



#### offering MEMORANDUM

#### TACO CABANA ABSOLUTE NNN LEASED OFFERING

20720 U.S. HWY N. 281, SAN ANTONIO, TX 78258

## OFFERING MEMORANDUM **PRESENTED BY:**

#### Jason Denham

INVESTMENT SALES

PHONE 925.390.8518 EMAIL jdenham@thekasegroup.com DRE #02001094

#### ROBERT WALKER

PHONE	415.513.0465
EMAIL	rwalker@thekasegroup.com
DRE	#01954360

#### Kase Abusharkh

FOUNDING PRINCIPAL

PHONE 925.348.1844 EMAIL kase@thekasegroup.com



### DISCLAIMER & CONFIDENTIALITY

The material contained in this Investment Offering Brochure is furnished solely for the purpose of considering the purchase of the property within and is not to be used for any other purpose. This information should not, under any circumstances, be photocopied or disclosed to any third party without the written consent of The Kase Group or Owner, or used for any purpose whatsoever other than to evaluate the possible purchase of the Property.

The only party authorized to represent the Property Owner ("Owner") in connection with the sale of the Property is The Kase Group Advisor listed in this proposal, and no other person is authorized by the Owner to provide any information or to make any representations other than contained in this Investment Offering Brochure. If the person receiving these materials does not choose to pursue a purchase of the Property, this Offering Brochure must be returned to The Kase Group.

Neither The Kase Group Advisor nor the Owner or its affiliates make any representation or warranty, expressed or implied, as to the accuracy or completeness of the information contained herein, and nothing contained herein is or shall be relied upon as a promise or representationas to the future performance of the Property. This Offering Brochure may include certain statements and estimates by The Kase Group with respect to the projected future performance of the Property. These Assumptions may or may not be proven to be correct, and there can be no assurance that such estimates will be achieved. Further, The Kase Group Advisor and the Owner disclaim any and all liability for representations or warranties, expressed or implied, contained in or omitted from this Investment Offering Brochure, or any other written or oral communication transmitted or made available to the recipient. The recipient shall be entitled to rely solely on those representations and warranties that may be made to it in any final, fully executed and delivered Real Estate Purchase Agreement between it and Owner.

The information contained herein is subject to change without notice and the recipient of these materials shall not look to Owner or The Kase Group Advisor, nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Investment Offering Brochure are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

This Investment Offering Brochure is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at anytime with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Investment Offering Brochure or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and The Kase Group Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.

Recipients of Offering Brochure shall not contact employees or tenants of property directly or indirectly regarding materials without prior written approval.

 $w\,w\,w.\,T\,h\,e\,K\,a\,s\,e\,G\,r\,o\,u\,p.\,c\,o\,m$ 



# TABLE OF CONTENTS

04 **INVESTMENT OVERVIEW** 05 **FINANCIAL SUMMARY** ()6 **TENANT OVERVIEW PROPERTY PHOTOS** 08 **LOCATION AERIAL** 10**REGIONAL OVERVIEW** 11 **DEMOGRAPHICS** 12**AREA OVERVIEW** 

### INVESTMENT OVERVIEW



#### The subject offering is a Taco Cabana restaurant in San Antonio, Texas. The tenant shows commitment to this location and a recently extended the lease for 15 years during the global pandemic. This site has a track record of sales performance and has operated at this location for two decades. The property is subject to a NNN lease with 5% increases every 5 years and two, 5 year options to renew. The lease calls for zero landlord obligations. The site is conveniently located on a major commercial thoroughfare. Neighboring retailers include Walgreens, The Home Depot, McDonald's, H-E-B plus!, Chickfil-A, and many others.

#### **INVESTMENT HIGHLIGHTS**

<b>15 YEAR ABSOLUTE NNN LEASE</b>	PRICE
<b>100% FEE SIMPLE INTEREST</b>	CAP RATE
ZERO LANDLORD OBLIGATIONS	NET OPERATING INC
RECENTLY EXTENDED LEASE DURING PANDEMIC PROVES COMMITMENT TO THIS LOCATION	SQUARE FOOTAGE
ESTABLISHED TENANCY AT THIS LOCATION - TWO	LOT SIZE
DECADES OF OPERATIONAL HISTORY	YEAR BUILT
LOCATED IN A MAJOR RETAIL TRADE AREA	

