

2020
PROJECTEDYEAR BUILT

9,100

NEW CONSTRUCTION DOLLAR GENERAL

NNN LEASE TYPE

15-YEARS

Pittsburgh MSA | 182,300+ Residents | AHHI: \$99,300 Within 7-Miles

3137 State Route 18, Wampum, PA 16157

Marcus & Millichap
THE PATEL GROUP

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Marcus & Millichap

DOLLAR GENERAL

3137 State Route-18, Wampum, PA 16157

Marcus & Millichap is pleased to present the exclusive listing for the Brand New Dollar General located at 3137 State Route-18, Wampum, PA 16157. The property consists of a 9,100 square foot building space situated on roughly \pm 1.84 acres of land. The subject property is currently being built-to-suit for Dollar General with a estimated completion date of December 2020. The initial term will be a fifteen (15)-year lease term with three-(3), five-(5) year renewal options. The lease is triple-net (NNN), providing minimal landlord obligations and is equipped with rent increases in each of the option periods. Dollar General has an annual rent of \$103,350 and has exceptional visibility to over 4,800 vehicles per day.

Dollar General strives to make shopping hassle-free and affordable with more than 16,000 convenient, easy-to-shop stores in 46 states. Dollar General delivers everyday low prices on items including food, snacks, health, and beauty aids, cleaning supplies, basic apparel, housewares, seasonal items, paper products, and much more from America's most-trusted brands and products, along with Dollar General's high-quality private brands. From serving their customers with value and convenience and their employees with career opportunities to serving the communities, Dollar General has been committed to their mission of Serving Others since it was founded in 1939.

INVESTMENT HIGHLIGHTS

New Construction | Build-to-Suit in 2020

15-Year Triple Net (NNN) Lease | Minimal Landlord Responsibilities

Located on Main Thoroughfare, State Route-18

Investment Grade Credit Tenant (S&P: BBB) \mid Corporate Guarantee

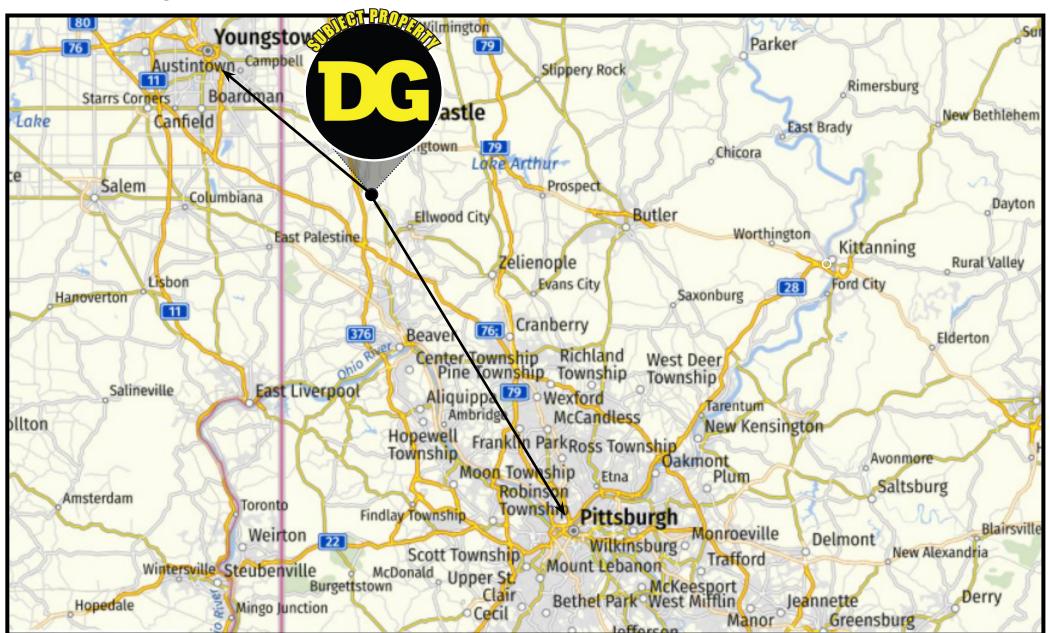
Essential Business | Remains Open Through COVID-19 Pandemic

