

DOLLAR GENERAL (HOUMA) GRAY, LA

3410 BAYOU BLUE ROAD / GRAY, LOUISIANA 70359

DOLLAR GENERAL GRAY 3410 BAYOU BLUE RD / GRAY, LA 70359

INVESTMENT OVERVIEW

The subject property is a 2015 construction Dollar General store located on LA-316 in Gray (Houma), LA. This location is ideally positioned on LA-316 for easy access to the 29,000+ residents living within a 5-mile radius.

Dollar General is signed to a 15-year NNN lease that commenced in April of 2015. The triple net (NNN) lease provides for Tenant to be responsible for property expenses including CAM, taxes, insurance, roof and HVAC. Three (3), Five (5) year renewal options follow the initial 15-year lease term. Rent is scheduled to increase by 10% at the beginning of each renewal.

Dollar General Corporation has been delivering value to shoppers for more than 80 years. Dollar General helps shoppers Save time. Save money. Every day!® by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, basic apparel, housewares and seasonal items at everyday low prices in convenient neighborhood locations. Dollar General operated 16,278 stores in 44 states as of January 31, 2020. In addition to high-quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo.

INVESTMENT HIGHLIGHTS

- TRIPLE NET (NNN) LEASE | NO LANDLORD EXPENSES
- 2015 CONSTRUCTION | 9+ YEARS REMAINING ON INITIAL
 TERM
- 5-MILE POPULATION OF 29,000+ | OVER 20% INCREASE SINCE 2000
- INVESTMENT GRADE TENANT | BBB / STABLE ON STANDARD & POORS
- PUBLICLY TRADED COMPANY | \$27.8 BILLION ANNUAL
 REVENUE



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FINANCIAL ANALYSIS

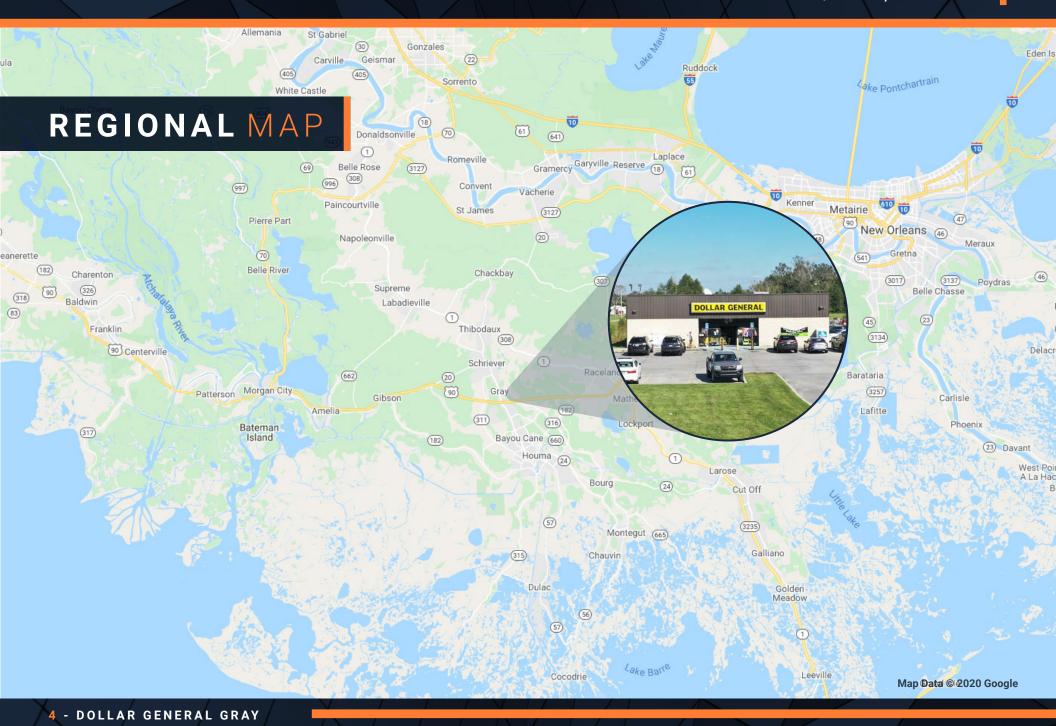
FAMILY DOLLAR	
PROPERTY ADDRESS	3410 Bayou Blue Rd, Gray, LA 70359
PRICE	\$1,433,000
CAP RATE	6.75%
PRICE/SF	\$158.76
YEAR BUILT	2015
BUILDING SIZE	9,026+/- SF
LOT SIZE	1.90+/- Acres
TYPE OF OWNERSHIP	Fee Simple
BASE RENT	\$96,733

