

# 20 YEAR NNN | AFFLUENT & HIGH GROWTH MARKET | LOW RENT: SALES

## SONNY MOLLOY

SENIOR VICE PRESIDENT INVESTMENTS

Direct: (678) 808-2763

Sonny.Molloy@marcusmillichap.com

## JARED KAYE

FIRST VICE PRESIDENT INVESTMENTS

Direct: (678) 808-2821

Jared.Kaye@marcusmillichap.com

## A LAYORATE COLE SNYDER

ASSOCIATE | FINANCIAL ANALYST Direct: (678) 808-2758

Cole.Snyder@marcusmillichap.com

# Marcus & Millichap

MOLLOY KAYE RETAIL GROUP

Representative Photo

## NON-ENDORSEMENT & DISCLAIMER NOTICE

#### CONFIDENTIALITY & DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc.

© 2021 Marcus & Millichap. All rights reserved.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

#### ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY, PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

#### SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and proforma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.





# TABLE OF CONTENTS

PORTFOLIO OFFERING	4
OFFERING HIGHLIGHTS	5
INVESTMENT OVERVIEW	6
PROPERTY PHOTOS	7
AERIALS	8-10
REGIONAL MAP	11
DEMOGRAPHICS	12
HOSCHTON & ATLANTA MSA OVERVIEW	13-14
LEASE ABSTRACT	15
TENANT SUMMARY	16

# PORTFOLIO OFFERING

All locations are 20-year Absolute NNN sale leasebacks.

