NNN RETAIL A D V I S O R S

OFFERED FOR SALE

SHOPPES AT 249 11740 Tomball Parkway Houston, Texas 77386 **MOLLAR TREE FAMILY**



LISTED BY: Gavin M. Kam Brad F. Kam 972.375.3438

NNN Retail Advisors 18208 Preston Road, Suite #D9–278 Dallas, Texas 75252

www.nnnretailadvisors.com

ADVISORS

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AERIAL MAP



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OFFERING SUMMARY



| Price: | \$7,496,300 |
|-------------|-------------|
| CAP: | 6.25% CAP |
| Year Built: | 2019 |
| GLA: | 32,196 SF |
| Price/SF: | \$232.84 |
| Occupancy: | 100% |
| Lot Size: | 3.18 Acres |







LAUNDRY - 4U 24HOURSI7DAYS

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INVESTMENT HIGHLIGHTS

- Tremendous opportunity to acquire a newly built 100% occupied shopping center in a dense infill Houston, Texas submarket, "Essential Use" retail tenant mix
- Anchored by Family Dollar and Dollar Tree
- Long Term Leases with Increases in Primary Terms
- Tenant Mix Includes: Fred Loya, Boost Mobile, La Esperanza Mexican Restaurant, Smile Squad Dental & Orthodontics, and Laundry 4U
- Offered at \$232 per square foot to the building, <u>very</u> <u>reasonable</u> in place average rents of \$14.65 per foot
- Fronts Highway 249 with average daily traffic count of over 51,000 cars per day
- Population of 13,800 People in a 1 Mile Radius
- Located at the intersection of 249 and Upland Willow. Upland Willow leads directly multiple new home subdivisions with thousands of homes completed and under construction





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RENT ROLL

| | TENANT NAME | SQ FT | ANNUAL RENT | RENT PSF | LEASE COM- MENCE | LEASE EXPIRA- TION | OPTIONS/ INCREASES |
|-----|----------------------------|--------|----------------|-------------|------------------------|--------------------------|---|
| D | Dollar Tree | 10,080 | \$110,880 | \$11.00 | <u>4/17/2019</u> | 4/30/2029 | 3-5 Yr Options, .50c Increases in Options |
| F | Family Dollar | 8,402 | \$80,995 | \$9.64 | 1/31/2019 | 01/31/2029 | 6-5 Yr Options, 5% Increases in Options |
| Н | Laundry 4U | 4,162 | \$49,944 | \$12.00 | 12/15/2020 | 12/31/2035 | 10% Increases Every 5 Years, 2-5 Yr Options |
| А | Smile Squad | 5,264 | \$122,388 | \$23.25 | 10/7/2019 | 11/30/2028 | 10% Increase in Yr 6, 2-5 Yr Options at Market |
| E-1 | La Esperanza Restaurant | 1,995 | \$49,875 | \$25.00 | 6/1/2020 | 5/31/2029 | 10% Increases Every 5 Years, 2-5 Yr Options |
| E-2 | Fred Loya | 1,191 | \$29,180 | \$24.50 | 10/22/2019 | 11/30/2024 | 3-5 Yr Options, 10% Increases in Options |
| G | Boost Mobile | 1,102 | \$28,377 | \$25.75 | 2/1/2020 | 3/31/2024 | 1–5 Yr Option, 10% Increase |
| | | | | | | | |
| | SUBTOTAL | 32,196 | \$471,638 | \$14.65 | | | |