#### **OFFERING SPECIFICATIONS**

PRICE	\$2,660,000
CAP RATE	5.00%
NET OPERATING INCOME	\$133,000
SQUARE FOOTAGE	3,630
LOT SIZE	1.09 AC
YEAR BUILT	2002

**INCOME TAX FREE STATE** 

### FINANCIAL SUMMARY

### **TACO CABANA** • ABSOLUTE NNN LEASE OFFERING

20720 U.S. HWY N. 281, SAN ANTONIO, TX 78258

#### \$2,660,000 5.00% CAP

#### **SUMMARY**

TENANT NAME	Taco Cabana
SQUARE FOOTAGE	3,630
LAND SIZE	1.09 AC
LEASE ENDS	December 31, 2035
ANNUAL RENT	\$133,000
OPTIONS	Two, 5-Year
INCREASES	5% Every 5 Years

#### **OPERATING SUMMARY**

	NET OPERATING INCOME	CAP RATE
YEARS 1-5	\$133,000	5.00%
YEARS 6-10	\$139,650	5.25%
YEARS 11-15	\$146,633	5.51%

#### **TACO CABANA**

Taco Cabana currently operates 166 locations. Taco Cabana was founded by Felix Stehling in September 1978 with its first restaurant at the corner of San Pedro and Hildebrand Avenue in Midtown San Antonio. Taco Cabana originally started as a taco stand with an open-air design which led to the "patio café" concept that defined the chain's subsequent locations. All restaurants feature open-display cooking, convenient drive-thrus, and open-air patio dining. Taco Cabana specializes in Mexican-inspired food made fresh by hand from unique authentic recipes and ingredients that reflect their rich Mexican heritage. The restaurant focuses on fresh foods, rather than pre-packaged or pre-prepared foods making them the industry leader in quality and taste.