## A. Circle K

4883 Atlanta Highway Athens, GA 30606

## B. Circle K

1605 Troy Smith Road Monroe, GA 30656

## C. Circle K (Subject Property)

1945 GA Hwy 211

Hoschton, GA 30548

## D. Circle K

6142 Old Dixie Hwy Forest Park, GA 30297

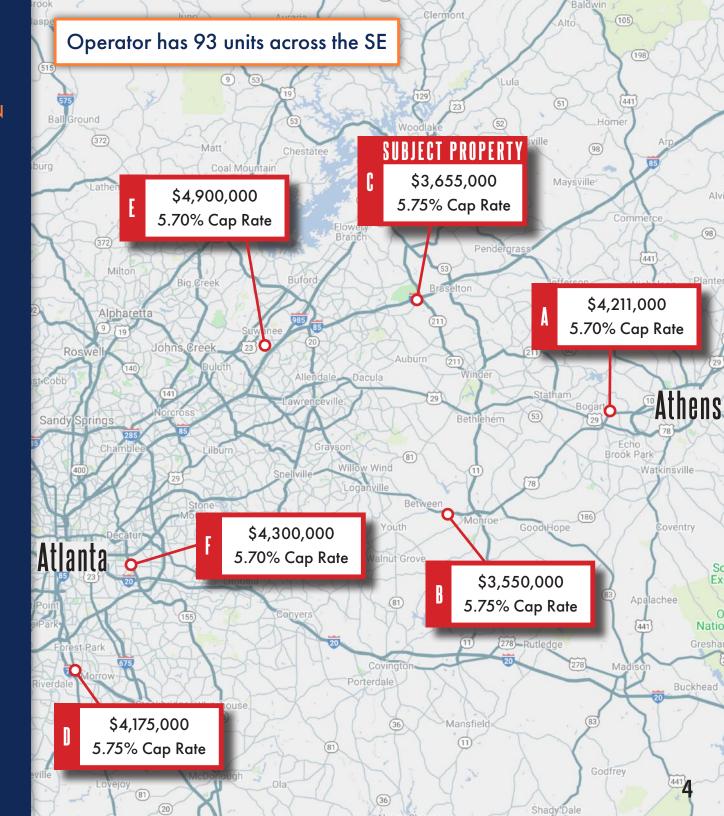
## E. Circle K

470 Satellite Blvd Suwanee, GA 30024

## F. Circle K

2050 Candler Road Decatur, GA 30032







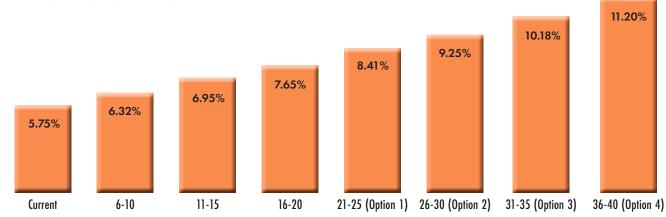
## LEASE SUMMARY

Property Subtype:	Net Leased Auto Service - Gas/Conv.
Tenant:	Gas Express, LLC d/b/a/ Circle K
Rent Increases:	10% Every 5 Years
Guarantor:	Franchisee
Lease Type:	Absolute NNN
Lease Commencement:	At Close of Escrow
Initial Lease Term:	20 Years
Renewal Options:	Four (4), 5-Year

## RENT ROLL

TERM	ANNUAL RENT	MONTHLY RENT
Current	\$210,000	\$17,500
Years 6-10	\$231,000	\$19,250
Years 11-15	\$254,100	\$21,1 <i>7</i> 5
Year 16-20	\$279,510	\$23,293
Years 21-25 (Option 1)	\$307,461	\$25,622
Years 26-30 (Option 2)	\$338,207	\$28,184
Years 31-35 (Option 3)	\$372,028	\$31,002
Years 36-40 (Option 4)	\$409,231	\$34,103

## RETURN GROWTH CHART



Lease Year

# INVESTMENT OVERVIEW

### STRONG REAL ESTATE FUNDAMENTALS

- Attractive metro of Atlanta
- Interstate location immediately off I-85
- Hard corner of a signalized intersection
- Flat topography with phenomenal visibility
- Multiple points of ingress/egress
- Nearby distribution centers less than 5 miles from the property: Amazon, Whole Foods, Petco, Mizuno and Havertys Furniture
- Located a mile from Chateau Elan Winery & Resort, a 3,500 acre premier destination resort with indoor and outdoor event space, multiple restaurants, golf & tennis clubs, a world-class spa, winery, etc.
- Explosive population growth since 2000: 187% (1-mi), 152% (3-mi), 142% (5-mi)
- Affluent market with the average household incomes within a 1, 3 & 5-mile radius between \$111k \$115k

### OPTIMAL LEASE STRUCTURE

- Rare 20-year base term
- Four (4), 5 year renewal options
- 10% rent escalations every 5 years throughout entire lease
- Triple Net (NNN) lease with no landlord responsibilities
- Tax advantages with accelerated depreciation due to fee simple ownership
- Strong performing location with rent:sales below 8%

### LARGE FRANCHISEE & DOMINANT BRAND

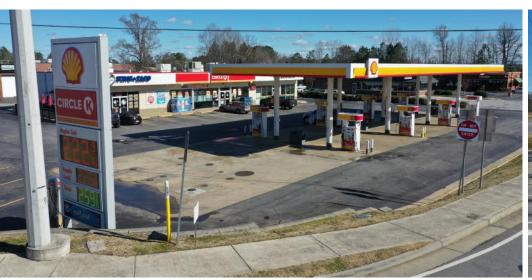
- Expanding 93-unit operator across 4 states (AL, AR, GA, LA)
   Currently operate 50+ Circle Ks in Georgia
- Other brands include BP and Kangaroo Express
- 26+ year operating history
- Circle K is an international brand with 15,000+ locations in 20 countries (corporate)

### ATLANTA MSA ADVANTAGE

- Atlanta metro has the 5th largest population in the US with 5.9+ million residents
- 30 companies with HQ in metro Atlanta are among the 2020 Fortune 1000
  - > 16 ranked in the elite Fortune 500
- Georgia has been named the #1 state for business climate and for doing business for the last 6 years (Site Selection & Area Development)
- For the last 5 years, Atlanta has been among the top 5 metro areas in the nation for most net migration
- Major industries include financial services, technology and telecommunications
- Forbes Rankings:
  - > #13 Best Places for Business and Careers
  - > #34 in Job Growth
  - → #41 in Education



