## PDQ at Botanica





Patrick Wagor 561.427.6151 pwagor@atlanticretail.com **ASKING PRICE** \$3,726,315 **CAP RATE** 4.75%

ATLANTICRETAIL.COM









### Lease Summary

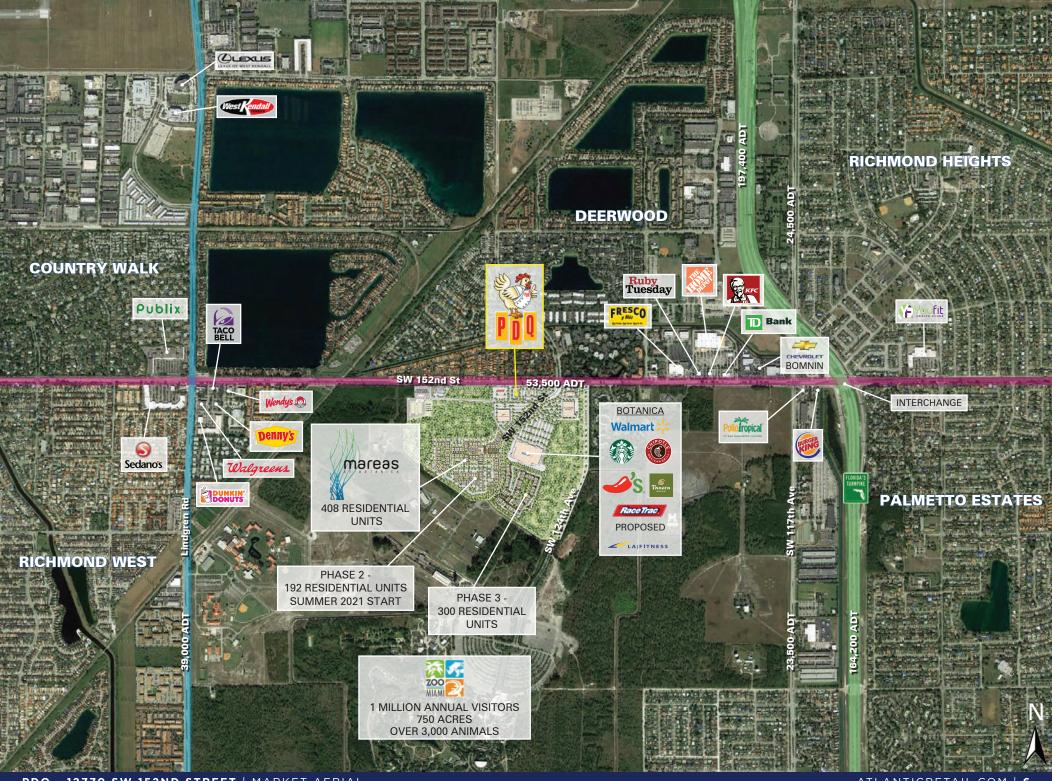
| TENANT                       | PDQ   |  |  |
|------------------------------|---|--|--|
| GUARANTOR                    | Captiva MVP Restaurant Partners (Corporate)                         |  |  |
| ASKING PRICE                 | \$3,726,315   |  |  |
| CAP RATE                     | 4.75%   |  |  |
| ADDRESS                      | 12770 SW 152nd St. Miami, FL 33177                                  |  |  |
| BUILDING SIZE                | 2,845 SF  |  |  |
| LAND SIZE                    | 0.90 AC   |  |  |
| YEAR BUILT                   | 2020  |  |  |
| ANNUAL RENT                  | \$177,000   |  |  |
| REMAINING LEASE<br>TERM      | 20 years  |  |  |
| LEASE TYPE                   | Ground Lease  |  |  |
| RENT<br>COMMENCEMENT         | January 1, 2021   |  |  |
| EXPIRATION                   | December 31, 2040   |  |  |
| INCREASES                    | 1.9% per annum during base term, 2% per annum during option periods |  |  |
| OPTIONS                      | 4, 5-Year with 2% increases per annum                               |  |  |
| LANDLORD<br>RESPONSIBILITIES | None  |  |  |

