

# INVESTMENT OVERVIEW

STARBUCKS | ADA, OKLAHOMA

# \$2,051,000 | 5.50% CAP













<sup>\*</sup> LL responsible for roof, structure and parking lot. 10 Year Roof Warranty.

- **New construction Starbucks property with drive thru:** featuring a new 10 year net lease with no early termination clause and 10% rental increases every five years.
- Lease guaranteed by Starbucks Corporation: S&P Rated BBB+ | Ranked #121 on the Fortune 500 list | Over 26,000 locations globally.
- Minimal landlord responsibilities: corporate net lease with new 10 year roof warranty. Landlord responsible for roof structure and parking lot.
- **Excellent high traffic location** at the signalized intersection of N. Mississippi Ave. & J A Richardson Loop
- Surrounded by national retailers including: Walmart, Home Depot, Cinnemark, Chickfil-A, Tractor Supply, Applebee's, Chili's and many others.
- Ada, OK is located approximately 1 hour from Oklahoma City.



**CONTACT FOR DETAILS** 

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# OK BROKER OF RECORD GRANT MCKINNEY

GLM Commercial Properties LLC License #: 120857

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# **TENANT OVERVIEW**

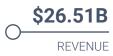
STARBUCKS | ADA, OKLAHOMA



### **STARBUCKS** (starbucks.com)

LESSEE: STARBUCKS CORPORATION, A WASHINGTON CORPORATION

Starbucks Corporation is an international coffee and coffeehouse chain based in Seattle, Washington. Starbucks is the largest coffeehouse company in the world. Starbucks sells drip brewed coffee, espresso-based hot drinks, other hot and cold drinks, snacks, and items such as mugs and coffee beans. Many of the company's products are seasonal or specific to the locality of the store. Starbucks retail stores are located in high-traffic, high-visibility locations. Its stores are located in or near a variety of settings, including downtown and suburban retail centers, office buildings and university campuses. In the 1990's, Starbucks was opening a new store every workday, a pace that continued in to the 2000's. In fiscal 2019, the company reported an increase in net revenues of 7% and global comparable store sales by 5% over the previous year.



BBB+ **CREDIT RATING** 







# IN THE NEWS

#### STARBUCKS | ADA, OKLAHOMA

#### THE PURSUIT OF DOING GOOD

August 12, 2019 (Starbucks Stories & News)

Here we reflect on our progress and share the company's results for the 2018 fiscal year.

From the first time Starbucks opened its doors in Seattle's Pike Place Market in 1971, we have been dedicated to exceptional coffee and customer service and something more.

It started with our early travels to the places where our coffee is grown, understanding that our future is inextricably tied to

Each year since 2001, Starbucks has reported on its efforts to make a positive impact in the communities it serves.

the futures of farmers and their families. We nurtured personal relationships and built a global network of support to create a new way to produce coffee: one that is sustainable, transparent and good for people and the planet. As the threats of climate change have grown, we have been working to help coffee farms adapt and find innovative solutions in how we build and operate our stores, while reducing the environmental impact of our cups, straws and lids.

Our stores are often the heart of a neighborhood, and we strive to make each one a welcoming and inclusive Third Place. As we have grown, so too has our opportunity to make a positive impact, from alleviating hunger through our food donation program to making investments in local partnerships and coffeeand tea-origin communities through The Starbucks Foundation.



# STARBUCKS TO TRANSFORM U.S. STORE PORTFOLIO BY BUILDING ON THE STRENGTH OF DIGITAL CUSTOMER RELATIONSHIPS AND THE CONVENIENCE OF THE STARBUCKS APP

June 10, 2020 (Starbucks Stories & News)

Over the next 18 months, company to accelerate expansion of convenience-led formats such as Drive-Thru, mobile order only Starbucks Pickup and curbside pickup to meet changing customers behaviors.

Today, Starbucks announced plans to accelerate the transformation of its store portfolio in the U.S. through the integration of the physical and digital customer experience. These changes are accelerated due to a retail environment that has shifted because of COVID-19 and to meet the already evolving customer

Over the next 18 months. Starbucks will increase convenience-led formats in company-operated locations with drive-thru and curbside pickup options, as well as Starbucks® Pickup locations.

needs of convenience, connection and personalization offered through a digital experience.

These store experiences are powered by the Starbucks® App which is integral to ordering and paying ahead as well as engaging the company's 19.4 million Starbucks® Rewards members.

"Starbucks stores have always been known as the 'third place,' a welcoming place outside of our home and work where we connect over a cup of coffee." said Kevin Johnson, ceo. Starbucks.



