



LARTREE

AT ALISO VIEJO TOWN (ENTER

26775-26781 ALISO CREEK ROAD, ALISO VIEJO, CA



Capital Markets National Retail Partners - West

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OFFERING MEMORANDUM

NOT ACTUAL SIGI

Pier 1 imports









26775-26781 ALISO CREEK ROAD, ALISO VIEJO, CA

EXCLUSIVELY MARKETED BY

NRP-WEST

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For all of our available listings, please visit: WWW.CBRE.COM/NRPWEST CBRE

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INVESTMENT SUMMARY

Offering Price	\$18,277,000
Price PSF	\$328
NOI (Year 1)	\$1,133,180
Cap Rate (Year 1)	6.20%
Current Occupancy	100%
Total Building Area	±55,800 SF
Total Land Area	±205,080 SF (±4.71 Acres)
Parking	±600 (±3.23 spaces per 1,000 SF)
Website	www.nrpwest.com/avtjmaxx



INVESTMENT HIGHLIGHTS

STABLE TWO-TENANT NNN CREDIT OFFERING

- Two National Credit NNN Tenants 100% leased to two national, investment grade tenants:
 - TJ Maxx is the flagship chain of the publicly traded TJX Companies (NYSE: TJX), the integral part of a worldwide corporation serving the United States, Canada, Europe, and Australia through over 4,500 stores worldwide. TJX Companies features an investment-grade rating of A2 from Moody's
 - Dollar Tree is a leader in the discount variety store sector, operating more than 15,200 stores across 48 US states and 5 Canadian providences. Dollar Tree (NASDAQ: DLTR) features a market capitalization exceeding \$20.2 billion, generating more than \$23.6 billion in revenue over 2019; Moody's credit rating of Baa3
- Income Stability Two long-term NNN leases provide for income consistency. TJ Maxx has occupied the site since inception (20+ years) with term through 2026 plus options. Dollar Tree is on a brand new 10-year lease plus options, providing for income diversity and long-term stability
- Increasing Cash Flow Due to embedded rental increases, the Net Operating Income (NOI) is projected to grow more than \$226,000 (20%) over the anticipated hold period creating a hedge against inflation in improving cash-on-cash returns
- Market Besting, Assumable Debt Existing financing to be assumed at a fixed interest rate of 3.94%, amortized over 30 years, and maturing in January 2031. Original loan balance of \$12,000,000 through Transamerica Financial Life Insurance Company with an unpaid balance of \$10,692,758 (as of Feb. 2021).



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INVESTMENT HIGHLIGHTS (CONTINUED)

PROMINENT RETAIL LOCATION

- Part of Regional Shopping Center TJ Maxx and Dollar Tree are part of the Aliso Viejo Town Center, a ±373,601 SF regional/community center anchored by Ralphs Grocery, CVS Pharmacy and Regal Cinemas (20 screens) alongside national tenants Staples, Pep Boys, Barnes & Noble, Starbucks, Five Below, Chick-fil-A, Raising Cane's, The UPS Store—to name a few
- Access to Aliso Viejo's Primary Thoroughfares Aliso Viejo Town Center sits on the corner of Aliso Creek Road (±37,840 CPD) and Pacific Park Drive (±34,688 CPD) two major thoroughfares bisecting the city of Aliso Viejo. The center furthermore sits 1,000' from the CA-73 (±58,769 CPD) making the center easily accessible to the rest of the affluent South Orange County region
- 100% South Orange County Retail Destination TJ Maxx and Dollar Tree are located within Aliso Viejo Town Center, an A+ retail location regionally accessible via Highway-73 (The Toll Road and Aliso Creek Road) serving the communities of Laguna Beach, Laguna Niguel, Mission Viejo and the rest of South Orange County along with major surrounding national tenants including: Costco, Pavilions, Walmart, Hobby Lobby, Trader Joe's, Home Depot among many others
- Coveted Coastal Neighborhood Proximity to density and affluence as well as exceptional surrounding retail and restaurant tenants that promote synergy and steady daytime and nighttime traffic

