



Represented By: JUSTIN ZAHN justin@ciadvisor.com

### COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

9383 East Bahia Drive, Suite 130 | Scottsdale, Arizona 85260 480.214.5088 – Office | www.ciadvisor.com

Represented By:

**JUSTIN CARLSON** 

jcarlson@ciadvisor.com

In Association with Maine Designated Broker: Brian Brockman | Bang Realty-New England, Inc. | ME License # DB921170

## **KFC & TACO BELL**

755 ROOSEVELT TRAIL WINDHAM, MAINE 04062

## OFFERING MEMORANDUM

## **INVESTMENT** OVERVIEW

### **KFC & TACO BELL**

LOCATION	755 Roosevelt Trail Windham, Maine 04062		
MAJOR CROSS STREETS	On Roosevelt Trail, North of Tandberg Trail		
TENANT	FQSR, LLC dba. KBP FOODS		
PURCHASE PRICE	\$2,073,000		
CAP RATE	5.50%		
ANNUAL RENT	\$114,000		
<b>GROSS LEASEABLE AREA</b>	2,011 SF		
<b>RENTAL ESCALATIONS</b>	7% every 5 Years		
LEASE TYPE	Absolute NNN		
OWNERSHIP	(Building & Land) Fee Simple		
YEAR BUILT   REMODELED	1976   2019		
LOT SIZE	±0.33 Acre		
LEASE EXPIRATION	July 31, 2040		
OPTIONS	Two 5-Year Renewal Options		

### **POINTS OF INTEREST**

**SHOPPING | ENTERTAINMENT:** Nearby retailers include Walmart Supercenter, Lowe's Home Improvement, Home Depot, Dollar Tree, Shaw's, Hannaford Supermarket, Staples, Goodwill Store, AutoZone, Advance Auto Parts, NAPA Auto Parts, CVS, Walgreens, Reny's Department Store, GoWireless, AT&T, Sherwin Williams Paint, Planet Fitness

**HIGHER EDUCATION:** 4 miles from Saint Joseph's College of Maine (a private Catholic liberal arts college offering more than 40 majors, minors & partnership programs with campus enrollment of 1,000 - approx. 2,500 students are enrolled in online programs)

**HEALTH CARE:** 3 miles from Mercy Primary Care (an acute-care hospital providing healthcare services to residents in Windham)

### **INVESTMENT HIGHLIGHTS**

**LEASE:** Brand New 20-Year Absolute NNN Lease with Attractive 7% Rental Escalations every 5 Years

**TENANT: KBP Foods** (the largest KFC franchisee in the U.S.) **Operates 770 Locations in 25 States** (19% of Locations in U.S. System) <u>and will Generate</u> <u>Sales in Excess of \$825 Million in 2020</u> (FQSR, LLC is the Tenant on the Lease, Encompasses All Restaurant Locations)

**DUAL BRANDED CONCEPT:** RARE Dual Branded Concept (Grandfathered In) Offering the Best of YUM! Brands Under One Roof!

**SEASONED LOCATION | RECENT REMODEL:** Successfully Open & Operating for Decades with an <u>Attractive 8.06% Rent to Sales Ratio</u> – Recently Remodeled to "Serious 6000" Prototype in 2019 – Showing Tenant's Commitment to the Location! **TRAFFIC COUNTS:** Well Positioned in Main Retail Corridor with Great Drive-By Visibility on Roosevelt Trail, North of SR 115 where Traffic Counts Exceed 20,890 CPD!

2019 DEMOGRAPHICS (5-MI): Total Population: 21,150 | Average Household Income: \$84,853 | Population Growth 2010-2019 (1-MI): 190.32%!



JUSTIN ZAHN justin@ciadvisor.com

# FINANCIAL ANALYSIS

### SUMMARY

TENANT PURCHASE PRICE CAP RATE GROSS LEASEABLE AREA YEAR BUILT | REMODELED FQSR, LLC dba. KBP Foods \$2,073,000 5.50% 2,011 SF 1976 | 2019

EXPENSE REIMBURSEMENT

FINANCING

LOT SIZE

This is an **Absolute NNN lease**. Tenant is responsible for all expenses.