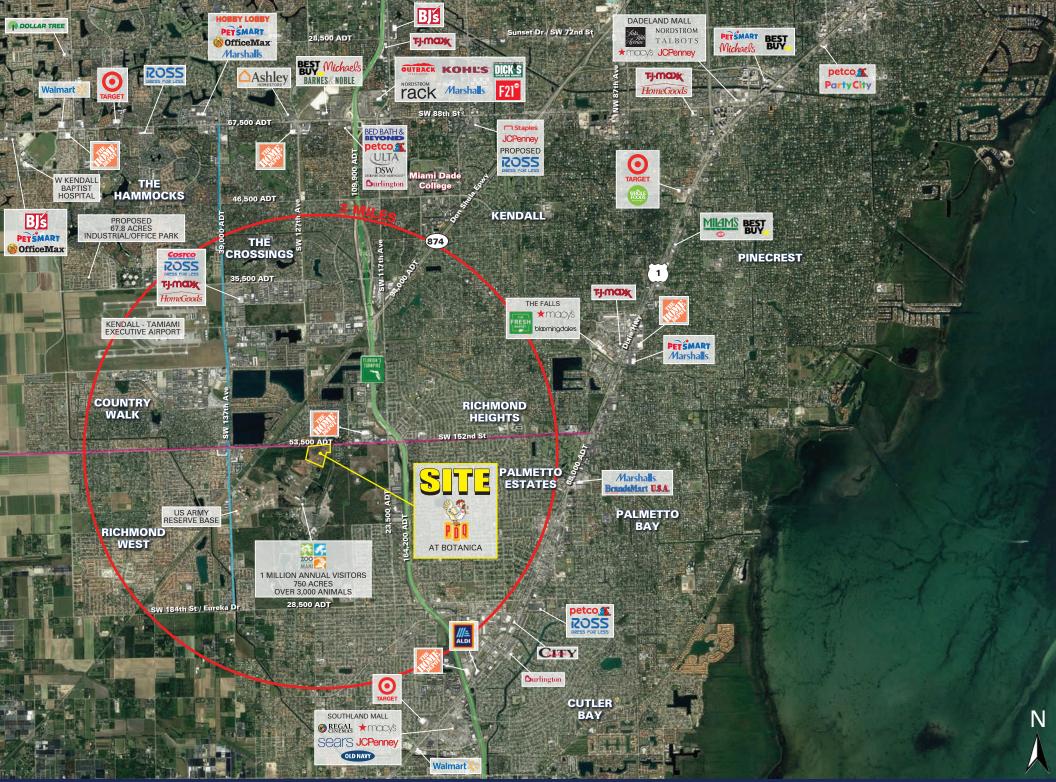
### Rent Schedule

#### **LEASE YEARS - ANNUAL RENT**

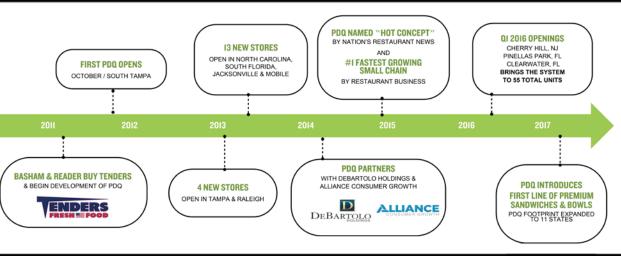
| YEAR 1 \$177,000.00 (4.75% RETURN)  | YEAR 11 \$213,134.08 (5.72% RETURN) |
|-------------------------------------|-------------------------------------|
| YEAR 2 \$180,300.00 (4.84% RETURN)  | YEAR 12 \$217,156.76 (5.83% RETURN) |
| YEAR 3 \$183,666.00 (4.93% RETURN)  | YEAR 13 \$221,259.90 (5.94% RETURN) |
| YEAR 4 \$187,099.32 (5.02% RETURN)  | YEAR 14 \$225,445.09 (6.05% RETURN) |
| YEAR 5 \$190,601.31 (5.12% RETURN)  | YEAR 15 \$229,714.00 (6.16% RETURN) |
| YEAR 6 \$194,173.33 (5.21% RETURN)  | YEAR 16 \$234,068.28 (6.28% RETURN) |
| YEAR 7 \$197,816.80 (5.31% RETURN)  | YEAR 17 \$238,509.64 (6.40% RETURN) |
| YEAR 8 \$201,533.14 (5.41% RETURN)  | YEAR 18 \$243,039.83 (6.52% RETURN) |
| YEAR 9 \$205,323.80 (5.51% RETURN)  | YEAR 19 \$247,600.63 (6.64% RETURN) |
| YEAR 10 \$209,190.27 (5.61% RETURN) | YEAR 20 \$252,373.84 (6.77% RETURN) |