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FINANCIAL SUMMARY

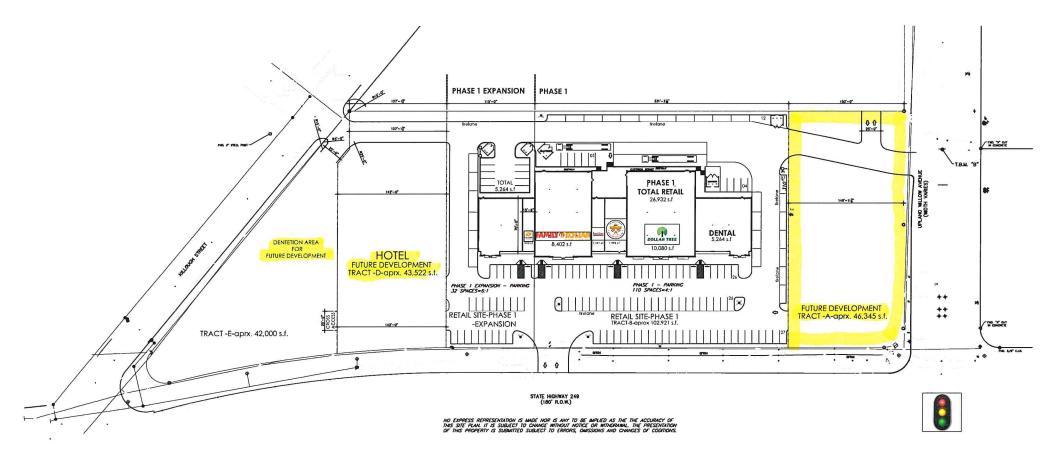


INCOME

| Base Rent | \$471,638 |
|----------------|-----------|
| Reimbursements | \$180,229 |
| Gross Income | \$651,867 |

EXPENSES

| Taxes | \$111,048 |
|--------------------------|-----------|
| Insurance | \$19,678 |
| CAM | \$38,470 |
| Management | \$14,149 |
| Total Expenses | \$183,345 |
| | |
| Net Operating Income: | \$468,522 |

