

ACTUAL STORE

4789 SE HIGHWAY PP, HOLT, MO 64048

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#### **BENJAMIN SCHULTZ**

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STATE BROKER OF RECORD:

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#### **INVESTMENT SUMMARY**

List Price:	\$1,269,559
Current NOI:	\$86,330.04
Initial Cap Rate:	6.80%
Land Acreage:	1.22 +/-
Year Built	2014
Building Size:	9,026 SF
Price PSF:	\$140.66
Lease Type:	Absolute NNN
Lease Term:	15 Years
Average CAP Rate:	6.80%



**PRICE** \$1,269,559



**CAP RATE** 6.80%



LEASE TYPE Absolute NNN



**TERM REMAINING** 8.25 Years

#### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this brand 2014 BTS 9,026 SF Dollar General store located in Holt, MO. The property is secured with a Fifteen (15) Year Absolute NNN Lease, leaving zero landlord responsibilities. The lease contains five (5 year) options to renew, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General Corporation which holds a credit rating of "BBB", which is classified as Investment Grade. The store have been open and operating successfully since June of 2014.

This Dollar General is strategically positioned on SE Highway PP, which sees 4,084 cars per day, just off of the I-35 exit, which sees 33,408 cars per day. The ten mile population from the site is 39,914 while the three mile average household income is \$75,988 making this location ideal for a Dollar General. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of a new Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 6.80% cap rate based on NOI of \$86,330,04.

### **INVESTMENT HIGHLIGHTS**

- 15 Year Absolute NNN Lease | Zero Landlord Responsibilities
- 2014 BTS Construction | Over 8 Years Remaining on Primary Term
- 5 (5 Year) Options | 10% Increases At Each Option
- Three Mile Household Income \$75,988
- Ten Mile Population 39,914
- 4,084 Cars Per Day on SE Highway PP
- 33,408 Cars Per Day on I-35 | Located Just Off Exit
- Investment Grade Dollar Store With "BBB" Credit Rating
- DG Reported 30 Consecutive Years of Same Store Sales Growth

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### **FINANCIAL SUMMARY**

INCOME		PER SF
Rent	\$86,330.04	\$9.56
Gross Income	\$86,330.04	\$9.56
EXPENSE		PER SF
Expenses	\$0	\$0.00
Gross Expenses	\$0	\$0.00
NET OPERATING INCOME	\$86,330.04	\$9.56
PROPERTY SUMMARY		
Year Built:	2014	
Lot Size:	1.22 Acres	
Building Size:	9,026 SF	
Traffic Count:	4,084	
Roof Type:	Standing Seam	
Zoning:	Commercial	
Construction Style:	Prototype	
Parking Lot:	Asphalt	
Warranties	Construction	
HVAC	Ground Mounted	

### **LEASE SUMMARY**

Tenant:	Dollar General
Lease Type:	Absolute NNN
Primary Lease Term:	15 Years
Annual Rent:	\$86,330.04
Rent PSF:	\$9.56
Landlord Responsibilities:	None
Taxes, Insurance & CAM:	Tenant Responsibility
Roof, Structure & Parking:	Tenant Responsibility
Lease Start Date:	6/30/2014
Lease Expiration Date:	6/30/2029
Lease Term Remaining:	8.25 Years
Rent Bumps:	10% at Each Option
Renewal Options:	Five (5 Year)
Lease Guarantor:	Dollar General Corporation
Lease Guarantor Strength:	BBB
Tenant Website:	www.DollarGeneral.com



**GROSS SALES:** \$27.8 BILLION



STORE COUNT: 16,500+



**GUARANTOR:** DG CORP



S&P: **BBB** 



TENANT NAME	UNIT SIZE (SF)	LEASE START	LEASE END	ANNUAL RENT	% OF GLA	RENT PER SF/YR
Dollar General	9,026	6/30/2014	6/30/2029	\$86,330.04	100.0	\$9.56
			Option 1	\$94,963.04		\$10.52
			Option 2	\$104,459.35		\$11.57
			Option 3	\$114,905.28		\$12.73
	Option 4 \$126,395.81		\$14.00			
			Option 5	\$139,035.35		\$15.40
Totals/Averages	9,026			\$86,330.04		\$ 9.56



TOTAL SF 9,026



TOTAL ANNUAL RENT \$86,330.04



OCCUPANCY RATE 100.0%



AVERAGE RENT/SF \$9.56



NUMBER OF TENANTS

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**21.7% INCREASE** 

SAME STORE SALES '19 - '20



**1,000 STORES** 

**OPENING IN 2020** 



\$27.8 BIL

IN SALES



81 YEARS

IN BUSINESS



**30 YEARS** 

SAME STORE GROWTH

**DOLLAR GENERAL** is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the BBB S&P rated company was established in 1939. There are more than 16,500+ stores with more than 143,000 employees, located across 46 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opened over 900 stores in 2019, and planning to open an additional 1,000 more in 2020. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.