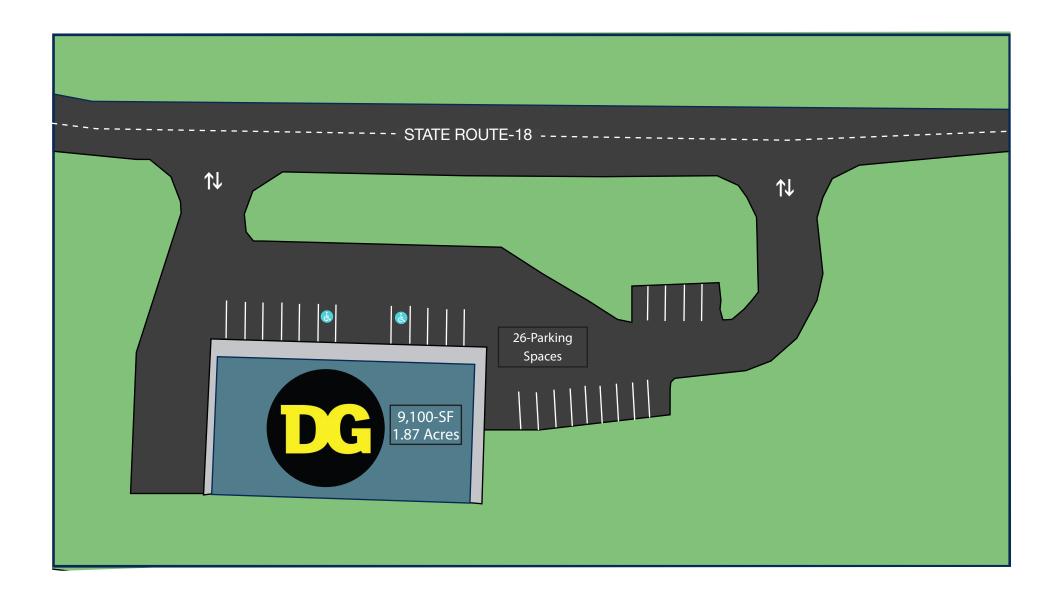
Pittsburgh MSA | 182,300+ Residents | AHHI: \$99,300 Within 7-Miles

Same-store Sales Rose 18.8% | Net Sales Increased by 24.4% | Q2 2020 Results

REGIONAL AERIAL

Subject Property is located in Wampum, PA. Approximately 40-Miles Northwest of Pittsburgh, and 25-Miles Southeast of Youngstown, OH.







PRICING DETAILS // DOLLAR GENERAL



THE OFFERING	
Property	Dollar General
Property Address	3137 State Route-18, Wampum, PA 16157
Price	\$1,630,000
Capitalization Rate	6.34%
Price/SF	\$179.12
Net Operating Income	\$103,350

PROPERTY DESCRIPTION	
Projected Year Built	December 2020
Gross Leasable Area	9,100-SF
Lot Size	1.84 +/- Acres
Occupancy	100%
Type of Ownership	Fee Simple

TERM	ANNUAL RENT	MONTHLY RENT
12/2020 - 12/2035	\$103,350	\$8,612
Option 1 - 12/2035 - 12/2040	\$113,685	\$9,473
Option 2 - 12/2040 - 12/2045	\$125,053	\$10,421
Option 3 - 12/2045 - 12/2050	\$137,558	\$11,463
LEASE SUMMARY		
Lease Type		Triple Net - (NNN)
Lease Date		December 2020
Lease Expiration		December 2035
Term Remaining on Lease		Fifteen (15)-Years
Landlord Responsibility	, ,	ations, Gutters, Downspouts, & Structural Portions of Premises
Tenant Responsibility	R	esponsible for Everything Else
Renewal Options		Three (3), Five (5)-Year Options



PITTSBURGH

OVERVIEW

The Pittsburgh metro rests at the foothills of the Allegheny Mountains in the southeastern corner of Pennsylvania, outside the congested East Coast corridor. Consisting of Armstrong, Butler, Fayette, Westmoreland, Washington, Allegheny and Beaver counties, the metro contains nearly 2.4 million residents, with nearly half concentrated in Allegheny county. The region's economy, which was once dominated by the steel industry, has diversified with the help of the area's many colleges and universities. The city of Pittsburgh is located where the Allegheny and Monongahela rivers join to form the Ohio River. Pittsburgh is the most populous city in the metro and the second-largest in Pennsylvania, with approximately 310,900 residents.

