INVESTMENT OPPORTUNITY

KUM & GO

STORE #731

1134 31ST STREET, DES MOINES, IA



THE TENANT

REVENUES: \$2.7 BILLION IN 2018

RANK: 28TH LARGEST CONVENIENCE STORE OPERATOR IN THE NATION RANK: 177TH LARGEST PRIVATE COMPANY AS RANKED BY FORBES

Over fifty-five years ago, W.A. Krause and T.S. Gentle pioneered a convenience store concept where people could purchase gas & groceries. But more than that, they pioneered a belief system. For four generations, our family is still dedicated to giving our customers more than they expect. It's why we give 10% of our profits to good causes in our communities. And, why every time you see an & in and around our stores, you'll know that we created something special just for you. It's another way we are delivering more every day.

More Convenience: From fuel options to fresh pizza slices, fountain drinks and everything in between – we strive to offer the right products at the right locations to quickly meet the needs of our customers and provide energy for their day.

More Service: Our friendly associates deliver excellent customer service through our GUEST process. We have fun delivering all the little extras to delight our customers. Whether its ensuring the restrooms are clean, or making sure the coffee is hot & ready, we pride ourselves on the service we provide to our customers.

More Surprises: Kum & Go donates 10% of our profits to good causes in our communities. While that might be surprising to some, for us it's just part of who we are and what we believe in. It's the little things, like free air for tires and free samples, that exceed our customers' expectations each and every day.

Kum & Go's goal is to be the #1 convenience retailer in the U.S. They are excited about this goal and are motivated by those words from the president and CEO, Kyle Krause: "We want to be the best in the industry. We are doing a lot of things well, but we have to keep improving to get to where we want to be. We want to be a great company – doing the right things for our communities, our customers and our associates." In 2018, Kum & Go was recognized as IGIA's Retailer of the Year and Kyle Krause received the 2018 CSP Retail Leader of the Year award.

THE PROPERTY

STORE NUMBER: 731

ADDRESS: 1134 31st Street

Des Moines, IA

BUILDING SIZE: 5,611 SF

LAND SIZE: 1.04 Acres • 45,173 SF

YEAR BUILT: 2020

THE LEASE

LESSEE: Kum & Go, LC LEASE TYPE: Absolute Net

LANDLORD RESPONSIBILITIES: None

LEASE COMMENCEMENT: 20 years from lease commencement

ANNUAL RENT: \$412,500

RENEWAL OPTIONS: Four 5 year options

RENT INCREASES: 7.5% rent increase effective every 5 years

for initial term

THE OFFERING

CBRE|Hubbell Commercial is pleased to offer for sale a 5,611 square foot freestanding retail property on 45,173 square feet of land which is net leased to Kum & Go for twenty years. The property is offered at a price of \$7,500,000. Based on this price the cap rate is 5.50%.

INVESTMENT SUMMARY		
PRICE:	\$7,500,000	
CAP RATE:	5.50%	
BUILDING SIZE:	5,611 SF	
LOT SIZE:	45,173 SF	
LEASE EXPIRATION:	20 year lease	
LEASE STRUCTURE:	Absolute Net	
APP ANNUAL RENT:	\$412,500	



INVESTMENT HIGHLIGHTS

100% Bonus Depreciation

Ideal property for 1031 exchange

Zero landlord responsibilities

Corporate Lease with Kum & Go, L.C.

