



# **PROPERTY OVERVIEW**

We are pleased to offer to qualified investors an opportunity to purchase a

single tenant absolute NNN leased investment that is fully occupied by Rite Aid with approximately 8.7 years fixed remaining on the base term. Located in Florence, OR the subject property comprises a 17,272 square feet building on a 1.47 acre signalized hard corner lot. Positioned on the main North/South



corridor of Florence, OR (Hwy 101) the subject property has excellent visibility and easy access and is the only Rite Aid/Walgreens or CVS Pharmacy location within a 40+ mile radius (1 hour drive-time) making this a strategic corporate location. This is an excellent opportunity to purchase an absolute NNN leased investment, with minimal pharmacy competition in the market, located on the main North/South thoroughfare, with 8.7 years remaining and zero landlord responsibilities.





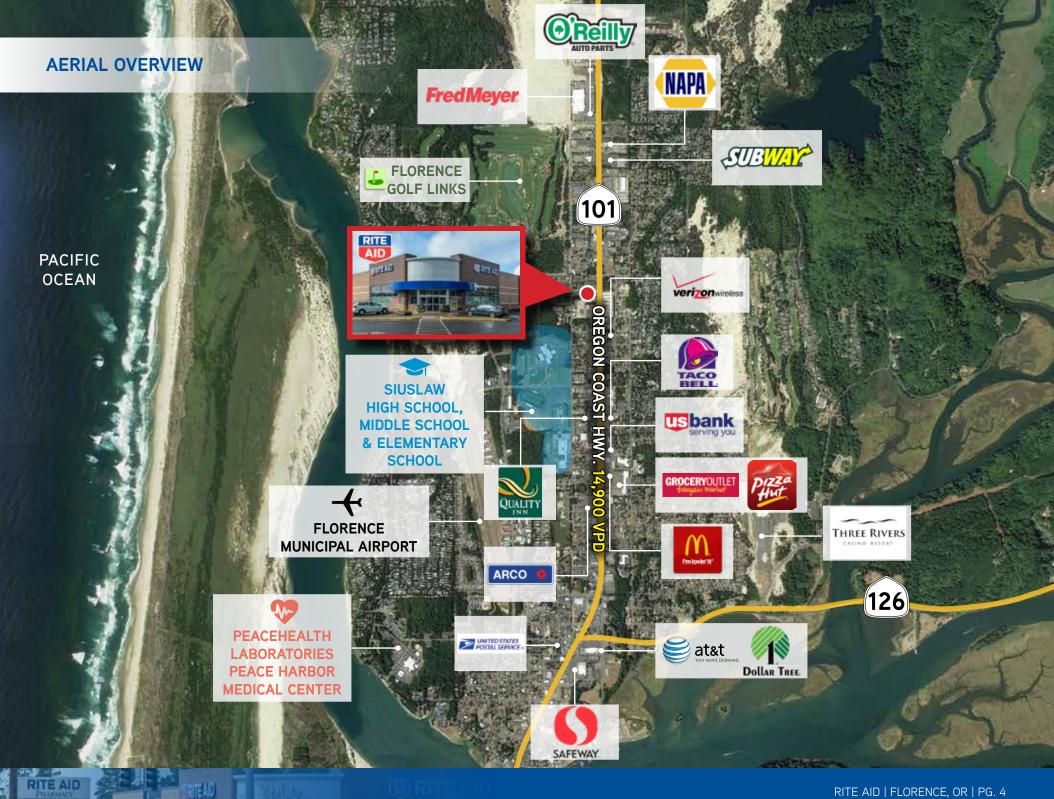
PRICING	DETAILS			
List Price	\$5,785,000			
CAP Rate	7.25%			
Annual Rent	\$419,495			
Taxes	NNN			
Insurance	NNN			
CAM	NNN			
LEASE ABSTRACT				
Tenant Trade Name	Rite Aid			
Lease Start	February 1, 2003			
Lease Expiration	January 31, 2028			
Term Remaining On Lease	9 Years			
Base Rent	\$419,495			
Rental Adjustments	None			
Option Periods	6 - 5 Year Option Periods 10% Increases Every 10 Years 2/1/2028: \$461,444 2/1/2033: \$461,444 2/1/2038: \$507,589 2/1/2043: \$507,589 2/1/2048: FMV 2/1/2053: FMV			
Lease Type	NNN Lease			
Roof & Structure	Tenant Responsible			
PARCEL	DETAILS			
APN	18-12-23-22-07900-000			
Building Size	17,272 SF			
Land Size	1.47 Acres			

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# **INVESTMENT HIGHLIGHTS**

- Rite Aid (NYSE: RAD) Absolute NNN Leased Investment Zero Landlord Obligations
- 8.7 Years Fixed Lease Years Remaining with 6, 5 Year Options
- 10% Rental Increases Every 10 Years During Option Periods
- Strong Commitment to Site Recent Interior Store Remodel
- Strategic Location Only Rite Aid/Walgreens Location within a 40+ Mile Radius
- Double Drive-Thru Location Excellent Visibility & Access Over 19,000 AADT
- Close Proximity to Siuslaw High School, Siuslaw Middle School & Siuslaw Elementary School - Combined Enrollment of ~1,380 Students
- Nearby Major Tenants: Safeway, Fred Meyer, Bi Mart, Grocery Outlet, O'Reilly Auto Parts, Dutch Bros, McDonald's, US Bank, Taco Bell, Goodwill
- Ideal 1031 Exchange Asset Tenant Pays Expenses Directly
- Deliverable Free and Clear of Existing Debt





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34TH ST.

