



### OFFERING MEMORANDUM

2433 Ridge Road, Lansing, IL 60438



1,829,978 6.83%

DOLLAR TREE - 10,000 SF - FREE STANDING
FEE SIMPLE, SINGLE-TENANT RETAIL

**CREDIT RATED TENANT & GUARANTOR: DOLLAR TREE** 



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#### LEASE DETAILS

**CREDIT TENANT** Organization Type: Corporation

Remaining Lease Term: 6.58 Years 1986

Year Established: Rent Commencement: 01/2017

Territory: International 01/2027 Lease Expiration: Company Type: Divisional HQ

Number of Locations: 7,439 Avg Base Annual Rent: \$125,000 Avg Size (All Loc): 11,578 SF Lease Type: NN

Employees (Grand Total): 72,770 Avg SF Three (5) Five-Year; Options:

Future Co. Growth: Growing \$5,000 Increase w/each option renewal Rent Increases:









Actual property photos

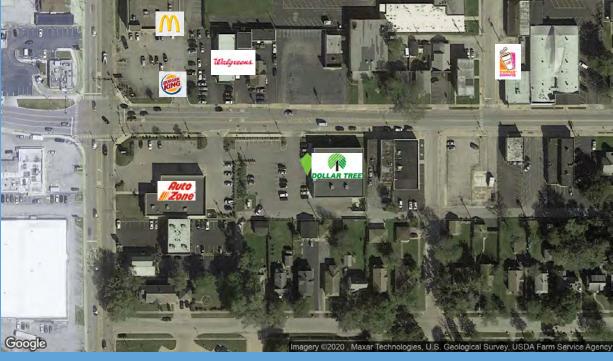
## Investment Highlights

- Total Years Remaining Including Options 21.5 years
- Location Hand picked by Dollar Tree
- Strategic Access Direct Access to I-94 & I-294 Healthy Traffic Counts Over 28,600+
- Strong Visibility Located in a densely populated, 77K+ within 3-miles
- Adjacent to major retail stores and schools

# 2016 Construction - Rent commenced January 2017,10-year lease Term / 3-five year renewals each with increases in rent, increasing yield

- NN Lease Minimal Landlord Responsibilities
- Dollar Tree, Inc., a Virginia Corporation Fortune 200 company
- Corporate Guarantee Investment Grade Tenant (DLTR) Nasdaq



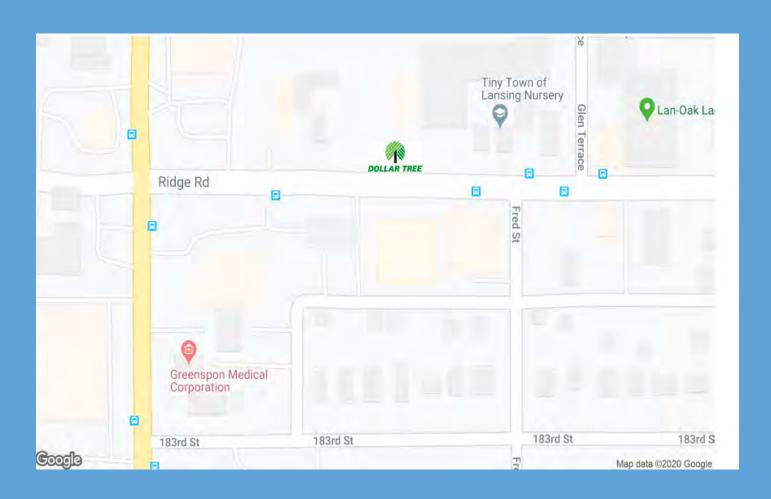






### Approximately 7,439 Dollar Tree Locations Nationwide







# **Dollar Tree**

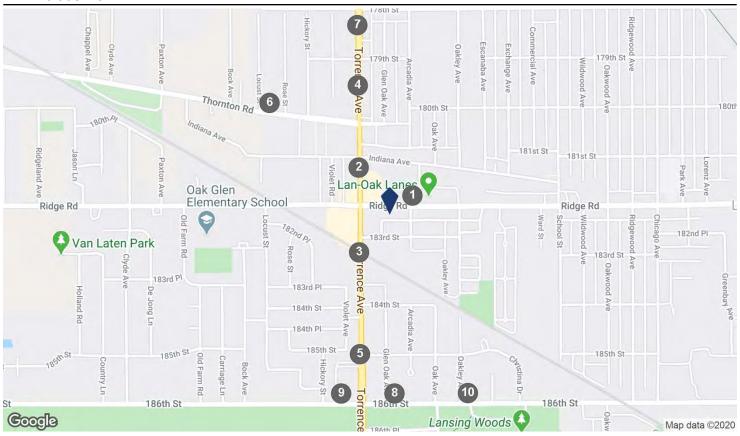
2433 Ridge Rd10,000 SF Retail FreestandingLansing, Illinois - Near South Cook