EXCEEDINGLY AFFLUENT, MASTER-PLANNED SOUTH ORANGE COUNTY DEMOGRAPHICS

- Proximate to Affluent Communities Situated at the heart of south Orange County, Aliso Viejo is amongst the affluent coastal enclaves of Laguna Beach, Laguna Niguel, and Laguna Hills. This master-planned community was developed to contain a balance between residential neighborhoods, community parks, business, office and retail amenities
 - » More than 26,200 people in a 1-mile radius with an Average Household Income exceeding \$128,700
 - » More than 124,600 people in a 3-mile radius with an Average Household Income exceeding \$136,700
 - » More than 283,100 people in a 5-mile radius with an Average Household Income exceeding \$144,100
- Daytime & Office Population This location benefits from more than 5,100 businesses, across 6.4 million SF of office buildings and a daytime population of almost 124,000 people within a 3-mile radius

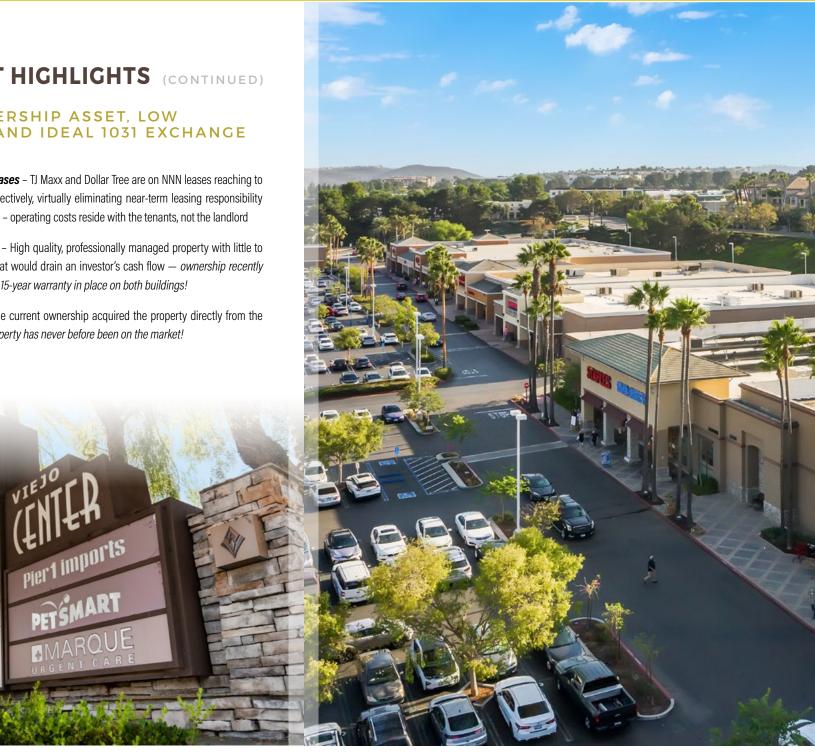


INVESTMENT HIGHLIGHTS (CONTINUED)

PRIDE OF OWNERSHIP ASSET, LOW MANAGEMENT AND IDEAL 1031 EXCHANGE UPLEG

- "Coupon Clipper" NNN Leases TJ Maxx and Dollar Tree are on NNN leases reaching to August 2026 and 2030 respectively, virtually eliminating near-term leasing responsibility and associated capital costs - operating costs reside with the tenants, not the landlord
- Pride of Ownership Asset High quality, professionally managed property with little to no deferred maintenance that would drain an investor's cash flow - ownership recently installed new roofing with a 15-year warranty in place on both buildings!
- First Time On Market The current ownership acquired the property directly from the original developer-This property has never before been on the market!

VART



AREA SNAPSHOT: ALISO VIEJO

Incorporated in 2001, Aliso Viejo is one of Orange County's youngest cities. With its location in the heart of south Orange County, Aliso Viejo is amongst the affluent coastal enclaves of Laguna Beach, Laguna Niguel, and Laguna Hills. This master-planned community was developed to strike a safe and fluid balance between residential neighborhoods, community parks, business, office and retail uses. Aliso Viejo is consistently rated as one of the United States' safest cities, most recently ranked the #5 safest city in California by safewise.com in 2020. The coastal-adjacent town features many amenities including 21 parks, multiple aquatic centers, skate parks and the Soka University Performing Arts Center. Consistent population growth as a result of the city's master plan, strong public schools and coastal proximity have pushed average home values nearly 20% in the last 5 years. Aliso Viejo residents also benefit from easy access to both the Interstate 5 and CA 73 Freeways, allowing for easy connection to employment centers in Newport Beach, Irvine and Central Orange County.



INCREASE OVER

THE LAST YEAR

ALISO VIEJO AREA DEMOGRAPHICS

		ALISO VIEJO	ORANGE COUNTY	LA/OC METRO AREA
2	020 POPULATION	49,946	3,230,429	13,403,861
2	020 WORKFORCE	29,969	1,687,379	6,991,634
20	20 HOUSEHOLDS	18,788	1,054,907	4,393,106
202	20 PROJECTED HH	19,255	1,081,378	4,459,206
2020	AVG HH INCOME	\$142,983	\$126,141	\$107,748
PROJECTED	INCOME GROWTH	2.24%	2.24%	2.36%

ALISO VIEJO AVERAGE INDUSTRY STATISTICS





THE NEXT YEAR



PROPERTY OVERVIEW



LOCATION

26775-26781 Aliso Creek Road Aliso Viejo, CA 92656



SITE

TJ Maxx and Dollar Tree are located in the Aliso Viejo Town Center at the NW corner of Aliso Creek Road and Pacific Park Drive in the city of Aliso Viejo, CA.



LAND AREA

The listing consists of 1 parcel (APN 629-321-47) totaling approximately ± 4.708 acres or $\pm 205,080$ SF of land area.



PARKING

Aliso Viejo Town Center provides ±600 parking stalls which equates to ±3.23 spaces per 1,000 SF parking ratio.



Aliso Creek Road Pacific Park Drive

±37,840 CPD ±34,688 CPD

BUILT

TJ Maxx and Dollar Tree were built in 1999.



ZONING

Per the City of Aliso Viejo, the subject site is currently zoned as CT – Community Commercial.

FRONTAGE & ACCESS

The center benefits from approximately ±1,511 linear feet of frontage along Aliso Creek Road and ±700 linear feet of frontage along Pacific Park Drive. Access points into the center include 3 entrances off Aliso Creek Road.











TENANT OVERVIEW



TJX COMPANIES

www.tjx.com

The TJX Companies, Inc. is the leading off-price retailer of apparel and home fashions domestically and worldwide. As of February 1, 2020, the end of the Company's fiscal year, the Company operated a total of 4,529 stores in nine countries, the United States, Canada, the United Kingdom, Ireland, Germany, Poland, Austria, the Netherlands, and Australia, and three e-commerce sites. These include 1,273 T.J. Maxx, 1,091 Marshalls, 809 HomeGoods, 32 HomeSense and 45 Sierra Trading Post stores, as well as timaxx.com, marshalls.com and sierra.com in the United States; 279 Winners, 137 HomeSense, and 97 Marshalls stores in Canada; 594 T.K. Maxx and 74 HomeSense stores, as well as tkmaxx.com, in Europe; and 44 TK Maxx stores in Australia.

OWNERSHIP:	NYSE: TJX
REVENUE:	\$41.7 B
MARKET CAPITALIZATION:	\$64.7 B
MOODY'S CREDIT RATING:	A2
EMPLOYEES:	286,000
LOCATIONS:	4,529
HEADQUARTERS:	Framingham, MA



NOT ACTUAL SIGNAGE FOR REPRESENTATIVE PURPOSES ONLY

DOLLAR TREE





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TENANT OVERVIEW (CONTINUED)



