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COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

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In Association with Maine Designated Broker: Brian Brockman | Bang Realty-New England, Inc. | ME License # DB921170

KFC & TACO BELL

755 ROOSEVELT TRAIL WINDHAM, MAINE 04062

OFFERING MEMORANDUM

INVESTMENT OVERVIEW

KFC & TACO BELL

LOCATION	755 Roosevelt Trail Windham, Maine 04062		
MAJOR CROSS STREETS	On Roosevelt Trail, North of Tandberg Trail		
TENANT	FQSR, LLC dba. KBP FOODS		
PURCHASE PRICE	\$2,073,000		
CAP RATE	5.50%		
ANNUAL RENT	\$114,000		
GROSS LEASEABLE AREA	2,011 SF		
RENTAL ESCALATIONS	7% every 5 Years		
LEASE TYPE	Absolute NNN		
OWNERSHIP	(Building & Land) Fee Simple		
YEAR BUILT REMODELED	1976 2019		
LOT SIZE	±0.33 Acre		
LEASE EXPIRATION	July 31, 2040		
OPTIONS	Two 5-Year Renewal Options		

POINTS OF INTEREST

SHOPPING | ENTERTAINMENT: Nearby retailers include Walmart Supercenter, Lowe's Home Improvement, Home Depot, Dollar Tree, Shaw's, Hannaford Supermarket, Staples, Goodwill Store, AutoZone, Advance Auto Parts, NAPA Auto Parts, CVS, Walgreens, Reny's Department Store, GoWireless, AT&T, Sherwin Williams Paint, Planet Fitness

HIGHER EDUCATION: 4 miles from Saint Joseph's College of Maine (a private Catholic liberal arts college offering more than 40 majors, minors & partnership programs with campus enrollment of 1,000 - approx. 2,500 students are enrolled in online programs)

HEALTH CARE: 3 miles from Mercy Primary Care (an acute-care hospital providing healthcare services to residents in Windham)

INVESTMENT HIGHLIGHTS

LEASE: Brand New 20-Year Absolute NNN Lease with Attractive 7% Rental Escalations every 5 Years

TENANT: KBP Foods (the largest KFC franchisee in the U.S.) **Operates 770 Locations in 25 States** (19% of Locations in U.S. System) <u>and will Generate</u> <u>Sales in Excess of \$825 Million in 2020</u> (FQSR, LLC is the Tenant on the Lease, Encompasses All Restaurant Locations)

DUAL BRANDED CONCEPT: RARE Dual Branded Concept (Grandfathered In) Offering the Best of YUM! Brands Under One Roof!

SEASONED LOCATION | RECENT REMODEL: Successfully Open & Operating for Decades with an <u>Attractive 8.06% Rent to Sales Ratio</u> – Recently Remodeled to "Serious 6000" Prototype in 2019 – Showing Tenant's Commitment to the Location! **TRAFFIC COUNTS:** Well Positioned in Main Retail Corridor with Great Drive-By Visibility on Roosevelt Trail, North of SR 115 where Traffic Counts Exceed 20,890 CPD!

2019 DEMOGRAPHICS (5-MI): Total Population: 21,150 | Average Household Income: \$84,853 | Population Growth 2010-2019 (1-MI): 190.32%!



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FINANCIAL ANALYSIS

SUMMARY

TENANT PURCHASE PRICE CAP RATE GROSS LEASEABLE AREA YEAR BUILT | REMODELED FQSR, LLC dba. KBP Foods \$2,073,000 5.50% 2,011 SF 1976 | 2019

EXPENSE REIMBURSEMENT

FINANCING

LOT SIZE

This is an **Absolute NNN lease**. Tenant is responsible for all expenses.

All Cash or Buyer to obtain new financing at Close of Escrow.

+0.33 Acre

RENT ROLL

TENANT INFO LEASE TERMS RENT SUMMARY TENANT NAME SQ FT TERM **INCREASE** RENT ANNUAL INVESTOR RETURN FQSR, LLC dba. KBP Foods 2.011 Years 1-5: 07/06/20 to 07/31/25 Current \$114,000 5.50% Years 6-10: 08/01/25 to 07/31/30 7% \$121,980 5.88% Years 11-15: 08/01/30 to 07/31/35 7% \$130,519 6.30% Years 16-20: 08/01/35 to 07/31/40 7% \$139,655 6.74% 6.10% AVG ANNUAL RETURN **RENEWAL OPTIONS** 1st Option: 08/01/40 to 07/31/45 7% \$149,431 2nd Option: 08/01/45 to 07/31/50 7% \$159,891

KFC & TACO BELL | WINDHAM, MAINE

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TENANT OVERVIEW



KBP Foods* operates 770 restaurants in 25 states and has Regional Vice Presidents in every major geographical region. The Corporate Office and Restaurant Support Center are located in Overland Park, Kansas.



The success KBP Foods has had with growth through acquisition is directly correlated to diligent selection criteria, prudent and responsible capital structure and industry leading operational talent. Ultimately giving their people significant opportunity to growth themselves personally, professionally and financially.

You can find out more about the Tenant by visiting their website: http://www.kbp-foods.com/

* Tenant on lease is FQSR, LLC and encompasses all KFC restaurant locations.



STORY OF KBP FOODS

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SITE PLAN



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FACING NORTHWEST



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FACING SOUTH



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AERIAL



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AERIAL CITY VIEW



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LOCATION OVERVIEW



Windham is a town in Cumberland County, Maine, United States. It includes the villages of South Windham and North Windham. It is part of the Portland– South Portland–Biddeford, Maine Metropolitan Statistical Area. Located beside Sebago Lake, Windham is drained by the Pleasant River and the Presumpscot River. Windham's regionally strong retail sector is centered in North Windham. Shopping options range from small specialty shops for clothing and jewelry, to "big box" style general merchandise stores, discount department stores, to large specialty retailers for automobile parts, office supplies, and two large national pharmacies.

Saint Joseph's College is a Roman Catholic liberal arts college for men and women of all faiths and ages. The 474-acre campus, on the shore of Sebago Lake in Standish, Maine, is in view of Mount Washington and the Presidential Range of the White Mountains. The college offers more than 40 majors, minors and partnership programs with a campus enrollment of approximately 1,000 with approximately 2,500 students enrolled in online programs.

Windham and neighboring Raymond are part of a **consolidated school district called RSU 14**. Windham based schools in the RSU include Windham Primary School, Manchester School, Windham Middle School, and Windham High School. The six schools in the district include 750 staff members and the 3,200 students.

Northern Light Mercy Hospital, an acute care, non-profit hospital in Portland, Maine, is a sponsored ministry of the Sisters of Mercy of the Americas. The Northern Light Mercy Primary Care is located in Windham and part of the most expansive healthcare system in Maine.

7	2019 DEMOGRAPHICS				
		1-MI	3-MI	5-MI	
d	TOTAL POPULATION	3,931	12,333	21,150	
	POPULATION GROWTH 2010-2019	190.32%	23.15%	18.72%	
	DAYTIME POPULATION	4,099	12,530	21,973	
	HOUSEHOLD GROWTH 2010-2019	204.28%	28.31%	21.88%	
	AVERAGE HOUSEHOLD INCOME	\$76,063	\$80,125	\$84,853	

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FOR MORE INFORMATION:

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