

**CLICK TO VIEW** PROPERTY VIDEO

Magazon

## Walgreens EXCLUSIVE NET-LEASE OFFERING

• • OFFERING MEMORANDUM

RHARMAN



1309 Highway 35 North – Rockport, TX 78382

## **Confidentiality and Disclaimer**

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newlyacquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap Real Estate Investment Services, Inc. ("M&M") is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of M&M, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of M&M, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

Walgreens

1309 Highway 35 North – Rockport, TX 78382

## **Table of Contents**

Investment Highlights	4
Financial Analysis	5
Tenant Overview	6
Surrounding Area	7
Location Overview	8
Property Photos	9-10
Local Map 70 alaroom	11
Regional Map	12
Demographics / Market Overview	13-14









#### About the Investment

- ✓ Long-Term, 25-Year Absolute Triple Net (NNN) Lease
- ✓ Ten (10), Five (5)-Year Tenant Renewal Options
- ✓ Corporate Tenant | Corporate Guarantee

#### **About the Location**

- ✓ Dense Retail Corridor | Walmart, H-E-B, Ace Hardware, McDonald's, Burger King, Holiday Inn & Express and More
- ✓ Strong Academic Presence | Within One Mile from Rockport Fulton Middle and High Schools | Over 1,800 Students Enrolled
- ✓ Strong Traffic Counts | Over 17,000 Vehicles Per Day on Highway 35 North
- ✓ Ranked in the "Top 10 Coastal Towns in America" by USA Today
- ✓ Beach Oriented Location With Strong Residual Value
- ✓ Positive Real Estate Fundamentals | Within Thirty Miles of Corpus Christi, TX

#### About the Tenant / Brand

- ✓ Walgreens is One of the Nation's Largest Leading Drugstore Chains
- ✓ Walgreens Operates 8,100 Drugstores with a Presence in all 50 States, the District of Columbia, Puerto Rico and the U.S. Virgin Islands.
- ✓ Walgreens Also Manages More Than 400 Healthcare Clinics and Provider Practice Locations Around the Country.
- ✓ Publicly Traded on the NYSE Under the Ticker Symbol 'WBA'
- ✓ BBB Credit Guaranty







Financial Analysis PRICE: \$5,487,179 | CAP: 5.85% | RENT: \$321,000



#### **PROPERTY DESCRIPTION**

Property	Walgreens	
Property Address	1309 Highway 35 North	
City, State, ZIP	Rockport, TX 78382	
Year Built / Renovated	2005	
Building Size	14,820	
Lot Size	+/- 1.92 Acres	
Type of Ownership	Fee Simple	
THE OFFERING		
Purchase Price	\$5,487,179	
CAP Rate	5.85%	
Annual Rent	\$321,000	
LEASE SUMMARY		
Property Type	Net-Leased Drug Store	
Tenant/Guarantor	Corporate	
Original Lease Term	25 Years	
Lease Commencement	March 1, 2005	
Lease Expiration	July 31, 2030	
Lease Term Remaining	9.6 Years	
Lease Type	Triple-Net (NNN)	
Roof & Structure	Tenant Responsible	
Options to Renew	Ten (10), Five (5)-Year Renewal Options	

	RENT SCHE	RENT SCHEDULE		
Lease Year(s)	Annual Rent	Monthly Rent Rent Escalation (	%)	
Year(s) 1 - 25	\$321,000	\$26,750 -		

#### **INVESTMENT SUMMARY**

Marcus & Millichap is pleased to present the exclusive listing for a Walgreens located at 1309 Highway 35 North in Rockport, Texas. The site constructed in 2005, consists of roughly 14,820 rentable square feet of building space on estimated 1.92 acre parcel of land.

Walgreens is subject to a 25-year triple-net (NNN) lease, which commenced on March 1, 2005. The annual rent is \$321,000. There are ten (10), five (5)-year tenant renewal options, extending the total possible lease term to 75 years.





#### CREDIT RATING: BBB

General Information		
Address	1309 Highway 35 North, Rockport, TX 78382	
Phone	(908) 372-0466	
Website	www.walgreens.com	
Company Financial Highlights		
Store Count (as of 8/31/2019)	18,750	
TTM Sales	\$138,700,000,000	
Stock Ticker	WBA	
Average Store Size	13,900 Square Feet	

Walgreens Boots Alliance (Nasdaq: WBA) is the first global pharmacy-led, health and wellbeing enterprise. The company was created through the combination of Walgreens and Alliance Boots in December 2014, bringing together two leading companies with iconic brands, complementary geographic footprints, shared values and a heritage of trusted health care services through pharmaceutical wholesaling and community pharmacy care, dating back more than 100 years.