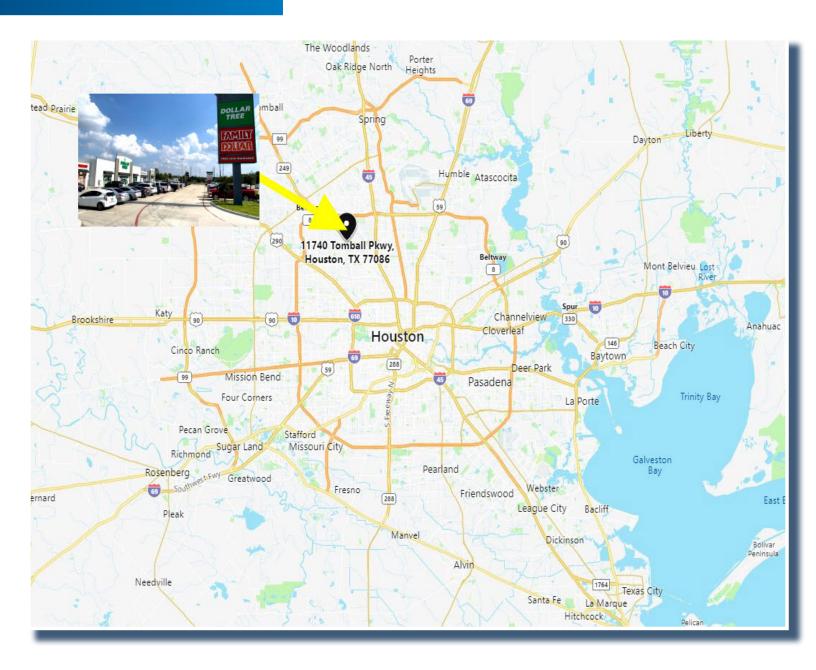


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LOCATION MAPS

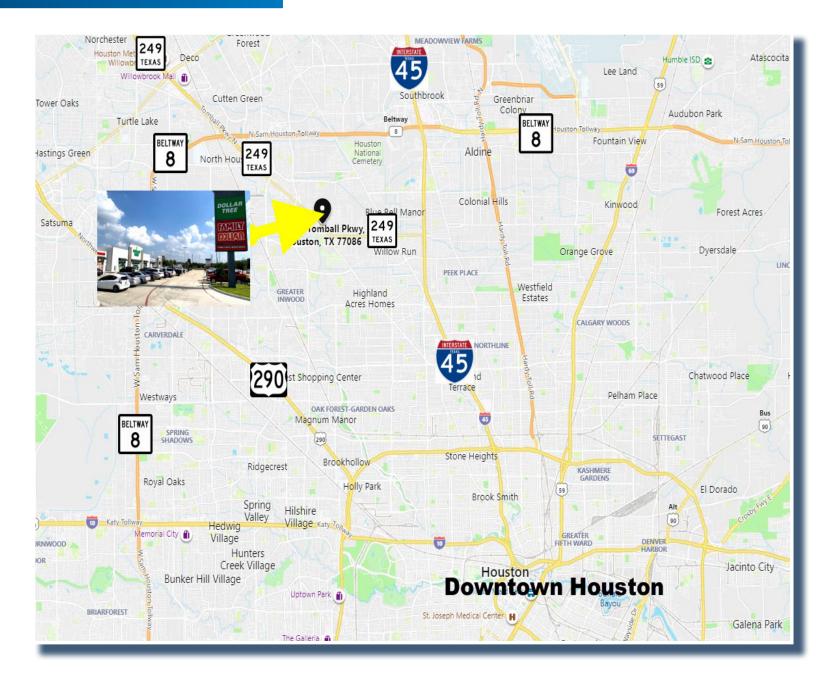


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LOCATION MAPS



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| NAME: | Dollar Tree Stores Inc. (Corporate Lease) | |
|------------------------|---|---------|
| SUITE # | D | |
| SQUARE FOOTAGE | 10,080 | |
| RENT PSF | \$11.00 | |
| COM- MENCE- MENT | 4/17/2019 | |
| EXPIRATION | 4/30/2029 |) |
| OPTIONS | Years 1-10: <u>1st 5 Year Option</u> : <u>2nd 5 Year Option</u> : <u>3rd 5 Year Option</u> : | \$12.00 |

Dollar Tree (DLTR), with a stock market capitalization exceeding \$22 billion, is a Fortune 500 company that operates 15,115 stores throughout the 48 contiguous U.S. states and Canada. Its stores are supported by a nationwide logistics network of twenty four distribution centers. In July of 2015, Dollar Tree acquired Family Dollar Stores.

At Dollar Tree, every single item is only \$1. Dollar Tree carries a broad mix of merchandise that includes national and regional brands. Products include housewares, glassware, dinnerware, cleaning supplies, candy, snacks, food, health and beauty, toys, gifts, gift bags and wrap, party supplies, stationery, craft supplies, teaching supplies, books, and seasonal décor



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FAMILY (?) DOLLAR.

| NAME: | Family Dollar (Corporate Lease) | |
|------------------------|--|--|
| SUITE # | F | |
| SQUARE FOOTAGE | 8,402 | |
| RENT PSF | \$9.64 | |
| COM- MENCE- MENT | 1/31/2019 | |
| EXPIRATION | 2/28/2028 | |
| | Years 1-10: \$9.64 <u>1st 5 Year Option</u> : \$10.13 | |

| | 1st 5 Year Option: | \$10.13 |
|---------|--------------------|---------|
| | 2nd 5 Year Option: | \$10.63 |
| OPTIONS | 3rd 5 Year Option: | \$11.16 |
| | 4th 5 Year Option: | \$11.72 |
| | 5th 5 Year Option: | \$12.31 |
| | 6th 5 Year Option: | \$12.92 |
| | | |

Family Dollar is owned by Dollar Tree. Dollar Tree (DLTR), with a stock market capitalization exceeding \$22 billion, is Fortune 500 company that operates 15,115 stores throughout the 48 contiguous U.S. states and Canada. Its stores are supported by a nationwide logistics network of twenty four distribution centers.

Family Dollar offers a compelling assortment of merchandise for the whole family ranging from household cleaners to name brand foods, from health and beauty aids to toys, from apparel for every age to home fashions — all for every-day low prices.

While shoppers can find many items at \$1 or less, most items in the store are priced below \$10, which makes shopping fun without stretching the family budget.