#### ACHIEVEMENTS TO DATE

Based in Tampa, FL, PDQ (People Dedicated to Quality) was founded in 2011 by Bob Basham and Nick Reader, two experienced executives with unique talents. Bob was one of the visionaries and founding partners of Outback Steakhouse and was instrumental in its growth and the eventual sale of OSI Restaurant Partners for \$3 Billion. Nick Reader started with the Tampa Bay Buccaneers at the age of 28 and later became the youngest CFO in the National Football League. Nick left his job as the CFO of the Buccaneers to join Bob and start PDQ. Bob and Nick saw an opportunity in QSR business to serve food with fresh, high quality ingredients that they could feel good about feeding to their children. PDQ offers hand-breaded chicken tenders, made-to-order sandwiches, fresh salads, bowls, hand-spun shakes, homemade sauces and healthy side alternatives like coleslaw and zucchini French fries. Since 2011 PDQ has grown to more than 70 restaurants nationwide and employs more than 5,000 people.

In 2014 PDQ made strategic partnerships with DeBartolo Holdings and Alliance Consumer Growth. Alliance Consumer Growth is a leading consumer-retail focused equity firm whose current and prior investments include Shake Shack, Blaze Pizza, Tendergreens, and Harry's.

Restaurant Business Magazine recently named PDQ as the number 1 fastest growing small chain in America and Nation's Restaurant News named PDQ as a Hot Concepts Recipient. In 2017 USA Today ranked PDQ as having the #1 best fried chicken sandwich in Georgia.



#### **PDQ QUICK FACTS**

TRADE NAME PDQ (People Dedicated to Quality) **OWNERSHIP** Private **HEADQUARTERS** Tampa, FL LOCATIONS (2019) 70

**WEBSITE** eatpdg.com



### Miami Metropolitan Area

The Miami metropolitan area is the 67th largest metropolitan area in the entire world and is the 8th largest metropolitan area in the United States. This 6.137 square mile portion of South Florida is home to more than 6 million residents and has seen a population growth of more than 7% since 2010. The city of Miami itself has a population of more than 430,000, making it the second most populous metropolis in the southeastern U.S.

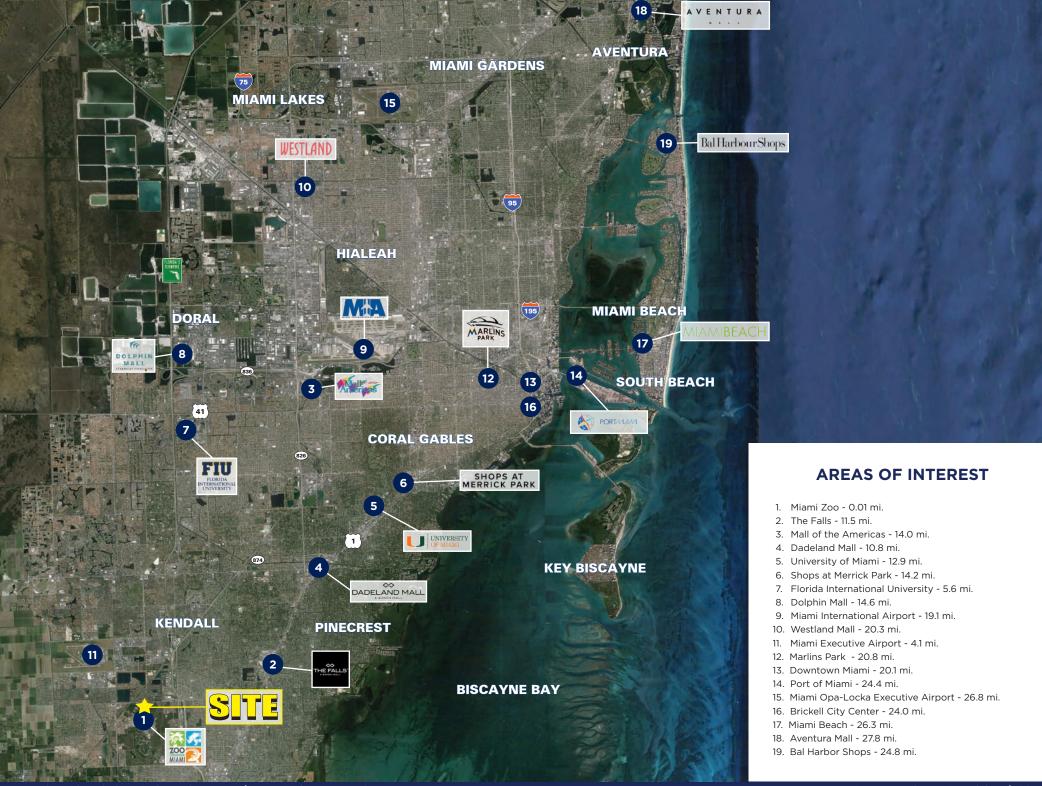
For more than two decades, the Port of Miami-known as the "Cruise Capital of the World"—has been the No. 1 cruise passenger port in the world with 14 cruise lines and over 5 million passengers annually. The port is responsible for more than 22,000 jobs locally and has an economic impact of \$43 billion in Miami and the state of Florida.

