



2782 TAYLOR ROAD EXT | REYNOLDSBURG, OH 43068

NET LEASE PROPERTY GROUP - MIDWEST



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### ALL PARCEL LINES ON AERIALS AND SITE PLAN ARE APPROXIMATELY.

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# EXECUTIVE SUMMARY



## THE OFFERING

CBRE's Net Lease Property Group Midwest is pleased to offer qualified investors the opportunity to acquire 100% fee interest in a 45,827 square foot Best Buy. The Property is located 14 miles west of downtown Columbus in Reynoldsburg, OH. Best Buy has been at this location since 2003 and recently extended their lease an additional seven years, showing a strong commitment to the site. The lease includes two additional five-year options with rental increases.

Best Buy anchors Taylor Square, a 210-acre, mixed-use development which includes over 600,000 square feet of retail. Additional anchors within the center include Walmart Supercenter, Sam's Club and JoAnn Fabrics. Best Buy is situated along Interstate 70 where over 98,000 vehicles pass the site daily.

| OFFERING PRICE            | \$7,993,086*  |                                    |                                    |
|---------------------------|---|------------------------------------|------------------------------------|
| CAP RATE                  | 7.25%   |                                    |                                    |
| Current Annual Rent       | Lease Dates<br>February 1, 2020 to July 31 2027   | <b>Annual Rent</b><br>\$572,837.52 | <b>Monthly Rent</b><br>\$47,736.46 |
| Option Rent               | Option 1: August 1, 2027 to July 31, 2032<br>Option 2: August 1, 2032 to July 31, 2037  | \$618,664.56<br>\$664,491.48       | \$51,555.38<br>\$55,374.29         |
| Parcel Size               | 4.74 Acres  |                                    |                                    |
| Building Size             | 45,827 Square Feet  |                                    |                                    |
| Tenant                    | Best Buy Stores, LP   |                                    |                                    |
| Term Remaining            | 7 Years, 1 Month  |                                    |                                    |
| Renewal Options           | Two, 5-Year Options   |                                    |                                    |
| Rental Increases          | 8% increase in first renewal option and 7% increase in second renewal option.   |                                    |                                    |
| Tenant Responsibilities   | CAM, taxes and insurance  |                                    |                                    |
| Landlord Responsibilities | Roof, structure, foundation, gutters, fire sprinkler system and utility lines from<br>the point of connection to the Premises to the main line, and downspouts.   |                                    |                                    |
| Parking                   | Landlord is responsible for replacements of all or any portion of the parking and<br>drive areas and Tenant is responsible for maintenance of the parking area such<br>as periodic striping, seal-coating and minor patching. |                                    |                                    |

### FINANCIAL OVERVIEW

\*65% of Tenant's obligation to pay Fixed Rent for the period of May 1, 2020 through July 31, 2020 is deferred. Deferred Rent of \$93,086.10 is due and payable in 12 equal monthly installments commencing on February 1, 2021.

## INVESTMENT HIGHLIGHTS

#### CORPORATE LEASE:

Best Buy has over seven years of term remaining on their lease and a corporate guarantee.

#### **RECENT EXTENSION:**

Best Buy has been at this location since 2003. In 2015, Best Buy extended their lease five years and recently extended an additional seven years through July 2027, showing a strong commitment to the site. The recent extension includes two, 5-year renewal options and rental increases in each.

#### OUTSTANDING ACCESS AND VISIBILITY:

Best Buy is located immediate adjacent to Interstate 70 with a full interchange at Baltimore-Reynoldsburg, Road. 98,864 vehicles pass Best Buy per day via Interstate 70 which connects the eastern suburbs to downtown Columbus. The site features a pylon sign along Interstate 70 and benefits from unobstructed views from the highway, creating outstanding exposure for Best Buy.

BEST

BUT

### DOMINANT MIXED-USE DEVELOPMENT:

Best Buy is located within Taylor Square, a 210-acre mixed-use development with retail, entertainment, office, hotel and residential components. The development includes over 600,000 square feet of retail and is anchored by Best Buy along with Walmart Supercenter, Sam's Club, Marshalls and JoAnn Fabrics.

