

## **DOLLAR GENERAL**

## 2015 NORTH GRAND AVE | SPRINGFIELD, IL 62702

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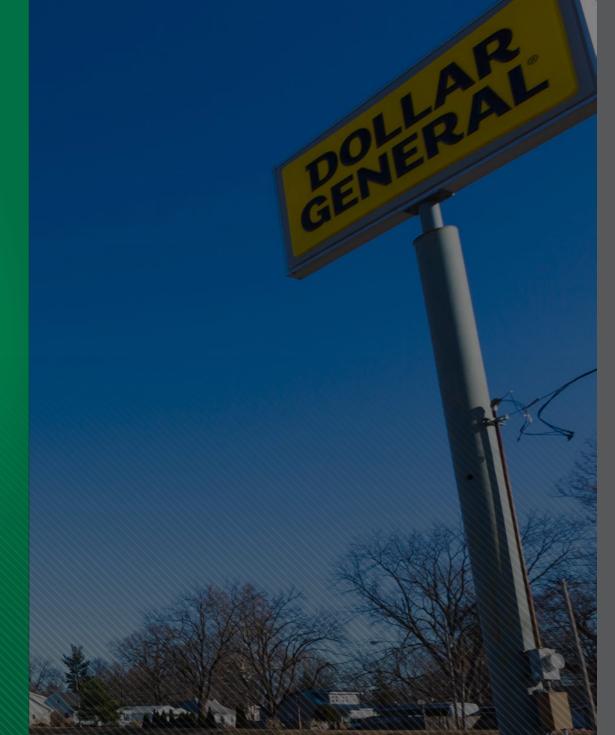
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#### **PROPERTY SUMMARY**

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## **TENANT OVERVIEW**



## **TENANT OVERVIEW**

Dollar General Corporation is an American chain of variety stores headquartered in Goodlettsville, Tennessee. As of March 1, 2019 Dollar General operated 15,472 stores in 44 states , primarily in the Southern, Southwestern, Midwestern and Eastern U.S.

Dollar General offers both name brand and generic merchandise including off-brand goods and closeouts of name-brand items — in the same store, often on the same shelf. Although it has the word "dollar" in the name, Dollar General is not a dollar store by the strict definition of that term as most of its products are priced at more than \$1.00. However, goods are usually sold at set price points in the range of .50 to 60 dollars, excluding articles such as phone cards and loadable store gift cards.

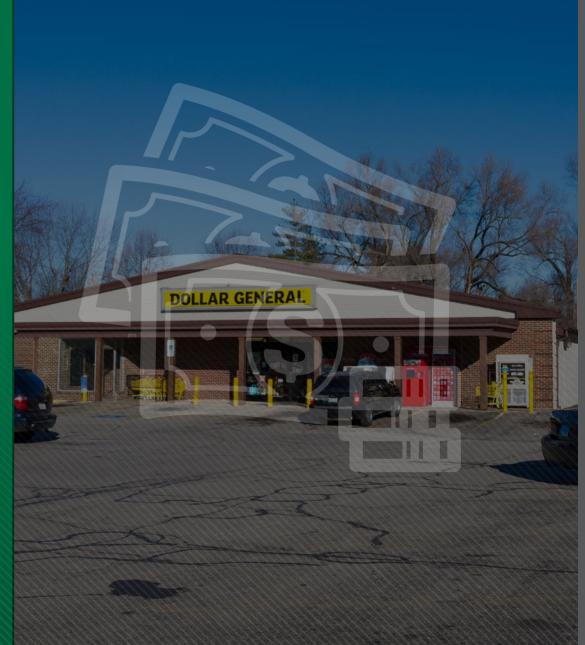




#### **DOLLAR GENERAL CORPORATE OVERVIEW**

TENANT TRADE NAME:	Dollar General
TENANT OWNERSHIP STATUS:	Public
BOARD/STOCK SYMBOL:	NYSE: DG
TENANT:	Corporate Store
LOCATIONS:	-/+ 15,472
CREDIT RATING:	BBB (Standard & Poor's)
REVENUE:	\$25.6 Billion (2018)
CORPORATE HEADQUARTERS:	Goodlettsville, TN