# PROPERTY PHOTOS









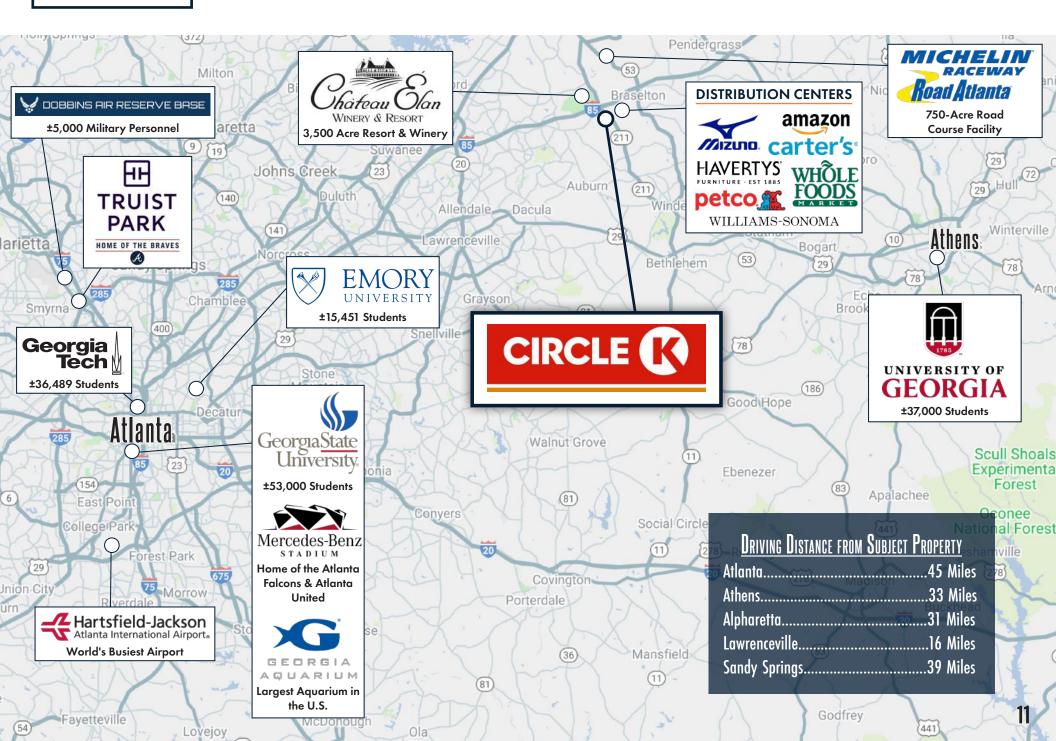


AERIAL





# REGIONAL MAP



# DEMOGRAPHICS

POPULATION	1-MILE	3-MILE	5-MILE	POPULATION BY RACE	1-MILE	3-MILE	5-MILE
2025 Population	546	20,191	56,068	% White Population	82.18%	79.86%	81.23%
2020 Population	496	1 <i>7</i> ,998	50,320	% Black Population	6.27%	9.75%	8.93%
Growth 2000-2020	186.71%	151.93%	142.10%	% Asian	6.52%	4.27%	3.94%
Daytime Population	284	19,079	41,619	% American Indian, Eskimo, Aleut Population	0.21%	0.31%	0.29%
HOUSEHOLDS  2025 Est. Households	227	7,073	19,253	% Hawaiian or Pacific Islander Population	0.00%	0.01%	0.03%
2020 Households	207	6,286	17,233	% Multi-Race Population	2.06%	2.51%	2.33%
	207	0,200	17,191	% Other Population	2.76%	3.29%	3.25%
<b>HOUSEHOLDS BY INCOME</b> \$200,000 or More	5.45%	8.76%	8.36%	2019 POPULATION 25+ BY EDUCATION LEVEL	339	11,707	32,968
\$150,000 - \$199,999	19.83%	13.01%	10.54%	Elementary (0-8)	2.73%	2.63%	2.51%
\$100,000 - \$149,999	15.06%	19.57%	21.09%	Some High School (9-11)	9.91%	7.41%	7.06%
\$ <i>75</i> ,000 - \$99,999	15.84%	16.02%	16.26%	High School Graduate (12)	28.85%	26.53%	26.52%
\$50,000 - \$74,999	18.07%	18.80%	19.08%	Some College (13-15)	24.14%	21.97%	22.33%
\$35,000 - \$49,999	8.62%	9.47%	10.08%	Associates Degree Only	7.13%	7.76%	8.00%
\$25,000 - \$34,999	11.06%	6.79%	6.09%	Bachelors Degree Only	19.61%	22.35%	22.03%
\$15,000 - \$24,999	3.27%	4.09%	4.65%	Graduate Degree	6.67%	10.10%	10.34%
\$10,000 - \$14,999	1.04%	1.44%	1.54%	Ordandie Degree	0.07 /6	10.1076	10.5476
Under \$9,999	1.77%	2.06%	2.31%				
Average HH Income	\$111,082	\$115,503	\$111,788				