Walgreens Boots Alliance is the largest retail pharmacy, health and daily living destination across the U.S. and Europe. Walgreens Boots Alliance and the companies in which it has equity method investments together have a presence in more than 25\* countries and employ more than 385,000\* people. The Company is a global leader in pharmacy-led, health and wellbeing retail and, together with the companies in which it has equity method investments, has more than 18,750\*\* stores in 11\* countries as well as one of the largest global pharmaceutical wholesale and distribution networks, with more than 390\* distribution centers delivering to more than 240,000\*\* pharmacies, doctors, health centers and hospitals each year in more than 25\* countries. In addition, Walgreens Boots Alliance is one of the world's largest purchasers of prescription drugs and many other health and wellbeing products.



The company's portfolio of retail and business brands includes Walgreens, Duane Reade, Boots and Alliance Healthcare, as well as increasingly global health and beauty product brands, such as No7, Botanics, Liz Earle and Soap & Glory.

Walgreens Boots Alliance is included in Fortune magazine's 2018 list of the World's Most Admired Companies. This is the 25th consecutive year that Walgreens Boots Alliance or its predecessor company, Walgreen Co., has been named to the list.

More company information is available at www.walgreensbootsalliance.com

\*\*For 12 months ending 31 August 2019, using publicly available information for AmerisourceBergen.

<sup>\*</sup> As of 31 August 2019, using publicly available information for AmerisourceBergen.

<sup>\*\*</sup> As of 28 June 2019.



Walgreens – Rockport, TX

**.ocation Overview** 

Property Address: 1309 Highway 35 North – Rockport, TX 78382

vd

Pa

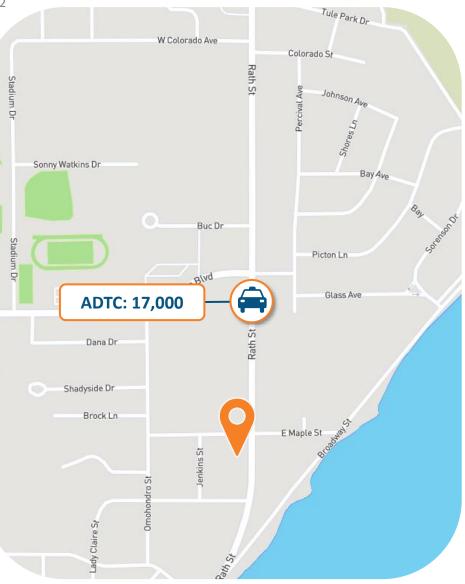
10 St

The subject investment property is situated on Highway 35 North, which boasts average daily traffic counts exceeding 17,000 vehicles. There are more than 29,000 individuals residing within a five-mile radius of the property and more than 25,000 individuals within a ten-mile radius.

The Walgreens property benefits from being well-positioned in a highly dense retail corridor consisting of national and local tenants, shopping centers, and hotels all within close proximity of this property. Major national tenants include: Walmart, O'Reilly Auto Parts, H-E-B, Ace Hardware, McDonald's, Whataburger, Dairy Queen, as well as many others. Accommodations in the immediate area include: Holiday Inn Express & Suites, La Quinta Inn & Suites, Americas Best Value Inn and Sea View. This Walgreens also benefits from being situated within a one-mile radius of several academic institutions. The most notable are Rockport Fulton Middle and High Schools, which have a combined total enrollment exceeding 1,800 students.

Rockport is a city located on the southern coast of Texas and is the county seat of Aransas County. While the county covers more than 500 square miles, much of it is under water. Rockport is a popular tourist destination for its access to various forms of marine recreation and attractions such as boating, fishing (bay, offshore, wade, beach, and pier), duck hunting, waterskiing, swimming, birdwatching, and seafood. The city's largest public beach, Rockport Beach Park, offers an array of community facilities including a playground and two beach pavilions. The city hosts several fairs and expositions each year including the Oyster Fest, Seafair, and a Wine Festival. The Rockport Art Festival, held annually since 1970, is a major event with art exhibitions, auctions, and vendors congregating in the city around the Fourth of July holiday. Rockport is situated 30 miles from Corpus Christi, 160 miles from San Antonio and 180 miles from Houston. Corpus Christi is the 8th largest city in Texas with an estimated population of 316,381. Tourism generates an annual economic impact of \$1 billion for the Corpus Christi region.











# Surrounding Area Photos





Walgreens – Rockport, TX

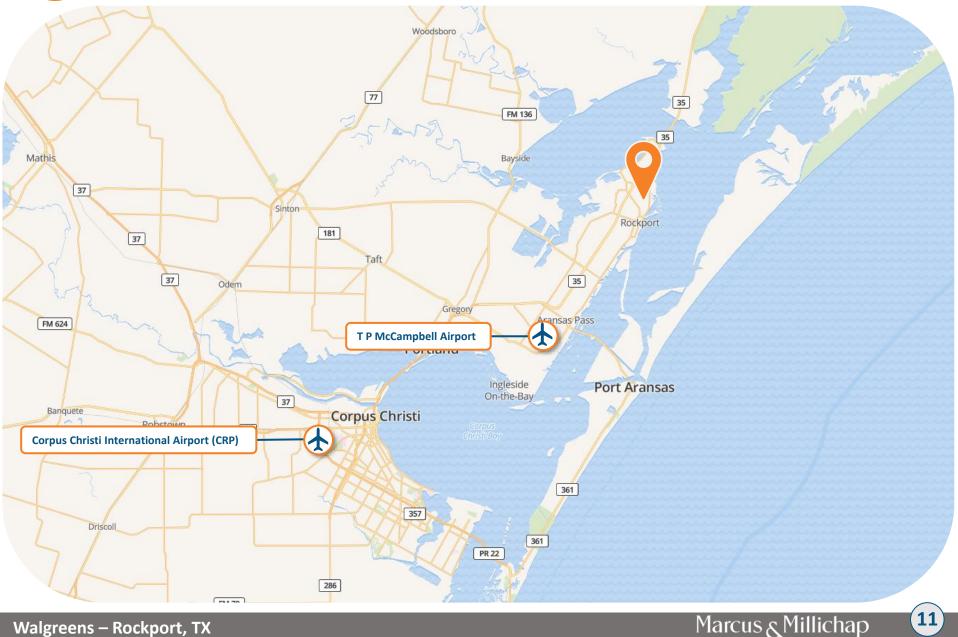
### Marcus & Millichap



# Local Map

Property Address: 1309 Highway 35 North – Rockport, TX 78382



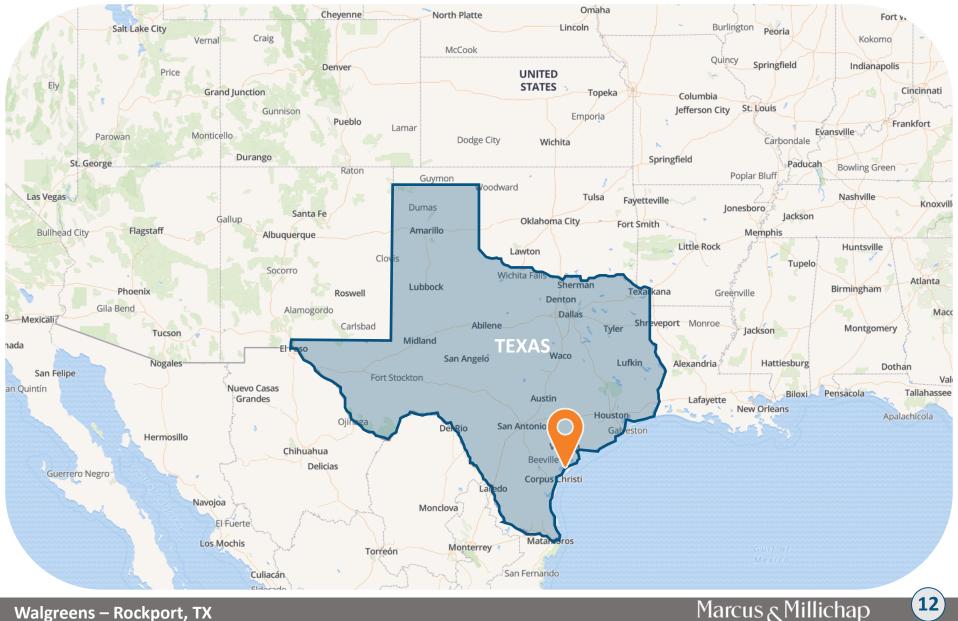


Walgreens – Rockport, TX





Property Address: 1309 Highway 35 North – Rockport, TX 78382



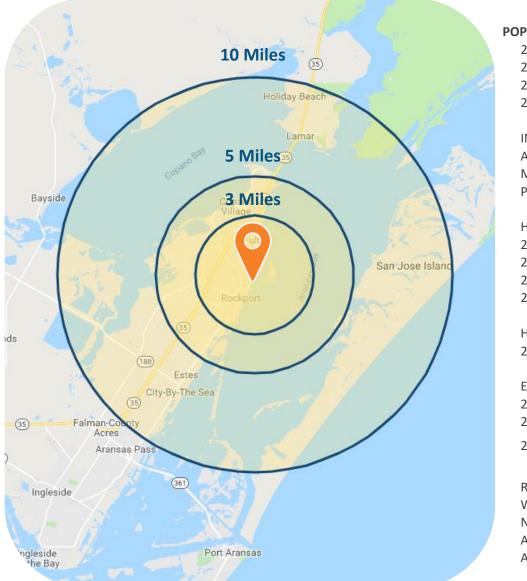
Walgreens – Rockport, TX



**Demographics** 

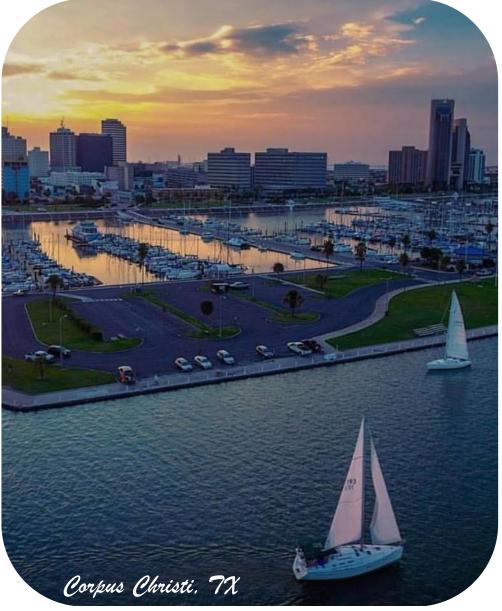
Property Address: 1309 Highway 35 North – Rockport, TX 78382





	3 Miles	5 Miles	10 Miles
PULATION			
2024 Projection	15,945	20,456	26,754
2019 Estimate	15,533	19,761	25,738
2010 Census	14,062	17,683	22,820
2000 Census	13,508	16,529	22,126
INCOME			
Average	\$73,716	\$74,388	\$71,485
Median	\$49,730	\$48,812	\$46,710
Per Capita	\$31,396	\$31,766	\$30,863
HOUSEHOLDS			
2024 Projection	6,785	8,741	11,586
2019 Estimate	6,543	8,367	11,035
2010 Census	5,826	7,378	9,641
2000 Census	5,405	6,669	8,970
HOUSING			
2019	\$173,489	\$175,172	\$170,22
EMPLOYMENT			
2019 Daytime Population	14,973	17,311	20,649
2019 Unemployment	5.97%	5.98%	6.34%
2019 Median Time Traveled	19 Mins	20 Mins	23 Mins
RACE & ETHNICITY			
White	83.14%	84.24%	84.14%
Native American	0.03%	0.05%	0.06%
African American	2.54%	2.16%	2.40%
Asian/Pacific Islander	2.03%	2.12%	1.79%





Rockport is located just 25 miles outside the bustling city of Corpus Christi. The coastal city is located in South Texas, and is the county seat of Nueces County. The city's political boundaries encompass Nueces Bay and Corpus Christi Bay. The city includes the Port of Corpus Christ, which is the fifth-largest port in the United States and is the deepest inshore port on the Gulf of Mexico, handling mostly oil and agricultural products. Corpus Christi is also the eighth-largest city in Texas. The majority of the population of Corpus Christi is employed in the services, wholesale and retail trades, and government sectors. Much of the local economy is driven by tourism and the oil and petrochemicals industry. Texas A&M -Corpus Christi is located in the city and has more than 11,240 students enrolled. Corpus Christi International Airport is located just five miles west of the central business district. The airport serves more than 353,000 passengers annually. Additionally, Corpus Christi is home to Naval Air Station Corpus Christi, which provides 6,200 civilian jobs to the local economy, making it the single largest employer in the city. Corpus Christi Army Depot, located on Naval Air Station Corpus Christi, is the largest helicopter repair facility in the world.

### **Major Employers**

Employer	Estimated # of Employees
Walmart	440
County of Aransas	422
Care Regional Medical Center	211
Big Fisherman	154
Lowes	150
Coastal Production Services	145
H E B Food Store 333	125
City of Rockport	115
Rockport-Fulton Middle School	112
Rockport-Fulton High School	110
Bayshore Nrsing Rhbltation Ctr	99

Walgreens – Rockport, TX



## **EXCLUSIVE NET LEASE OFFERING**

Timothy Speck Marcus & Millichap REIS of Nevada, Inc. 5001 Spring Valley Road, Suite 100W Dallas, TX 75244 Tel: 972-755-5200 Fax: 972-755-5210 License: 432723