### property PHOTOS

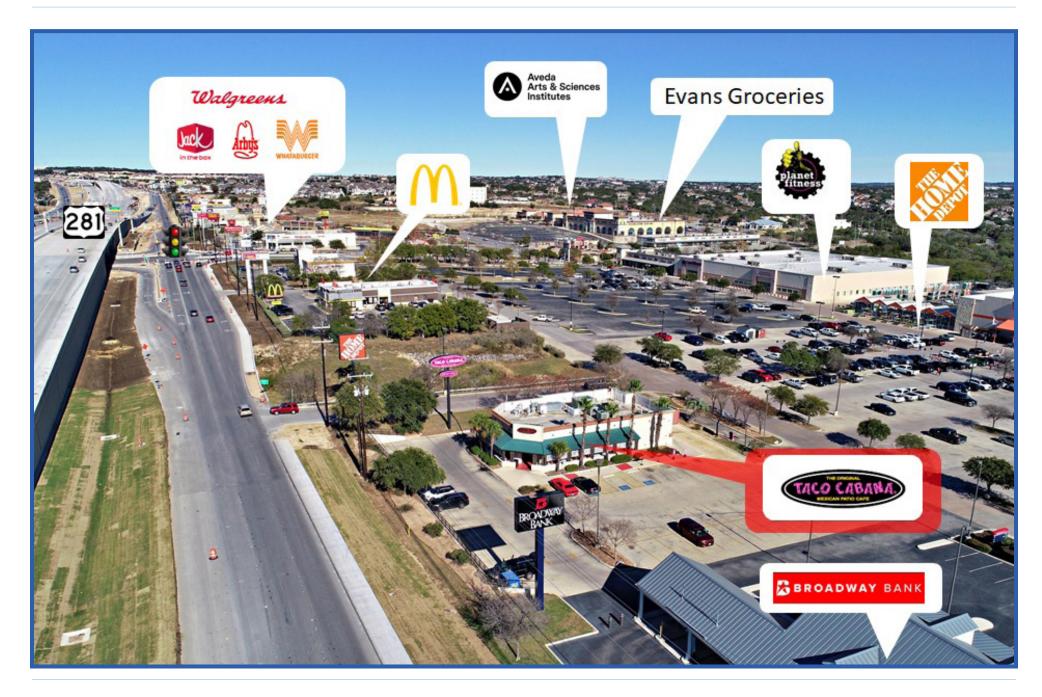








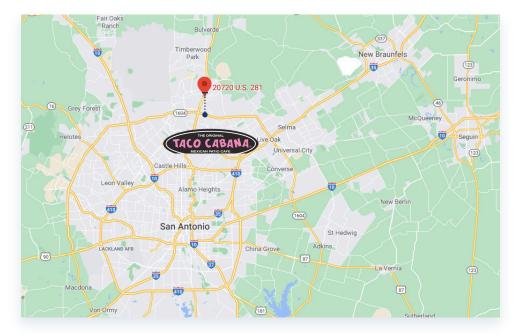
### LOCATION AERIAL

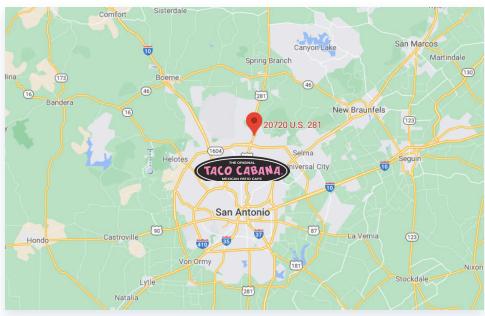


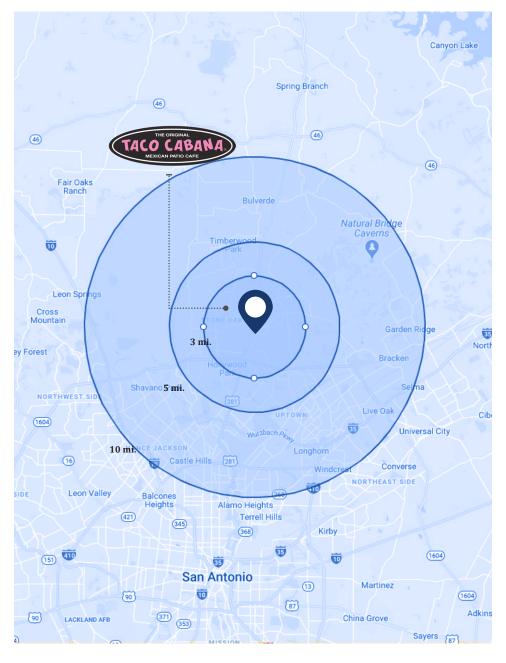
### LOCATION AERIAL



### REGIONAL OVERVIEW







### DEMOGRAPHICS



	3 MILES	5 MILES	10 MILES
TOTAL POPULATION	79,389	187,852	568,326
TOTAL HOUSEHOLDS	28,312	68,483	224,872
Average Household Income	\$114,246	\$112,413	\$91,300
AVERAGE AGE	36.1	36.8	36.5

### AREA OVERVIEW

DEMOGRAPHICS	3 MILES	5 MILES	10 MILES
Total households	28,312	68,483	224,872
TOTAL POPULATION	79,389	187,852	568,326
PERSONS PER HOUSEHOLD	2.7	2.7	2.5
AVERAGE HOUSEHOLD INCOME	\$114,246	\$112,413	\$91,300
AVERAGE HOUSE VALUE	\$285,735	\$275,075	\$243,255
AVERAGE AGE	36.1	36.8	36.5
WHITE	65,725	159,211	478,355
Black	4,568	10,289	41,691
American Indian/Alaskan Native	484	1,166	5,048
Asian	6,285	11,735	26,817
HAWAIIAN & PACIFIC ISLANDER	163	400	1,295
Two or More Races	2,165	5,051	15,122
HISPANIC ORIGIN	26,803	64,397	236,858

#### SAN ANTONIO, TEXAS

San Antonio, officially the City of San Antonio, is the seventh-most populous city in the United States, and the second-most populous city in both Texas and the Southern United States, with 1,547,253 residents in 2019. Founded as a Spanish mission and colonial outpost in 1718, the city became the first chartered civil settlement in present-day Texas in 1731. The area was still part of the Spanish Empire, and later of the Mexican Republic. It is the state's oldest municipality, having celebrated its 300th anniversary on May 1, 2018.

The city's deep history is contrasted with its rapid growth over the past few decades. It was the fastest-growing of the top ten largest cities in the United States from 2000 to 2010, and the second from 1990 to 2000. Straddling the regional divide between South and Central Texas, San Antonio anchors the southwestern corner of an urban megaregion colloquially known as the "Texas Triangle". The Greater San Antonio and Greater Austin areas are separated from each other by 80 miles along Interstate 35.



**The Kase Group** 

#### JASON DENHAM

INVESTMENT SALES

PHONE	925.390.8518
EMAIL	jdenham@thekasegroup.com
DRE	#02001094

offering MEMORANDUM

#### TACO CABANA Absolute NNN leased offering

20720 U.S. HWY N. 281, SAN ANTONIO, TX 78258

#### **ROBERT WALKER**

DIRECTOR

PHONE 415.513.0465 EMAIL rwalker@thekasegroup.com DRE #01954360

#### Kase Abusharkh

FOUNDING PRINCIPAL

PHONE	925.348.1844
EMAIL	kase@thekasegroup.com
TX LIC	#708586