# $\frac{Marcus & Millichap}{\text{hurd net lease group}}$

# Offering Memorandum



# FAMILY DOLLAR

2112 8th Ave • Huntington, WV 25703

# NON-ENDORSEMENT AND DISCLAIMER NOTICE

#### **Confidentiality and Disclaimer**

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained herein, nor has Marcus & Millichap conducted any investigation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information provided. All potential buyers & Millichap. All rights reserved.

#### SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

#### **Non-Endorsement Notice**

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

> Broker of Record: Francis McGuire McGuire Realty Company Inc., Lic # WV0019009

# NET LEASED DISCLAIMER

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.



## OFFERING SUMMARY

## **EXECUTIVE SUMMARY**

OF	FERING SUMMARY
Price	\$1,037,970
Net Operating Income	\$82,000
Capitalization Rate – Current	7.9%
Price / SF	\$113.07
Rent / SF	\$8.93
Lease Type	NN
Gross Leasable Area	9,180 SF
Year Built / Renovated	2010
Lot Size	1.93 acre(s)

	FINANCING
Loan Amount	\$778,478
Loan Type	Financed - New Loan
Loan to Value	75.00%
Down Payment	25% / \$259,493
Interest Rate / Amortization	4% / 25 Years
Annual Loan Payment	\$49,309
Net Cash Flow After Debt Service	12.60% / \$32,691
Cash on Cash Return	12.60%
Total Return	19.73% / \$51,198



### MAJOR EMPLOYERS

EMPLOYER	# OF EMPLOYEES
St Marys Medical Center	2,000
Cabell County Board-Education	1,600
Marshall Univ Graduate College	1,196
Heritage Center	998
Part Spcial Mtls Div - Bchwood	925
Gc Services Ltd Partnership	900
College Education & Human Svcs	750
City of Huntington	467
CSX	451
Marshall Medical Center Family	400
Herald-Dispatch The	395
Precision Castparts Corp	366

#### DEMOGRAPHICS

	1-Miles	3-Miles	5-Miles
2020 Estimate Pop	14,453	46,493	68,771
2020 Estimate HH	5,636	20,159	29,612
Median HH Income	\$20,958	\$31,145	\$34,634
Per Capita Income	\$16,632	\$24,517	\$24,806
Average HH Income	\$38,922	\$55,282	\$56,725

\* # of Employees based on 5 mile radius

#### INVESTMENT OVERVIEW

Marcus & Millichap is pleased to exclusively offer for sale the Family Dollar located at 2112 8<sup>th</sup> Avenue in Huntington, West Virginia. This investment is being offered at \$1,037,970, which represents a 7.9 percent capitalization rate.

Family Dollar is operating under a double net lease agreement, leaving landlord responsibilities limited to roof, structure and parking lot replacement. The lease was recently extended for an additional five year and runs through July 30,2025. There are three additional five-year renewal options, each with ten percent rental increases.

Huntington, West Virginia is home to Marshall University and located just one-half mile from the store. Built to suit for the tenant, this site is positioned on a corner lot along 8<sup>th</sup> Avenue, which benefits from 11,500 vehicles passing the store each day. In addition to the strong traffic counts and a built-in customer base from the Marshall University, there are 68,700 residents living within a 5-mile radius.

### **INVESTMENT HIGHLIGHTS**

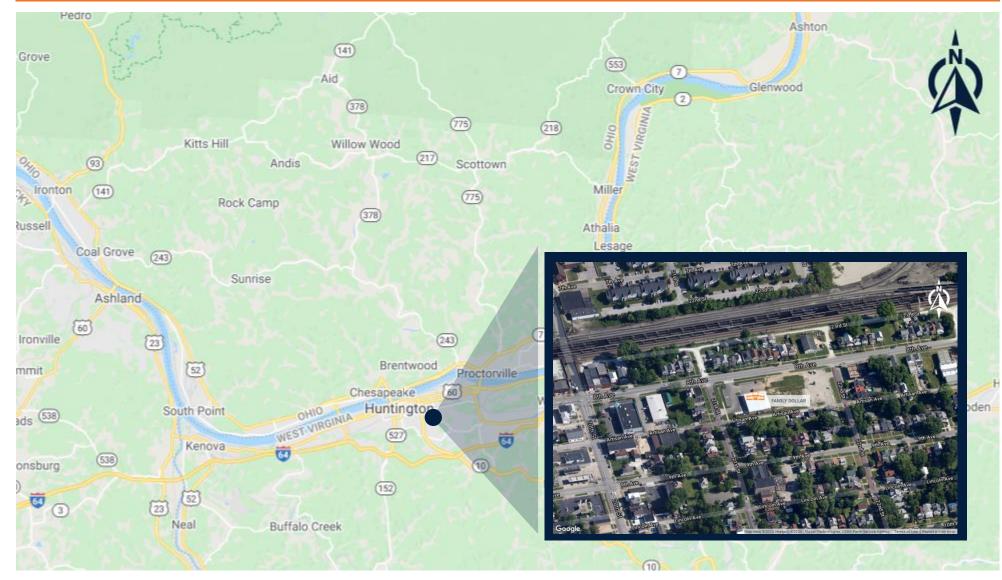
- Recent 5-year lease renewal
- Three renewal options with increases
- Favorable NN lease structure
- One half mile from Marshall University
- 11,500 VPD and 68,700 residents within 5 miles
- Recession and E-Commerce resistant tenant





## REGIONAL AND LOCAL MAP

## 2112 8th Ave, Huntington, WV 25703



## OFFERING SUMMARY

## **PROPERTY SUMMARY**

TH	IE OFFERING
Property	Family Dollar
Property Address	2101 8th Ave Huntington, West Virginia 25703
Price	\$1,037,970
Capitalization Rate	7.90%
Price/SF	\$113.07

PROPERTY DESCRI	PTION
Year Built / Renovated	2010
Gross Leasable Area	9,180 SF
Zoning	Commercial
Type of Ownership	Fee Simple
Lot Size	1.93 Acres

LEASE SUMMARY		
Property Subtype	Net Leased Discount	
Tenant	Family Dollar	
Rent Increases	In option	
Guarantor	Corporate Guarantee	
Lease Type	NN	
Lease Commencement	8/1/2010	
Lease Expiration	7/30/2025	
Lease Term	15	
Term Remaining on Lease (Years)	4.8	
Renewal Options	Three, five year	
Landlord Responsibility	Roof/stucture/parking lot	
Tenant Responsibility	Landscaping/Taxes/Insurance	
Right of First Refusal/Offer	No	

\$82,000
-

	RENT SCHEDULE			
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current	\$82,000	\$6,833	\$8.93	7.90%
Option 1	\$90,200	\$7,517	\$9.83	8.69%
Option 2	\$99,220	\$8,268	\$10.81	9.56%
Option 3	\$109,142	\$9,095	\$11.89	10.51%

