INVESTMENT OPPORTUNITY

KUM & GO STORE #1113

MARKET

tite à lides :

2801 E 13TH STREET • AMES, IA



THE TENANT



REVENUES:\$2.7 BILLION IN 2018RANK:28TH LARGEST CONVENIENCE STORE OPERATOR IN THE NATIONRANK:177TH LARGEST PRIVATE COMPANY AS RANKED BY FORBES

Over fifty-five years ago, W.A. Krause and T.S. Gentle pioneered a convenience store concept where people could purchase gas & groceries. But more than that, they pioneered a belief system. For four generations, our family is still dedicated to giving our customers more than they expect. It's why we give 10% of our profits to good causes in our communities. And, why every time you see an & in and around our stores, you'll know that we created something special just for you. It's another way we are delivering more every day.

More Convenience: From fuel options to fresh pizza slices, fountain drinks and everything in between – we strive to offer the right products at the right locations to quickly meet the needs of our customers and provide energy for their day.

More Service: Our friendly associates deliver excellent customer service through our GUEST process. We have fun delivering all the little extras to delight our customers. Whether its ensuring the restrooms are clean, or making sure the coffee is hot & ready, we pride ourselves on the service we provide to our customers.

More surprises: Kum & Go donates 10% of our profits to good causes in our communities. While that might be surprising to some, for us it's just part of who we are and what we believe in. It's the little things, like free air for tires and free samples, that exceed our customers' expectations each and every day.

Kum & Go's goal is to be the #1 convenience retailer in the U.S. They are excited about this goal and are motivated by those words from the president and CEO, Kyle Krause: "We want to be the best in the industry. We are doing a lot of things well, but we have to keep improving to get to where we want to be. We want to be a great company – doing the right things for our communities, our customers and our associates." In 2018, Kum & Go was recognized as IGIA's Retailer of the Year and Kyle Krause received the 2018 CSP Retail Leader of the Year award.

THE PROPERTY

STORE NUMBER: ADDRESS:

BUILDING SIZE: LAND SIZE: YEAR BUILT: 1113 2801 E 13th Street Ames, IA 5,009 SF 0.99 Acres • 43,412 SF 2020

THE LEASE

LESSEE: LEASE TYPE: LANDLORD RESPONSIBILITIES: LEASE COMMENCEMENT: ANNUAL RENT: RENEWAL OPTIONS: RENT INCREASES: Kum & Go, LC Absolute Net None 20 years from lease commencement \$335,500 Four 5 year options 7.5% rent increase effective every 5 years for initial term

THE OFFERING

CBRE|Hubbell Commercial is pleased to offer for sale a 5,009 square foot freestanding retail property on 43,412 square feet of land which is net leased to Kum & Go for twenty years. The property is offered at a price of \$6,100,000. Based on this price the cap rate is 5.50%.

INVESTMENT SUMMARY		
PRICE:	\$6,100,000	
CAP RATE:	5.50%	
BUILDING SIZE:	5,009 SF	
LOT SIZE:	43,412 SF	
LEASE EXPIRATION:	20 year lease	
LEASE STRUCTURE:	Absolute Net	
APP ANNUAL RENT:	\$335,500	

INVESTMENT HIGHLIGHTS

100% Bonus Depreciation

Ideal property for 1031 exchange

Zero landlord responsibilities

Corporate Lease with Kum & Go, L.C.

20 Year Absolute Triple Net Lease from date of purchase

7.5% rent increase effective every 5 years during initial term

Four 5-year options to renew with a 5% rent increase per option

New construction using latest in "green" technology and convenience store design

Corporate Environmental Indemnification

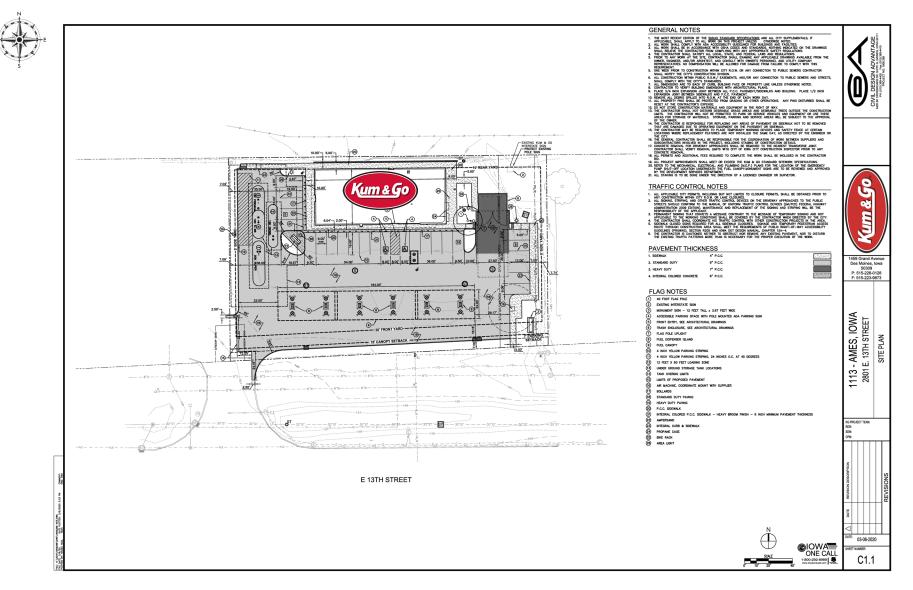
2019 marked Kum & Go's 60th year of business