METRO HIGHLIGHTS



EMPLOYMENT TRENDS

Although job growth has slowed recently, more than 29,000 jobs have been added since 2015. During this time, gains were led by the education, healthcare and the hospitality sectors.



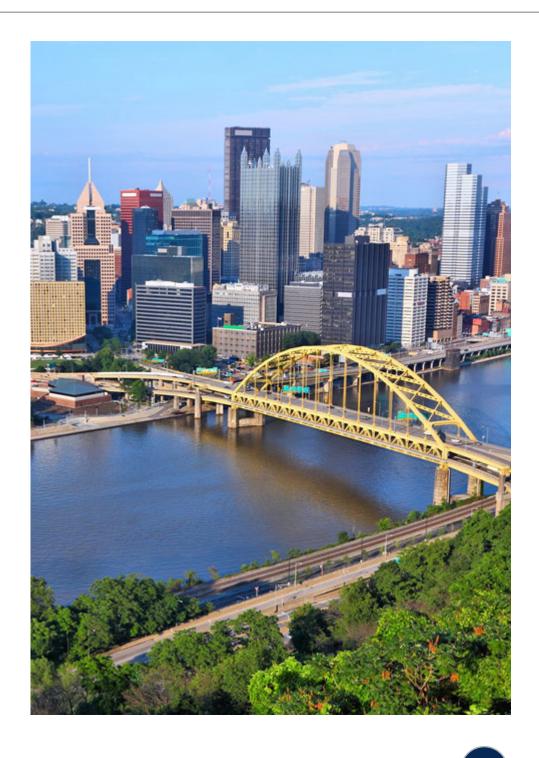
QUALITY HIGHER EDUCATION

The local economy benefits from university-related startup companies. Carnegie Mellon, Duquesne and the University of Pittsburgh are among the local higher-educational institutions.



POPULATION GROWTH

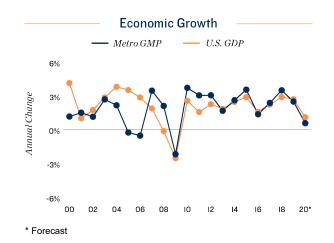
After years of decline, job seekers moving to the metro contribute to a rising population.

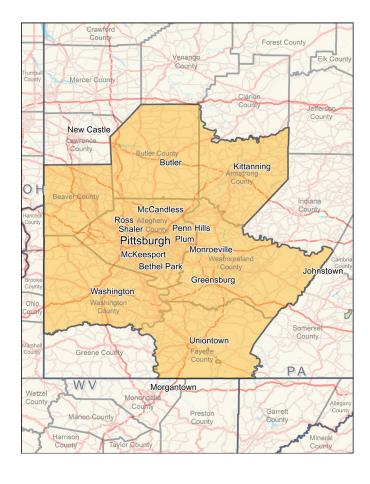


ECONOMY

- Once centered on the steel industry, Pittsburgh's economy has become much more diversified over the past 20 years and continues to change.
- A multitude of international firms have headquarters or regional offices in the metro. Additionally, seven Fortune 500 companies are headquartered in Pittsburgh: U.S. Steel Corp., Kraft Heinz Co, PNC Financial, Wesco International, Alcoa, PPG Industries and Dick's Sporting Goods.
- High-tech is expanding, particularly in automation and manufacturing equipment, software, biotechnology, environmental services, and pharmaceuticals.

MAJOR AREA EMPLOYERS
UPMC
Allegheny Health Network
University of Pittsburgh
BNY Mellon Corp.
PNC Financial Services
Eat'n Park Hospitality Group
Carnegie Mellon University
Highmark Health
U.S. Steel
Children's Hospital of Pittsburgh





SHARE OF 2019 TOTAL EMPLOYMENT



TRADE. TRANSPORTATION

AND UTILITIES



PROFESSIONAL AN















DEMOGRAPHICS

- The metro is expected to add nearly 16,500 people through 2024, which will result in the formation of more than 15,400 households.
- A median home price below the national level allows 62 percent of households to own their home, which is above the national rate of 57 percent.
- Roughly 33 percent of people age 25 and older hold bachelor's degrees; among those residents, 13 percent also have earned a graduate or professional degree.