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| NAME: | Fred Loya Insurance Agency Inc. (Corporate Lease) | | |
|------------------------|--|--|--|
| SUITE # | E-2 | | |
| SQUARE FOOTAGE | 1,191 | | |
| RENT PSF | \$24.50 | | |
| COM- MENCE- MENT | 10/22/2019 | | |
| EXPIRATION | 11/30/2024 | | |
| OPTIONS | Months 1-60: \$24.50 <u>1st 5 Year Option</u> : \$26.95* <u>2nd 5 Year Option</u> : \$29.65* *10% Increases | | |

Fred Loya Insurance is a Texas based Hispanic 500 car insurance company. As of 2016 the company had 5,200 employees and 700 offices in Alabama, Arizona, California, Colorado, Georgia, Illinois, Indiana, New Mexico, Nevada, Ohio and Texas. It is the 18th largest Latinoowned company in the country.

Fred Loya started Loya Insurance Group in 1974. It began as a single store front office and has since expanded to more than 361 agencies across six states California, Colorado, Illinois, New Mexico, Nevada and Texas.[

The Loya Insurance Group agencies are located in multiple types of locations such as shopping centers, grocery stores, street corners, and office buildings. The agencies are in both small and large towns and cities and focus on being in places where the lower income people go on a regular basis.



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| NAME: | Boost Mobile |
|------------------------|---|
| | 30 STORE FRANCHISE |
| SUITE # | G |
| SQUARE FOOTAGE | 1,102 |
| RENT PSF | \$25.75 |
| COM- MENCE- MENT | 1/01/2020 |
| EXPIRATION | 3/31/2024 |
| OPTIONS | Years 1-5: \$25.75 <u>1st 5 Year Option</u> : \$28.33* |

*10% Increase

Prepaid service is the growth engine of to-day's wireless business and Boost Mobile is the industry leader, consistently topping the list of no-contract service providers in the J.D. Power and Associates Wireless Purchase
Experience Study. Boost retail stores stock the latest phones at the best prices in the industry, deliver service that's a cut above the competition and attract customers with rate plans like 4 lines at \$25 per line.

Boost Mobile was originally founded in 2000 by Peter Adderton in Australia Boost Mobile is a wireless telecommunications brand used by two independent companies in Australia and the United States. Boost uses T-Mobile's network (formerly Sprint) to provide wireless service to its consumers in the United States.



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| NAME: | Smile Squad Pediatric Dental & Orthodontics (Multiple Houston Area Locations) | |
|------------------------|--|--|
| SUITE # | В | |
| SQUARE FOOTAGE | 5,264 | |
| RENT PSF | \$23.25 | |
| COM- MENCE- MENT | 10/07/2019 | |
| EXPIRATION | 11/31/2028 | |
| OPTIONS | Months 1-3: Free Rent Months 4-60: \$23.25 Months 61-122: \$25.50 <u>1st 5 Year Option</u> : Market | |



Smile Squad is a state-of-the-art Pediatric Dental and Orthodontics facility. Patients are surrounded by the most up to date dental technology, comfortable seating and High Def TVs for treatment. The office utilizes Digital x-ray machines, DentalVibe painless injection technology Isolite, "for better isolation, and better dentistry", and Invisalign.

The Smile Squad partners operate several other locations in the Houston area which includes a location on Shepherd Drive.





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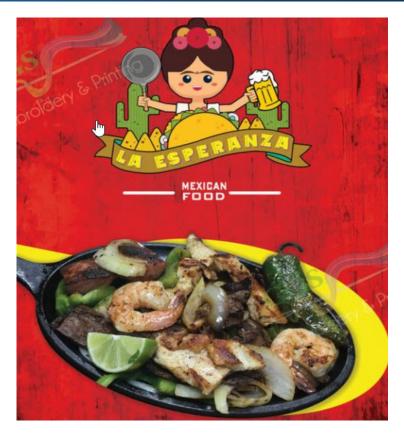
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| NAME: | La Esperanza Mexican Restaurant | |
|------------------------|--|--|
| SUITE # | G | |
| SQUARE FOOTAGE | 1,995 | |
| RENT PSF | \$25.00 | |
| COM- MENCE- MENT | 6/01/2020 | |
| EXPIRATION | 5/31/2029 | |
| OPTIONS | Months 1-60: \$25.00 Months 61-120: \$27.50 <u>1st 5 Year Option</u> : \$30.25 <u>2nd 5 Year Option</u> : \$33.28 | |