# **LEASE OVERVIEW**

### - STARBUCKS | ADA, OKLAHOMA

INITIAL LEASE TERM	10-Years, Plus (4), 5-Year Options to Extend		
PROJECTED RENT COMMENCEMENT	Early September 2020		
PROJECTED LEASE EXPIRATION	Early September 2030		
LEASE TYPE	Corporate Net Lease		
RENT INCREASES	10% Every 5 Years, In Primary Term & Options		
ANNUAL RENT YRS 1-5	\$112,800.00		
ANNUAL RENT YRS 6-10	\$124,080.00		
OPTION 1	\$136,488.00		
OPTION 2	\$150,136.80		
OPTION 3	\$165,150.48		
OPTION 4	\$181,665.53		

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# SITE OVERVIEW

STARBUCKS | ADA, OKLAHOMA







#### **NEIGHBORING RETAILERS**

The Home Depot Shoe Dept. Encore

Applebee's Grill + Bar ALDI

Aaron's Staples

Walmart Supercenter Pizza Hut

Tractor Supply Co. Jack in the Box

Dollar General Chick-fil-A

**Hibbett Sports** Walgreens

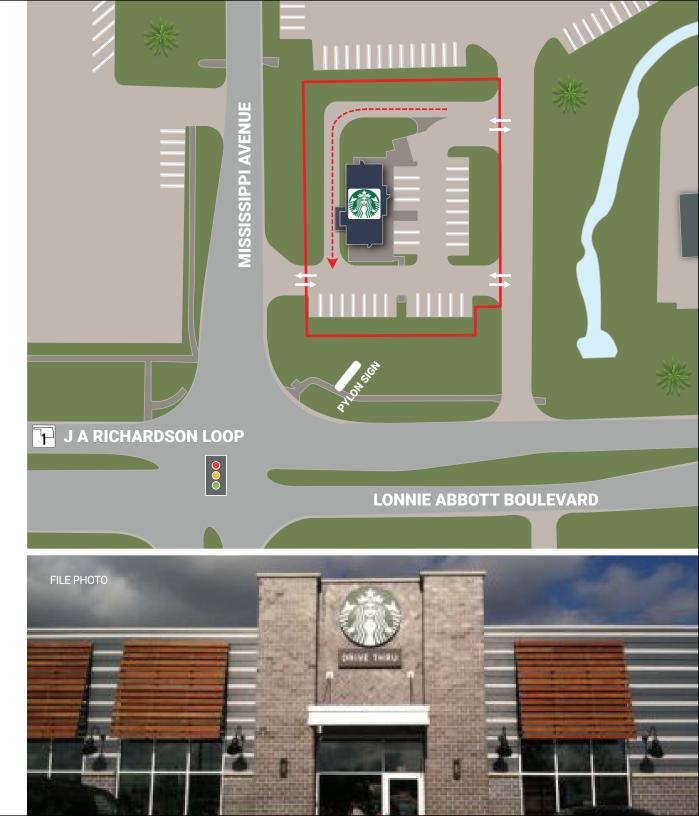
O'Reilly Auto Parts rue21

**GNC** Taco Bell

Bath & Body Works Hobby Lobby

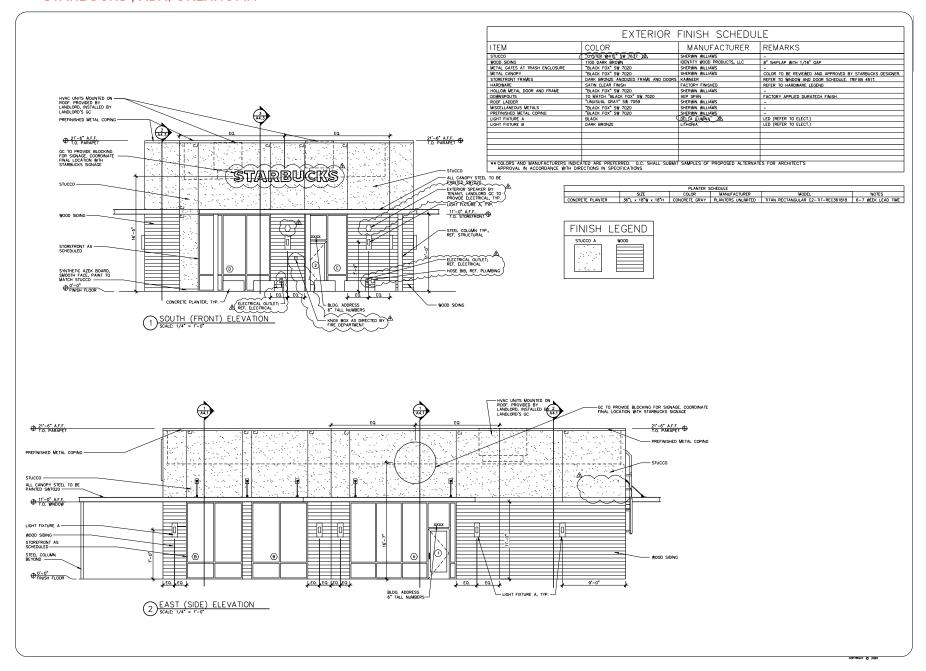
Dollar Tree Goodwill

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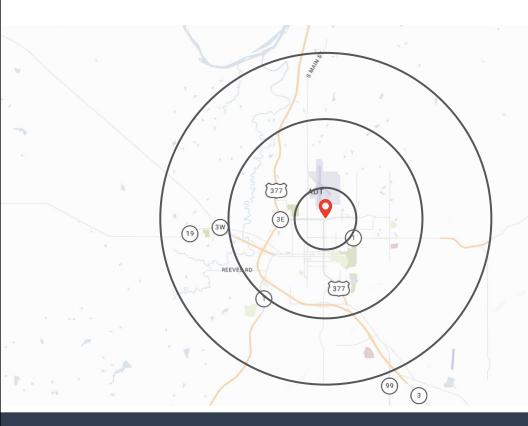
# SITE OVERVIEW

#### - STARBUCKS | ADA, OKLAHOMA



# **LOCATION OVERVIEW**

STARBUCKS | ADA, OKLAHOMA



DEMOGRAPHICS	1-MILE	3-MILE	5-MILE
POPULATION	3,212	19,127	24,970
HOUSEHOLDS	1,449	7,839	10,137
AVG. HH INCOME	\$39,638	\$62,223	\$66,411
TOTAL HH EXPENDITURE	\$54.57 M	\$394.5 M	\$534.42 M



# **ECONOMIC DRIVER'S** (# of Employees)

Mid-America Telephone, LLC (2,700)

Valley View Hospital Authority (650)

Chickasaw Nation (600)

Oklahoma Dept of Human Services (550)

Walmart Inc. (400)

Traditions Spirits, Inc. (358)

Flex-N-Gate Oklahoma, L.L.C. (320)

Chickasaw Nation (301)

State of Oklahoma East Central University (300)

Pauls Valley General Hospital Foundation, Inc. (277)

Oklahoma Department of Transportation (224)

Village Super Market, Inc. (218)

Oklahoma Dept of Veterans Affairs (200)

Holcim (us) Inc. (190)

Commercial Brick Corporation (155)

# **LOCATION OVERVIEW**

STARBUCKS | ADA, OKLAHOMA



ADA OKLAHOMA

17,269 POPULATION

\$37,197

MEDIAN HOUSEHOLD INCOME

**Ada** is a city in and the county seat of Pontotoc County and is located in the rolling hills of southeastern Oklahoma. Ada is home to East Central University. ECU serves roughly 4,500 students and is perhaps best known internationally for its

Ada is also home to the Chickasaw Nation. Its revenues total over \$12 billion per year, most of which is funneled through Ada.

cartography program, as only a few such programs exist. Ada is also home to the Chickasaw Nation. Its revenues total over \$12 billion per year, most of which is funneled through Ada. Oil and natural gas are very much a part of the regional economy. Ada's thriving Main Street boasts countless coffee shops and the McSwain Theatre, built in the 1920s and lovingly restored in 2009. Visitors can enjoy live music from regional stars before visiting Wintersmith Park, a local gem that includes serene lakeside views, nature trails and a public amphitheater. The closest large city to Ada is Oklahoma City, the capital and largest city in Oklahoma.

The economy of Oklahoma City, once just a regional power center of government and energy exploration, has since diversified to include IT, education, health services, aviation, bioscience and manufacturing. The city is headquarters to two Fortune 500 companies, Chesapeake Energy Corporation and Devon Energy Corporation, as well as being home to Love's Travel Stops & Country Stores, which is ranked 13th on Forbes' list of private companies. Tinker Air Force Base, in southeast Oklahoma City, is the largest military air depot in the nation and a major maintenance and deployment facility for the Navy and the Air Force. Oklahoma City is an integral point on the United States Interstate Network, which three major interstate highways-Interstates 35, 40 and 44-bisecting the city. Oklahoma City is on the I-35 corridor which is one of the primary travel corridors south in to neighboring Texas and Mexico and north toward Wichita and Kansas City.



3RD

IN TERMS OF LAND AREA, OKLAHOMA CITY IS THE THIRD LARGEST IN THE NATION BY LAND AREA.

# IN THE NEWS

#### STARBUCKS | ADA, OKLAHOMA

#### A FRESH APPROACH TO GROWTH IN ADA

Colton Thompson, February 26, (Kten)

or years, the Ada Jobs Foundation had been using a small group of people to look for better economic developments.

It wasn't working as well as they'd like.

"We know that to do good community development and good neighborhood revitalization and good Main Street revitalization, you have to have community involvement," said AJF president James Eldridge. "It can't be a small group of people being overworked all the time. We know to

All of this to offer better opportunities to the generations to come in Ada.

increase this capacity, we have to get more public engagement."

The hope is that by working with the public and partnering with consulting firm Tadzo and OG&E, more progress can be made.

"We're going to make a major push with the City of Ada to talk about neighborhood revitalization and housing programs," Eldridge said. "There's a big push with things like public health. There's been a big push for things like entrepreneurship and technology development."

While progress in these areas were considered in a five-year time period, the non-profit is now looking further down the line.

"We're seeing this as a real opportunity to build this platform and framework to both envision initiatives that will last more than five years, but also connect the funding so it will last longer than that as well," Eldridge said.



# ROAD TO WORK PROGRAM REFLECTS **ECONOMIC GROWTH**

Tony Choate, December 20, 2019 (The Ada News)

The Chickasaw Nation introduced a "Park and Ride" service in Ada, Tishomingo and Sulphur to offer employees an alternative to personal transportation. The service provides a low-cost, reliable and safe way for staff to get to and from work.

Shuttle fare is \$1 one-way for Chickasaw citizens and \$2 one-way for non-Chickasaws.

Transportation services continue to grow to meet the increasing need. In May

#### South-central Oklahoma has experienced tremendous economic growth.

The opening of the Chickasaw Cultural Center, the Artesian Hotel and Casino and the Chickasaw Retreat and Conference Center, as well as numerous other endeavors, has provided thousands of jobs within the Chickasaw Nation.

2019, the Chickasaw Nation completed a state-of-the-art transportation facility after providing 43,000 rides to worksites, job interviews and medical appointments in 2018.

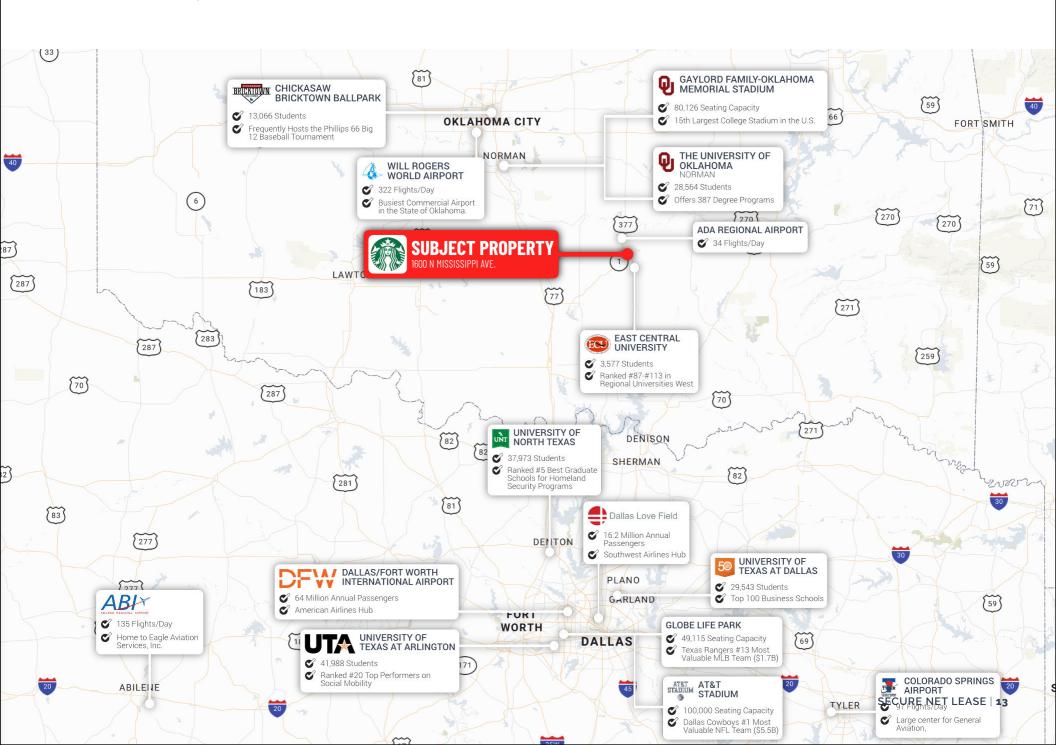
The facility helps expand transportation services, making a positive impact on the lives of Chickasaws and those in the community it serves, Chickasaw Nation Gov. Bill Anoatubby said.

"While this is a beautiful facility, what is even more important is the work people do from here," Anoatubby said.



# **METRO NAME**

STARBUCKS | ADA, OKLAHOMA





# WE LOOK FORWARD TO HEARING FROM YOU

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