20 Year Absolute Triple Net Lease from date of purchase

7.5% rent increase effective every 5 years during initial term

Four 5-year options to renew with a 5% rent increase per option

New construction using latest in "green" technology and convenience store design

Corporate Environmental Indemnification

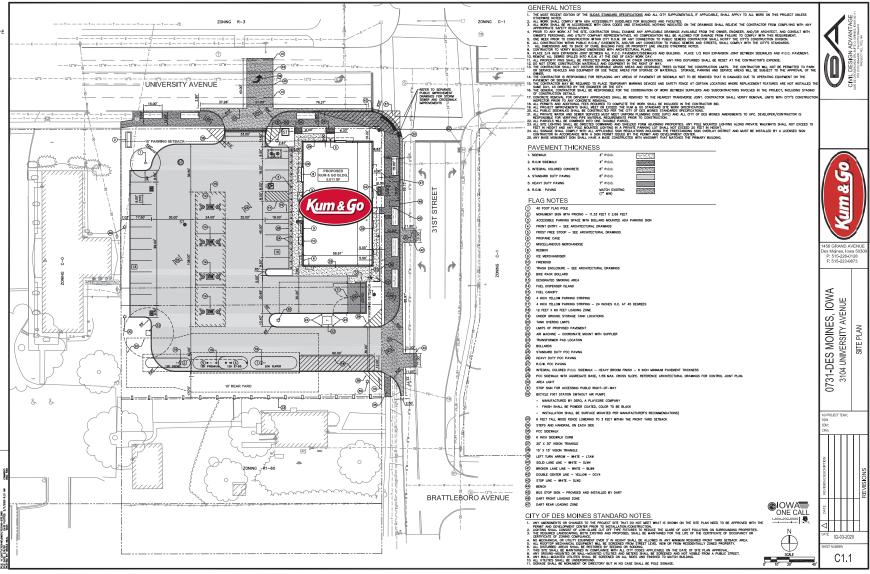
2019 marked Kum & Go's 60th year of business

Excellent credit tenant ranked 28th largest convenience store operator in the nation

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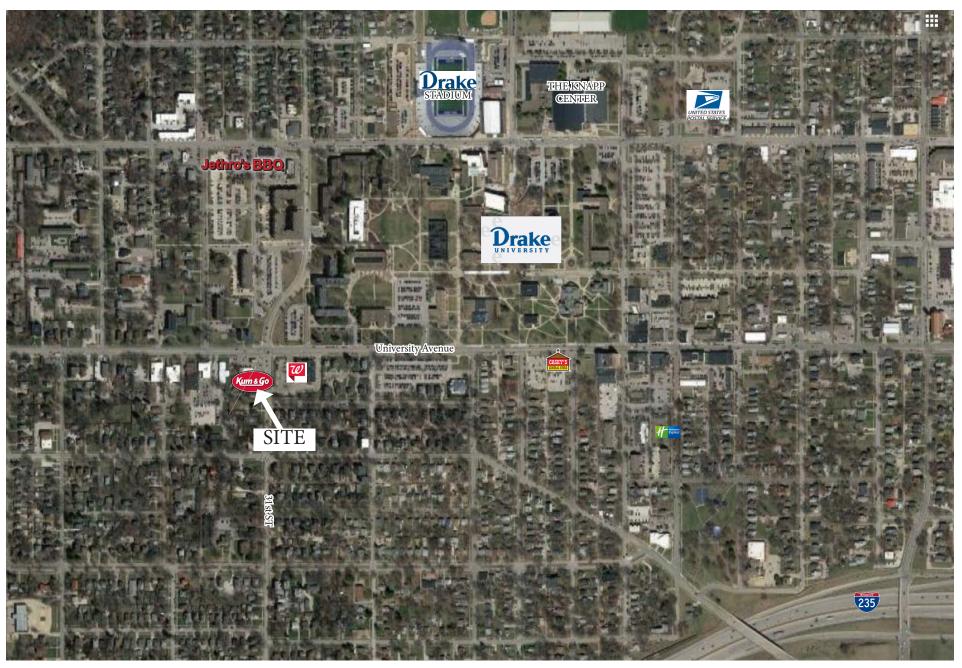
SITE PLAN





AERIAL VIEW





Grimes

AREA HIGHLIGHTS

Johnston

Heights

			-A857
DEMOGRAPHICS			
	1-MILE	3-MILE	5-MILE
POPULATION			
2020 Population	21,210	109,174	232,993
2025 Population	22,900	116,383	247,303
2020-2025 Annual Rate	1.55%	1.29%	1.20%
HOUSEHOLDS			
2020 Total Households	8,409	46,826	96,498
2025 Total Households	9,125	50,206	102,645
2020-2025 Annual Rate	1.65%	1.40%	1.24%
2020 Average Household Size	2.26	2.24	2.35
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HOUSEHOLD INCOME			
2020 Average Household Income	\$63,407	\$76,401	\$77,659
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DES MOINES, IA

Des Moines is the capital city of Iowa. Greater Des Moines is the fastest-growing metro in the Midwest for good reason, it's a safe and affordable city while offering major amenities that large metropolitan areas offer. The city boasts one of the largest and best state fairs in the country, is known as an insurance leader in North America and nationally known for the Iowa Caucus. With a vibrant downtown and several Universities within its city limits, Des Moines is an attraction for people of all ages.

Saylorville (69) 5 miles Marquisville ngton^{3 miles} Norwoodvi 1 mile 16 235 Des Moines 69 (4



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