#### **DEMOGRAPHICS**



Population	1 Mile	3 Miles	5 Miles	10 Miles	10 Min. Drive
Population	12,622	77,649	225,813	785,417	93,848
5 Yr Growth	-0.5%	-0.8%	-1.2%	-0.8%	-1.3%
Median Age	39	41	38	37	40
5 Yr Forecast	39	41	39	38	40
White / Black / Hispanic	68% / 29% / 16%	58% / 38% / 16%	53% / 42% / 18%	52% / 44% / 21%	61% / 34% / 18%
5 Yr Forecast	69% / 28% / 18%	59% / 37% / 18%	54% / 41% / 20%	52% / 44% / 22%	62% / 33% / 20%
Employment	3,539	31,050	96,375	264,681	45,816
Buying Power	\$266.7M	\$1.6B	\$4.4B	\$14.3B	\$2B
5 Yr Growth	0.5%	-0.4%	-0.6%	-0.1%	-0.7%
College Graduates	19.2%	22.7%	20.9%	18.8%	31.3%
Household					
Households	4,940	29,941	83,595	281,508	35,378
5 Yr Growth	-0.6%	-0.7%	-1.3%	-0.9%	-1.4%
Median Household Income	\$53,995	\$54,931	\$52,800	\$50,838	\$56,954
5 Yr Forecast	\$54,600	\$55,063	\$53,174	\$51,265	\$57,339
Average Household Income	\$67,820	\$67,885	\$67,601	\$65,997	\$73,384
5 Yr Forecast	\$68,852	\$68,576	\$68,479	\$66,920	\$74,556
% High Income (>\$75k)	37%	36%	34%	33%	38%
Housing					
Median Home Value	\$148,847	\$145,716	\$137,164	\$138,034	\$150,576
Median Year Built	1964	1966	1965	1962	1961
Owner / Renter Occupied	68% / 32%	76% / 24%	71% / 29%	68% / 32%	76% / 24%

#### TRAFFIC COUNTS



#### **COUNTS BY STREETS**

Collection Street	Cross Street - Direction	Traffic Volume	Count Year	Dist from Subject
1182nd St	Fred St - W	6,291	2018	0.06 mi
2 Torrence Ave	Indiana Ave - N	26,765	2018	0.12 mi
3 Torrence Ave	Alley - N	15,973	2018	0.15 mi
4 Torrence Ave	Lansing Rd - S	28,600	2015	0.31 mi
5 Torrence Ave	185th Ct - S	15,482	2015	0.39 mi
6 Lansing Rd	Locust St - W	7,033	2018	0.40 mi
7 Torrence Ave	179th St - S	30,296	2015	0.46 mi
8 186th St	Glenoak Ave - W	5,652	2018	0.48 mi
9 186th St	Hickory Ct - W	4,722	2015	0.50 mi
10 186th St	Oakley Ave - W	6,773	2015	0.52 mi

## **Income & Spending Demographics**

### 2433 Ridge Rd - Dollar Tree

	1 N	1 Mile		3 Miles		5 Miles		10 Min. Drive	
2019 Households by HH Income	4,940		29,941		83,594		35,378		
<\$25,000	1,119	22.65%	6,686	22.33%	19,828	23.72%	7,026	19.86%	
\$25,000 - \$50,000	1,182	23.93%	7,019	23.44%	20,057	23.99%	8,507	24.05%	
\$50,000 - \$75,000	823	16.66%	5,493	18.35%	15,590	18.65%	6,462	18.27%	
\$75,000 - \$100,000	703	14.23%	4,192	14.00%	10,842	12.97%	4,618	13.05%	
\$100,000 - \$125,000	599	12.13%	2,706	9.04%	6,874	8.22%	3,694	10.44%	
\$125,000 - \$150,000	160	3.24%	1,776	5.93%	4,217	5.04%	2,069	5.85%	
\$150,000 - \$200,000	260	5.26%	1,566	5.23%	4,024	4.81%	1,867	5.28%	
\$200,000+	94	1.90%	503	1.68%	2,162	2.59%	1,135	3.21%	
2019 Avg Household Income	\$67,820		\$67,885		\$67,601		\$73,384		
2019 Med Household Income	\$53,995		\$54,931		\$52,800		\$56,954		

