# Dunkin' & Ivy Rehab New 10 Year Leases





OFFERING MEMORANDUM

7720 W Chester Pike, Upper Darby, PA 19082

## **Confidentiality and Disclaimer**

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some

properties, including newly-constructed facilities or newlyacquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the

income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap Real Estate Investment Services, Inc. ("M&M") is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of M&M, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of M&M, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.





### **Investment Highlights**



### PRICE: \$1,615,736 | CAP: 6.00% | NOI: \$96,944

#### **About the Investment**

- ✓ Two-Tenant Property with Internet and Recession Proof Tenants |
  Recent 2019 and 2020 Remodels
- ✓ Dunkin' Features New Next Generation Design
- ✓ IVY Rehab Signed a Brand-New Lease in July 2020
- ✓ Minimal Management | Tenants Fully Reimburse for Taxes, Insurance, and CAM
- ✓ Extremely Dense Population | 629,570+ Individuals in a 5-Mile Radius Located Just Minutes From Downtown Philadelphia

#### **About the Location**

- ✓ Positioned On the Hard Corner of a Signalized Intersection | West Chester Pike Experiences Average Daily Traffic Counts that Exceed 26,380
- ✓ Direct Access to Philadelphia | Largest City in Pennsylvania is Less than Two-Miles Away
- ✓ Extremely Dense Demographics | Approximately 37,000 Individuals Residing in a One-Mile Radius and 312,697 Individuals Residing Within a Three-Mile Radius
- ✓ University of Pennsylvania, Drexel University, and Saint Josephs University All Located Within a Five-Mile Radius | 44,000+ Students Combined
- ✓ 69th Street Transportation Center | 2nd Busiest Transfer Point in the SEPTA System (35,000 Customers/Week) One Mile Away
- ✓ Tower Theatre | Named a Top 10 Live Music Venue in the US by Rolling Stones Magazine – One Mile Away







#### Financial Analysis: Dunkin' & Ivy Rehab



#### PRICE: \$1,615,736 | CAP: 6.00% | NOI: \$96,944

PROPERTY DESCRIPTION				
Property	Dunkin' and Ivy Rehab			
Property Address	7720 W Chester Pike			
City, State, ZIP	Upper Darby, PA			
Year Built/Renovated	1988/2020			
Building Size	4,137 SF			
Lot Size	+/- 0.43 Acres			
Type of Ownership	Fee Simple			
LEASE	SUMMARY			
Tenant / Guarantor	Dunkin'/Radhey 321 LLC			
Square Feet	1,500 SF			
Original Lease Term	10.0 Years			
Lease Commencement	6/20/2019			
Lease Expiration	7/25/2029			
Lease Term Remaining	8.9 Years			
Lease Type	NN			
Roof, Structure, Parking Lot	Landlord Responsible			
Rental Increases	10% Every 5 Years			
Options to Renew	Three (3), Five (5)-Year & One (1), (4.5)-Year Options			
LEASE	SUMMARY			
Tenant / Guarantor	Ivy Rehab/Corporate			
Square Feet	2,637 SF			
Original Lease Term	10.0 Years			
Lease Commencement	7/24/2020			
Lease Expiration	7/31/2030			
Lease Term Remaining	9.9 Years			
Lease Type	NN			
Roof, Structure, Parking Lot	Landlord Responsible			
Rental Increases	\$2/SF in Year 5 & 2% Each Option			
Options to Renew	Two (2), Five (5)-Year Options			
- 11.101 1 1 11				

DUNKIN' RENT SCHEDULE						
Lease Year(s)	<b>Annual Rent</b>	<b>Monthly Rent</b>	Rent Escalation (%)			
Current - 7/25/2024	\$34,500.00	\$2,875.00	-			
7/26/2024 - 7/25/2029	\$37,950.00	\$3,162.50	10.00%			
Three (3), Five (5)-Year & One (1), (4.5)-Year Options						
2029 - 2034	\$41,745.00	\$3,478.75	10.00%			
2034 - 2039	\$45,919.50	\$3,826.63	10.00%			
2039 - 2044	\$50,511.45	\$4,209.29	10.00%			
2044 - 2049	\$55,562.60	\$4,630.22	10.00%			
Lagge Veget(s)		NT SCHEDULE	Pont Escalation (9/)			
Lease Year(s) Current - 7/31/2025	\$62,444.16	\$5,203.68	Rent Escalation (%)			
8/1/2025 - 7/31/2030	\$67,718.16	\$5,643.18	\$2/SF (8.45%)			
8/1/2023 - 7/31/2030		5)-Year Options	\$2/3F (0.4570)			
2030 - 2035	\$69,072.52	\$5,756.04	2.00%			
2035 - 2040	\$70,453.97	\$5,871.16	2.00%			
PROPERTY FINANCIAL OVERVIEW						
Dunkin' Rent			\$34,500.00			
IVY Rehab Rent		\$62,444.16				
<u>Total Rent</u>		<u>\$96,944.16</u>				
Asking Price		<u>\$</u>	\$1,615,736.00			
Cap Rate 6.00%		6.00%				
Rent/S	Rent/SF \$23.43		\$23.43			
Price/SF			\$390.55			