## HOSCHTON & ATLANTA, GA

Hoschton is located just off Interstate 85 in Jackson County in North Georgia, about 35 miles northeast of the Atlanta perimeter. Jackson County is included in the 10 fastest growing counties in the country yet offers an abundance of open spaces and unspoiled views of the state's Piedmont Region - just south of the Blue Ridge Mountains. Hoschton mixes the advantage of small town living and the convenience of being less than 45 minutes from urban areas such as Athens, Gainesville and metro Atlanta for shopping, dining and entertainment. Local attractions include the Road Atlanta and Chateau Elan, as well as several antique shops.

The Atlanta metro encompasses 29 counties in northwestern Georgia. With few natural barriers to limit development, tremendous population growth over the past decade expanded the metro's borders and the region now has a **population of roughly 6.02 million people**. Over the next five years the region is expected to add nearly 500,000 residents. Metro Atlanta is the ninth largest metro economy in the nation with a GDP of \$397.3 billion, and it is one of the 10 most economically diverse metro areas in the nation. Atlanta ranks **fifth in the nation in the number of Fortune 500 headquarters with 17 companies**, including UPS, Delta Airlines and Coca-Cola. The metro also ranks among the highest in the nation for job growth. Nearly 400,000 jobs were added in the last four years. A probusiness environment and affordability helped Atlanta secure the ranking of **#1 State for Business Climate by Site Selection for the eighth consecutive year**. Metro Atlanta provides access to an extensive healthcare system, including 45 hospital locations with approximately 11,500 total beds and more than 75,000 hospital workers. With nearly 300,000 students enrolled in the 54 two- and four-year colleges and universities in the metro Atlanta/Athens area, businesses benefit from talent, discovery and innovation.

## TOP ATLANTA, GA MSA EMPLOYERS

Delta Airlines

Emory University & Emory Healthcare

The Home Depot

Northside Hospital

Piedmont Healthcare

Publix Super Markets

WellStar Health System

The Kroger Co.

T&TA

UPS









## ATLANTA MSA HIGHLIGHTS

### INDUSTRY

- Atlanta is home to headquarters of 26 Fortune 500 and Fortune 1,000 companies
- Ranked #1 Metro Area for Economic Growth Potential (among large metro areas) in 2019 by *Business Facilities*
- Atlanta MSA is 10th-largest economy in the country and 17th-largest in the world
- Home to the World's Busiest Airport for the 21st consecutive year with 107 million annual passengers

### TOURISM

- Generated over \$30 billion in direct, indirect and "induced" economic impact in 2016 in Metro Atlanta
- 56+ million visitors annually
- Home to 5 professional sports teams: Atlanta Braves, Atlanta Falcons, Atlanta Hawks, Atlanta United FC, Atlanta Dream

### HEALTH & HIGHER EDUCATION

- Over 30 hospitals in the metro area
- 4 hospitals ranked among Georgia's best hospitals according to U.S. News & World Report
- Home to over 30 colleges and universities, including Georgia Institute of Technology, Emory University, and Georgia State University
- Emory University ranked 21st on U.S. News & World Report's National University Rankings and Georgia Tech ranked 29th

# LEASE ABSTRACT



#### TENANT:

Gas Express, LLC d/b/a Circle K

#### **LEASE COMMENCEMENT:**

At Close of Escrow

#### ADDITIONAL RENT:

"Additional Rent" shall collectively mean all Taxes, insurance, maintenance expenses, operating expenses, administrative expenses and all other costs and expenses of every nature incurred in connection with the operation of the Premises and all Improvements thereon that are more fully set forth herein or otherwise incurred.