## FINANCIAL OVERVIEW



## **PROPERTY HIGHLIGHTS**

#### **RECENT LEASE EXTENSION**

Dollar General has been operating at this location since 2002 and recently extended its lease for a fourth time showing commitment to the site

#### 9+ YEARS REMAINING IN BASE LEASE TERM

9+ years remaining in current lease term with three, five year options to renew

#### LARGE PARCEL SIZE

Situated on a large 1.5 acre parcel which allows for numerous redevelopment opportunities if necessary

MINIMAL LANDLORD RESPONSIBILITIES NN lease with minimal landlord responsibilities or expenses

#### LARGER PROTOTYPE STORE

Larger 13,000 square foot Dollar General prototype vs conventional 7,200 square foot buildings

MODELED!

#### DENSELY POPULATED AREA

This is a densely populated area with over 11,900 people in the 1 mile ring, over 55,000 people in the 3 mile ring and over 106,000 people in the 5 mile ring

#### CORPORATELY GUARANTEED LEASE

Corporately guaranteed by Dollar General, rated BBB by Standard & Poor's

#### GOOD ACCESS HIGH TRAFFIC COUNTS

Situated on N Grand Ave with three points of access and over 11,000 vehicles traveling by daily

#### WALKABLE LOCATION

Dollar General is located among numerous homes and neighborhoods making it an easily walkable location for residents nearby

#### HISTORICALLY STRONG PERFORMANCE

This site has historically been a strong performing Dollar General location

### **DOLLAR GENERAL**

## **FINANCIAL ANALYSIS**



PRICE:	\$1,225,000
CAP RATE:	7.35%
YEAR BUILT/RENOVATED:	1983/2009
SQUARE FOOTAGE:	13,871
PARCEL SIZE:	1.57 Acres
TYPE OF OWNERSHIP:	Fee Simple
TENANT:	Corporate Store
LEASE GUARANTOR:	Corporate Guarantee
LEASE TYPE:	NN*
INITIAL LEASE TERM:	5 Years
ROOF AND STRUCTURE:	Landlord Responsible
LEASE COMMENCEMENT:	10/1/2002
RENT COMMENCEMENT:	10/1/2002
LEASE EXPIRATION:	9/30/2029
TERM REMAINING ON LEASE:	9+ Years
INCREASES:	10% in Options
OPTIONS:	3x5 Years 90 Days Notice
ROFR:	N/A

#### PROPERTY ADDRESS: 2015 E NORTH GRAND AVE | SPRINGFIELD, IL 62702

ANNUALIZED OPERATING DA	ТА	
RENT INCREASES	ANNUAL	MONTHLY
CURRENT - 9/30/2029	\$90,000.00	\$7,500.00
OPTION 1	\$99,000.00	\$8,250.00
OPTION 2	\$108,900.00	\$9,075.00
OPTION 3	\$119,790.00	\$9,982.50
NET OPERATING INCO	ME: \$90,000.00	

\*Landlord maintains/repairs/replacement of: roof, all paved areas, foundation, structural floors, exterior and load-bearing walls, all exterior utility lines and pipes, and all other structural portions of the building; heating, lighting, plumbing, and air conditioning equipment and shall be responsible for the entire cost of major repairs/replacements more than \$1,000 (Tenant responsible for entire cost of minor repairs and routine maintenance – less than \$1,000)

### **INVESTMENT OVERVIEW**

CBRE is pleased to exclusively present for sale this Dollar General property located on North Grand Avenue East in Springfield, IL. The subject property was built in 1983 and underwent renovation in 2009. Dollar General has been at this location since 2002 and has extended their lease 4 times showing their commitment to the site. There are over nine years remaining on this NN lease with three, five year options to renew. This 13,871 square foot Dollar General sits on a large, 1.57 acre parcel with points of access on North Grand Central Avenue East and Water Street. The subject property is in a densely populated area of Springfield with a surrounding population of over 11,900 within 1 mile and over 55,200 within 3 miles from the site.

