OFFERING MEMORANDUM

Brand New 15 Year NNN 7-Eleven | 2020 Construction







INVESTMENT OVERVIEW

Marcus & Millichap is pleased to present for sale this freestanding, single-tenant 7-Eleven located in Lake Alfred, Florida. Lake Alfred is in Polk County located 40 miles southwest of Orlando and 55 miles east of Tampa. The fee simple lease, backed by 7-Eleven Corporate, will have a 15-year lease with 10 percent increases in rent every five years and four, five-year options to extend with an expected rent commencement of July 2020. This is an ideal passive investment opportunity with zero landlord responsibilities being offered at a 4.80 percent capitalization rate.

The subject property consists of a 3,500 square foot retail space, a single-row canopy with seven dispensers (14 fueling stations) and a 1,000 square foot car wash and with ample parking on a 1.32-acre parcel. It is strategically located on Pomelo Street with direct access from North Lake Shore Way and Shinn Boulevard (State Road 17) with a combined traffic count of 45,800 vehicles per day. The property benefits from the 64,326 residents within a five mile radius with an expected 6 percent population growth by 2024.

According to Forbes magazine, Lakeland-Winter Haven MSA is ranked #14 in its annual list of America's fastest-growing cities. Forbes looks at growth of population, employment, wages, economic output and used home price growth as a proxy for wealth when creating the list. Winter Haven is home to Legoland Florida Resort with over 15.7 Million visitors annually (2019) and is only 11 miles south of the subject property.

There are numerous National and Regional retailers in the immediate area including Dunkin', Dollar General, Family Dollar, Centerstate Bank, Wells Fargo, Hardee's, NAPA Auto Parts among others.

7-Eleven is the world's largest operator, franchisor and licensor of convenience stores with approximately 68,000 stores in 18 countries. In the 10,500 stores in North America, 7-Eleven offers over 2,500 different products and services.

INVESTMENT HIGHLIGHTS

- 15 Year Absolute NNN Lease with 10% Increases Every 5 Years
- Brand New Construction 7-Eleven Corporate Guarantee |
 68,000+ Locations and S&P Credit Rating: AA-
- Attractive Rent Growth | 10% Increases Every 5 Years | Blended Cap Rate of 5.30% Over Base Term of Lease
- Growing Market | Population Projected to Grow 6% by 2024 in a 5-Mile Radius
- Lake Alfred Centrally Located Between Haines City (7 Miles East), Auburndale (5 Miles West) and Winter Haven (11 Miles South)I Shinn Boulevard (State Road 17) is the North-South Connector between Cities
- Less Than Three Miles from the Winter Haven Regional Airport | Average of 164 Flights Per Day
- Proximity to Legoland Florida Resort | Eleven Miles from Winter Haven | 15.7 Million Visitors (2019)
- Rent Commencement Expected in July 2020
- Florida is a "No Income Tax State"



Marcus & Millichap

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Any projections, opinions, assumptions or estimates used herein are for example purposes only and do not represent the current or future performance of the property. Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services. Any Projections of the property. Marcus & Millichap Real Estate Investment Services are service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Services. The service mark of Marcus & Millichap Real Estate Investment Servi

PRICING AND FINANCIAL ANALYSIS

THE OFFERING

h TAN

7 ELEVEN 180 N LAKE SHORE WAY LAKE ALFRED, FLORIDA 33850



7-2024-0)

DDODEDTV DENT DATA

PROPERTY DETAILS	
Lot Size	
Rentable Square Feet	
Price/SF	
Year Built	

57,499 SF (1.32 Acres) 4,500 SF

\$1,365.85

LEASE ABSTRACT

2020

FINANCIAL OVERVIEW

xange Way ----

Lis

Do

Ca

Typ

t Price	\$6,146,329		
wn Payment	100% / \$6,146,329		
p Rate	4.85%		
pe of Ownership	Fee Simple		