YEAR	BASE ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Years 1 - 15	\$96,733	\$8,061	\$10.72	6.75%
Years 16 - 20 (Option 1)	\$106,407	\$8,867	\$11.79	7.43%
Years 21 - 25 (Option 2)	\$117,048	\$9,754	\$12.97	8.17%
Years 26 - 30 (Option 3)	\$128,752	\$10,729	\$14.26	8.98%

TENANT SUMMARY		
Tenant Trade Name	Dollar General	
Tenant	Corporate	
Ownership	Fee Simple	
Guarantor	Corporate	
Lease Type	Triple Net (NNN)	
Roof and Structure	Tenant	
Lease Term	15 Years	
Lease Commencement Date	April 1st, 2015	
Lease Expiration Date	March 31st, 2030	
Increases	10% With Each Renewal Option	
Renewal Options	3, 5-Year Options	
Headquartered	Goodlettesville, TN	
Number of Locations	16,000+ Locations	
Annual Revenue	\$27.8 Billion	
Credit Rating	BBB / Stable	
Rating Agency	Standard & Poors	
Stock Symbol	DG	
Board	NYSE	
Web Site	www.dollargeneral.com	

Marcus & Millichap

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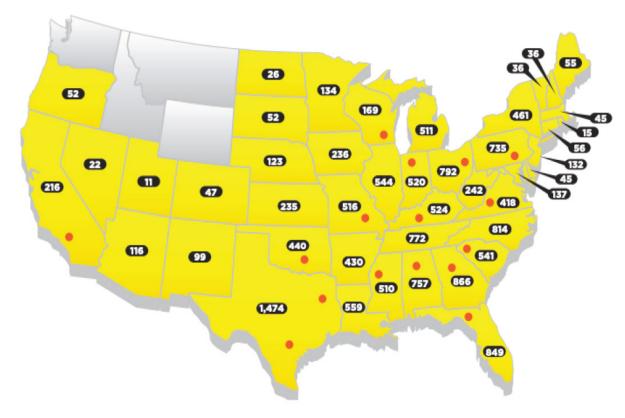
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\$27.8b **NET SALES** in 2019

16,000+ STORES in 46 States

119 FORTUNE 500 RANKING in 2019



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Dollar General operated 16,720 stores in 46 states as of July 31, 2020. In addition to high-quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo.

AREA DEMOGRAPHICS

POPULATION AND INCOME	1 MILE	3 MILES	5 MILES
2020 ESTIMATE	3,316	11,733	29,275
2020 DAYTIME POPULATION	1,871	9,621	22,460
2020 EST. AVERAGE HOUSEHOLD INCOME	\$63,693	\$65,983	\$71,024
2020 EST. MEDIAN HOUSEHOLD INCOME	\$44,000	\$48,515	\$54,921
2020 EST. PER CAPITA INCOME	\$21,292	\$22,723	\$25,030

2020 HOUSEHOLDS BY INCOME	1 MILE	3 MILES	5 MILES
\$200,000 or More	2.49%	3.06%	3.29%
\$150,000 - \$199,999	4.49%	3.95%	4.81%
\$100,000 - \$149,999	11.28%	11.38%	12.50%
\$75,000 - \$99,999	13.58%	14.50%	15.43%
\$50,000 - \$74,999	15.18%	16.16%	17.34%
\$35,000 - \$49,999	12.25%	11.97%	12.47%
\$25,000 - \$34,999	9.65%	9.14%	8.86%
\$15,000 - \$24,999	15.83%	15.05%	12.78%
\$10,000 - \$14,999	7.45%	6.95%	6.06%
Under \$9,999	7.77%	7.84%	6.45%

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