### INVESTMENT HIGHLIGHTS

### STRONG RETAIL CORRIDOR:

Retailers in addition to the anchors at Taylor Square include Target, PetSmart, Ashley Furniture HomeStore, Staples, Old navy, Lane Bryant, Famous Footwear, Bath & Body Works and numerous restaurants.

### TRADE AREA DEMOGRAPHICS:

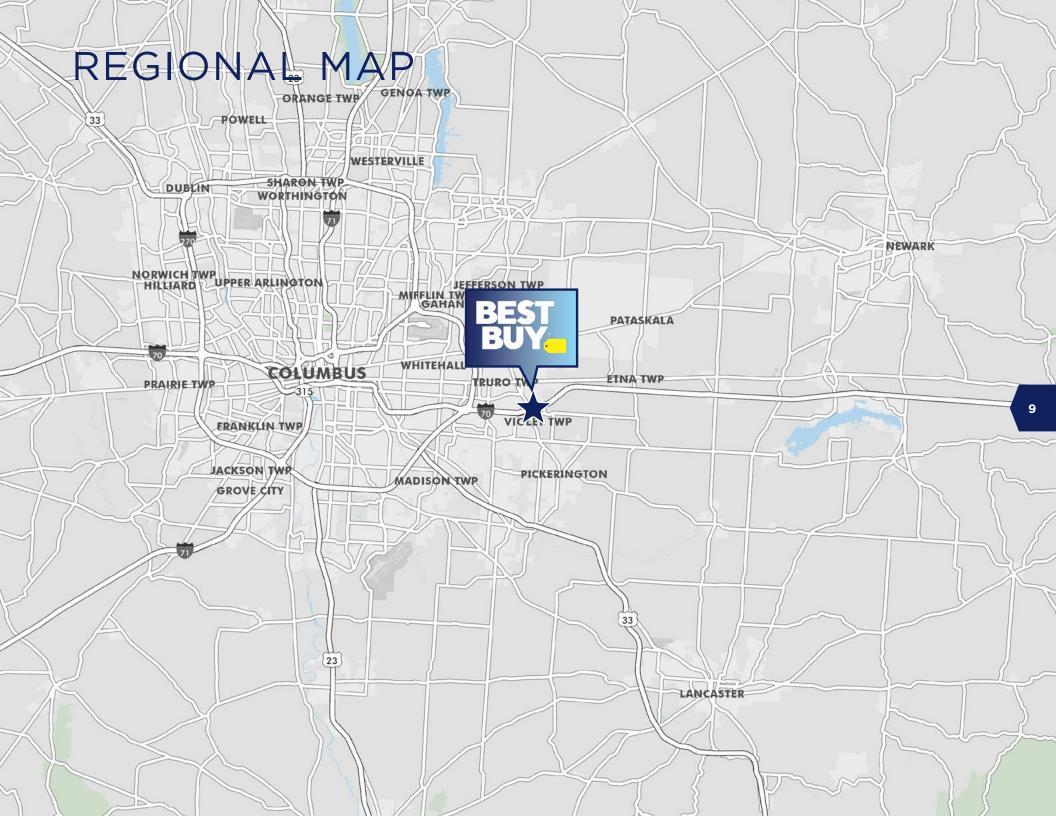
The Columbus MSA has experienced strong, steady growth. Within a three-mile radius of Best Buy, there are nearly 81,000 residents earning an average household income of \$83,715. The population has grown 28% since 2000 and is expected to grow an additional 4% over the next five years.

### DYNAMIC COLUMBUS MSA:

Best Buy is located 14 miles west of downtown Columbus. Columbus is Ohio's state capital and the second largest metropolitan area in Ohio with an estimated population of 2.1 million residents. The 11-county region benefits from its central location within Ohio and nearly 60% of North America is within 500 miles, or a one-day drive.







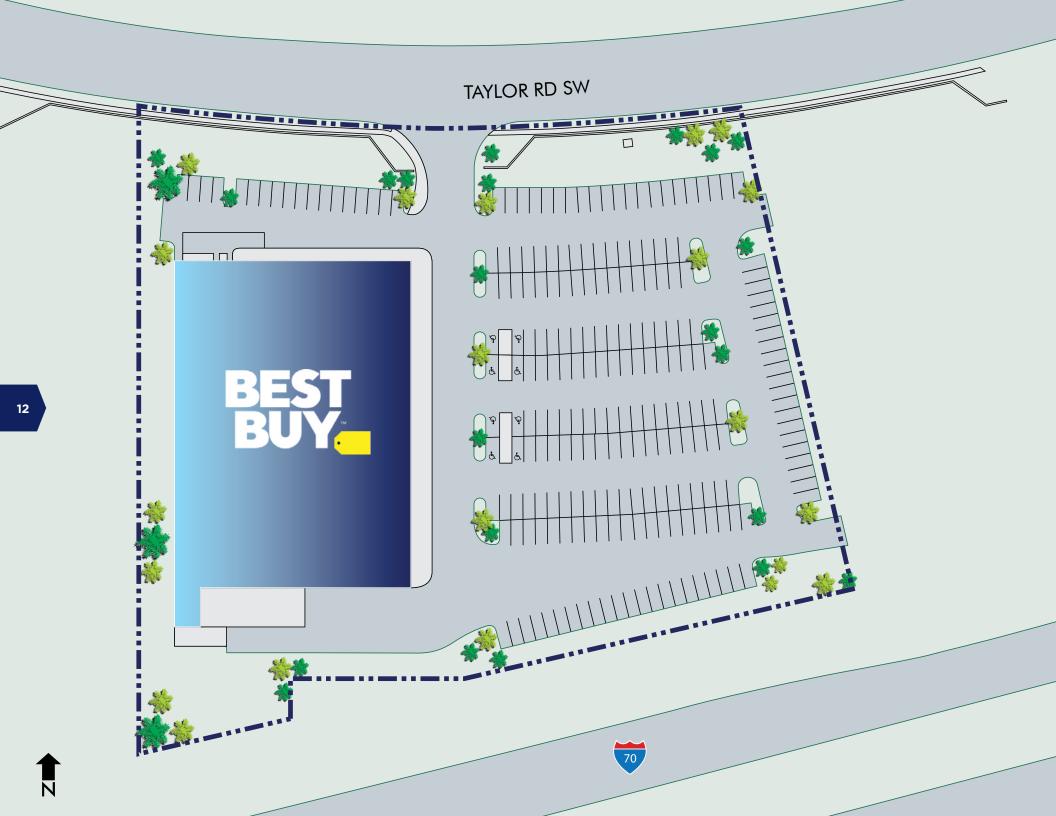
# PROPERTY DESCRIPTION

BEST BUY

## PROPERTY DESCRIPTION

### SITE DESCRIPTION

| Property Name       | Best Buy   |  |  |
|---------------------|--|--|--|
| Location            | 2782 Taylor Road Ext<br>Reynoldsburg, OH 43068   |  |  |
| GLA                 | 45,827 Square Feet   |  |  |
| Site Size           | ± 4.74 Acres / 206,475   |  |  |
| Year Built          | 2004   |  |  |
| Parking             | 231 spaces (5.04 per 1,000 SF of GLA)  |  |  |
| PIN                 | 0440379501 and 0447379501  |  |  |
| Zoning              | CS - Community Services  |  |  |
| Access              | The Property is accessible via one ingress/egress point on Taylor Road. It is also accessible via the property to the east.  |  |  |
| Frontage/Visibility | The Property is highly visible from Taylor Road Ext with approximately 460 feet of frontage. The Property is also visible from Interstate 70.  |  |  |
| Flood Zone          | According to the flood hazard maps published by the FEMA, the site is<br>within Zone X as indicated on Community Map Panel No. 39049C0366K<br>dated June 17, 2008. Zone X, an area that is determined to be outside<br>the 100-and 500-yearflood plains. |  |  |
| Traffic Counts      | Taylor Road:<br>Baltimore-Reynoldsburg Road:<br>Interstate 70:   | 12,989 VPD<br>43,787 VPD<br>98,864 VPD |  |



### TENANT PROFILE



Tenant Name: Tenant Ownership: Stock Symbol: Board: S&P Rating: Locations: Corporate Headquarters: Employees: Website: Best Buy Co. Inc. Public BBY NYSE BBB/Stable 1,231 Richfield, MN 125,000 www.bestbuy.com Founded in 1966 and headquartered in Richfield, MN, Best Buy Co., Inc. (NYSE: BBY) is a retailer of consumer electronics, home office products, entertainment software, appliances, and related services in over 1,231 stores throughout North America. Products include DVD and Blu-ray players, MP3 players, home theater audio systems, desktop computers, tablets and mobile phones as well as kitchen and home appliances. Stores also offer Geek Squad services, with technicians to assist with product installation, setup, support and repair for devices, appliances, and other services. Best Buy is ranked #75 on the Fortune 500 List. The company had Fiscal 2020 revenue of \$43.6 billion.







Best Buy is located in Reynoldsburg, an eastern suburban community to Columbus, Ohio, which is located 14 miles west of the Property. Located right off Interstate 70, Reynoldsburg is located within Fairfield, Franklin and Licking Counties with a population over 38,000 residents.

#### COLUMBUS, OHIO

Columbus, Ohio's state capital, is the second largest Metropolitan Area in Ohio, and the 32nd largest in the United States, and has an estimated total population of 2.1 million residents. The Metropolitan Area is in the central part of the state. The MSA includes the city of Columbus as well as the following counties: Franklin, Delaware, Licking, Fairfield, Pickaway, Union, Madison, Perry, Morrow, and Hocking.

From Columbus, Cincinnati is approximately 105 miles to the southwest, Cleveland is approximately 140 miles to the northeast, Indianapolis is approximately 170 miles to the west, and Chicago is approximately 325 miles to the northwest.

#### POPULATION

Columbus is one of the fastest-growing cities in Ohio, with a growth rate of nearly 11% from 2010 to 2019 when the region added over 207,000 residents. This put the current estimated population at 2.11 million, jumping ahead of Cleveland where the estimated population sits at 2.07 million. The population is projected to continue growing at a steady rate for the next five years.

#### **EMPLOYMENT**

The economy in Columbus employs over 1.1 million people and is anchored by state government and the Ohio State University which employs over 30,000. The largest industries including Health & Social Assistance, Retail Trade, and Manufacturing, and the highest paying industries Management of Companies & Enterprises, Utilities, and Finance & Insurance, according to Data USA. Columbus is home to four Fortune 500 companies, which in total employ over 150,000 people.

| TOP EMPLOYERS        |        |  |  |  |
|----------------------|--------|--|--|--|
| Confidential         | 20,316 |  |  |  |
|                      | 12,862 |  |  |  |
| Honda                | 11,077 |  |  |  |
|                      | 7,662  |  |  |  |
|                      | 5,075  |  |  |  |
|                      | 4,921  |  |  |  |
|                      | 4,828  |  |  |  |
|                      | 3,627  |  |  |  |
|                      | 3,000  |  |  |  |
| Abercrombie & Fitch  | 2,598  |  |  |  |
|                      | 2,551  |  |  |  |
| Whirpool Corporation | 2,519  |  |  |  |
|                      | 2,283  |  |  |  |
|                      | 2,246  |  |  |  |
|                      | 2,192  |  |  |  |
| Abbott Nutrition     | 2,055  |  |  |  |
| Spectrum             | 2,000  |  |  |  |
|                      | 1,900  |  |  |  |
|                      | 1,789  |  |  |  |
|                      | 1,730  |  |  |  |
|                      |        |  |  |  |

Sources: Columbus Economic Development Division, The Columbus Region



#### ECONOMY

180 881

101 111

 With its central location, the Columbus MSA has one of the most dynamic and diverse economies with no single industry sector representing more than 18% of employment. The MSA ranks #1 among the Midwest's 10 largest metros for population, job and GDP growth and benefits from the low costs of living and doing business. Additionally, the area is home to one of the youngest and most educated populations as well as one of the highest concentrations of college students in the nation.

### CENTRAL OHIO (COLUMBUS AND DUBLIN) FORTUNE 500 COMPANIES

| COMPANY                 | RANKING | NUMBER OF<br>EMPLOYEES |
|-------------------------|---------|------------------------|
| CARDINAL HEALTH         | 16      | 50,200                 |
| NATIONWIDE INSURANCE    | 73      | 30,472                 |
| AMERICAN ELECTRIC POWER | 192     | 17,582                 |
| L BRANDS                | 241     | 57,200                 |
| Fortune.com             |         |                        |

#### EDUCATION

Columbus is home to Ohio State University, where in 2018-19 enrollment totaled 61,170 students, 59,837. Ohio State University is in the Top 3 for largest universities in the United States based on undergraduate enrollment. In addition, the Columbus region has over 50 other colleges and university campuses, including 4- and 2-year schools, with a total enrollment of nearly 136,000 students.

#### **HEALTH CARE**

The Columbus MSA has one of the top healthcare industries in the country with more than 45,000 employed. Well-known companies and systems within the region include OhioHeath, Nationwide Children's Hospital and Cardinal Health. With 17 hospitals and 20 health and surgery centers, OhioHeath has over \$2 billion in annual revenues. Nationwide Children's Hospital consistently ranks in the top 10 on America's Best Children's Hospitals and helps more than 1.2 million patients per year.

#### **CENTRAL TRANSPORTATION AND ACCESS**

Columbus is centrally located to most major markets in North America. Conveniently located at the intersection of Interstate 70 and Interstate 71, Columbus enjoys unparalleled highway access. This is enhanced by an inner- and outer-belt system. Traffic is efficiently routed around and through the city. The network of highways surrounding Columbus makes it possible to travel to any point in the state in less than three hours. Cities such as Indianapolis, Pittsburgh, Detroit, Lexington, and Louisville are less than four hours away by car. Columbus is convenient to the entire United States market. Nearly 60% of North America is within 500 miles, or a one-day drive of Columbus.

More than 85% of the U.S. population is within 90 minutes' flight time of Columbus. Passenger airlines serve the city from Port Columbus International Airport, located within ten minutes of the Central Business District with easy access to the interstate highway network. The airport provides nearly 160 daily departures to more than 40 destinations.



## POPULATION DENSITY

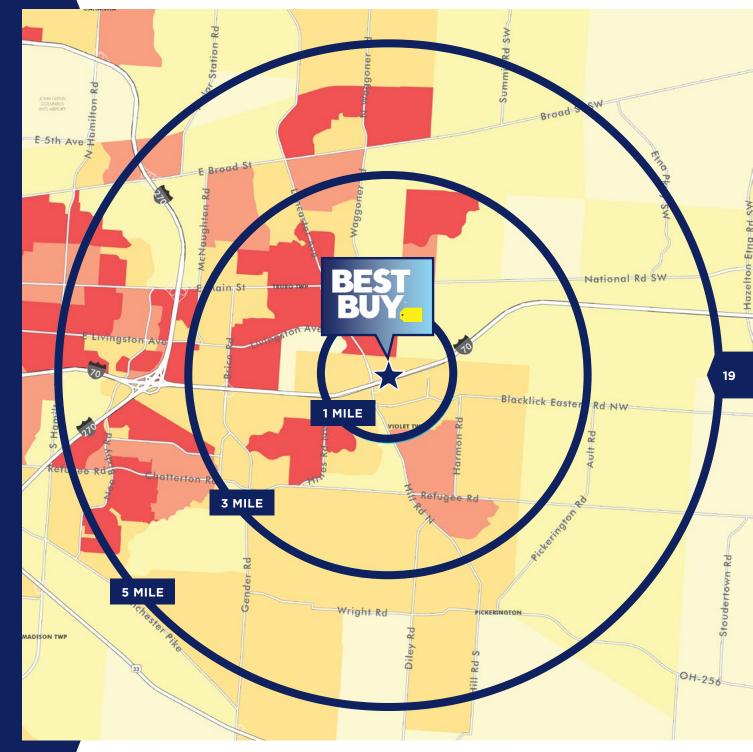


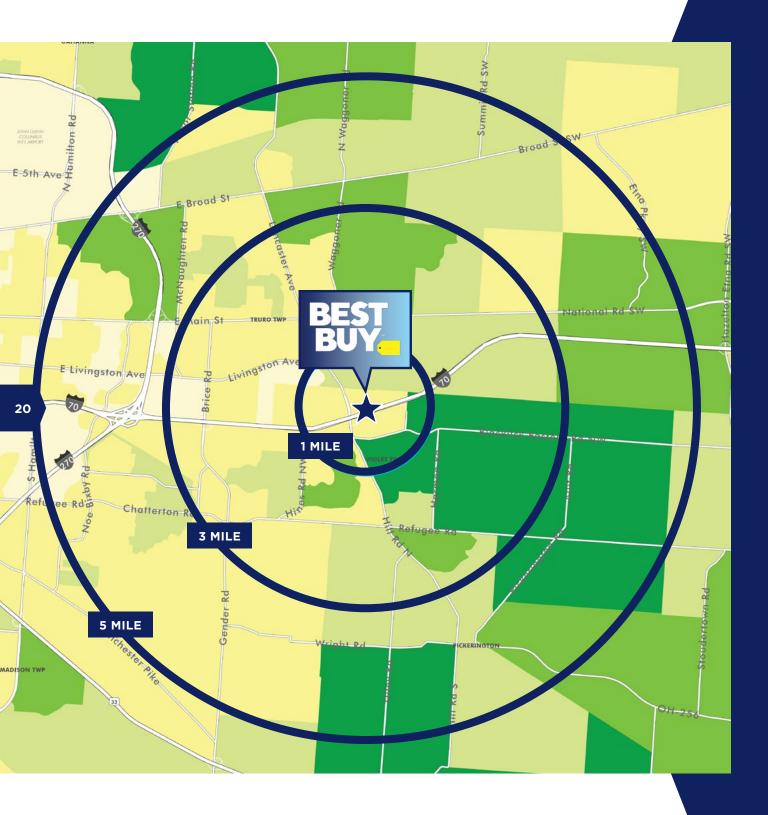


2024 POPULATION 1 MILE | 7,439 3 MILES | 84,174 5 MILES | 193,508

POPULATION PER SQUARE MILE - 2019

Over 5,000
3,500 to 5,000
2,000 to 3,500
500 to 2,000
Less than 500





### AVERAGE INCOME



### 2019 AVERAGE HOUSEHOLD INCOME

1 MILE | \$87,947 3 MILES | \$83,715 5 MILES | \$80,077



### 2024 AVERAGE HOUSEHOLD INCOME

1 MILE | \$98,653 3 MILES | \$93,623 5 MILES | \$90,031

AVERAGE HOUSEHOLD INCOME - 2019

Over \$125,000
 \$100,000 to \$125,000
 \$75,000 to \$100,000
 \$50,000 to \$75,000
 Less than \$50,000

## POPULATION GROWTH

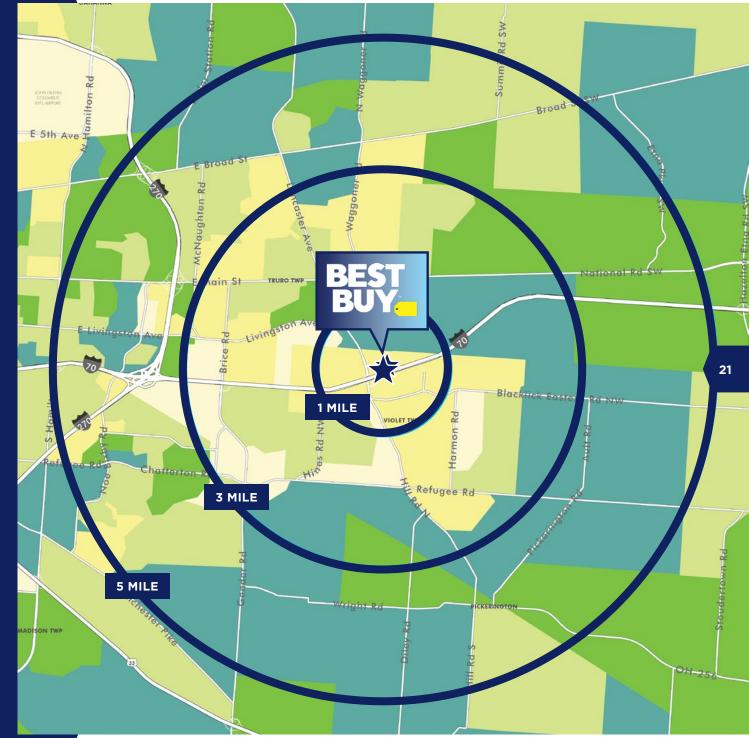


1 MILE | 2,947 3 MILES | 31,395 5 MILES | 71,875



### POPULATION GROWTH 2010 - 2019

Over 50%
 25% to 50%
 10% to 25%
 Up to 10%
 Loss or No Growth





### 2782 TAYLOR ROAD EXT REYNOLDSBURG, OH 43068

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