



TRINITY

REAL ESTATE INVESTMENT SERVICES



DOLLAR GENERAL - SAN ANTONIO, TX MSA - 5.5% CAP

US 90A, SEGUIN, TX 78155

\$1,694,730

5.5% CAP

TRINITYREIS.COM

Similar Store Prototype

**DOLLAR
GENERAL**

SEGUIN, TX

\$1,694,730 | 5.5% CAP

- Brand New Development Dollar General With Full 15 Years Remaining - Rent Projected to Commence March of 2021
- Located in the San Antonio MSA With a Population of 2.5M+ Residents
- Absolute NNN Lease Requiring Zero Landlord Responsibilities
- Limited Local Competition - Nearest Dollar Store 4.5+ Miles Away
- Affluent 1 Mile Community of \$124,133 Average Household Income
- Easily Accessible Along US 90A Generating 5,300+ VPD
- Investment Grade & Recession Proof Tenant - Dollar General Stock (BBB S&P) Continues to Thrive in Uncertain Times - Considered an Essential Business

EXCLUSIVELY MARKETING BY:

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CODY CRIST

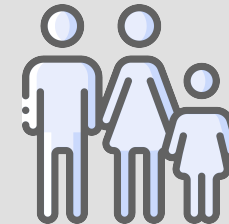
817.584.2000 | cody@trinityreis.com

INVESTMENT OVERVIEW:

Base Annual Rent:	\$93,210
Rent Per SF:	\$10.24
Projected Rent Commencement Date:	3/1/2021
Lease Expiration Date:	2/29/2036
Lease Term Remaining:	15 Years
Lease Type:	Absolute NNN
Type of Ownership:	Fee Simple



In the 2nd Quarter of 2020, Dollar General Net Sales Increased 24.4% and Operating Profit Increased 80.5% to \$1 Billion



Dollar General, Considered an Essential Business, is located within 5 Minutes of 75% of the US Population



Dollar General Ranks #119 on the Fortune 500 List and is a Recession Proof Tenant With 16,000+ Stores

PROPERTY DETAILS:

Building Area:	9,100 SF
Land Area:	1.56 AC
Year Built:	2020
Guarantor:	Dollar General Inc. (NYSE: DG)
Price Per SF:	\$186.23

ANNUALIZED OPERATING DATA

	Term	Annual Rent	Rent per SF	Cap Rate
Primary Term	Current - 02/29/2036	\$93,210	\$10.24	5.50%
Five (5), 5 - Year Options 10% Increase	03/01/2036 - 02/28/2041	\$102,528	\$11.26	6.05%
	03/01/2041 - 02/28/2046	\$112,788	\$12.39	6.65%
	03/01/2046 - 02/28/2051	\$124,068	\$13.63	7.32%
	03/01/2051 - 02/29/2056	\$136,469	\$15.00	8.05%
	03/01/2056 - 02/28/2061	\$150,120	\$16.50	8.86%



RESPONSIBILITIES BREAKDOWN

TAXES

REIMBURSED BY TENANT

Tenant shall reimburse Landlord for the ad valorem taxes payable with respect to the Demised Premises within forty-five (45) days after receipt of Landlord's paid receipt or other definitive proof of payment for such taxes.

INSURANCE

PAID BY TENANT

Tenant shall, at its sole cost, carry and maintain commercial general liability insurance, including contractual liability, on the Demised Premises with a combined single limit in an amount sufficient to protect Landlord and Tenant. Tenant further agrees to maintain a "special cause of loss" policy insuring all improvements on the Demised Premises.

ROOF & STRUCTURE

PAID BY TENANT

Tenant shall, at all times during the term of this Lease, and at its own cost and expense, keep and maintain or cause to be kept or maintained in good repair and condition the Demised Premises and all buildings and improvements at any time erected thereon.

PARKING LOT & HVAC

PAID BY TENANT

Tenant shall, at all times during the term of this Lease, and at its own cost and expense, keep and maintain or cause to be kept or maintained in good repair and condition the Demised Premises and all buildings and improvements at any time erected thereon.