	1 Mile		3 Miles		5 Miles		10 Min. Drive	
Total Specified Consumer Spending	\$113.2M		\$693.7M		\$1.9B		\$827.5M	
Total Apparel	\$7.1M	6.26%	\$43.7M	6.29%	\$124M	6.52%	\$52.1M	6.29%
Women's Apparel	\$2.9M	2.52%	\$17.7M	2.55%	\$49.5M	2.60%	\$20.9M	2.52%
Men's Apparel	\$1.5M	1.32%	\$9.2M	1.33%	\$25.7M	1.35%	\$10.9M	1.32%
Girl's Apparel	\$533.2K	0.47%	\$3.3M	0.47%	\$9.7M	0.51%	\$4M	0.49%
Boy's Apparel	\$365.9K	0.32%	\$2.2M	0.32%	\$6.6M	0.34%	\$2.7M	0.33%
Infant Apparel	\$318.1K	0.28%	\$1.9M	0.27%	\$5.6M	0.29%	\$2.3M	0.28%
Footwear	\$1.5M	1.34%	\$9.4M	1.36%	\$27M	1.42%	\$11.3M	1.36%
Total Entertainment & Hobbies	\$9.1M	8.02%	\$54.6M	7.87%	\$147.6M	7.76%	\$127.3M	15.38%
Entertainment	\$1.6M	1.41%	\$9.1M	1.32%	\$24.5M	1.29%	\$10.7M	1.29%
Audio & Visual Equipment/Service	\$4.3M	3.82%	\$26.6M	3.84%	\$72.9M	3.84%	\$31.7M	3.83%
Reading Materials	\$433.8K	0.38%	\$2.7M	0.39%	\$7M	0.37%	\$3.1M	0.38%
Pets, Toys, & Hobbies	\$2.7M	2.41%	\$16.1M	2.32%	\$43.2M	2.27%	\$19.5M	2.36%
Personal Items	\$8.6M	7.59%	\$52.5M	7.57%	\$144M	7.57%	\$62.3M	7.53%
Total Food and Alcohol	\$31.8M	28.10%	\$192.2M	27.70%	\$534M	28.07%	\$230.7M	27.87%
Food At Home	\$18.3M	16.20%	\$111.6M	16.08%	\$312.3M	16.42%	\$134M	16.19%
Food Away From Home	\$11.4M	10.10%	\$68.7M	9.90%	\$189.2M	9.95%	\$82.3M	9.94%
Alcoholic Beverages	\$2M	1.79%	\$11.9M	1.71%	\$32.4M	1.71%	\$14.4M	1.74%
Total Household	\$15.9M	14.02%	\$101.9M	14.69%	\$274.4M	14.42%	\$119M	14.38%
House Maintenance & Repair	\$3.4M	3.05%	\$23.4M	3.37%	\$60.9M	3.20%	\$27.1M	3.27%
Household Equip & Furnishings	\$6.4M	5.69%	\$40.7M	5.87%	\$110M	5.78%	\$47.4M	5.73%
Household Operations	\$4.6M	4.07%	\$28.9M	4.17%	\$79.5M	4.18%	\$34M	4.11%
Housing Costs	\$1.4M	1.22%	\$8.8M	1.27%	\$24M	1.26%	\$10.4M	1.26%

## **Income & Spending Demographics**

#### 2433 Ridge Rd - Dollar Tree

	1 Mile		3 Miles		5 Miles		10 Min. Drive	
Total Transportation/Maint.	\$27.8M	24.55%	\$169M	24.36%	\$460.8M	24.23%	\$203M	24.53%
Vehicle Purchases	\$11.9M	10.47%	\$71.4M	10.29%	\$191.9M	10.09%	\$86.7M	10.47%
Gasoline	\$9.9M	8.78%	\$60.2M	8.68%	\$166.2M	8.74%	\$72M	8.70%
Vehicle Expenses	\$708.3K	0.63%	\$5M	0.72%	\$14M	0.74%	\$5.8M	0.70%
Transportation	\$1.7M	1.51%	\$10.8M	1.56%	\$30.2M	1.59%	\$12.8M	1.54%
Automotive Repair & Maintenance	\$3.6M	3.16%	\$21.6M	3.11%	\$58.5M	3.08%	\$25.8M	3.12%
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Total Health Care	\$6.4M	5.64%	\$39.2M	5.64%	\$104M	5.47%	\$46.7M	5.64%
Medical Services	\$3.6M	3.15%	\$21.8M	3.14%	\$58.1M	3.05%	\$26.2M	3.16%
Prescription Drugs	\$2.2M	1.95%	\$13.5M	1.95%	\$35.6M	1.87%	\$16M	1.93%
Medical Supplies	\$614.6K	0.54%	\$3.9M	0.56%	\$10.4M	0.55%	\$4.6M	0.55%
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Total Education/Day Care	\$6.6M	5.83%	\$40.8M	5.88%	\$113.3M	5.96%	\$48.8M	5.90%
Education	\$4.5M	4.00%	\$28.1M	4.05%	\$78.6M	4.13%	\$33.5M	4.04%
Fees & Admissions	\$2.1M	1.82%	\$12.7M	1.83%	\$34.8M	1.83%	\$15.3M	1.85%

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