Excellent credit tenant ranked 28th largest convenience store operator in the nation



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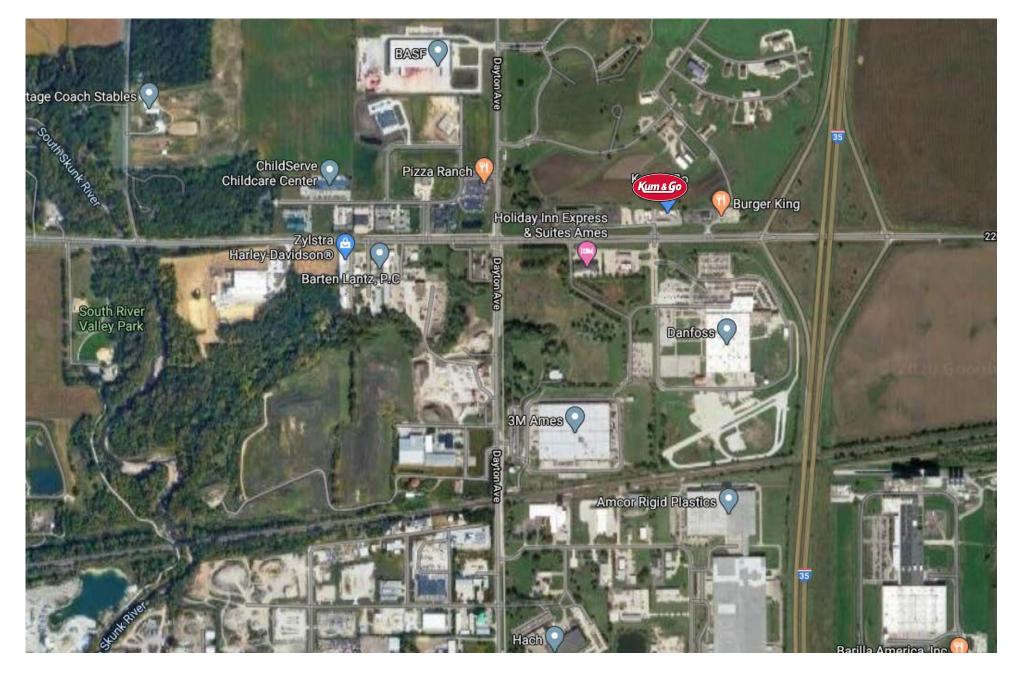
SITE PLAN







AERIAL VIEW





Gilbert

E23

3 miles

(930)

Shipley

E41

240th St

Nevad

35

1 mile

(30)

35

5 miles

AREA HIGHLIGHTS

DEMOGRAPHICS

	1-MILE	3-MILE	5-MILE
		C	69
POPULATION			
2020 Population	48	16,699	58,124
2025 Population	51	17,070	60,337
2020-2025 Annual Rate	1.22%	0.44%	0.75%
	1=5		
HOUSEHOLDS			
2020 Total Households	17	7,758	21,371
2025 Total Households	18	7,946	22,446
2020-2025 Annual Rate	0.01%	0.48%	0.99%
2020 Average Household Size	2.80	2.09	2.22

HOUSEHOLD INCOME

2020 Average Household Income

AMES, IA

<u>Jb</u>

\$61,841

\$64,894

A

\$68,945

Ames is home to lowa State University, where over 34,000 students attend each year. The University is known worldwide for it's excellence in science, technology, discovery and innovation. The city of Ames offers a small-town feel while having large city amenities; plus it is only about 30 miles north of Des Moines, the largest metropolitan area in the state of lowa. Ames offers cultural, recreational, educational, business and entertainment amenities more common in bigger metros.

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CONTACT US

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