RITE AID | FLORENCE, OR | PG. 5

(101)

OREGON COAST HWY. 14,900 VPD

# **TENANT OVERVIEW**

Rite Aid Corporation is one of the nation's leading drugstore chains with approximately 2,500 stores in 19 states. Rite Aid is publicly traded on the New York Stock Exchange under the ticker symbol RAD. The company ranked No. 94 in the 2018 Fortune 500 list of the largest United States corporations by total revenue. It is headquartered in Camp Hill, East Pennsboro Township, Cumberland County, Pennsylvania, near Harrisburg.

# THIRD QUARTER HIGHLIGHTS

- Revenue growth in our Retail Pharmacy and Pharmacy Services Segments
  - Comp store sales up 1.6% -strongest in over three years
  - Same store prescription count up 2.4% -strongest in over two years
  - PBM revenues up 5.6% -strong Med D growth
- Significant growth in immunizations
  - Flu shots up 19% compared to last year
  - Non-Flu immunizations up 72%

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- Retail Pharmacy gross profit improved year over year in Q3
- Completed refinancing of our senior secured credit facility

# **KEY METRICS**

2,525 Stores in 19 states as of December 1, 2018

Fill approximately 215 million scripts per year in retail pharmacy (30-day equivalent basis) Approximately \$15.7 billion in Retail Pharmacy Revenues and \$6.1 billion in PBM Revenues for the LTM period ended December 1, 2018

Adjusted EBITDA guidance for Fiscal 2019 is \$545 -\$570 million







### **TENANT OVERVIEW**

### STRONG PRESENCE IN KEY STATES

Position in CBSA's:			
Stores	1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>
564	35%	32%	18%
525	62%	24%	7%
266	72%	3%	10%
213	59%	18%	3%
320	30%	10%	25%
137	42%	37%	16%
73	55%	15%	20%
	564 525 266 213 320 137	Stores 1st   564 35%   525 62%   266 72%   213 59%   320 30%   137 42%	Stores 1 <sup>st</sup> 2 <sup>nd</sup> 564 35% 32%   525 62% 24%   266 72% 3%   213 59% 18%   320 30% 10%   137 42% 37%

Represents our position in CBSA's where we have a presence, based on stare count as of December 3, 2018.

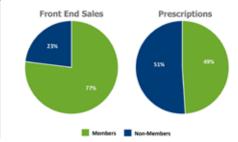
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### BUILDING STRONG RELATIONSHIPS WITH OUR CUSTOMERS THROUGH ENGAGING INTERACTIONS & OMINICHANNEL OFFERINGS

#### **Omnichannel Interactions**

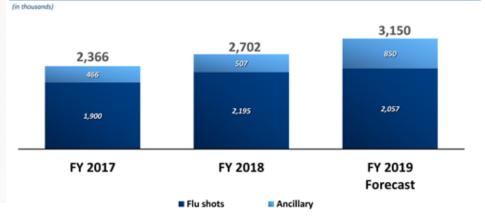
- Pharmacy Drive Through
- Pharmacy Delivery
- Flu Clinics
- Front End Delivery
- EnvisionRx
- Mobile App
- E-Commerce

#### wellness+ Penetration



13 million Active wellness+ Members

# IMMUNIZATIONS BY FISCAL YEAR MER



# MERCHANDISING INITIATIVES

 Prioritize health, beauty, vitamins and consumables

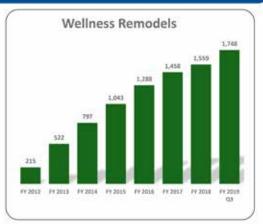
#### Key Beauty Initiatives

- Kokie Cosmetics
- e.l.f.Cake Beauty
- Cake beauty

#### Consumables

- Introduced 150 better-for-you snack and grocery items
- Testing new innovative grocery concepts

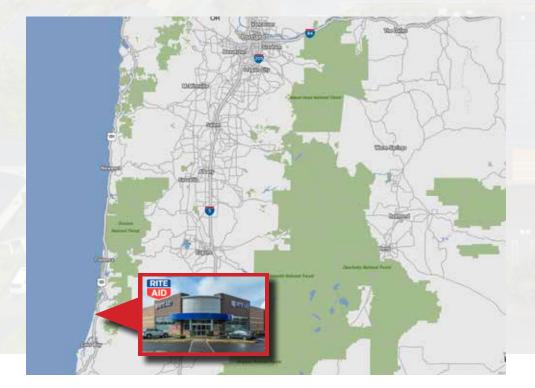
 Continue to convert stores to wellness format



### **CITY OF FLORENCE**

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Florence is located on the Oregon Coast at the mouth of the Siuslaw River immediately north of Oregon Dunes National Recreation Area. It is approximately midway between the other major central Oregon coastal cities of Newport and Coos Bay. The former mainstays of Florence's economy were logging, commercial fishing, and agriculture, but today tourism is increasingly significant. A major draw to Florence is the Rees Jones designed Florence Golf Links which received Golf Digest's award for "Best New Public Course in America" in 1993. Some local businesses include Sand Master Park, Mo's Restaurants and Three Rivers Casino Resort, which is run by the Confederated Tribes of Coos, Lower Umpqua and Siuslaw Indians. The Port of Siuslaw promotes commercial fishing, shipping and tourism. About one-third of Florence's population consists of retirees.





Nestled in the plush Oregon coast dunes, Three Rivers Casino Resort offers relaxation with over 90 hotel rooms, plush comfort and distinctive amenities such as free high speed internet access, 42" flat screen TV, sumptuous beds fit for royalty, all complemented by a captivating view.







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