Dunkin' Donuts is an American global doughnut company and coffeehouse chain. The first Dunkin' Donuts was opened in 1950 by Bill Rosenberg and is currently based in Canton, Massachusetts.

Dunkin' Donuts has grown to become the world's leading baked goods and coffee chain, serving more than three million customers per day. Dunkin' Donuts sells 52 varieties of donuts and more than a dozen coffee beverages as well as an array of bagels, breakfast sandwiches and other baked goods. Dunkin' Donuts has earned the No. 1 ranking for customer loyalty in the coffee category by Brand Keys for nine years running.

Today, there are more than 11,300 Dunkin' Donuts restaurants worldwide –more than 8,000 Dunkin' Donuts restaurants in 41 states in the U.S. plus the District of Columbia, and more than 3,200 international restaurants in 36 countries. In 2006, Dunkin' Donuts began using the slogan "America Runs on Dunkin" which continues to be used in the majority of their advertisement campaigns. Dunkin' Donuts is part of the Dunkin' Brands Group, Inc. (Nasdaq: DNKN) family of companies.

Headquarters	Canton, MA
No. of U.S. Locations	8,500 Across 41 States
No. of International Locations	3,200 Across 36 Countries
Founded	1950
Website	www.dunkindonuts.com

#### **Rankings**

#1 in iced regular/decaf/flavored coffee\*

**#1** in hot regular/decaf/flavored coffee\*

**#1** in donut category\*

**#2** in breakfast sandwich servings\*

**#1** in customer loyalty in the coffee category since 2007, according to Brand Keys

## Tenant Overview About Ivy Rehab



Ivy Rehab Network is made up of 226 physical therapy clinics dedicated to providing exceptional care and personalized treatment to get you feeling better, faster.

All of the physical therapists in the Ivy Rehab network are required to attain 25 contact hours of continuing education per year, significantly more than the minimum requirement of each state we serve. Each physical therapist is also a graduate of an accredited physical therapy program with multiple clinical affiliations so you can be sure you're in great hands.

Ivy Rehab will make your physical rehabilitation a great experience. The friendly staff will walk you through the necessary paperwork, including insurance issues and scheduling.































This Dunkin' and Ivy Rehab property is located at 7720 W Chester Pike, Upper Darby, Pennsylvania. Upper Darby is located less than 2 miles west of Philadelphia and is the 6<sup>th</sup> most populous municipality in Pennsylvania. This Dunkin' and Ivy Rehab is strategically located on the hard corner of a signalized intersection along West Chester Pike. On average, over 26,380 vehicles travel along this this section of West Chester Pike each day. There are approximately 312,697 people residing within a three-mile radius and more than 629,570 individuals residing within a five-mile radius of this Dunkin' and Ivy Rehab. This is an ideal location for both tenants due to the strong traffic counts, direct access to the city of Philadelphia, as well as the phenomenal population density in Upper Darby.

All located less than 5 miles from this Dunkin' and Ivy Rehab property are The University of Pennsylvania, Drexel University, and Saint Josephs University. These three Universities have a combined annual enrollment that exceeds 44,000 Students. This Dunkin' and Ivy Rehab benefits from its location in close proximity to a variety of national retailers. National retailers include: Wawa, Taco Bell, Bank of America, Wells Fargo, H&M, Citizens Bank, and many more. Located just one mile away from this Dunkin' and Ivy Rehab is Tower Theatre, which Rolling Stones Magazine named one of the 10 best live music venues in America. Also located just one mile from this Dunkin' and Ivy Rehab is the 69<sup>th</sup> Street Transportation Center, which is the 2<sup>nd</sup> busiest transfer point in the SEPTA system. The 69<sup>th</sup> Street Center serves 35,000 customers each week.

Upper Darby is located within the Philadelphia Camden-Wilmington (PA-NJ-DE) metropolitan area and continues to serve as the largest municipality in Delaware County. As a bedroom community, Upper Darby offers unique walkable neighborhoods with diverse housing stock at price points which meet the needs of households of all income levels. Dense commercial activity is concentrated within the 69th Street Corridor commercial area; West Chester Pike, Baltimore Avenue and shopping centers such as Home Depot, Barclay Square, Pilgrim Gardens, Bond and Drexeline Shopping Centers. Smaller neighborhood retail is in other areas such as Garrett Road, Burmont Road, State Road, and Long Lane. Located jut outside the city of Philadelphia, Upper Darby also serves as a key transportation hub for the Philadelphia-Camden-Wilmington metropolitan area.



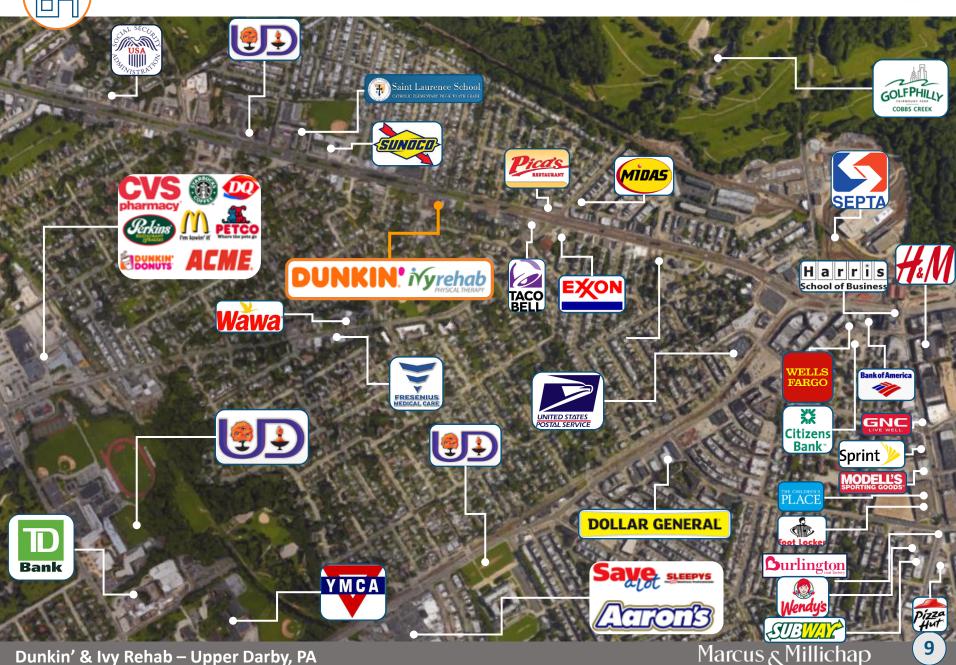






## **Surrounding Area**







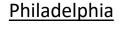
Surrounding Area: Strong Population Density

8. Provincity to City of Philadelphia

DUNKIN! Nyrehab



SEPTA



Just 1.5 Miles Away – Most Populous City in Pennsylvania

#### 69th Street Transportation Center

- 2nd Busiest Transfer Point in the SEPTA System
- ➤ 35,000 Customers Each Week



W Chester Pike: 26,380 VPD



## **Surrounding Area: Strong Population Density & Proximity to City of Philadelphia**







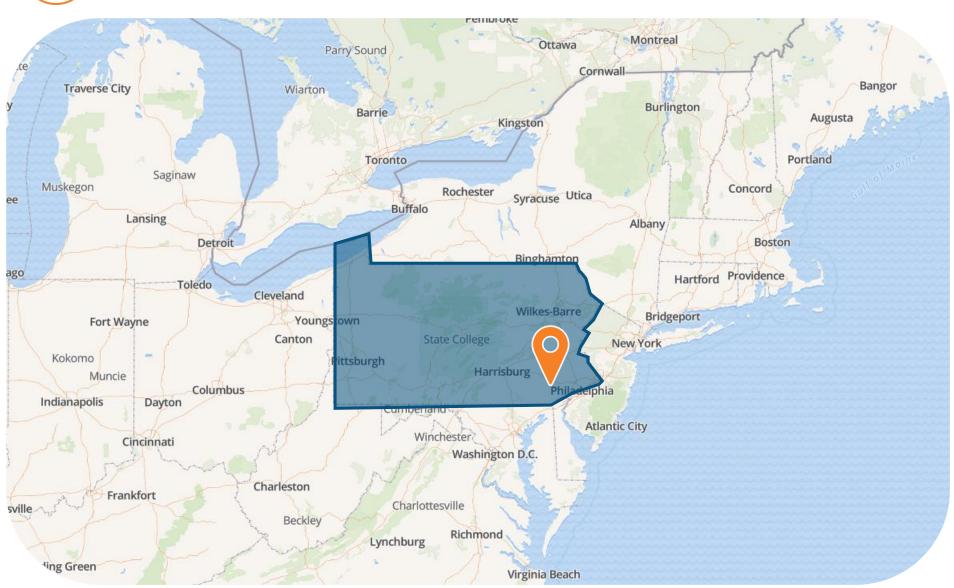
## **Surrounding Area: Strong Population Density & Proximity to City of Philadelphia**





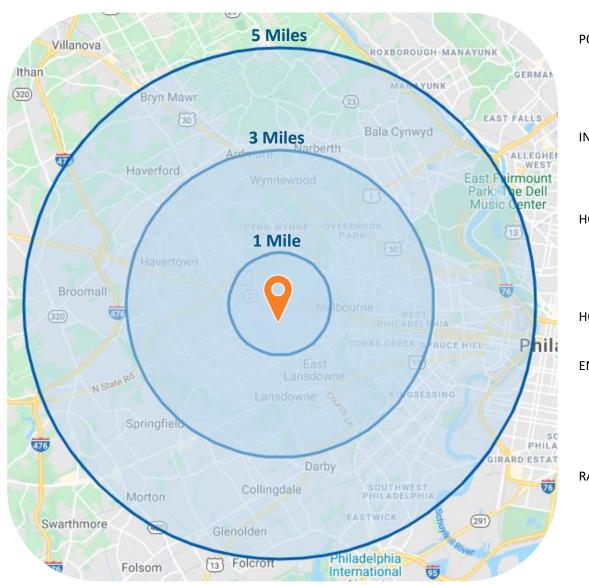












	1 Mile	3 Miles	5 Miles
POPULATION	27.476	24.4.706	525 022
2024 Projection	37,176	314,786	636,022
2019 Estimate	36,823	312,697	629,572
2010 Census	36,042	303,992	610,007
2000 Census	34,487	313,467	624,532
INCOME			
Average	\$66,686	\$74,976	\$79,125
Median	\$49,297	\$51,563	\$51,239
Per Capita	\$25,498	\$28,964	\$30,963
HOUSEHOLDS			
2024 Projection	14,186	121,331	246,479
2019 Estimate	14,066	120,083	242,388
2010 Census	13,685	116,682	234,041
2000 Census	13,685	119,537	238,799
HOUSING			
2019	¢1.40.010	\$167,679	¢196.00F
2019	\$148,810	\$167,679	\$186,095
EMPLOYMENT			
2019 Daytime	30,130	212 720	E76 400
Population	30,130	213,738	576,409
2019 Unemployment	4.77%	4.67%	4.85%
2019 Median Time	26	26	2.4
Traveled	36	36	34
RACE & ETHNICITY			
White	27.92%	35.14%	40.41%
Native American	0.06%	0.04%	0.03%
African American	47.02%	54.89%	48.25%
Asian/Pacific			
Islander	17.56%	5.72%	7.07%





City: Upper Darby | County: Delaware | State: Pennsylvania



**Upper Darby** is a home rule township that borders the city of Philadelphia. Living in Upper Darby Township offers residents an urban suburban mix feel. In Upper Darby Township there are a lot of bars, coffee shops, and parks. Many families and young professionals live in Upper Darby Township and the public schools in Upper Darby Township are above average. Upper Darby is home to the Tower Theater, a historic music venue on 69th Street built in the 1920s. Upper Darby's population is diverse, representing over 100 ethnic cultures. The township hosts a range of housing types including densely populated rowhouse sections. Upper Darby is the sixth most populous municipality in Pennsylvania.







Marcus & Millichap
Real Estate Investment Services