5 MILE RADIUS OF SUBJECT PROPERTY

TOTAL POPULATION



	1 Mile	3 Mile	5 Mile
2010 Census	291	1,285	12,831
2020 Estimated	323	1,449	14,858
2025 Projected	356	1,596	16,417

POPULATION GROWTH



	1 Mile	3 Mile	5 Mile
2010 - 2020	11.00%	12.76%	15.80%
2020 - 2025	10.22%	10.14%	10.49%

HOUSEHOLD INCOME



	1 Mile	3 Mile	5 Mile
Median	\$96,428	\$88,904	\$61,461
Average	\$124,133	\$144,738	\$83,058

Demographic data provided by CoStar

**DOLLAR
GENERAL®**



40 Miles to
Downtown San Antonio

SAN ANTONIO

San Antonio is the seventh-most populous city in the United States and the second-most populous city in Texas with more than 1.5 million residents. In 2019, CNBC ranked Texas as #2 out of the 50 states in its "Top States for Business". Booming Texas growth has been due in large part to cities like San Antonio with its thriving job market and tourist industry. San Antonio is known for its famous River Walk, historical Spanish missions, the Alamo, Sea World, Six Flags and Fiesta Texas theme parks. Annually, 26+million people visit San Antonio, generating \$13.4 billion for the city's economy.

