

## RESEARCH PROPERTY PHOTOS AS OF SEPTEMBER 4<sup>TH</sup>, 2020



# **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present for sale this KFC / Taco Bell Fast Food Restaurant located in Bennington, Vermont. At closing, the tenant will sign a 10-Year Absolute NNN Lease with 7.5 percent increases in rent every five years. This Fast Food Restaurant with Drive Thru is located across the street from an Aldi Grocer and CVS Pharmacy. This property is located nearby the second largest employer in Bennington, NSK Steering Systems, which is the Global manufacturer of ball and roller bearings and linear motion technology. Retailers in the immediate area include Verizon, Walmart Supercenter, Tractor Supply Company, and Staples.

Bennington is a city located in Bennington County and one of two shire towns with the other being Manchester. It has a population of 15,674 and is the third largest town in the state of Vermont.

KFC, also known as Kentucky Fried Chicken, is an American fast food restaurant chain headquartered in Louisville, Kentucky, that specializes in fried chicken. It is the world's second-largest restaurant chain (as measured by sales) after McDonald's, with 22,621 locations globally in 136 countries as of December 2019. The chain is a subsidiary of Yum! Brands, a restaurant company that also owns the Pizza Hut, Taco Bell, and WingStreet chains.

Taco Bell is the world's leading Mexican-style quick service restaurant chain, serving almost 3 billion consumers each year in more than 7,072 restaurants in the United States. It is an American chain of fast-food restaurants based in Irvine, California. A subsidiary of YUM! Brands, Inc., serving American-adapted Mexican food, over 93 percent of Taco Bell restaurants are owned and operated by independent franchisees.

## **INVESTMENT HIGHLIGHTS**

- KFC Absolute NNN 10-Year Lease with 7.5% Increases Every 5 Years in the Base Term and Options
- Fast Food Restaurant with Drive Thru located across the street from an Aldi Grocer and CVS Pharmacy
- Located nearby Southwestern Vermont Medical Center with a Workforce of over 1,300
- Only minutes from Vermont Technical College (1,658 Enrolled Students) and Bennington College (755 Enrolled Students)
- KFC is considered an Essential Tenant



### THE OFFERING







#### **PROPERTY DETAILS**

Lot Size
Rentable Square Feet
Price/SF
Year Built

\$71,580

56,628 SF (1.30 Acres) 3,317 SF \$392.36 2004

#### **FINANCIAL OVERVIEW**

List Price

Down Payment

Cap Rate

Type of Ownership

\$1,301,455

100% / \$1,301,455 5.50% Fee Simple

#### PROPERTY RENT DATA

RENT INCREASES	MONTHLY RENT	ANNUAL RENT
11/01/2020 - 10/31/2025 (CURRENT)	\$5,965	\$71,580
11/01/2025 - 10/31/2030	\$6,412	\$76,946
<b>11/01/2030 - 10/31/2035</b> (OPTION 1)	\$6,893	\$82,720
11/01/2035 - 10/31/2040 (OPTION 2)	\$7,410	\$88,720
<b>11/01/2040 - 10/31/2045</b> (OPTION 3)	\$7,966	\$95,593
11/01/2045 - 10/31/2050 (OPTION 4)	\$8,564	\$102,762
Base Rent (\$21.58 / SF)		\$71,580
Net Operating Income		\$71,580.00