**16,500 STORES ACROSS 46 STATES** 





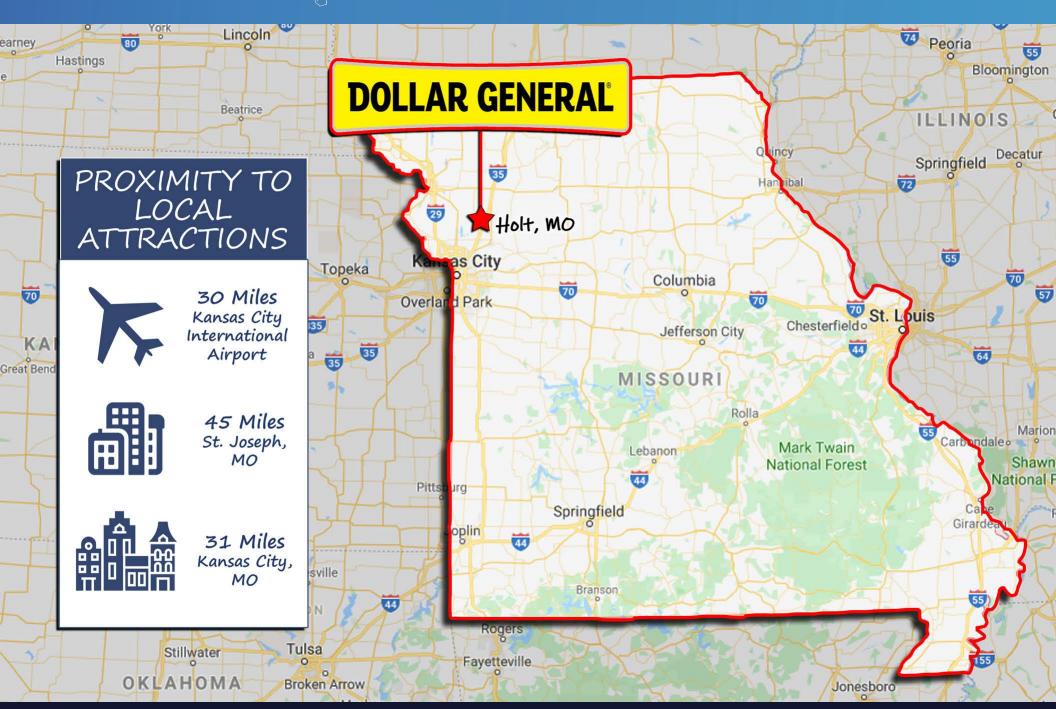




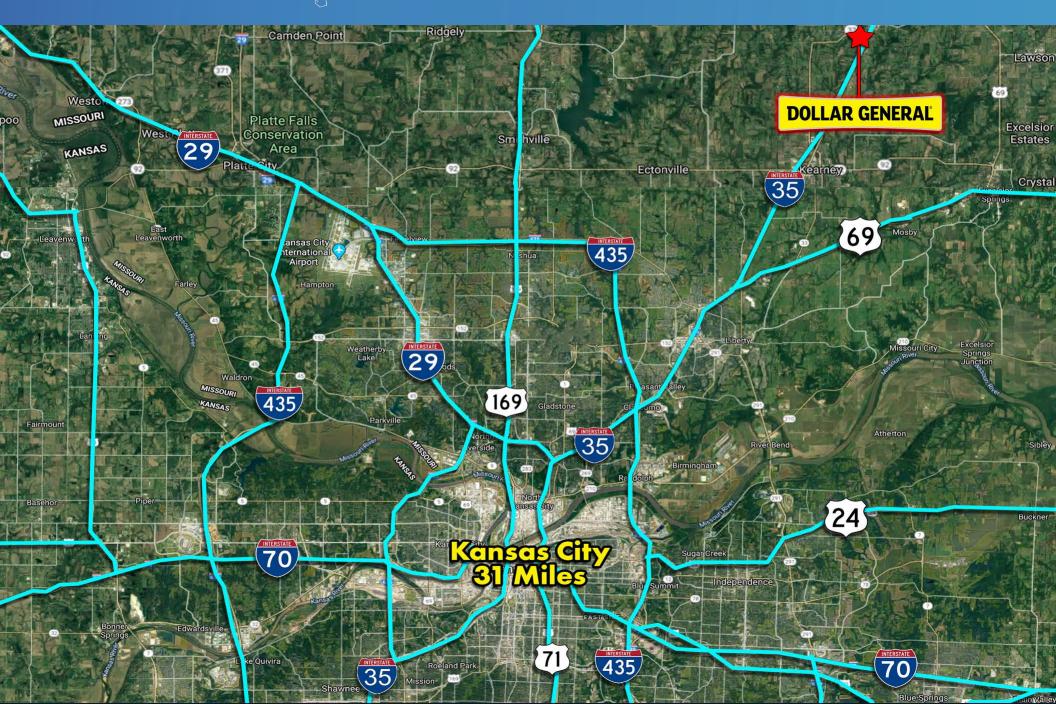
























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POPULATION	3 MILES	5 MILES	10 MILES
Total Population 2020	2,816	5,316	39,919
Median Age	46.6	47.0	39.5
# Of Persons Per HH	2.6	2.6	2.6
HOUSEHOLDS & INCOME	3 MILES	5 MILES	10 MILES
	O WILLS	OWNER	IO MILLS
Total Households	1,075	1,989	14,866
Total Households  Average HH Income			
	1,075	1,989	14,866

Holt is a city in Clay and Clinton counties in Missouri and is part of the Kansas City metropolitan area. The population was 447 at the 2010 census. According to the United States Census Bureau, the city has a total area of 0.45 square miles, all land.

Holt was platted in 1867. The city was named for Jeremiah Abel Holt (1811-1886), who donated the land in 1837 and who was one of the first settlers in the area, a native of Orange County, North Carolina. Holt is located on the Clinton - Clay county line west of I-35. Missouri Route 33 passes through the community. The Lake Arrowhead reservoir on Muddy Fork of Clear Creek lies north of the community.

Holt has the distinction of holding the world record for the fastest accumulation of rainfall. On June 22, 1947, Holt received 12 inches of rain in 42 minutes.





**TOTAL SALES VOLUME** 

\$6.7B

**PROPERTIES SOLD** 

3,300+

**BROKER & BUYER REACH** 

345K

STATES SOLD IN

43

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