1 (1888

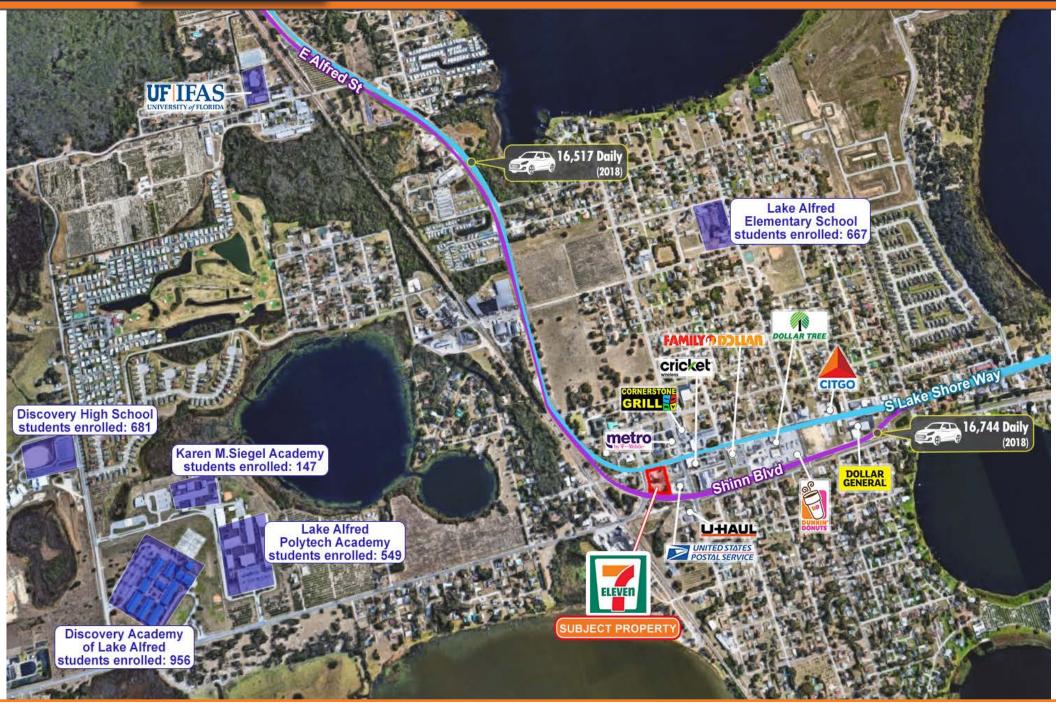
PROPERTY RENT DATA		GIL)
RENT INCREASES	MONTHLY RENT	ANNUAL RENT
7/15/2020 - 7/14/2025 (CURRENT)	\$24,841	\$298,097
7/15/2025 - 7/14/2030	\$27,326	\$327,906
7/15/2030 - 7/14/2035	\$30,058	\$360,697
7/15/2035 - 7/14/2040 (OPTION 1)	\$33,064	\$396,766
7/15/2040 - 7/14/2045 (OPTION 2)	\$36,370	\$436,443
7/15/2045 - 7/14/2050 (OPTION 3)	\$40,007	\$480,087
7/15/2050 - 7/14/2055 (OPTION 4)	\$44,008	\$528,096
Base Rent (\$66.24 /SF)		\$298,097
Net Operating Income		\$298,097.00
TOTAL ANNUAL RETURN	CAP 4.85%	\$298,097
	*	

Tenant Trade Name	7 Eleven
Tenant	Corporate Store
Ownership	Public
Guarantor	Corporate Guarantee
Lease Type	NNN
Lease Term	15 Years
Lease Commencement Date	07/15/2020
Rent Commencement Date	07/15/2020
Expiration Date of Base Term	07/14/2035
Increases	10% Every Five Years on Lease Term and Option Periods
Options	Four Five-Year Options
Term Remaining on Lease	15 Years
Landlord Responsibility	None
Tenant Responsibility	All
Property Type	Net Leased Auto Service - Gas/Conv
Right of First Refusal	Yes