All Cash or Buyer to obtain new financing at Close of Escrow.

+0.33 Acre

## **RENT ROLL**

**TENANT INFO LEASE TERMS RENT SUMMARY** TENANT NAME SQ FT TERM **INCREASE** RENT ANNUAL INVESTOR RETURN FQSR, LLC dba. KBP Foods 2.011 Years 1-5: 07/06/20 to 07/31/25 Current \$114,000 5.50% Years 6-10: 08/01/25 to 07/31/30 7% \$121,980 5.88% Years 11-15: 08/01/30 to 07/31/35 7% \$130,519 6.30% Years 16-20: 08/01/35 to 07/31/40 7% \$139,655 6.74% 6.10% AVG ANNUAL RETURN **RENEWAL OPTIONS** 1st Option: 08/01/40 to 07/31/45 7% \$149,431 2nd Option: 08/01/45 to 07/31/50 7% \$159,891

#### KFC & TACO BELL | WINDHAM, MAINE

JUSTIN ZAHN justin@ciadvisor.com JUSTIN CARLSON jcarlson@ciadvisor.com

## **TENANT** OVERVIEW



**KBP Foods\* operates 770 restaurants in 25 states** and has Regional Vice Presidents in every major geographical region. The Corporate Office and Restaurant Support Center are located in Overland Park, Kansas.



The success KBP Foods has had with growth through acquisition is directly correlated to diligent selection criteria, prudent and responsible capital structure and industry leading operational talent. Ultimately giving their people significant opportunity to growth themselves personally, professionally and financially.

You can find out more about the Tenant by visiting their website: http://www.kbp-foods.com/

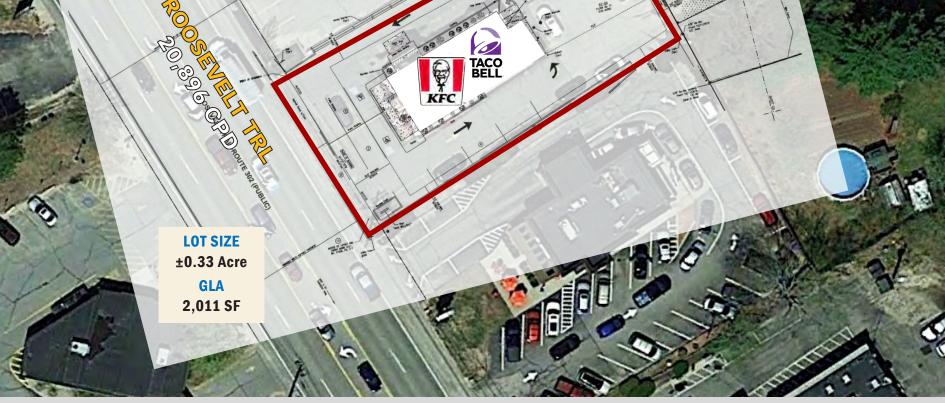
\* Tenant on lease is FQSR, LLC and encompasses all KFC restaurant locations.



STORY OF KBP FOODS

JUSTIN ZAHN justin@ciadvisor.com

# SITE PLAN



### KFC & TACO BELL | WINDHAM, MAINE

JUSTIN ZAHN

5

5

JUSTIN CARLSON

COMMERCIAL INVESTMENT ADVISORS, INC. | CIA BROKERAGE CO. | 9383 EAST BAHIA DRIVE | SUITE 130 | SCOTTSDALE, AZ 85260 | WWW.CIADVISOR.COM The information contained herein has been obtained from sources we deem reliable. We cannot assume responsibility for its accuracy.

Non artis

N

# **FACING NORTHWEST**



### KFC & TACO BELL | WINDHAM, MAINE

JUSTIN ZAHN

JUSTIN CARLSON



#### KFC & TACO BELL | WINDHAM, MAINE

JUSTIN ZAHN

JUSTIN CARLSON

# **FACING SOUTH**



### KFC & TACO BELL | WINDHAM, MAINE

JUSTIN ZAHN

JUSTIN CARLSON icarlson@ciadvisor.com

# AERIAL



#### KFC & TACO BELL | WINDHAM, MAINE

JUSTIN ZAHN

JUSTIN CARLSON

# AERIAL CITY VIEW



### KFC & TACO BELL | WINDHAM, MAINE

JUSTIN ZAHN

JUSTIN CARLSON jcarlson@ciadvisor.com COMMERCIAL INVESTMENT ADVISORS, INC. | CIA BROKERAGE CO. | 9383 EAST BAHIA DRIVE | SUITE 130 | SCOTTSDALE, AZ 85260 | WWW.CIADVISOR.COM The information contained herein has been obtained from sources we deem reliable. We cannot assume responsibility for its accuracy.

N

## **LOCATION** OVERVIEW



Windham is a town in Cumberland County, Maine, United States. It includes the villages of South Windham and North Windham. It is part of the Portland– South Portland–Biddeford, Maine Metropolitan Statistical Area. Located beside Sebago Lake, Windham is drained by the Pleasant River and the Presumpscot River. Windham's regionally strong retail sector is centered in North Windham. Shopping options range from small specialty shops for clothing and jewelry, to "big box" style general merchandise stores, discount department stores, to large specialty retailers for automobile parts, office supplies, and two large national pharmacies.

**Saint Joseph's College** is a Roman Catholic liberal arts college for men and women of all faiths and ages. The 474-acre campus, on the shore of Sebago Lake in Standish, Maine, is in view of Mount Washington and the Presidential Range of the White Mountains. The college offers more than 40 majors, minors and partnership programs with a campus enrollment of approximately 1,000 with approximately 2,500 students enrolled in online programs.

Windham and neighboring Raymond are part of a **consolidated school district called RSU 14**. Windham based schools in the RSU include Windham Primary School, Manchester School, Windham Middle School, and Windham High School. The six schools in the district include 750 staff members and the 3,200 students.

**Northern Light Mercy Hospital**, an acute care, non-profit hospital in Portland, Maine, is a sponsored ministry of the Sisters of Mercy of the Americas. The Northern Light Mercy Primary Care is located in Windham and part of the most expansive healthcare system in Maine.

7	2019 DEMOGRAPHICS				
		1-MI	3-MI	5-MI	
d	TOTAL POPULATION	3,931	12,333	21,150	
	POPULATION GROWTH 2010-2019	190.32%	23.15%	18.72%	
	DAYTIME POPULATION	4,099	12,530	21,973	
	HOUSEHOLD GROWTH 2010-2019	204.28%	28.31%	21.88%	
	AVERAGE HOUSEHOLD INCOME	\$76,063	\$80,125	\$84,853	

JUSTIN ZAHN justin@ciadvisor.com JUSTIN CARLSON jcarlson@ciadvisor.com

# **CONFIDENTIALITY** AGREEMENT

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Commercial Investment Advisors, Inc. and should not be made available to any other person or entity without the written consent of Commercial Investment Advisors, Inc. | CIA Brokerage Company. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Commercial Investment Advisors, Inc. | CIA Brokerage Company has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. Any projections, opinions, assumptions or estimates used in the Marketing Brochures are for example only and do not represent the current or future performance of any property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Commercial Investment Advisors, Inc. CIA Brokerage Company has not verified, and will not verify, any of the information contained herein, nor has Commercial Investment Advisors, Inc. | CIA Brokerage Company conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Like all real estate investments, all of these investment carries significant risks. Purchaser and Purchaser's legal and financial advisors must request and carefully review all legal and financial documents related to the properties and tenants. While the tenant's past performance at these locations or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Purchaser is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Purchaser may be able to negotiate with a potential replacement tenant considering the location of the property, and Purchaser's legal ability to make alternate use of the property. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By accepting this Marketing Brochure you agree to release Commercial Investment Advisors, Inc. | CIA Brokerage Company hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of any property.

### FOR MORE INFORMATION:

#### **JUSTIN ZAHN**

Vice President 0 +1 480 718 5555 C +1 402 730 6021 justin@ciadvisor.com JUSTIN CARLSON Senior Investment Advisor 0 +1 480 214 5089 C +1 480 580-8723 jcarlson@ciadvisor.com BRIAN BROCKMAN Maine Designated Broker ME License # DB921170