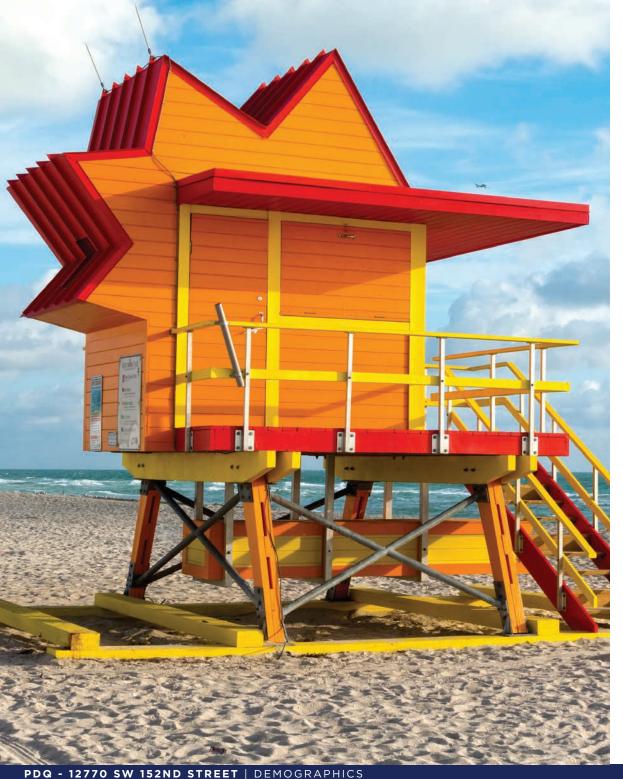
Metropolitan Miami is the premier tourism hub in the American South, with 14.2 million visitors spending \$22.8 billion annually, thanks to popular tourist destinations such as Miami Beach. world-class hotels, luxury shopping, and world-renowned events including Art Basel, Ultra Music Festival, and the Miami International Boat Show.

Miami International Airport (MIA) is the 2nd largest port of entry for foreign passengers in the country and is the largest gateway in the U.S. to the Latin American market. MIA serves approximately 44.3 million annually, which is a weekly average of 830,273 passengers. This airport and related aviation industries are responsible for employing approximately 282,742 people.

### Major Employers

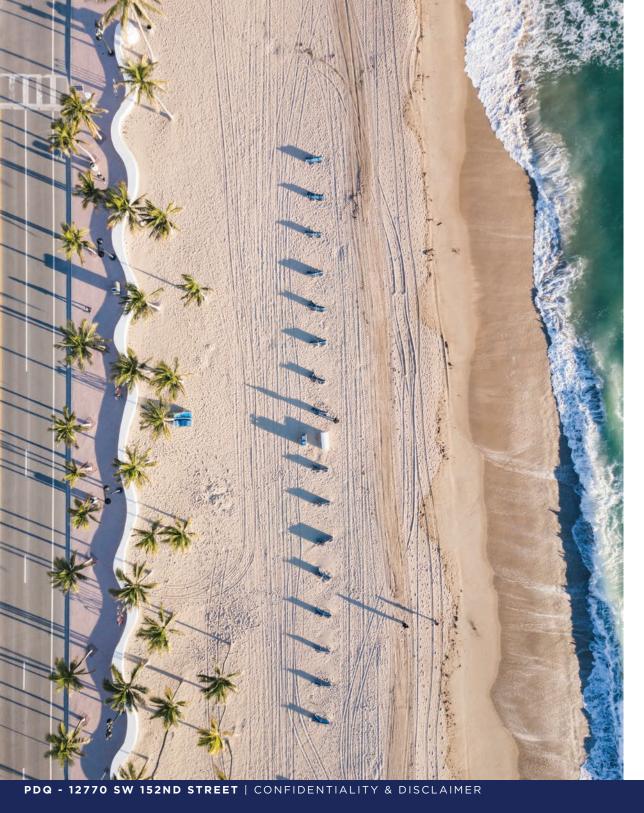
Miami-Dade County Public Schools 48.571 Miami-Dade County 29,000 US Government 19,500 Florida Government 17.100 Baptist Health South Florida 13,376 Jackson Health 12.576 Publix Supermarkets Inc **11,000** University of Miami 9.874 American Airlines 9,000 Percision Response Corporation 6.000 Bellsouth Corporation - FL 5.500





# Demographics

| POPULATION                      | 1 MILE   | 3 MILES  | 5 MILES  |
|---------------------------------|----------|----------|----------|
| 2019 POPULATION                 | 11,902   | 136,266  | 347,142  |
| 2024 POPULATION                 | 12,524   | 142,134  | 362,929  |
| 2016-2021 ANNUAL RATE           | 1.02%    | 0.85%    | 0.89%    |
| MEDIANIAGE                      |          |          |          |
| MEDIAN AGE                      | 77.0     | 70.4     | 70.0     |
| 2019                            | 37.2     | 38.4     | 38.8     |
| 2024                            | 37.2     | 38.8     | 39.3     |
| RACE AND ETHNICITY              |          |          |          |
| 2019 WHITE ALONE                | 79%      | 73.5%    | 78.2%    |
| 2019 BLACK ALONE                | 11.1%    | 17.6%    | 13.2%    |
| 2019 ASIAN ALONE                | 3.0%     | 2.3%     | 2.4%     |
| 2019 OTHER RACE                 | 4.0%     | 3.4%     | 3.1%     |
| 2019 TWO OR MORE RACES          | 3.0%     | 3.0%     | 2.8%     |
| 2019 HISPANIC ORIGIN (ANY RACE) | 73.0%    | 69.1%    | 70.7%    |
| HOUSEHOLDS                      |          |          |          |
| 2019 TOTAL HOUSEHOLDS           | 3,562    | 40,564   | 110,892  |
| 2024 TOTAL HOUSEHOLDS           | 3,730    | 42,092   | 115,176  |
| 2016-2021 ANNUAL RATE           | 2.83%    | 2.74%    | 2.88%    |
| 2019 AVERAGE HOUSEHOLD SIZE     | 3.14     | 3.31     | 3.10     |
|                                 |          |          |          |
| MEDIAN HOUSEHOLD INCOME         |          |          |          |
| 2019 MEDIAN HOUSEHOLD INCOME    | \$66,316 | \$68,503 | \$65,219 |
| 2024 MEDIAN HOUSEHOLD INCOME    | \$76,228 | \$78,421 | \$75,152 |
| 2016-2021 ANNUAL RATE           | 2.83%    | 2.74%    | 2.88%    |
| DATA FOR ALL BUSINESSES IN AREA |          |          |          |
| TOTAL BUSINESSES                | 209      | 6,463    | 14,648   |
| TOTAL EMPLOYEES                 | 2,276    | 42,995   | 107,410  |
|                                 |          |          |          |



#### Confidentiality & Disclaimer

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Atlantic Retail and should not be made available to any other person or entity without the written consent of Atlantic Retail. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Atlantic Retail has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Atlantic Retail has not verified, and will not verify, any of the information contained herein, nor has Atlantic Retail conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### FOR MORE INFORMATION CONTACT

#### **Patrick Wagor**

561.427.6151 pwagor@atlanticretail.com



1001 N US Highway One, Suite 600 | Jupiter, FL 33477 | 561.427.6699