#### **UTILITIES:**

During the Lease Term, Tenant shall open its own accounts for utilities serving the Premises, including without limitation (if applicable) gas, electricity, water, sewer, sanitation and all other utilities required by Tenant for the Premises and Tenant shall be responsible for all such utility charges.

#### **CARE OF PREMISES:**

Tenant assumes the sole responsibility for the condition, use, operation, maintenance, repairs, replacement and management of the Premises and Landlord shall have no responsibility in respect thereof and shall have no liability for damages to the property.

### TAXES:

Tenant agrees to pay, as Additional Rent, all personal property taxes and assessments, ad valorem or real estate taxes and assessments (including, without limitation, general and special assessments for public improvements or benefits whether or not commenced or completed during the Lease Term, as same may be extended or renewed, sanitary and trash removal assessments, and all property owners', association, subdivision, and all other types of public, quasi-public or private assessments, fees or exactions or similar charges of any nature whatsoever), water charges, sewer rents and all other taxes or any type of assessments whatsoever levied, assessed or imposed at any time by any Governmental Authorities upon or against the Premises or during the Term, and also any tax or assessment levied, assessed or imposed against the Premises or any portion thereof at any time by any Governmental Authorities in connection with any franchise, or the receipt of any income, the Term (collectively, the "Taxes")

### **INSURANCE:**

Tenant shall, during the Term of this Lease, and at Tenant's expense, maintain \*Lease to be finalized during Buyer's due diligence period.

in full force and effect: (a) All risk property insurance covering (i) the Improvements and Personalty, and all building materials and other property which constitute part of the Premises, and (ii) Tenant's trade fixtures, signs, inventory and supplies, furniture, equipment, and improvements and betterments installed by Tenant, all amounts not less than one hundred percent (100%) of the full replacement value of all Improvements and Personalty (as reasonably determined by Landlord); (b) Contractual and comprehensive commercial general liability insurance against claims for bodily injury, death or property damage occurring on, in or about the Premises, which insurance shall be written on a so-called occurrence basis, and shall provide minimum protection with a combined single limit in an amount not less than Two Million and No/100 Dollars (\$2,000,000.00) for any one occurrence, and such insurance shall have a deductible of not greater than Five Thousand and No/100 Dollars (\$5,000.00); (c) Business interruption and loss of rent insurance in amounts sufficient to compensate Landlord for all Base Rent, Additional Rent and other amounts payable hereunder for a period of not less than twelve (12) months, the amount of such coverage to be adjusted annually to reflect the Base Rent, Additional Rent and other amounts payable during the succeeding twelve (12) month period; (d) Liability insurance which shall include coverage for all liabilities arising out of the dispensing or selling of alcoholic beverages imposed under any laws, including, without limitation a "dram shop" or alcoholic beverage control act, the Premises and the business related to the Premises with a cross liability clause and a severability of interests clause to cover Tenant's indemnity and including an endorsement if necessary to provide coverage of personal injury and defense for a third party, all in limits of not less than One Million and No/100 Dollars (\$1,000,000.00) inclusive per occurrence or, upon Landlord's request, such higher limits as shall become customary under new leases of comparable Premises; and (e) such additional and/or other insurance coverage, endorsements, or deductibles with respect to the Premises and in such amounts as reasonably requested by Landlord or its Lender.