2.35% Annually
2019 Population Growth



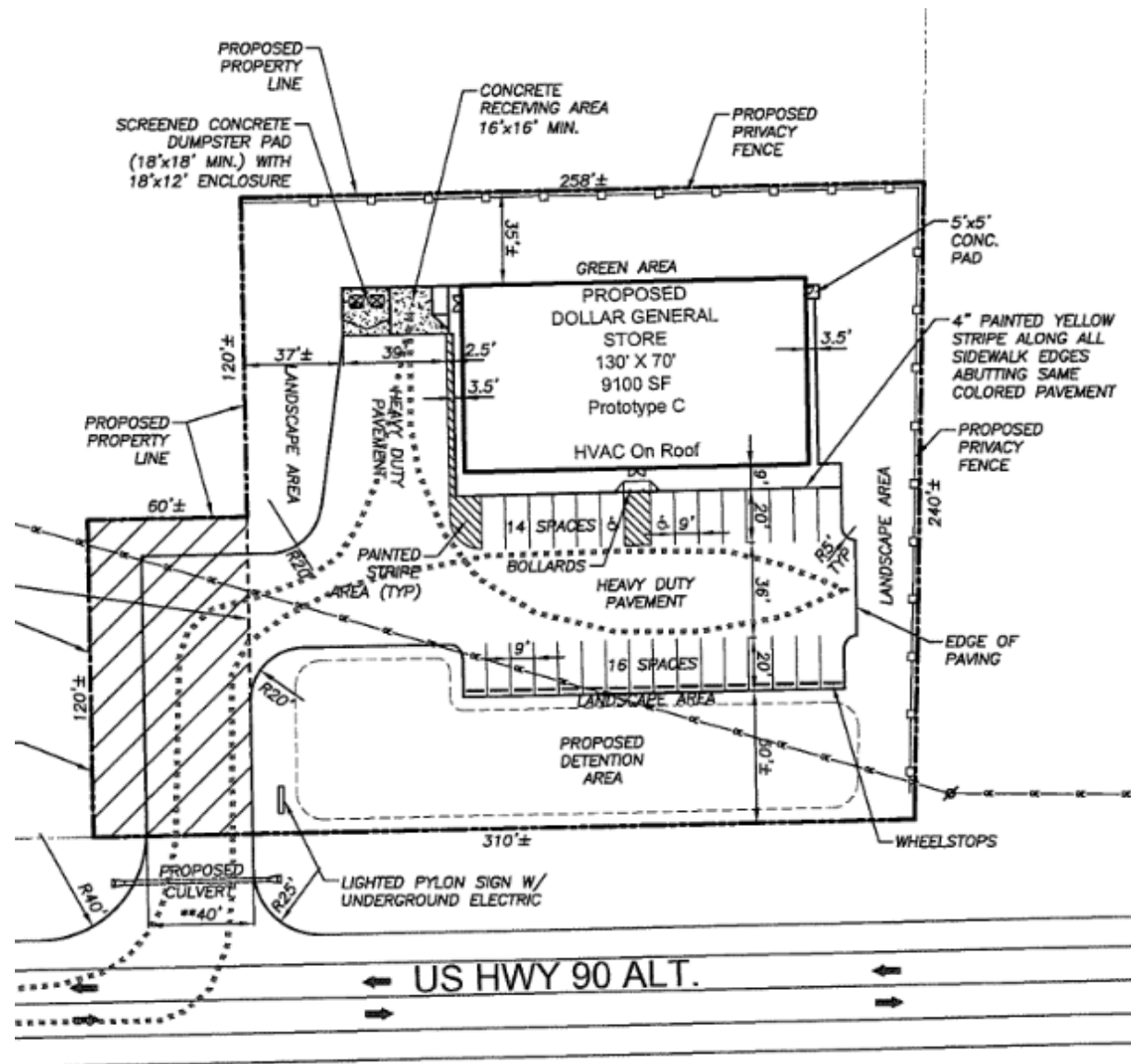
1.5 Million
2019 Total Population

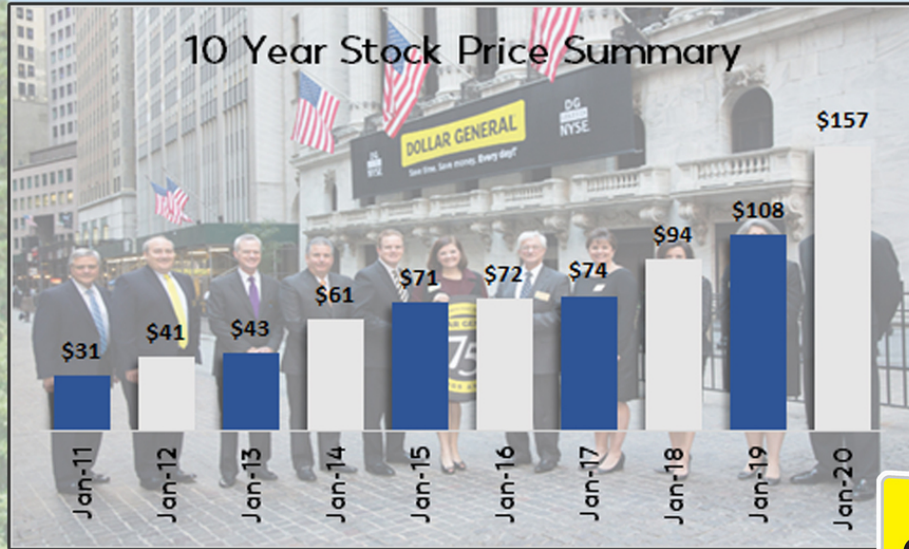


\$49,024
2019 Median Household Income

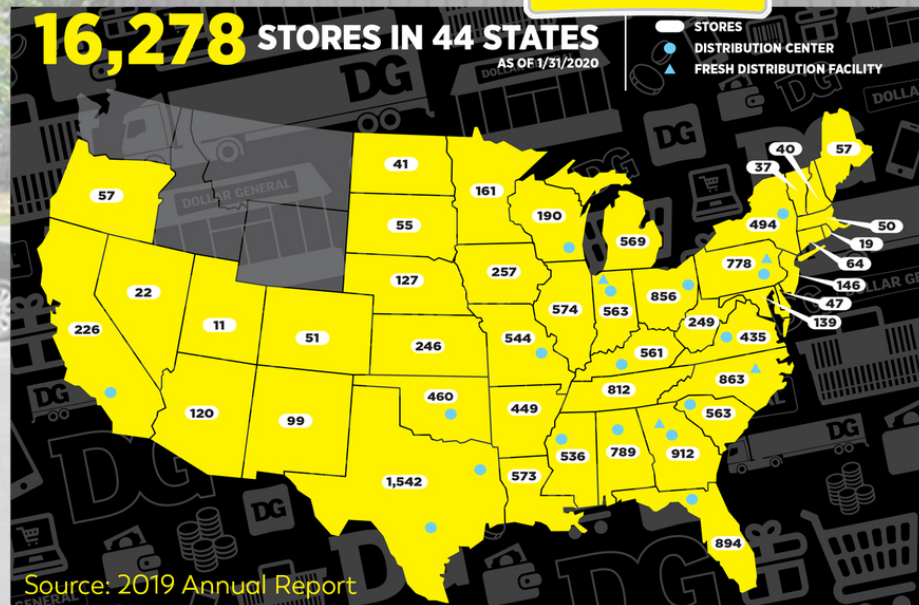








DOLLAR GENERAL



**80 Years
of Success**



**Publicly
Traded Co.**
NYSE: DG



BBB
S&P Rated



\$48B
Market Cap



16,200+
Locations

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EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Trinity Real Estate Investment Services makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Trinity Real Estate Investment Services does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Trinity Real Estate Investment Services in compliance with all applicable fair housing and equal opportunity laws.

We obtained the information above from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions or estimates for example only, and they may not represent current or future performance of the property. You and your tax and legal advisors should conduct your own investigation of the property and transaction.

INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION: AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov
IABS 1-0 / 11-2-2015

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