CAP **5.50%** 

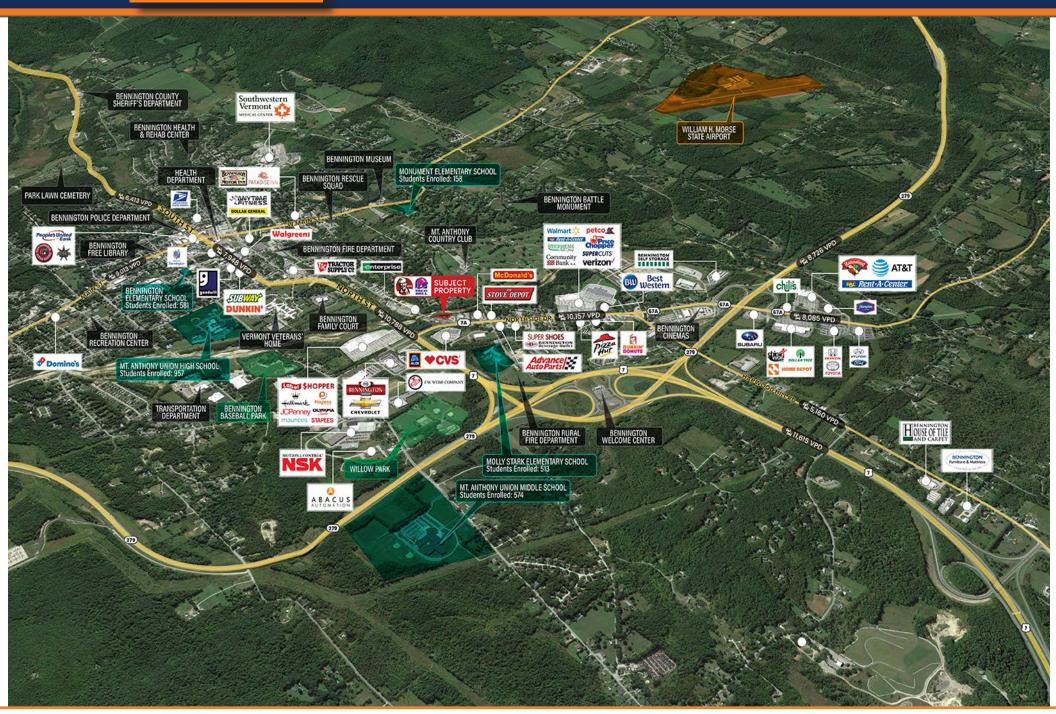
LEASE ABSTRACT

No. 1		
ı	Tenant Trade Name	KFC / Taco Bell
ı	Tenant	Franchisee
	Ownership	Private
9	Guarantor	Franchisee Guarantee (FMI Group 64 Units)
1	Lease Type	NNN
	Lease Term	10 Years
	Lease Commencement Date	11/01/2020
	Rent Commencement Date	11/01/2020
	Expiration Date of Base Term	10/31/2030
-	Options	Four Five-Year Options
1	Increases	7.5% Increases every 5 Years during Base Term and Option Periods
1	Term Remaining on Lease	10 Years
	Property Type	Net Leased Restaurant
	Landlord Responsibility	None
	Tenant Responsibility	All
	Right of First Refusal	Yes



**TOTAL ANNUAL RETURN** 

## RESEARCH LOCAL STREET AERIAL



## RESEARCH SITEPLAN AERIAL





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KFC Corporation, based in Louisville, Kentucky, is one of the few brands in America that can boast a rich, decades-long history of success and innovation. It all started with one cook who created a soon-to-be world-famous recipe more than 70 years ago, a list of secret herbs and spices scratched out on the back of the door to his kitchen. That cook was Colonel Harland Sanders, of course, and now KFC is the world's most popular chicken restaurant chain, specializing in that same Original Recipe® along with Extra Crispy™ chicken, home-style sides and buttermilk biscuits. There are over 22,621 KFC outlets in more than 136 countries and territories around the world. And you know what? There's still a cook in a kitchen in every last one of them, freshly preparing delicious, complete family meals at affordable prices owned stores.







Franchise Management Inc. is one of the largest restaurant franchisees in North America. They currently own and operate more than 360 Pizza Hut, KFC, Taco Bell, Panera Bread, Robin's Donuts and Convenience Store businesses across 18 different provinces and states. With presence in Saskatchewan, Manitoba, Ontario, Quebec, New Brunswick, Prince Edward Island, Nova Scotia, Newfoundland, Vermont, New Hampshire, Massachusetts, Mississippi, Louisiana, Arkansas, Wisconsin, Illinois, Iowa and Nebraska, FMI is proud to employ over 7000 people. All operations are administered from their Support Center in Woodstock, New Brunswick.

In the early 90s, the company (later named FMI) was formed as a management company to administer a small number of local businesses. Over time, that focus has evolved to growing and supporting a portfolio of successful businesses, relevant within their respective trade areas across North America.