Marcus & Millichap

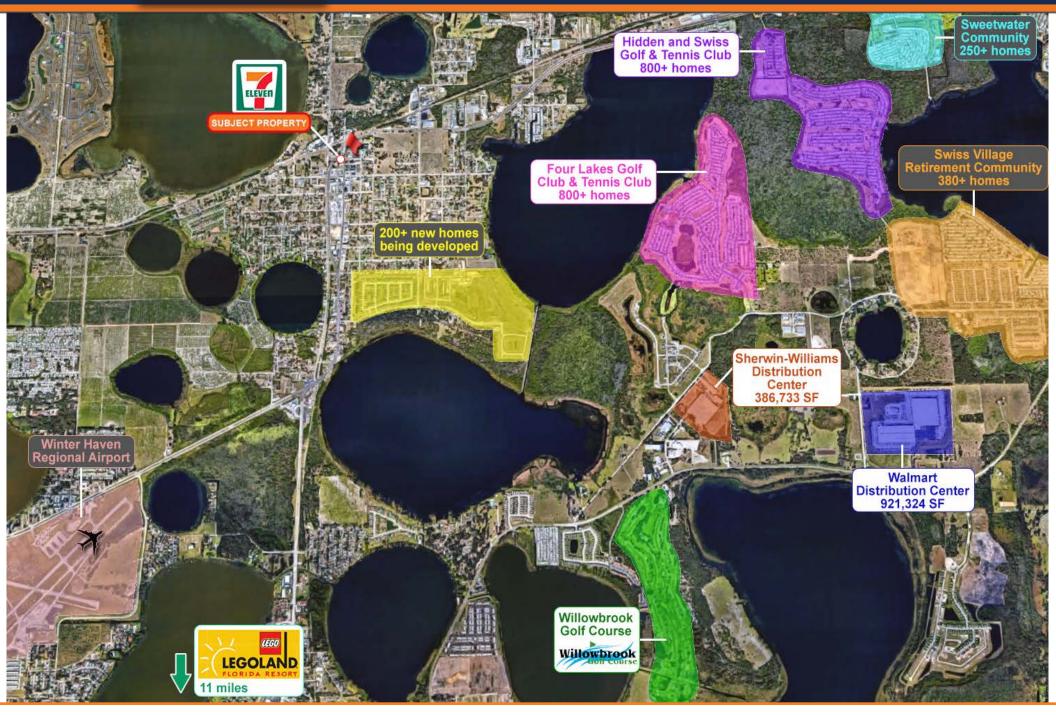
This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Any projections, opinions, assumptions or estimates used herein are for example purposes only and do not represent the current or future performance of the property. Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a ser

RESEARCH LOCAL STREET AERIAL



Marcus & Millichap

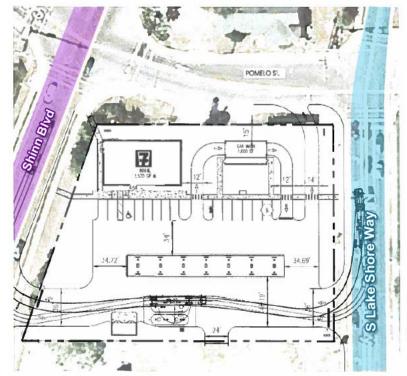
RESEARCH LOCAL STREET AERIAL

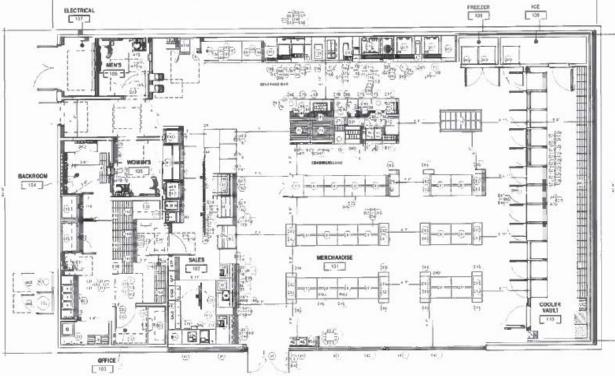


Marcus & Millichap

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Any projections, opinions, assumptions or estimates used herein are for example purposes only and do not represent the current or future performance of the property. Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services is a ser