The city of Springfield is the state capital of Illinois and the county seat of Sangamon County. It is widely known the home and resting place of President Abraham Lincoln. Because of this, many tourist attractions are connected to Lincoln including his home, the Abraham Lincoln Presidential Library and Museum, and the Lincoln Tomb & War Memorial. Tourism has a yearly impact of more than \$388 million for the Springfield area and Sangamon County.

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## PROPERTY SUMMARY



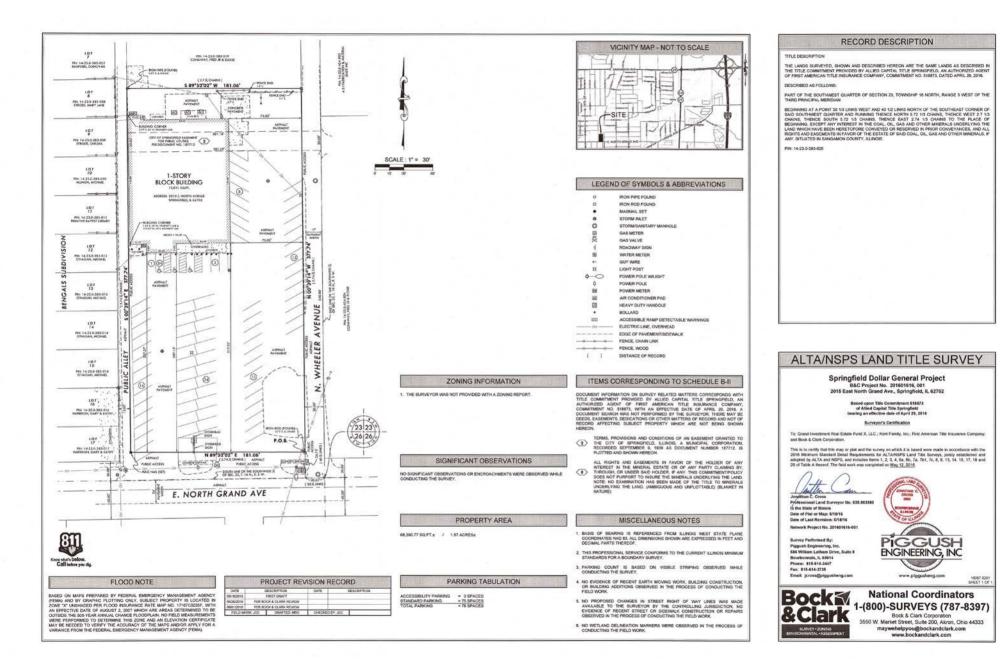
## PROPERTY **PHOTOS**

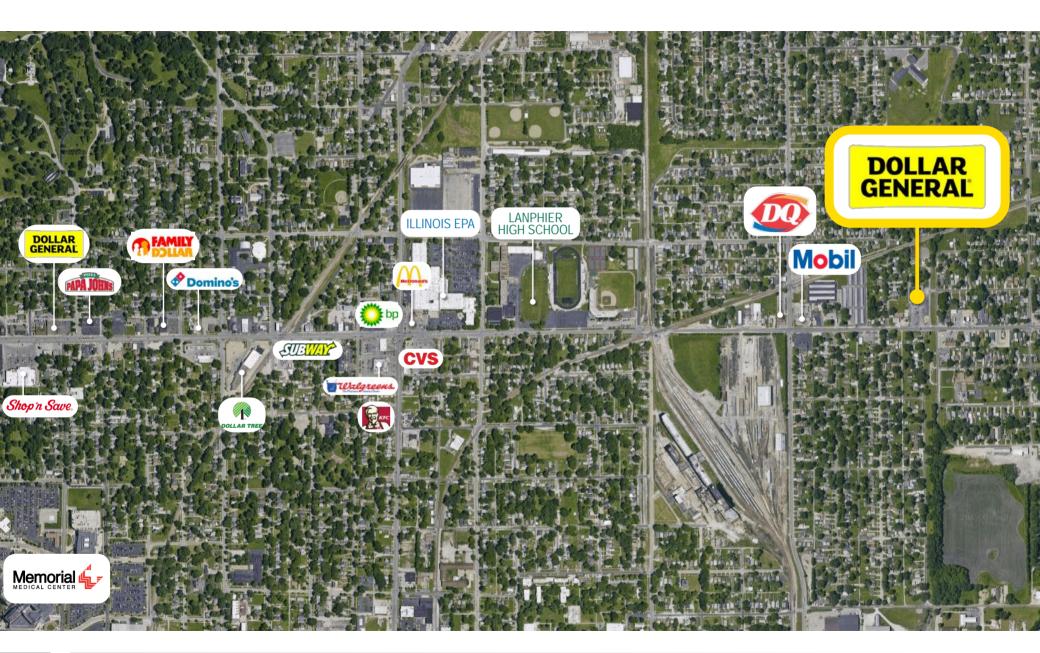


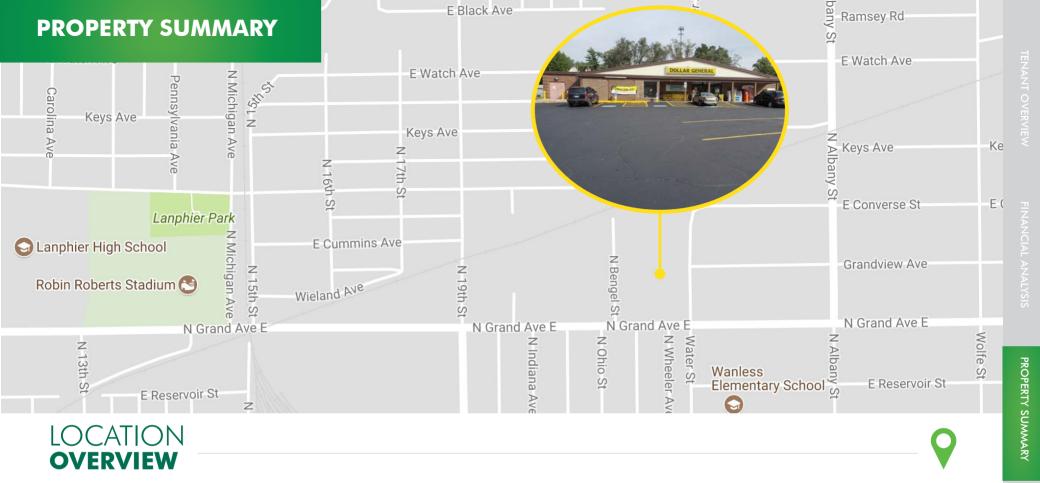








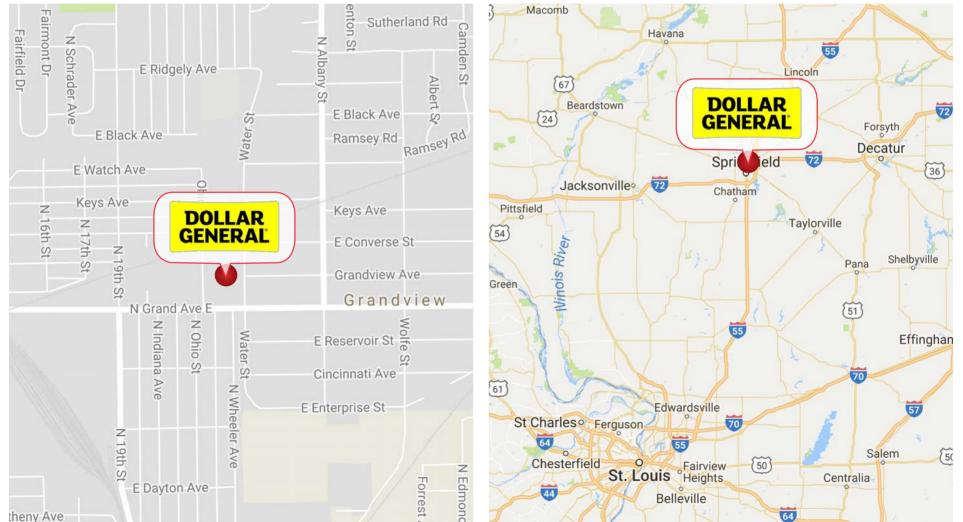




This 13,871 square foot Dollar General sits on a large, 1.57 acre parcel on North Grand Avenue in Springfield, IL. The site has excellent access and visibility with points of access on North Grand Central Avenue East and Water Street. The subject property is in a densely populated area of Springfield with a surrounding population of over 11,900 within 1 mile and over 55,200 within 3 miles from the site. North Grand Avenue is a major retail corridor and throughway in Springfield, with over 11,000 vehicles traveling by daily. Neighboring tenants include CVS, McDonald's, Dairy Queen and Walgreens.

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LOCAL MAP



## REGIONAL MAP



POPULATION	1 MILES	3 MILES	5 MILES
2010 POPULATION	12,318	57,469	108,985
2019 POPULATION	11,956	55,215	106,652
PROJECTED POPULATION (2024)	11,734	54,353	105,372
HISTORICAL ANNUAL GROWTH			
2010-2019	-0.45%	-0.35%	-0.22%
PROJECTED ANNUAL GROWTH			
2019-2024	-0.37%	-0.31%	-0.24%
HOUSEHOLDS	1 MILES	3 MILES	5 MILES
2010 HOUSEHOLDS	5,121	24,587	47,920
2010 HOUSEHOLDS 2019 HOUSEHOLDS	5,121 4,981	24,587 23,663	47,920
	,	-	
2019 HOUSEHOLDS	4,981	23,663	47,048
2019 HOUSEHOLDS PROJECTED HOUSEHOLDS (2024)	4,981	23,663	47,048