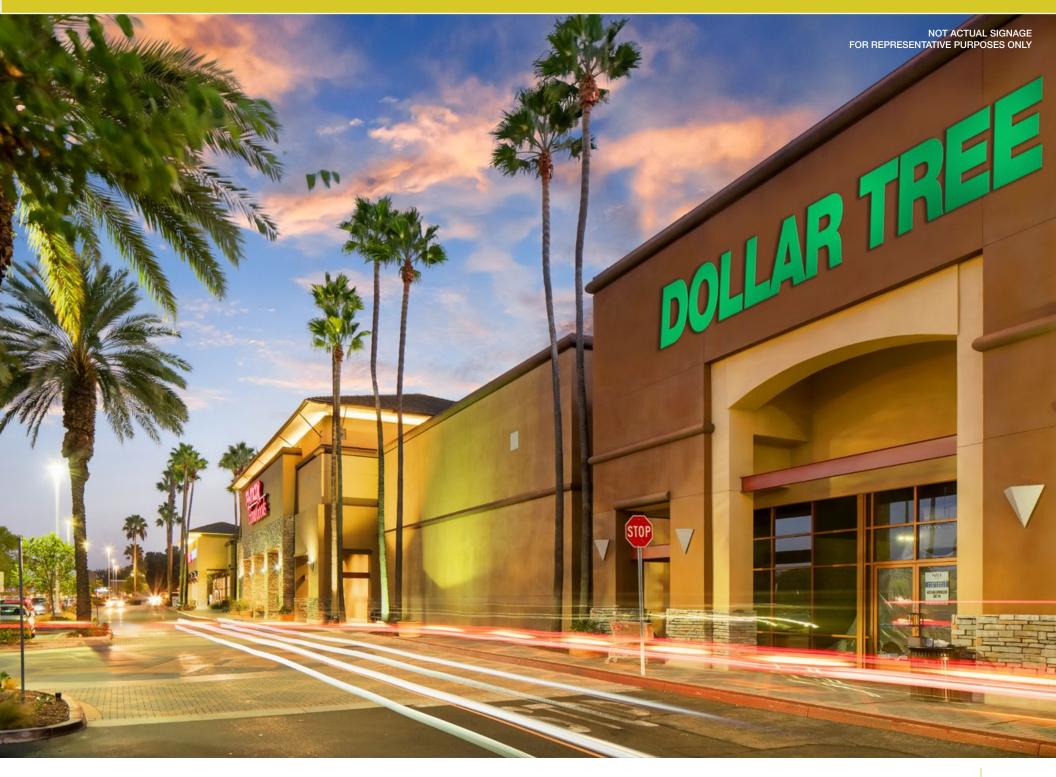
DOLLAR TREE

www.dollartree.com

Dollar Tree is the nation's leading operator of single-price-point dollar stores. It provides consumable merchandise, including candy and food, and health and beauty care products, as well as everyday consumables. Dollar Tree is able to offer extremely low prices for all of its products. It claims to be able to achieve this because their buyers "work extremely hard to find the best bargains out there", and it has "great control over the tremendous buying power at the dollar price-point". Dollar Tree prices are primarily designed to attract those with financial challenges, but it is popular with more affluent customers. Dollar Tree strategically locates stores in high-traffic strip centers anchored by mass merchandisers and supermarkets, malls and in small towns.

Dollar Tree is wholly owned by Dollar Tree, Inc. (NASDAQ: DLTR), an American-based chain of discount variety stores. It originated in Dalton, GA., but is now headquartered in Chesapeake, VA. The company operates in two segments, Dollar Tree (7,505 stores) and Family Dollar (7,783 stores). Dollar Tree has 24 distributions centers across the United States with 13 centers dedicated to Dollar Tree 11 to Family Dollar. Furthermore, the company operates a store support center in Chesapeake, Virginia for Dollar Tree while the Family Dollar segment's is located in in Matthews, North Carolina.