RESEARCH SITEPLAN





Marcus & Millichap

RESEARCH **PROPERTY PHOTOS AS OF AUGUST 1ST, 2020**



Marcus & Millichap

RESEARCH **PROPERTY PHOTOS AS OF AUGUST 1st, 2020**



Marcus & Millichap

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Any projections, opinions, assumptions or estimates used herein are for example purposes only and do not represent the current or future performance of the property. Marcus & Millichap Real Estate Investment Services is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2014 Marcus & Millichap Real Service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2014 Marcus & Millichap Real Service mark of Marcus & Millichap Real Service mark of Marcus & Millichap Real Service mark of Marcus & Millichap Real Services Inc. © 2014 Marcus & Millichap Real Service mark of Marcus & Millichap Real Services Inc. © 2014 Marcus & Millichap Real Service mark of Marcus & Millichap Real Service Millichap Real Service mark of Marcus & Millichap Real Service Mil

RESEARCH **PROPERTY PHOTOS AS OF AUGUST 1ST, 2020**



Marcus & Millichap

ABOUT **7** – ELEVEN_®

7-Eleven, Incorporated is the world's largest convenience store chain operating, franchising and licensing more than 56,600 stores in 18 countries, of which nearly 10,500 are in North America. The company has more outlets than any other retailer or food service provider. 7-Eleven was founded in 1927 in Dallas, Texas. The company pioneered the convenience store concept during its first years of operation as an ice company when its retail outlets began selling milk, bread and eggs as a convenience to customers. The name 7-Eleven originated in 1946 when the stores were open from 7 a.m. to 11 p.m. Today, offering customers 24-hour convenience, seven days a week.

Name

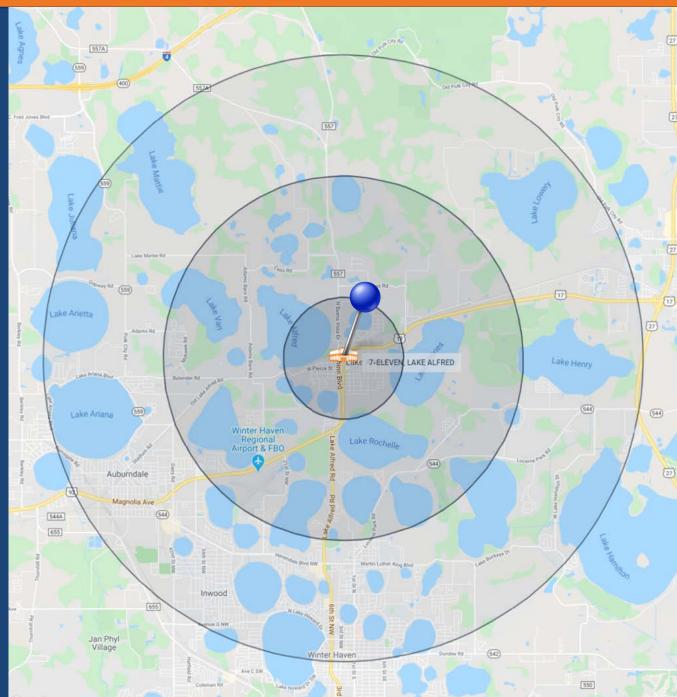
Tenant Number of Locations Rating Agency Credit Rating Rank HQ 7-Eleven 7-Eleven Incorporated 60,000+ Standard & Poor's AA-#1 CSP Daily News, #7 Franchise 500