### **ASSIGNMENT & SUBLETTING:**

Additionally and notwithstanding anything to the contrary set forth herein, Tenant shall have the right (subject to Landlord's consent as set forth hereinafter), with no less than thirty (30) days' prior notice to Landlord (the "Notice of the Intended Assignment") without any charge of any kind by Landlord (other than the Lease Transfer Admin Fee) and without Landlord having any recapture right, to assign this Lease (i) to TMC Franchise Corporation or its parent, affiliate or subsidiary (the "Permitted Assignment") if said entity possesses financial creditworthiness, cash flow and liquidity that is at least equal to or better than the financial creditworthiness, cash flow and liquidity of Tenant as of the Effective Date (collectively, the "Net Worth Threshold"); or (ii) to an assignee that possesses financial creditworthiness, cash flow and liquidity that is at least equal to or better than the Net Worth Threshold. Tenant shall provide Landlord the financial statements of the assignee supporting compliance with the Net Worth Threshold (the "Net Worth Threshold Evidence"), concurrently with the Tenant's Notice of the Intended Assignment.

If there is an assignment consented to by Landlord under either Clauses (i) or (ii) in this Section, then, upon entry of the instrument of assignment, the assigning Tenant and any Guarantors of the assigning Tenant shall be released from all further payments of Rent and for the performance of all terms, covenants and conditions of the Lease after the effective date of the assignment.

### FINANCIAL REPORTING:

any portion thereof, which accrue or become due with respect to any period Tenant shall deliver to Landlord (i) a current financial statement of Tenant and any Guarantor of this Lease; and (ii) the last two (2) years' filed federal tax returns for Tenant and Guarantors. Not more than once in a given Lease Year, but only upon prior request from Landlord, Tenant shall provide to Landlord an annual financial statement of Tenant (and, if readily available to Tenant, an annual financial statement reflecting the financial performance of rent or profit from the Premises to the extent that same shall be in lieu of all the business at the Premises), and, if the Guaranty has not expired, an annual financial statement of all Guarantors or a portion of any of the aforesaid taxes or assessments upon or against the in such form as Landlord may reasonably request. In addition, thereto, but only upon prior request from Landlord, Premises, and which accrue or become due with respect to any period during the Tenant shall also deliver on an annual basis to Landlord, a copy of the federal income tax return for both Tenant and, if the Guaranty has not expired, all Guarantors, no later than 30 days following the date upon which such tax returns are filed.

# TENANT SUMMARY

Gas Express is a proud franchisee of Circle K, known worldwide for quality products and great customer service. Gas Express was founded in 1994 and was originally named S&A Food and Gas. As a company that would grow to employ hundreds of people and work in the very heart of tight-knit neighborhoods and communities, they had the foresight to know that their commitment needed to extend not just to the bottom line but also to their customers and their employees.

The Gas Express team recognizes the diverse demographics of Atlanta and aims to offer unique, but always dependable service tailored to each market. Gas Express offers unique services such as growler purchases /refills, a wide selection of wine, a huge selection of craft beer and beer caves within select stores.

Gas Express is committed to growing a strong presence in the Atlanta area and beyond. They currently operate over 93 locations across Georgia, Louisiana, Alabama, and Arkansas with the majority located in the Atlanta MSA.



	Tenant Trade Name			Circle K	
	Tenant		Gas	Express, LLC	
	No. of Units	TEACHER TO THE PARTY OF THE PAR		93+	
基 <b>基</b>	Locations		GA	A, LA, AL, AR	
	Headquarters			Atlanta, GA	
	CIRCLE	CIRCLE	K HIGHLIGH	ITS	
	15,000+ Locations Worldwide	<b>ACA</b> 40,000-1 Employees		20+ COUN' with Circle K Loo	TRIES cations



# 20 YEAR NNN | AFFLUENT & HIGH GROWTH MARKET | LOW RENT: SALES

## SONNY MOLLOY

SENIOR VICE PRESIDENT INVESTMENTS

Direct: (678) 808-2763

Sonny.Molloy@marcusmillichap.com

### **JARED KAYE**

FIRST VICE PRESIDENT INVESTMENTS

Direct: (678) 808-2821

Jared.Kaye@marcusmillichap.com

## COLE SNYDER

ASSOCIATE | FINANCIAL ANALYST

Direct: (678) 808-2758

Cole.Snyder@marcusmillichap.com

# Marcus & Millichap

MOLLOY KAYE RETAIL GROUP

Representative Photo