OWNERSHIP:	NASDAQ: DLTR
REVENUE:	\$23.6B
MARKET CAPITALIZATION:	\$20.2B
MOODY'S CREDIT RATING:	Baa3
EMPLOYEES:	193,100
LOCATIONS:	15,288
HEADQUARTERS:	Chesapeake, VA



ASSUMPTIONS

February 1, 2021
January 31, 2031
10 Years

Area Measures (NRSF)

Rentable Square Feet	55,800 SF

Growth Rates

arowannacoo			
Consumer Price Index (CPI)			3.00%
Other Income Growth Rate			3.00%
Operating Expenses			3.00%
Real Estate Taxes			2.00%
Market Rent Growth			
	CY 2022	-	3.00%
	CY 2023	-	3.00%
	CY 2024	-	3.00%
	CY 2025	-	3.00%
	CY 2026	-	3.00%
	CY 2027	-	3.00%
	CY 2028	-	3.00%
	CY 2029	-	3.00%
	CY 2030	-	3.00%
	CY 2031+	-	3.00%
General Vacancy Loss			None
Capital Reserves (CY 2021 Va	alue)		\$0.25 PSF
	,		\$31E0 1 01

VACANT SPACE LEASING

Occupancy and Absorption	
Projected Vacant at 2/1/21	0 SF
Currently Vacant as of 9/1/20	0 SF
Percentage Vacant at 9/1/20	0.00%

EXPENSES

Operating Expense Source	2020 Budget	[2
Management Fee (% of EGR)	None	
Real Estate Taxes Reassessed	Yes	[3
Millage Rate	1.004%	
Special Assessments	\$72	

Notes: All market rates are stated on calendar-year basis.

- [1] Capital Reserves do not inflate during the term of the analysis.
- [2] Operating expenses are based on the 2020 budget grown by 3% for 2021.
- [3] Real Estate Taxes have been reassessed at the estimated purchase price based on a millage rate of 1.003500% plus special assessments of \$72.
- [4] Current and future tenants are assumed to reimburse their pro rata share of all expenses.
- [5] Rent Abatement includes NNN charges as well as base rent.
- [6] Leasing Commissions are calculated by applying 100% of the rates shown [1] above for lease years 1-5, and 50% of the above rates for lease years 6 and beyond.

SECOND GENERATION LEASING **Retention Ratio** 80% **Financial Terms** 2021 Monthly Market Rent See Rent Roll Rent Adjustment 10% Every 5 Years Lease Term 10 Years Expense Reimbursement Type NNN^[4] **Tenanting Costs** Free Rent New 3.0 Month(s) Renewal 0.0 Month(s) Weighted Average 0.60 Month(s)

[5]

Tenant Improvements (\$/NRSF)

New	\$30.00 PSF
Renewal	\$3.00 PSF
Weighted Average	\$8.40 PSF

Leasing Commissions		[6]
New	5.00%	
Renewal	1.00%	
Weighted Average	1.80%	

Downtime					
New	12 Month(s)				
Weighted Average	2 Month(s)				

ASSUMPTIONS (CONTINUED)

ASSUMABLE FINANCING

TRANSAMERICA FINANCIAL LIFE INSU	IRANCE COMPANY
Original Funding Amount	\$12,000,000
Assumable Loan Balance (as of Feb-21)	\$10,692,758
Loan-To-Value Ratio (Initial Funding)	58.50%
Funding Date	Jul-15
Maturity Date	Jan-31
Remaining Loan Term During Analysis	10.0 Years
Amortization Period	30 Years
Interest Rate	3.94%
Assumption Fee	1.00%

 Leveraged analysis is based on existing assumable. Assumable loan matures 6/30 but has been extended for the remainder of the analysis.