2019 HOUSEHOLDS PROJECTED HOUSEHOLDS (2024) HISTORICAL ANNUAL GROWTH	4,981 4,890	23,663 23,317	47,048 46,531
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HOUSEHOLD INCOME	1 MILES	3 MILES	5 MILES
2019 AVERAGE	\$51,577	\$51,917	\$67,184
2019 MEDIAN	\$41,391	\$36,095	\$48,548

POPULATION BY RACE	1 MILES	3 MILES	5 MILES
WHITE POPULATION	75.3%	64.4%	72.5%
AFRICAN AMERICAN POPULATION	19.1%	29.3%	21.2%
ASIAN POPULATION	0.7%	1.0%	1.6%
PACIFIC ISLANDER POPULATION	0.0%	0.0%	0.0%
AMERICAN INDIAN AND ALASKA NATIVE	0.4%	0.3%	0.3%
OTHER RACE POPULATION	0.6%	0.8%	0.8%
TWO OR MORE RACES POPULATION	3.9%	4.2%	3.5%

HISPANIC OR LATINO POPULATION BY ORIGIN HISPANIC OR LATINO	<b>1 MILES</b> 2.1%	<b>3 MILES</b> 2.7%	<b>5 MILES</b> 2.7%
WHITE NON-HISPANIC	74.8%	62.9%	71.0%
2019 AGE BY GENDER	1 MILES	3 MILES	5 MILES
MEDIAN AGE			
MALE/FEMALE	36.2/38.6	35.7/38.5	37.6/41.0

#### **TRAFFIC COUNTS**

N GRAND AVE E

11,300

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