2019 Population by Age

5% 0-4 YEARS

16% **5-19 YEARS**

6% 20-24 YEARS 25-44 YEARS

45-64 YEARS

65+ YEARS









QUALITY OF LIFE

Pittsburgh is a relatively affordable place to live compared with many other major East Coast metros. In addition, the market has one of the lowest crime rates in the country. There are more than 500 organizations serving southwestern Pennsylvania, such as the Pittsburgh Cultural Trust, which has revitalized downtown. Regional amenities also include three professional sports teams: the Steelers (NFL), Pirates (MLB) and Penguins (NHL). The Pittsburgh Penguins and the University of Pittsburgh Medical Center (UPMC) built a \$72 million sports medical center and practice rinks. UPMC is one of the busiest transplant centers in the world. In addition, Children's Hospital of Pittsburgh is one of the highestranked children's hospitals in the nation.

Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau



SPORTS



























CARNEGIE MUSEUM OF ART

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POPULATION	3 Mile	5 Miles	7 Miles
2025 Projection			
Total Population	12,323	87,177	208,784
2020 Estimate			
Total Population	10,751	74,306	182,315
2010 Census			
Total Population	8,193	53,189	136,761
2000 Census			
Total Population	4,132	19,684	67,855
Current Daytime Population			
2020 Estimate	9,454	55,761	148,989
HOUSEHOLDS	3 Mile	5 Miles	7 Miles
2025 Projection			
Total Households	4,058	28,123	70,177
2020 Estimate			
Total Households	3,546	23,937	61,177
Average (Mean) Household Size	3	3.12	2.98
2010 Census			
Total Households	2,675	16,940	45,566
2000 Census			
Total Households	1,404	6,629	22,388
HOUSEHOLDS BY INCOME	3 Mile	5 Miles	7 Miles
2020 Estimate			
\$150,000 or More	5.88%	11.74%	13.29%
\$100,000 - \$149,000	25.09%	22.57%	20.48%
\$75,000 - \$99,999	23.96%	22.85%	19.68%
\$50,000 - \$74,999	18.89%	20.46%	19.24%
\$35,000 - \$49,999	11.33%	10.11%	10.70%
Under \$35,000	14.85%	12.26%	16.59%
Average Household Income	\$82,348	\$99,969	\$99,335
Median Household Income	\$80,256	\$82,589	\$79,214
Per Capita Income	\$27,158	\$32,204	\$33,375

HOUSEHOLDS BY EXP.	3 Mile	5 Miles	7 Miles
Total Average Household Retail Expenditure	\$76,325	\$78,218	\$75,472
Consumer Expenditure Top 10 Categories			
Housing	\$20,129	\$20,815	\$19,941
Transportation	\$13,004	\$13,292	\$12,906
Shelter	\$11,110	\$11,476	\$10,936
Personal Insurance and Pensions	\$9,435	\$9,914	\$9,236
Food	\$6,827	\$6,947	\$6,782
Health Care	\$5,201	\$5,209	\$5,003
Utilities	\$5,061	\$5,148	\$4,937
Entertainment	\$3,880	\$4,058	\$3,771
Cash Contributions	\$2,307	\$2,058	\$2,027
Miscellaneous	\$2,025	\$2,260	\$2,035

POPULATION PROFILE	3 Mile	5 Miles	7 Miles
Population By Age			
2020 Estimate Total Population	10,751	74,306	182,315
Under 20	32.56%	34.36%	32.54%
20 to 34 Years	18.97%	21.77%	23.03%
35 to 39 Years	8.50%	9.08%	8.60%
40 to 49 Years	14.59%	14.33%	13.76%
50 to 64 Years	16.61%	13.93%	14.45%
Age 65+	8.78%	6.54%	7.60%
Median Age	34.01	31.55	31.84
Population 25+ by Education Level			
2020 Estimate Population Age 25+	6,638	44,398	111,679
Elementary (0-8)	2.39%	2.74%	4.61%
Some High School (9-11)	8.43%	6.57%	7.62%
High School Graduate (12)	33.36%	27.13%	25.44%
Some College (13-15)	25.13%	25.53%	24.29%
Associate Degree Only	9.10%	8.86%	8.48%
Bachelors Degree Only	15.59%	20.73%	20.71%
Graduate Degree	5.05%	6.62%	7.07%





EXCLUSIVELY LISTED BY

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