 34.28%   | 32.12%   |
| 2019 Estimated Hispanic                          | 86.25%   | 84.11%   | 78.19%   |
|  |          |          |          |
| 2019 Estimated Average Household Income          | \$46,144 | \$47,091 | \$49,839 |
| 2019 Estimated Median Household Income           | \$37,609 | \$36,342 | \$37,618 |
| 2019 Estimated Per Capita Income                 | \$13,902 | \$14,684 | \$16,207 |
|  |          |          |          |
| 2019 Estimated Total Businesses                  | 323      | 1,869    | 5,521    |
| 2019 Estimated Total Employees                   | 3,790    | 27,650   | 95,301   |





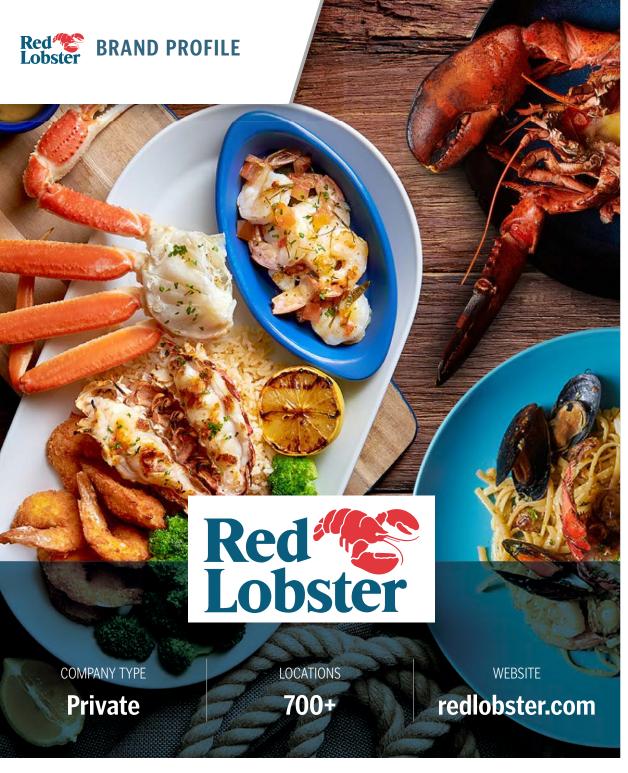


| Lease Term                     |                |                |              |          | Rental Rates |          |        |           |         |                  |  |
|--------------------------------|----------------|----------------|--------------|----------|--------------|----------|--------|-----------|---------|------------------|--|
| TENANT NAME                    | SQUARE<br>FEET | LEASE<br>START | LEASE<br>End | BEGIN    | INCREASE     | MONTHLY  | PSF    | ANNUALLY  | PSF     | RECOVERY<br>Type | OPTIONS                                    |
| Red Lobster<br>Hospitality LLC | 7,028          | 9/1/2009       | 2/28/2030    | Current  | -            | \$12,604 | \$1.79 | \$151,250 | \$21.52 | Absolute NNN     | 2 (5-Year)                                 |
| (Corporate Signed)             |                |                |              | 3/1/2025 | 10%          | \$13,865 | \$1.97 | \$166,375 | \$23.67 |                  | 10% Incr. at Beg. of<br>Each Option Period |
|                                |                |                |              |          |              |          |        |           |         |                  |  |

| FINANCIAL INFORMATION |                             |
|-----------------------|-----------------------------|
| Price                 | \$2,881,000                 |
| Net Operating Income  | \$151,250                   |
| Cap Rate              | 5.25%                       |
| Lease Type            | Absolute NNN - Ground Lease |

| PROPERTY SPECIFICATIONS |   |
|-------------------------|---|
| Year Built              | 2009  |
| Rentable Area           | 7,028 SF                                      |
| Land Area               | 1.76 Acres                                    |
| Address                 | 5315 S. Calle Santa Cruz,<br>Tucson, AZ 85706 |





#### **Red Lobster**

Red Lobster is the world's largest and most-loved seafood restaurant company, headquartered in Orlando, FL. Red Lobster is focused on serving the highest quality, freshly prepared seafood that is traceable, sustainable and responsibly-sourced. With more than 50,000 employees in over 700 restaurants in the U.S. and Canada, and a growing international footprint, Red Lobster is more committed than ever to be not just the biggest seafood restaurant, but the best.



This Offering Memorandum has been prepared by SRS and has been approved for distribution by the owner. Although effort has been made to provide accurate information, neither the owner nor SRS can warrant or represent accuracy or completeness of the materials presented herein or in any other written or oral communications transmitted or made available to the purchaser. Many documents have been referred to in summary form and these summaries do not purport to represent or constitute a legal analysis of the contents of the applicable documents. Neither owner nor SRS represents that this offering summary is all inclusive or contains all of the information a purchaser may require. All of the financial projections and/or conclusions presented herein are provided strictly for reference purposes and have been developed based upon assumptions and conditions in effect at the time the evaluations were undertaken. They do not purport to reflect changes in the economic performance of the property or the business activities of the owner since the date of preparation of this Offering Memorandum. The projected economic performance of the property, competitive submarket conditions, and selected economic and demographic statistics may have changed subsequent to the preparation of the package. Qualified purchasers are urged to inspect the property and undertake their own independent evaluation of the property, the market and the surrounding competitive environment.

\*Statistics are for 2019