*10% Increases Every 5 Years





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| NAME: | Laundry 4U (Multiple Houston Area Locations) | |
|------------------------|--|---|
| SUITE # | Н | |
| SQUARE FOOTAGE | 4,162 | |
| RENT PSF | \$12.00 | |
| COM- MENCE- MENT | 12/15/2020 | |
| EXPIRATION | 12/31/2035 | |
| OPTIONS | Months 4-60: Months 61-122: <u>1st 5 Year Option</u> : <u>2nd 5 Year Optio</u> n: <u>3rd 5 Year Optio</u> n: | \$12.00 \$13.20 \$14.52 \$15.97 \$17.57 |



At Laundry-4U, we offer our customers more than the average, run-of-the-mill laundromat—we are innovative, customer-service obsessed, and all about providing you a safe, clean, and comfortable space to transform a mundane chore into an enjoyable experience.

When we say we're innovative, we mean it. All of our washaterias are equipped with brand new, app-based washers and dryers that allow you to pay for your laundry, check machine availability, and monitor the status of your loads from your mobile device.



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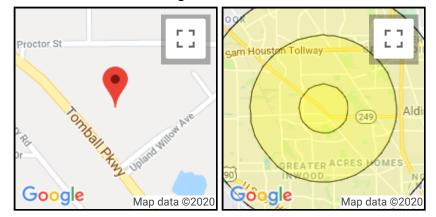


EASI Updated Site Selection Reports & Analysis Summary Report

Address: 11740 Tomball Parkway, houston, texas

Latitude: 29°: 54': 09"

Longitude: -95° : 27' : 57"



| Description | 1 Miles | 3 Miles | 5 Miles |
|--|-------------|---------------|---------------|
| DEMOGRAPHIC OVERVIEW | | | |
| Population | 13,827 | 132,759 | 342,213 |
| Households | 3,962 | 38,633 | 106,208 |
| Total Household Income (\$) | 270,187,612 | 2,696,899,010 | 7,548,057,699 |
| Median Household Income (\$) | 54,356 | 56,024 | 54,517 |
| Median Age | 30.1 | 31.8 | 31.5 |
| | | | |
| POPULATION BY RACE | | | |
| White Population | 4,283 | 49,239 | 131,403 |
| Black Population | 5,529 | 44,412 | 109,068 |
| Asian, Pacific Islander Population | 1,204 | 8,602 | 22,023 |
| American Indian and Alaska Native Population | 160 | 1,692 | 3,936 |
| Other Race Alone Population | 2,172 | 23,122 | 60,075 |
| Two or More Races Population | 479 | 5,692 | 15,708 |
| | | | |
| POPULATION BY ETHNICITY | | | |
| Hispanic Population | 7,269 | 74,846 | 186,716 |
| White Non-Hispanic | 86 | 5,062 | 23,512 |
| BLOCK GROUP COUNT | 4 | 53 | 150 |

Footnotes:

© 2020 Easy Analytic Software, Inc. Easy Analytic Software, Inc. (EASI) is the source of all updated estimates. All other data are derived from the US Census and other official government sources. Consumer Expenditure data are derived from the Bureau of Labor Statistics.

All estimates are as of 1/1/2020 unless otherwise stated.

Easy Analytic Software, Inc. 101 Haag Avenue, Bellmawr, NJ 08031



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - o that the owner will accept a price less than the written asking price;
 - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

| Net Realty Advisors LLC | 596860 | info@netrealtyadvisors.com | 972 661 8476 |
|--|---------------------------|-----------------------------|--------------|
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| Gavin M Kam | 493003 | gavin@netrealtyadvisors.com | 972 661 8476 |
| Designated Broker of Firm | License No. | Email | Phone |
| Licensed Supervisor of Sales Age Associate | nt/ License No. | Email | Phone |
| Sales Agent/Associate's Name | License No. | Email | Phone |
| Βι | uyer/Tenant/Seller/Landlo | rd Initials Date | |

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov