### **INVESTMENT OFFERING**



### **CHECKERS**

907 East 1st Street Vidalia (Outside Savannah), GA 30474



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## DISCLAIMER

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The Marketing Package is a solicitation of interest only and is not an offer to sell the Property. The Owner and Broker expressly reserve the right, at their sole discretion, to reject any or all expression of interest or offers to purchase the Property and expressly reserve the right, at their sole discretion, to terminate discussions with any entity at any time with or without notice.

The Owner shall have no legal commitments or obligations to any entity reviewing the Marketing Package or making an offer to purchase the Property unless and until such offer is approved by Owner pursuant to its Governing Authorities and the signature of the Owner or Owner's representative is affixed to a Real Estate Purchase Agreement prepared by Owner.

This Marketing Package is confidential. By accepting the Marketing Package, you agree (i) that you will hold and treat the Marketing Package and its contents in the strictest confidence, (ii) that you will not photocopy or duplicate any part of the Marketing Package, (iii) that you will not disclose the Marketing Package or any of its contents to any entity without the prior authorization of the Owner, and (iv) that you will not use the Marketing Package in any fashion or manner detrimental to the Owner or Broker.

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ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT BROKER FOR MORE DETAILS.

For more information contact:

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Listed with Georgia broker DZ Net Lease Realty, LLC Lic. No. h-63528



# **FINANCIAL OVERVIEW**

#### **OFFERING SUMMARY**

PRICE	\$1,248,000
DOWN PAYMENT	100% / \$1,248,000
<b>RENTABLE SQUARE FEET</b>	800 SF
CAP RATE	6.25%
YEAR BUILT	1998
LOT SIZE	23,958 +/- Square Feet
TYPE OF OWNERSHIP	Fee Simple



#### ANNUALIZED OPERATING DATA

RENT INCREASES	ANNUAL RENT	MONTHLY RENT
Years 1-5	\$78,000.00	\$6,500.00
Years 6-10	\$84,240.00	\$7,020.00
Years 11-15	\$90,979.20	\$7,581.60
Years 16-20 (Option 1)	\$98,257.54	\$8,188.12
Years 21-25 (Option 2)	\$106,118.14	\$8,843.17
Years 26-30 (Option 3)	\$114,607.59	\$9,550.63
Years 31-35 (Option 4)	\$123,776.19	\$10,314.68
BASE RENT		\$78,000.00
NET OPERATING INCOME		\$78,000.00
TOTAL RETURN YR-1	6.25%	\$78,000.00

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#### TENANT SUMMARY

TENANT TRADE NAME	Ch
OWNERSHIP	Pri
LEASE GUARANTOR	Fra
LEASE TYPE	Ab
<b>ROOF &amp; STRUCTURE</b>	Ter
<b>ORIGINAL LEASE TERM</b>	Fif
RENT COMMENCEMENT DATE	07/
LEASE EXPIRATION DATE	07/
TERM REMAINING ON LEASE	Fif
INCREASES	8.0
<b>OPTIONS TO RENEW</b>	(4)
<b>RIGHT OF FIRST REFUSAL</b>	No

Checkers
Private
Franchisee
Absolute NNN
Tenant Responsible
Fifteen (15) Years
07/23/2020
07/22/2035
Fifteen (15) Years
8.0% Every 5-Years
(4) 5-Year Options

#### **CHECKERS DRIVE-IN RESTAURANTS, INC.**

Checkers Drive-In Restaurants Inc. does business as both "Checkers" and "Rally's Hamburgers" and is one of the largest chains of double drive-thru restaurants in the United States. There are currently over 900 locations located throughout 29 states and the District of Columbia. They specialize in hamburgers, hot dogs, french fries, and milkshakes. Approximately 33% of the locations are corporately operated. Checkers and Rally's locations are mainly drive-thru and carry-out restaurants that can operate in smaller spaces and with fewer employees, allowing workers to focus on getting cars through the drive-thru. Checkers and Rally's is headquartered in Tampa, Florida. Checkers Drive-In was founded in 1986 in Mobile, AL while the first Rally's was founded in 1985 in Louisville, KY. In August of 1999, Checkers and Rally's merged businesses making them the largest double drive-thru restaurant chain in the country, which in turn helped bolster both the Checkers & Rally's brands on all fronts.

#### **ABOUT THE TENANT**

PAC III SG Management, LLC, the tenant, is an experienced and growing Checkers multi-unit franchisee. The company was formed in 2019 by three successful businessmen with decades of quick service management experience to own, operate and grow a successful Checkers operating company. PAC III has a master area development agreement for Jacksonville, Florida with plans to open up to 25 new locations over the next several years.



PROPERTY NAME Property Address

PROPERTY TYPE PARENT COMPANY OWNERSHIP LEASE GUARANTOR TERM REMAINING ON LEASE OPTIONS TO RENEW LEASE TYPE LANDLORD RESPONSIBILITY INCREASES YEAR 1 NET OPERATING INCOME NO. OF LOCATIONS HEADQUARTERED WEBSITE YEARS IN THE BUSINESS Checkers 907 East 1st Street Vidalia (Outside Savannah), GA 30474 Net Lease Quick Service Restaurant **Oak Hill Capital Partners** Private Franchisee Fifteen (15) Years (4) 5-Year Options Absolute NNN None 8.0% Every 5-Years \$78.000 900 +Tampa, FL www.checkers.com

Since 1986

# **EXECUTIVE SUMMARY**

#### **INVESTMENT OVERVIEW**

The subject property is a Checkers drive-thru located in Vidalia (Outside Savannah), Georgia. The brand new 15-year absolute NNN lease includes 8.0% rental increases every 5-years in the primary term and in the (4) five-year option periods. The tenant just signed the new long-term lease July 23, 2020, showing their commitment to the location. Checkers also has a successful 22-year operating history at this site, which shows the strength of the location and market.

This Checkers is a rare infill site located in an established retail trade area. The property benefits from its excellent visibility and frontage along the most heavily trafficked thoroughfare in Vidalia (East 1st Street / Hwy-280), which boasts over 21,500 vehicles per day. National retailers in the immediate vicinity include Taco Bell, Dairy Queen, Hardee's, McDonalds, BB&T Bank, Rite Aid, CVS Pharmacy, Dollar General, AutoZone, Circle K, Wendy's, Family Dollar, Goodwill, Bi-Lo, Verizon, and many more. This is an excellent opportunity for an investor to purchase a stable, long term investment with zero landlord responsibility.

Checkers

· CRAZY GOOD FOOD

### **INVESTMENT HIGHLIGHTS**

- 15-Year Absolute NNN Lease w/ 8.0% Increases Every 5-Years
- New Long-Term Lease Shows Tenant's Commitment to Location
- 22-Year Operating History Shows the Strength of Location & Market
- Experienced and Growing Multi-Unit Checkers Operator
- Traffic Counts Exceed 21,500 Vehicles Per Day (East 1st Street)

Checkers Drive-In Restaurants, Inc. has seen 6 Consecutive Years
of System-Wide Same-Store Sales Growth



# **AERIAL PHOTO**



### **SUBJECT PROPERTY**



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# LOCATION MAP



# **AREA MAP**



# **MARKET OVERVIEW**

#### VIDALIA, GEORGIA

Vidalia is a city in Toombs County, Georgia, United States. The community is a suburb just outside Savannah and is located off US-280. Vidalia is surrounded by the Savannah-Hinesville-Statesboro-Jesup Combined Statistical Area (CSA), which is made up of seven counties in Georgia. The 2019 U.S. Census estimated population for this area was 583,882, up from 525,844 at the 2010 Census.

Ft. Stewart, located just outside of the Savannah MSA (30 miles), and Hunter Army Airfield (a subordinate installation to Ft. Stewart), have an annual financial impact on the local economy of \$2.1 billion. Fort Stewart is the largest military installation east of the Mississippi River and covers nearly 285,000 acres and together with Hunter Army Airfield, accounts for one of Coastal Georgia's largest employers. The two installations are home to more than 42,000 people combined, generating an annual direct federal expenditure of \$1.4 billion.

Two nationally recognized medical centers deliver top quality health care in Savannah: Memorial University Medical Center and the St. Joseph's/Candler Health System. These centers and the advanced medical specialties they offer attract people from all over southeast Georgia and the southern coastal area of South Carolina. The medical facilities are also the top two private nonmanufacturing employers in the metropolitan area.

The Savannah MSA's manufacturing firms create approximately 17.4% of the area's economic output as measured by GDP, accounting for \$2.4 billion of output a year. The number of manufacturing establishments in the Savannah CSA numbers approximately 245 firms employing 15,300 workers with a combined payroll exceeding \$700 million. The top three employers in Savannah's manufacturing sector include Gulfstream Aerospace, Georgia-Pacific Corp and International Paper. Gulfstream which currently employs approximately 6,000 people locally, continues to see healthy sales and is expanding its Savannah site, thereby adding another 1,000 jobs.

Named one of "America's Top 10 Waterfronts," Savannah draws tourists from all over the world to riverfront restaurants and shops, sandy beaches and historic downtown architecture. With over 12 million visitors who spend over \$1.7 billion annually, Savannah's tourism is a major economic driver for the city's businesses as well as the surrounding region.



**Savannah MSA's Manufacturing** Firms Create Approximately 17.4% of the Area's Economic Output (GDP)



### Over 12 Million Visitors

who Spend Over \$1.7 Billion Annually



#### Ft. Stewart & Hunter Army

Airfield have an Annual Financial Impact Exceeding \$2.1 Billion



# **DEMOGRAPHIC REPORT**







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Listed with Georgia broker DZ Net Lease Realty, LLC license h-63528

### Real estate disclosure for the state of Georgia

This document is to be attached to marketing packages, brokerage agreements and offers revised 12.13.19

#### (Please put an X below in front of what is applicable)

DZ Net Lease Realty, LLC and non-Georgia broker are:

Not the brokers of a party for the proposed transaction and will help both parties equally.

Brokers of the seller/landlord.

Brokers of the buyer/tenant.

Brokers of both the seller/landlord and buyer/tenant and are acting as dual agents.

#### (Please put an X below in front of what is applicable)

DZ Net Lease Realty, LLC and/or non-Georgia real estate broker shall be paid by:

Seller/landlord

Buyer/tenant

Seller/landlord AND buyer/tenant

#### (Please put an X below in front of what is applicable)

\_\_\_\_\_ is the broker of:

The broker of the buyer/tenant

There is not a broker of the buyer/tenant

\_\_\_\_\_ shall be paid by:

(Please put an X below in front of what is applicable)

Seller/landlord

Buyer/tenant

Not applicable

#### Acknowledged and Accepted: