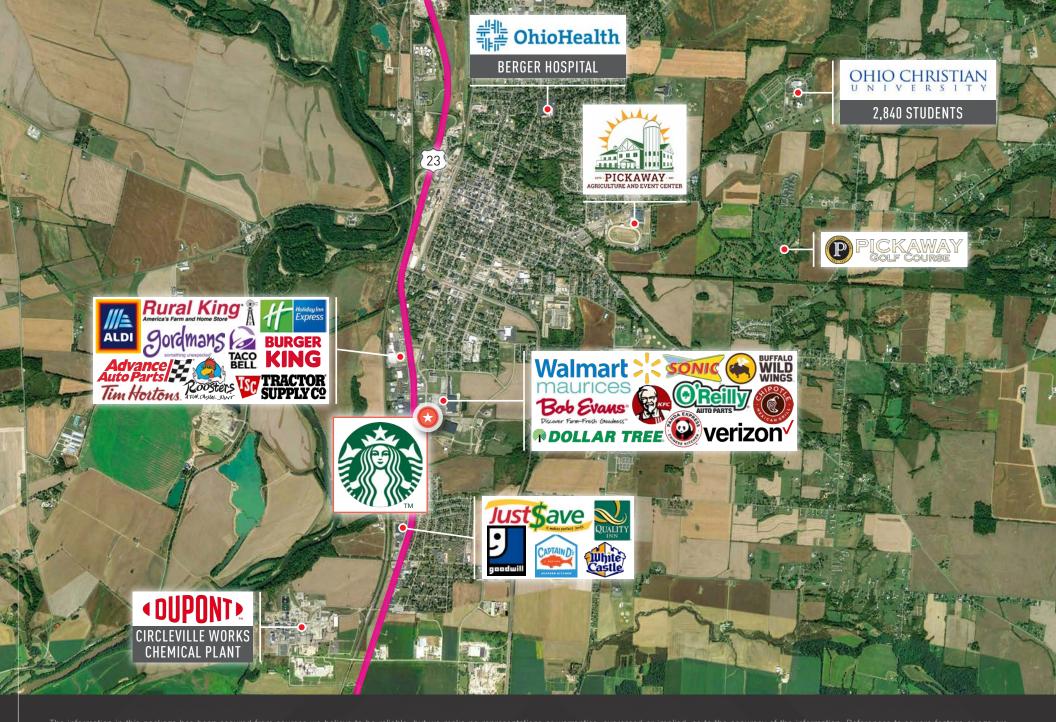
# **STARBUCKS** 1641 S COURT STREET, CIRCLEVILLE (COLUMBUS), OHIO CONSTRUCTION PHOTO AS OF 10/1/2020 OFFERING MEMORANDUM



approximate. Buyer must verify the information and bears all risk for any inaccuracies. Any projections, opinions, assumptions or estimates used herein are for example purposes only and do not represent the current or future performance of the property. Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service

MARCUS & MILLICHAP 2 // Starbucks

### Executive Summary

1641 South Court Street, Circleville, OH 43113

FINANCIAL SUMMARY	
Price	\$2,277,000
Cap Rate	5.0%
Building Size	2,300 SF
Net Cash Flow	5.0% \$113,850
Year Built	2020
Lot Size	1.596 Acres
LEASE SUMMARY	
Lease Type	Double-Net (NN) Lease
Tenant	Starbucks
Guarantor	Corporate
Roof & Structure	Landlord Responsible
Lease Commencement Date	December 1, 2020*
Lease Expiration Date	December 31, 2030
Lease Term	10 Years
Rental Increases	10% Every 5 Years
Renewal Options	4, 5 Year Options

*Rent will commence the earlier of Store Opening or 1/9/2021
--

ANNUALIZED OPERATING DATA		
Lease Years	Annual Rent	Cap Rate
1 - 5	\$113,850.00	5.00%
6 - 10	\$125,235.00	5.50%
Options	<b>Annual Rent</b>	Cap Rate
Option 1	\$137,758.50	6.05%
Option 2	\$151,534.35	6.66%
Option 3	\$166,687.79	7.32%
Option 4	\$183,356.56	8.05%
Base Rent		\$113,850
Net Operating Income		\$113,850
Total Return		5.0% \$113,850

MARCUS & MILLICHAP 3 // Starbucks



MARCUS & MILLICHAP





- » Brand New 10-Year Corporate Lease with Starbucks
- » 10% Rental Increases Every 5 Years
- » Growing Circleville Trade Area in the Columbus MSA  $\,$
- » 20,273 Residents within a 5-Mile Radius
- » Located in Dense Retail Corridor Walmart, Tractor Supply Co, ALDI, Chipotle, KFC,
  Dollar Tree, Rural King, and More
- » New High-Quality 2020 Construction with a Drive-Thru
- » High Visibility and Excellent Access Along Walnut Street/US-23 (33,500 Cars/Day)
- » Average Household Income Exceeds \$66,000 in Surrounding Area

DEMOGRAPHICS	1-mile	3-miles	5-miles
Population			
2025 Projection	3,139	14,988	20,320
2020 Estimate	3,135	14,966	20,273
Growth 2020 - 2025	0.13%	0.14%	0.23%
Households			
2025 Projection	1,198	6,170	8,185
2020 Estimate	1,182	6,117	8,104
Growth 2020 - 2025	1.30%	0.88%	1.00%
Income			
2020 Est. Average Household Income	\$49,348	\$58,987	\$66,843
2020 Est. Median Household Income	\$45,240	\$47,348	\$53,811
2020 Est. Per Capita Income	\$18,939	\$24,599	\$27,206



MARCUS & MILLICHAP 5 // Starbuck





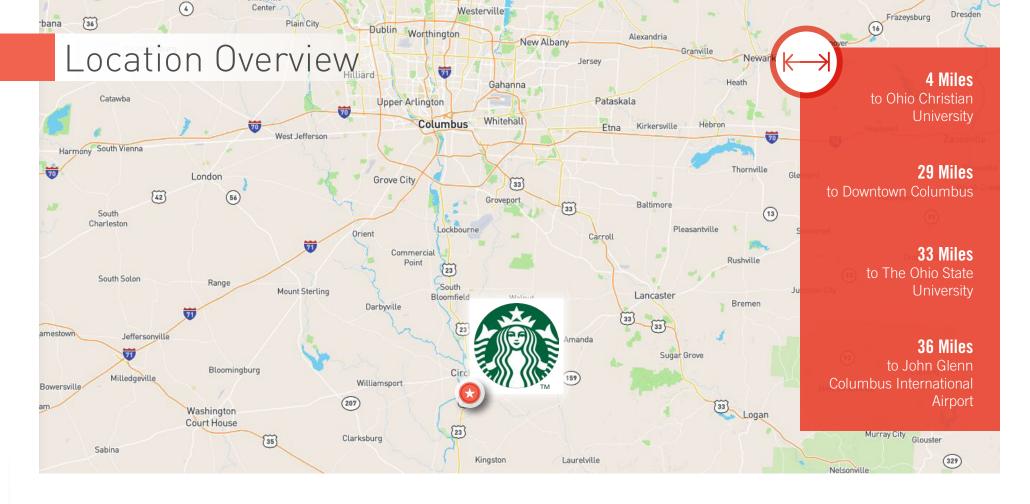
Seattle, Washington	NASDAQ: SBUX	1985	22,500+	www.starbucks.com
Headquarters	Stock Symbol	Founded	Locations	Website

Starbucks is the premier roaster, marketer and retailer of specialty coffee in the world, operating in 69 countries. Formed in 1985, Starbucks Corporation's common stock trades on the NASDAQ Global Select Market ("NASDAQ") under the symbol "SBUX." The company purchases and roasts high-quality coffees that they sell, along with handcrafted coffee, tea and other beverages and a variety of fresh food items, through company-operated stores. Starbucks also sells a variety of coffee and tea products and license their trademarks through other channels such as licensed stores, grocery and national food service accounts. In addition

to their flagship Starbucks Coffee brand, Starbucks also offers goods and services under the following brands: Teavana, Tazo, Seattle's Best Coffee, Evolution Fresh, La Boulange, Ethos and Torrefazione Italia Coffee.

Starbucks' company-operated stores are typically located in high-traffic, high-visibility locations. Their ability to vary the size and format of their stores allows Starbucks to locate them in or near a variety of settings, including downtown and suburban retail centers, office buildings, university campuses, and in select rural and off-highway locations.

MARCUS & MILLICHAP 6 // Starbucks



Circleville is a city in and the county seat of Pickaway County, Ohio. Set along the Scioto River, it is approximately 25 miles south of Columbus. As of 2019, its estimated population was at 14,050 people. The city is best known today as the host of the Circleville Pumpkin Show, an annual festival held every October since 1945, drawing in over 400,000 visitors each year.

The Columbus metro contains a population of nearly 2 million people and comprises eight counties: Delaware, Licking, Fairfield, Pickaway, Union, Morrow, Madison, Perry, Hocking and Franklin. The metro's population will increase 5.0 percent over the next five years, slightly above the national rate. Columbus, the capital

city, also has the largest population with 829,200 residents.

Major corporations are drawn to Columbus' lower business costs, stellar education system and strategic location. The metro is home to four Fortune 500 companies, L Brands, Cardinal Health, American Electric Power and Nationwide, as well as many regional and subsidiary operations.

The main campus of Ohio State University, which has one of the largest enrollments of any American university, occupies a large site north of downtown. As a land-grant university, Ohio State has campuses and research centers located around Ohio.

MARCUS & MILLICHAP 7// Starbucks

## [exclusively listed by]

**Alex Frankel** 

Associate Advisor 602.687.6697 alex.frankel@marcusmillichap.com Mark J. Ruble

Executive Managing Director 602 687 6766 mruble@marcusmillichap.com Chris N. Lind

Senior Vice President 602 687 6780 chris.lind@marcusmillichap.com Jamie A. Medress

Executive Managing Director 602 687 6778 jmedress@marcusmillichap.com

Michael Glass

Broker of Record

License: BRK.2007005898

Offices Nationwide www.marcusmillichap.com

### NET LEASED DISCLAIMER

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

By accepting this Marketing Brochure, you agree to treat the information contained herein regarding the lease terms as confidential and proprietary and to only use such information to evaluate a potential purchase of this net leased property.

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs. Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

### **CONFIDENTIALITY AGREEMENT**

The information contained in the following offering memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and it should not be made available to any other person or

entity without the written consent of Marcus & Millichap. By taking possession of and reviewing the information contained herein the recipient agrees to hold and treat all such information in the strictest confidence. The recipient further agrees that recipient will not photocopy or duplicate any part of the offering memorandum. If you have no interest in the subject property at this time, please return this offering memorandum to Marcus & Millichap.

This offering memorandum has been prepared to provide summary, unverified financial and physical information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this offering memorandum has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT THE MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

### SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