WEBSITE

**INDUSTRY** 

LOCATIONS

**HEADQUARTERS** 

www.fmigroup.ca

Restaurants

360 +

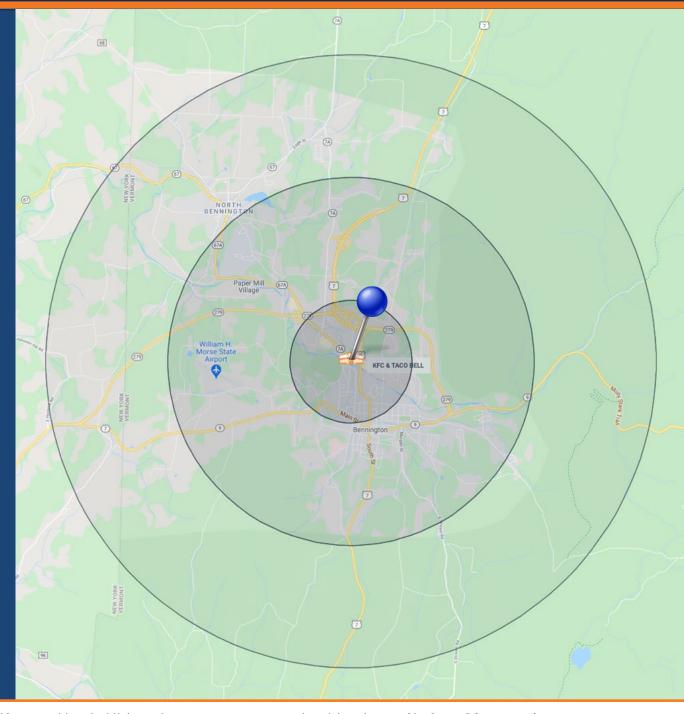
**Woodstock, New Brunswick (Canada)** 







DOD!!! 47!0!!	1 Miles	3 Miles	5 Miles
POPULATION			
2024 Projection	3,115	14,264	18,416
2019 Estimate	3,138	14,291	18,46
2010 Census	3,189	14,475	18,708
2000 Census	3,306	14,535	18,833
INCOME			
Average	\$57,861	\$60,754	\$63,804
Median	\$42,797	\$43,370	\$46,379
Per Capita	\$24,761	\$24,774	\$26,106
HOUSEHOLDS			
2024 Projection	1,287	5,646	7,349
2019 Estimate	1,285	5,618	7,310
2010 Census	1,310	5,702	7,413
2000 Census	1,305	5,654	7,31′
HOUSING			
2019	\$181,051	\$169,084	\$174,368
EMPLOYMENT			
2019 Daytime	6,442	18,129	20,826
Population			
2019 Unemployment 2019 Median Time	2.90%	4.00%	3.88%
Traveled	17	18	19
RACE & ETHNICITY			
White	94.63%	94.53%	94.70%
Native American	0.01%	0.09%	0.08%
African American	1.95%	1.72%	1.54%
Asian/Pacific Islander	1.12%	1.14%	1.12%





# **GEOGRAPHY: 5 MILE**



## **POPULATION**

In 2019, the population in your selected geography is 18,461. The population has changed by -1.98% since 2000. It is estimated that the population in your area will be 18,416.00 five years from now, which represents a change of -0.24% from the current year. The current population is 47.83% male and 52.17% female. The median age of the population in your area is 42.76, compare this to the US average which is 38.08. The population density in your area is 234.55 people per square mile.



### **HOUSEHOLDS**

There are currently 7,310 households in your selected geography. The number of households has changed by -0.01% since 2000. It is estimated that the number of households in your area will be 7,349 five years from now, which represents a change of 0.53% from the current year. The average household size in your area is 2.32 persons.



### INCOME

In 2019, the median household income for your selected geography is \$46,379, compare this to the US average which is currently \$60,811. The median household income for your area has changed by 31.36% since 2000. It is estimated that the median household income in your area will be \$54,190 five years from now, which represents a change of 16.84% from the current year.

The current year per capita income in your area is \$26,106, compare this to the US average, which is \$33,623. The current year average household income in your area is \$63,804, compare this to the US average which is \$87,636.



### **RACE AND ETHNICITY**

The current year racial makeup of your selected area is as follows: 94.70% White, 1.54% Black, 0.08% Native American and 1.12% Asian/Pacific Islander. Compare these to US averages which are: 70.07% White, 12.87% Black, 0.19% Native American and 5.66% Asian/Pacific Islander. People of Hispanic origin are counted independently of race.

People of Hispanic origin make up 2.37% of the current year population in your selected area. Compare this to the US average of 18.17%.



# HOUSING

The median housing value in your area was \$174,368 in 2019, compare this to the US average of \$212,058. In 2000, there were 4,699 owner occupied housing units in your area and there were 2,612 renter occupied housing units in your area. The median rent at the time was \$473.



# **EMPLOYMENT**

In 2019, there are 9,503 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 55.03% of employees are employed in white-collar occupations in this geography, and 45.24% are employed in blue-collar occupations. In 2019, unemployment in this area is 3.88%. In 2000, the average time traveled to work was 19.00 minutes.





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