CASH FLOW

Fiscal Year Ending - January 31		2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Physical Occupancy		100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Overall Economic Occupancy [1]		100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
REVENUES	FY 2022 ^[2]											
Scheduled Base Rent	\$/SF/YR											
Gross Potential Rent	\$20.31	\$1,133,180	\$1,133,180	\$1,133,180	\$1,163,143	\$1,207,290	\$1,213,890	\$1,213,890	\$1,213,890	\$1,213,890	\$1,252,886	\$1,358,608
Absorption & Turnover Vacancy	0.00	0	0	0	0	0	0	0	0	0	0	0
Free Rent	0.00	0	0	0	0	0	0	0	0	0	0	0
Total Scheduled Base Rent	20.31	1,133,180	1,133,180	1,133,180	1,163,143	1,207,290	1,213,890	1,213,890	1,213,890	1,213,890	1,252,886	1,358,608
Expense Recoveries	6.61	368,749	377,972	387,435	397,144	407,107	417,329	427,819	438,582	449,627	459,444	453,877
Free Recovery	0.00	0	0	0	0	0	0	0	0	0	0	0
TOTAL GROSS REVENUE	26.92	1,501,929	1,511,152	1,520,615	1,560,287	1,614,397	1,631,219	1,641,709	1,652,472	1,663,517	1,712,330	1,812,485
General Vacancy Loss	0.00	0	0	0	0	0	0	0	0	0	0	0
EFFECTIVE GROSS REVENUE	26.92	1,501,929	1,511,152	1,520,615	1,560,287	1,614,397	1,631,219	1,641,709	1,652,472	1,663,517	1,712,330	1,812,485
OPERATING EXPENSES												
CAM	(2.81)	(156,570)	(161,268)	(166,106)	(171,089)	(176,221)	(181,508)	(186,953)	(192,562)	(198,339)	(204,289)	(210,418)
Insurance	(0.51)	(28,390)	(29,241)	(30,119)	(31,022)	(31,953)	(32,912)	(33,899)	(34,916)	(35,963)	(37,042)	(38,154)
Real Estate Taxes	(3.29)	(183,788)	(187,463)	(191,210)	(195,033)	(198,932)	(202,910)	(206,966)	(211,104)	(215,325)	(219,630)	(203,789)
TOTAL OPERATING EXPENSES	(6.61)	(368,749)	(377,972)	(387,435)	(397,144)	(407,107)	(417,329)	(427,819)	(438,582)	(449,627)	(460,961)	(452,360)
NET OPERATING INCOME	20.31	1,133,180	1,133,180	1,133,180	1,163,143	1,207,290	1,213,890	1,213,890	1,213,890	1,213,890	1,251,369	1,360,125
CAPITAL COSTS												
Tenant Improvements	0.00	0	0	0	0	0	0	0	0	0	0	0
Leasing Commissions	0.00	0	0	0	0	0	0	0	0	0	0	0
Capital Reserves	(0.25)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)
TOTAL CAPITAL COSTS	(0.25)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)	(13,950)
OPERATING CASH FLOW	\$20.06	\$1,119,230	\$1,119,230	\$1,119,230	\$1,149,193	\$1,193,340	\$1,199,940	\$1,199,940	\$1,199,940	\$1,199,940	\$1,237,419	\$1,346,175

[1] This figure takes into account vacancy/credit loss, absorption vacancy, turnover vacancy, and rent abatements.

[2] Based on 55,800 square feet.

CASH FLOW (CONTINUED)

Fiscal Year Ending - January 31		2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
ACQUISITION & RESIDUAL SALE												
Purchase Price	(\$18,277,097)	0	0	0	0	0	0	0	0	0	0	All Cash
Net Residual Value [3]	0	0	0	0	0	0	0	0	0	0	19,691,367	IRR
CASH FLOW BEFORE DEBT	(\$18,277,097)	\$1,119,230	\$1,119,230	\$1,119,230	\$1,149,193	\$1,193,340	\$1,199,940	\$1,199,940	\$1,199,940	\$1,199,940	\$20,928,786	6.94 %
TOTAL FINANCING OBLIGATION												
Loan Funding / Payoff	10,692,758	0	0	0	0	0	0	0	0	0	(7,497,597)	
Loan Fees	(106,928)	0	0	0	0	0	0	0	0	0	0	Leverage
Annual Debt Service	0	(682,506)	(682,506)	(682,506)	(682,506)	(682,506)	(682,506)	(682,506)	(682,506)	(682,506)	(682,506)	IRR
CASH FLOW AFTER DEBT	(\$7,691,267)	\$436,724	\$436,724	\$436,724	\$466,686	\$510,834	\$517,434	\$517,434	\$517,434	\$517,434	\$12,748,682	9.94 %
NOI Return on Purchase Price		6.20%	6.20%	6.20%	6.36%	6.61%	6.64%	6.64%	6.64%	6.64%	6.85%	
UNLEVERAGED Cash Return		6.12%	6.12%	6.12%	6.29%	6.53%	6.57%	6.57%	6.57%	6.57%	6.77%	
LEVERAGED Cash Return		5.68%	5.68%	5.68%	6.07%	6.64%	6.73%	6.73%	6.73%	6.73%	7.21%	
Rolling - All Cash IRR		N/M	1.03%	3.59%	5.15%	5.54%	5.72%	5.85%	5.95%	6.28%	6.94%	
Rolling - Leveraged IRR		N/M	N/M	2.66%	6.43%	7.33%	7.73%	7.99%	8.16%	8.77%	9.94%	

STAPLES five BELOW

[3] Net Residual Value is calculated by dividing Year 11 NOI by the Residual Cap Rate of 6.90% and applying a 3.00% Cost of Sale. *Cash Flow Projections Based on Argus Enterprise Version 11.8.0*

RENT ROLL

		Square	% of	Leas	e Term		ental Rates				Recovery	Market Assumption
Suite	Tenant Name	Feet	Property	Begin	End	Begin	Monthly	PSF	Annually	PSF	Туре	Market Rent
4	T.J.Maxx	47,000	84.23%	Sep-1999	Aug-2026	Current	\$81,232	\$1.73	\$974,780	\$20.74	NNN	Option
						Sep-2024	\$87,224	\$1.86	\$1,046,690	\$22.27		\$1.75 NNN
Notes:												
	five (5) year option at								more than 1 sale	e during 5 ye	ar period	
Not hitting). Ienant	has a CAM cap of \$40	,000 increased I	10% per year (no	t hitting, not moo	deled). Ienant has	s co-tenancy (see	e lease for detai	l).				
				Sep-2026	Aug-2036	FUTURE	\$87,224	\$1.86	\$1,046,690	\$22.27	NNN	Market - 80.00%
				OP	TION	Sep-2030	\$94,583	\$2.01	\$1,135,000	\$24.15		\$1.75 NNN
						Sep-2031	\$104,105	\$2.22	\$1,249,260	\$26.58		
						Sep-2034	\$114,523	\$2.44	\$1,374,280	\$29.24		
Notes:												
Assumes tenant exe	ercises two (2) - five (5) year options w	ith no leasing co	ists.								
В	Dollar Tree	8,800	15.77%	Nov-2020	Oct-2030	Current	\$13,200	\$1.50	\$158,400	\$18.00	NNN	Option
D	Donar nee	0,000	10.7770	100 2020	001 2000	Nov-2025	\$13,933	\$1.58	\$167,200	\$19.00		\$1,50 NNN
Notes:						100 2020	ψιο,σοσ	ψισο	ψισηΖου	ψ15.00		φι.σο Νινιν
	cumulative controllab	le cap (not hittin	ıg, not modeled).	Tenant has two	(2) - five (5) year	options at \$20 /s	f/yr and \$21 /sf	/yr (modelec	l below).			
				Nov-2030	0ct-2040	FUTURE	\$14,667	\$1.67	\$176,000	\$20.00	NNN	Market - 80.00%
				OP	TION	Nov-2035	\$15,400	\$1.75	\$184,800	\$21.00		\$1.50 NNN
Notes:												
Assumes tenant exe	ercises two (2) - five (5) year options w	vith no leasing co	ists.								
	ES	55,800					\$94,432	\$1.69	\$1,133,180	\$20.31		
TOTALS / AVERAGI Occupied Sf	ES	55,800 55,800	100.0%				\$94,432	\$1.69	\$1,133,180	\$20.31		
TOTALS / AVERAGI OCCUPIED SF VACANT SF TOTAL SF	ES		100.0% 0.0%				\$94,432	\$1.69	\$1,133,180	\$20.31		

WEIGHTED-AVERAGE LEASE TERM REMAINING:	6.24 Years
WEIGHTED-AVERAGE LEASE TERM LAPSED:	18.08 Years
WEIGHTED-AVERAGE LEASE TERM FROM INCEPTION:	24.32 Years



EXCLUSIVELY MARKETED BY

NRP-WEST

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