Irving, Texas



DEMOGRAPHICS **POPULATION PROFILE**

	1 Miles	3 Miles	5 Miles
POPULATION			
2024 Projection	4,672	19,416	67,960
2019 Estimate	4,532	18,185	64,286
2010 Census	4,056	15,691	56,073
2000 Census	3,188	11,998	49,945
INCOME			
Average	\$58,997	\$56,227	\$55,993
Median	\$46,735	\$42,733	\$41,673
PerCapita	\$20,940	\$24,783	\$23,091
HOUSEHOLDS			
	1 660	0 0 0 0	00.004
2024 Projection	1,669	8,608	28,034
2019 Estimate	1,608	7,988	26,411
2010 Census	1,438	6,836	22,987
2000 Census	1,170	5,217	21,181
HOUSING			
2019	\$134,668	\$101,331	\$119,895
EMPLOYMENT 2019 Daytime			
Population	4,465	16,873	70,193
2019 Unemployment	3.72%	4.33%	4.58%
2019 Median Time Traveled	29	29	28
RACE & ETHNICITY			
White	68.79%	72.48%	68.40%
Native American	0.00%	0.03%	0.04%
African American	17.13%	19.18%	22.97%
Asian/Pacific Islander	1.88%	1.35%	1.14%



Marcus & Millichap

GEOGRAPHY: 5 MILE



POPULATION

In 2019, the population in your selected geography is 64,286. The population has changed by 28.71% since 2000. It is estimated that the population in your area will be 67,960.00 five years from now, which represents a change of 5.72% from the current year. The current population is 48.01% male and 51.99% female. The median age of the population in your area is 45.78, compare this to the US average which is 38.08. The population density in your area is 819.40 people per square mile.

HOUSEHOLDS

There are currently 26,411 households in your selected geography. The number of households has changed by 24.69% since 2000. It is estimated that the number of households in your area will be 28,034 five years from now, which represents a change of 6.15% from the current year. The average household size in your area is 2.43 persons.

INCOME

In 2019, the median household income for your selected geography is \$41,673, compare this to the US average which is currently \$60,811. The median household income for your area has changed by 32.83% since 2000. It is estimated that the median household income in your area will be \$46,539 five years from now, which represents a change of 11.68% from the current year.

The current year per capita income in your area is \$23,091, compare this to the US average, which is \$33,623. The current year average household income in your area is \$55,993, compare this to the US average which is \$87,636.

RACE AND ETHNICITY

The current year racial makeup of your selected area is as follows: 68.40% White, 22.97% Black, 0.04% Native American and 1.14% Asian/ Pacific Islander. Compare these to US averages which are: 70.07% White, 12.87% Black, 0.19% Native American and 5.66% Asian/Pacific Islander. People of Hispanic origin are counted independently of race.

People of Hispanic origin make up 15.08% of the current year population in your selected area. Compare this to the US average of 18.17%.



JOBS

HOUSING

The median housing value in your area was \$119,895 in 2019, compare this to the US average of \$212,058. In 2000, there were 14,809 owner occupied housing units in your area and there were 6,372 renter occupied housing units in your area. The median rent at the time was \$372.

EMPLOYMENT

In 2019, there are 22,002 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 50.51% of employees are employed in white-collar occupations in this geography, and 49.33% are employed in blue-collar occupations. In 2019, unemployment in this area is 4.58%. In 2000, the average time traveled to work was 28.00 minutes.

Marcus & Millichap

CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

NON-ENDORSEMENT NOTICE

Marcus & Millichap Real Estate Investment Services, Inc. ("M&M") is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of M&M, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of M&M, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

NET LEASE DISCLAIMER

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property. By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.



SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)



EXCLUSIVELY LISTED BY:

Marcus & Millichap

OFFICES NATIONWIDE www.marcusmillichap.com

RONNIE ISSENBERG

Senior Managing Director Senior Director, National Retail Group MIAMI OFFICE Office: (786) 522-7013 Rissenberg@marcusmillichap.com

GABRIEL BRITTI

Senior Managing Director Senior Director, National Retail Group MIAMI OFFICE Office: (786) 522-7017 Gbritti@marcusmillichap.com

KEVIN O'HANLON

Associate Investments BOSTON OFFICE Office: (617) 896-7291 Kevin.Ohanlon@marcusmillichap.com