Red Lobster

EXCLUSIVE NET-LEASE OFFERING



2497 S. Stemmons Freeway Lewisville, TX 75076

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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fall to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history

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SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

> 2497 S. Stemmons Freeway Lewisville, TX 75076



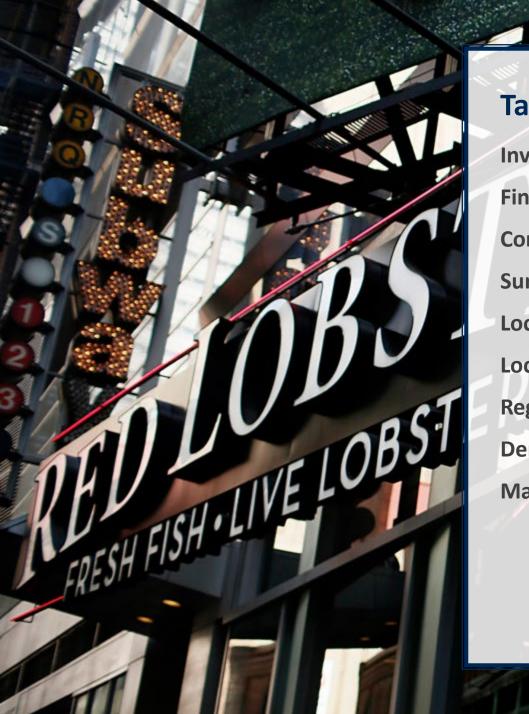


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Investment Highlights

PRICE: \$4,867,456 | CAP: 6.15% | RENT: \$299,349



About the Investment

- ✓ Long-Term, Absolute Triple-Net (NNN) Lease with Approximately 24 Years Remaining on the Base Term
- ✓ Corporate Tenant | Corporate Guaranty
- ✓ Attractive Rental Increases of Two Percent (2.00%) Annually
- ✓ Four (4), Five (5)-Year Tenant Renewal Options

About the Location

- ✓ Dense Retail Corridor | Target, Best Buy, Costco, Bed Bath & Beyond, Macy's, JCPenney, Dillard's, Marshalls, Hobby Lobby, Barnes & Noble, Cinemark, and Many More
- √ Features High Visibility & Ease of Access Along South Stemmons Freeway
- ✓ Strong Traffic Counts | Interstate-35 & Texas State 121 | Average 162,000 and 114,000 Vehicles Per Day, Respectively
- ✓ Affluent Population | Household Income Exceeds \$107,800 within a Three-Mile Radius
- ✓ Strong Demographics | Population within a Five-Mile Radius is Approximately 244,100
 Individuals
- ✓ Texas | Income Tax Free State

About the Tenant / Brand

- ✓ Red Lobster is the largest seafood restaurant concept in the world and is an iconic fullservice brand with broad demographic appeal and a significant advertising budget (2ndlargest in casual dining)
- ✓ The Company was founded in 1968 and currently operates over 700 restaurants throughout the United States and Canada, and has more than 40 franchised restaurants in international markets
- ✓ Red Lobster is led by an experienced management team with a history of success leading the brand (average 27+ years experience across executive team)
- √ The company generates \$2.5B in revenue and is the 6th-largest casual dining concept in
 North America







Financial Analysis





PROPERTY DESCRIPTION		
Property	Red Lobster	
Property Address	2497 S. Stemmons Freeway	
City, State ZIP	Lewisville, TX	
Year Built / Renovated	1973	
Building Size (SF)	9,123	
Lot Size (Acres)	+/- 2.20	
Type of Ownership	Fee Simple	
THE OFFERING		
Purchase Price	\$4,867,456	
CAP Rate	6.15%	
Annual Rent	\$299,349	
LEASE SUMMARY		
Property Type	Net-Leased Restaurant	
Tenant	Red Lobster Hospitality LLC	
Guarantor	Red Lobster Intermediate Holdings, LLC	
Lease Commencement	July 28, 2014	
Lease Expiration	July 31, 2044	
Lease Term Remaining	24 Years	
Lease Type	Triple Net (NNN)	
Roof & Structure	Tenant Responsible	
Rental Increases	2.00% annually	
Options to Renew	Four (4), Five (5)-Year Options	

RENT SCHEDULE				
Lease Year	Annual Rent	Monthly Rent	Rent Escalation	
Current	\$299,349	\$24,946	-	
Year 8	\$305,336	\$25,445	2.00%	
Year 9	\$311,443	\$25,954	2.00%	
Year 10	\$317,672	\$26,473	2.00%	
Year 11	\$324,025	\$27,002	2.00%	
Year 12	\$330,505	\$27,542	2.00%	
Year 13	\$337,116	\$28,093	2.00%	
Year 14	\$343,858	\$28,655	2.00%	
Year 15	\$350,735	\$29,228	2.00%	
Year 16	\$357,750	\$29,812	2.00%	
Year 17	\$364,905	\$30,409	2.00%	
Year 18	\$372,203	\$31,017	2.00%	
Year 19	\$379,647	\$31,637	2.00%	
Year 20	\$387,240	\$32,270	2.00%	
Year 21	\$394,985	\$32,915	2.00%	
Year 22	\$402,884	\$33,574	2.00%	
Year 23	\$410,942	\$34,245	2.00%	
Year 24	\$419,161	\$34,930	2.00%	
Year 25	\$427,544	\$35,629	2.00%	
Year 26	\$436,095	\$36,341	2.00%	
Year 27	\$444,817	\$37,068	2.00%	
Year 28	\$453,713	\$37,809	2.00%	
Year 29	\$462,787	\$38,566	2.00%	
Year 30	\$472,043	\$39,337	2.00%	

INVESTMENT SUMMARY

Marcus & Millichap is pleased to present the exclusive offering for a Red Lobster located at 2497 S. Stemmons Freeway in Lewisville, TX. The site consists of roughly 9,123 rentable square feet of building space on an estimated 2.20-acre parcel of land. This Red Lobster is subject to a long-term, absolute triple-net (NNN) lease, which commenced July 28, 2014. The current annual rent is \$299,349 and is scheduled to increase by 2.00% annually throughout the remainder of the base term and in each of the four (4), five (5)-year tenant renewal options.







- Red Lobster is the largest seafood restaurant concept in the world and is an iconic full service brand with broad demographic appeal and a significant advertising budget (2nd largest in casual dining).
- The Company was founded in 1968 and currently operates 700+ restaurants throughout the United States and Canada and has 40+ franchised restaurants in international markets.
- Red Lobster is led by an experienced management team with a history of success leading the brand (average 27+ years experience across executive team).
- The company generates \$2.5B in revenue and is the 6th largest casual dining concept in North America.

- On July 28th, 2014, Golden Gate Capital ("GGC") acquired Red Lobster from Darden Restaurants.
- Red Lobster is now an independently owned company, completely separate from Darden Restaurants.
- Golden Gate Capital has a long, successful track record and significant experience with multi-unit restaurant and retail businesses.







OUR HISTORY

FRESH IS IN OUR FOOD

Each day, you'll find an updated selection of fresh fish on our Today's Fresh Fish menu, not to mention live Maine lobster, freshly baked Cheddar Bay Biscuits™, crisp salads and a host of fresh seafood recipes waiting to be explored.

FRESH IS IN OUR KNOWLEDGE

No one knows seafood better than we do. As global seafood buyers, we have employees stationed throughout the world who inspect our seafood the moment it comes out of the water. They ensure it meets standards that are second to none. Then, the renowned chefs at our culinary center deliver the fresh expertise that turns it all into something truly special.

FRESH IS IN OUR DEDICATION

We hold ourselves to the highest standards for service, quality and a welcoming atmosphere. And we're focused on doing what's right – for our employees, in our communities and in the world.

FRESH IS IN OUR COMMITMENT

You deserve the freshest food and thinking. So every time you visit one of our seafood restaurants or our online seafood store, you'll find an uncommon commitment to deliver the best of the sea with fresh energy and fresh ideas that we hope will make you want to come back again and again.

We invite you to come in and experience our commitment to quality for yourself. Whether it's choosing your favorite fresh fish from our "Today's Fresh Fish" menu, or selecting your favorite seafood to be prepared over our wood-fired grill, Red Lobster is the place you can enjoy fresh, delicious seafood now and for generations.





RED LOBSTER PRESS FIRM-LINE CONSTR		
1970	Bill Darden opens the first Red Lobster in Lakeland, Florida	
General Mills acquires Red Lobster and rapidly expands nationally	1983	
1984	Our 1st Canadian restaurant opens in Ontario	
Out Lobsterfest® promotion begins, giving guests the best variety of lobster anywhere	1988	
1989	We introduce our famous and delicious Cheddar Bay Biscuits®	
We operate 450 US and 55 Canadian restaurants	1996	
2003	We introduce "Walt's Favorite Shrimp", named after one of our earliest employees	
We celebrate our 35th anniversary of serving fresh, delicious seafood	2004	
2006	Endless Shrimp® is introduced, and becomes an annual guest-favorite promotion	
"Today's Fresh Fish" gives guests a daily selection of national and local fresh fish favorites	2008	
2013	We introduce Wood-Fire Grills and Certified Grill Masters in every restaurant	
We celebrate our 45th anniversary and operate more than 700 locations worldwide	2014	
worldwide	Acquisition by Golden Gate Capital ("GGC"	





Strong Market Position

- Red Lobster is the largest seafood restaurant concept in the world and the 6th largest casual dining concept in the United States with over \$2.5 billion in annual sales and 700+ restaurants.
- The Company is the category killer in the seafood casual dining space, holding almost 50% market share.
 - Largest share of any restaurant concept in any segment.
- 6th largest overall casual dining concept in the US.

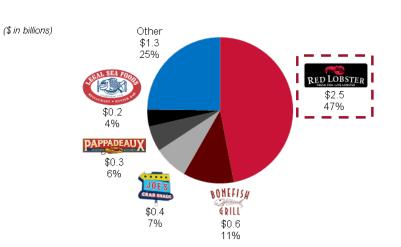
Significant Scale With Broad Geographic Reach



6th Largest Casual Dining Concept in the US

(\$ in billions) Chill's Outback Friday's Hooters O'Charley's Olive Garden Buffalo Wild Wings Cheesecake Factory Red Lobster Texas Roadhouse Ruby Tuesday Red Robin LongHorn F. Chang's Logan's Roadhouse Carrabba's Cheddar's

~50% Share in Seafood Casual Dining







Iconic Brand With Unparalleled Customer Loyalty

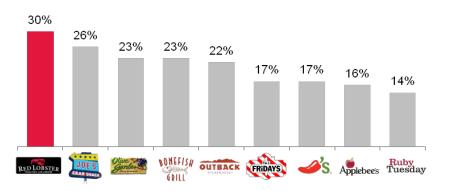
- Red Lobster has strong consumer appeal and broad usage across multiple dining out occasions, including high-crave, healthier "good for you" and special meal occasions.
- The brand has a strong foundation of loyal guests, who visit 1-2 times per month and account for more than 50% of sales.
- Red Lobster is the clear leader in casual dining seafood, and the most indispensable brand among major casual dining concepts, further indicating strong consumer loyalty.

Healthy and Recently Remodeled Restaurant Base

- Over \$320 million invested in remodels covering >90% of restaurants over the past 9 years.
- \$1.4 billion in overall capital expenditure investment over the past 11 years.
- New Bar Harbor format has strong appeal across customer base.
- 100% of restaurants are cash flow positive.

Indispensability vs. Peers

Indispensability (How difficult it would be for me to 'give up' ever going there again) - % very difficult (10 out of 10) shown



New Bar Harbor Format

Before















Red Lobster is led by an experienced management team with prior success leading the brand.



Kim Lopdrup CEO (31 years in Restaurant Industry)

- Kim served as President of Red Lobster from FY2005 to FY2011, a period of consistent, above-market growth for the brand
- Prior to his return to Red Lobster, Kim served as President of Specialty Restaurant Group and New Business
- Before joining Darden, Kim served as EVP and COO of North America for Burger King, and at Dunkin' Brands as VP of Marketing and CEO of its international division
- BBA, College of William & Mary; MBA with distinction, Harvard Business School



Salli Setta
President
(28 years in Restaurant
Industry)

- Salli was named President of Red Lobster in July of 2013
- Prior to her promotion to President, Salli served as Red Lobster's EVP of Marketing, before which she
 held numerous roles in Marketing and Culinary at Olive Garden during its turnaround, including VP
 Marketing and SVP Culinary and Beverage
- 24 years of experience in restaurant marketing, advertising and menu development; named "Menu Strategist of the Year" in 2003; recipient of three Menu Masters' Awards and a Silver Effie for her work on the "Hospitaliano" ad campaign
- BA, University of Central Florida; MBA, Florida Institute of Technology



Bill Lambert CFO (12 years in Restaurant Industry)

- Bill served as CFO of Red Lobster from FY2006 to FY2010
- Prior to his return to Red Lobster, Bill served as CFO of LongHorn Steakhouse
- Prior to joining Darden and Red Lobster, Bill spent 21 years with Federated Department Stores in various roles including CFO of Macy's Central
- BS, Duke University; MBA, University of Michigan

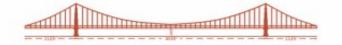


Chip Wade
EVP
Operations
(30 years in Restaurant
Industry)

- Darryl "Chip" Wade is EVP of Operations at Red Lobster
- Previously, Chip held positions in Enterprise Operations at Darden and as SVP of its Smokey Bones brand
- Outside of Darden, Chip previously served as COO of Legal Sea Foods and in various operations management roles at TGI Friday's
- BA, Widener University; MBA, University of Texas







GOLDEN GATE CAPITAL

- Golden Gate Capital (GGC) is a San Francisco-based Private Equity firm with over \$15 billion of capital under management.
- GGC has been one of the most active acquirers of multi-unit restaurant and retail companies.
 - Over the past 10 years, GGC has invested in restaurant and retail companies with annual revenues in excess of \$15 billion.
- GGC's investors include leading educational endowments, non-profit foundations, and selected entrepreneurs and managers.
- Investment approach is to partner with strong management teams to acquire strong, established brands with an opportunity to grow earnings through better execution, productivity improvements and unit growth.
- Excellent track record with acquiring and growing divisions of corporations.

Select Restaurant Investments

Restaurant Private Equity Investments











Surrounding Area

2497 S. Stemmons Freeway, Lewisville, TX 75067







Location Overview

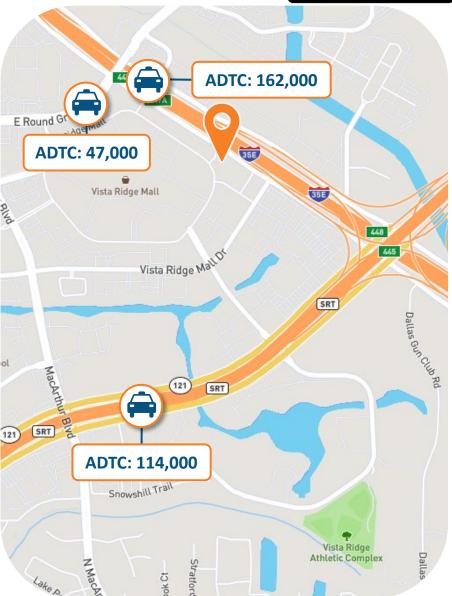
2497 S. Stemmons Freeway, Lewisville, TX 75067

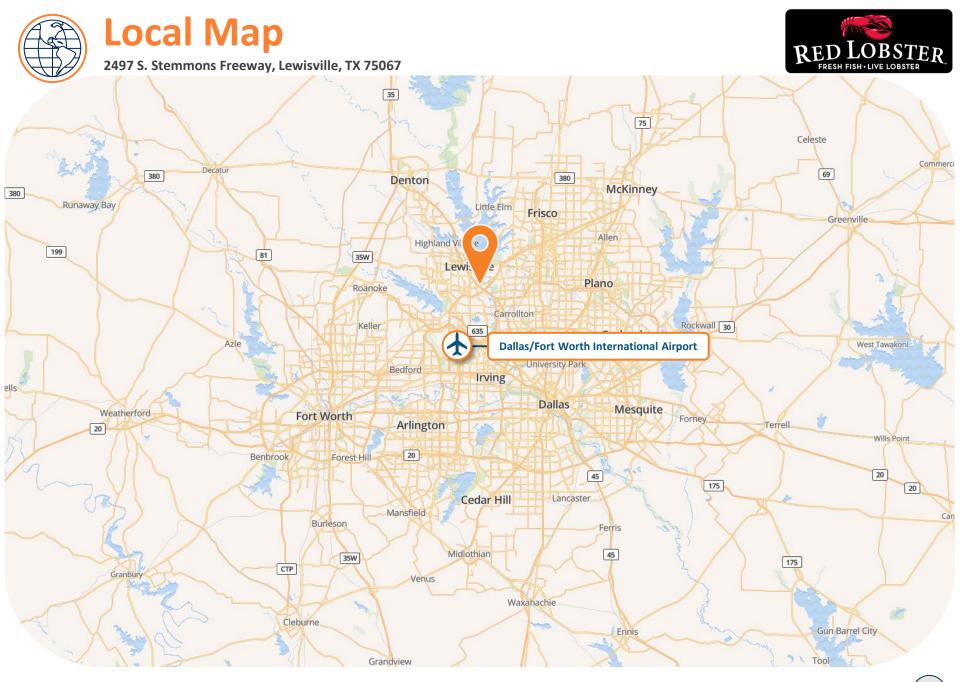
The subject investment property is situated on South Stemmons Freeway, which lies along Interstate-35. Interstate-35 boasts average daily traffic counts exceeding 162,000 vehicles, respectively. Interstate-35 intersects with Texas State 121 and East Round Grove Rd, which brings an additional 114,000 and 47,000 vehicles into the immediate area on average daily. There are more than 94,400 individuals residing within a three-mile radius of the property and more than 244,100 individuals within a five-mile radius. This Red Lobster property is situated in an affluent suburban community with an average household income of over \$107,800 within a three-mile radius.

The subject property benefits from being well-positioned in a highly dense retail corridor consisting of national and local tenants, shopping centers, and hotels all within proximity of this property. Major national tenants include: Target, Best Buy, Costco, Bed Bath & Beyond, Barnes & Noble, Cinemark, as well as many more. This Red Lobster property also benefits from being situated near many national hotels such as Courtyard by Marriott, Fairfield Inn & Suites, Hilton Garden Inn, Country Inn & Suites, Residence Inn, Hampton Inn & Suites, Springhill Suites, TownePlace Suites, and Homewood Suites. The subject property is also conveniently located less than 9 miles away from Dallas/Fort Worth International Airport (DFW), the fourth busiest airport in the world, serving over 67,000,000 passengers annually.

Lewisville is a city in Denton County, Texas, and a suburb within the Dallas-Fort Worth Metroplex. Lewisville incorporated in 1925, and when construction of Lewisville Lake was completed in the 1950s, the city began to expand rapidly. Lewisville's consistently warm climate and proximity to Lewisville Lake have made it a recreational hub of the Dallas-Fort Worth metroplex. The area's transportation infrastructure has evolved around the I-35 Corridor and the diversity of its population and industry has created a stable economic climate. Lewisville's diverse commercial tax base has led to a strong economic development in the area. The area has allowed automobile dealerships to flourish and its close proximity to Lewisville Lake and the city's location in the Dallas-Fort Worth Metroplex has contributed to the largest boat sales market in the state by volume in a state and it is second in the nation in overall boat sales. Due to the city's proximity to Dallas and Fort Worth, a number of food distribution companies have branches in Lewisville, including Sysco and Meadowbrook Meat Company (MBM). Lewisville Independent School District operates the area's public school system, including Lewisville High School. Four of the district's middle schools feed into two high school feeder campuses and the district has a total enrollment of approximately 53,200 students. The mission of the City of Lewisville is to enhance the quality of life for its community and to provide effective municipal service. The values of the city are customer satisfaction, integrity, teamwork, and innovation.











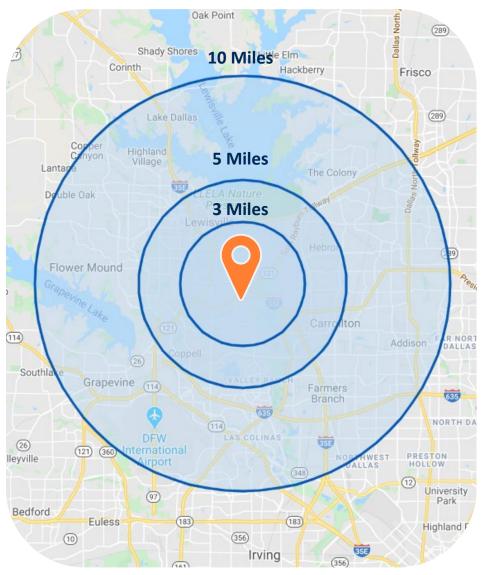




Demographics

2497 S. Stemmons Freeway, Lewisville, TX 75067





	3 Miles	5 Miles	10 Miles
POPULATION			
2024 Projection	104,826	269,658	896,632
2019 Estimate	94,488	244,170	811,389
2010 Census 2000 Census	79,351 61,001	206,377	684,573
2000 Census	01,001	169,234	575,628
INCOME			
Average	\$107,859	\$111,570	\$117,196
Median	\$75,633	\$80,749	\$80,589
Per Capita	\$43,133	\$42,745	\$48,089
HOUSEHOLDS			
2024 Projection	41,920	103,436	370,057
2019 Estimate	37,759	93,494	332,727
2010 Census	31,168	77,971	275,688
2000 Census	23,301	63,152	231,138
2000 Census	23,301	03,132	231,130
HOUSING			
2019	\$267,364	\$246,564	\$266,823
EMPLOYMENT			
2019 Daytime Population	91,509	253,349	1,046,956
2019 Unemployment	3.16%	3.06%	2.98%
2019 Median Time Traveled	27 Mins	27 Mins	2.50% 27 Mins
2013 Median Time Traveled	27 1411113	27 111113	27 1711113
RACE & ETHNICITY			
White	55.65%	56.62%	61.79%
Native American	0.08%	0.07%	0.08%
African American	12.19%	10.44%	10.69%
Asian/Pacific Islander	19.44%	19.86%	15.19%



Market Overview

2497 S. Stemmons Freeway, Lewisville, TX 75067



Lewisville is located less than 18 miles outside the bustling city of

Dallas. As the ninth-largest city and part of the fourth-largest metropolitan area in the nation, Dallas covers approximately 343 square miles and has a population exceeding 1,240,000. The ultra modern and sophisticated city attracts worldwide travelers, making the area the No. 1 visitor and leisure destination in Texas. Dallas will remain a top destination for corporate relocations due to its business-friendly environment. Twenty-two Fortune 500 companies are headquartered in the metro, making it the third-largest concentration in the nation, including companies such as Southwest Airlines, A T&T, Texas Instruments and Exxon Mobil. Dallas has a lower cost of living than many major metros, no state income tax and a median home price below the national level. Over 45 post-secondary educational institutions are located in the metro. Nearly 31 percent of residents have attained a bachelor's degree, with 10 percent also holding a graduate or professional degree.

Outdoor activities abound in Dallas as a result of the city's favorable location and climate. With seven major league sport teams, rodeo, NASCAR and marathons, the adrenaline is year round. Dallas has been named the #3 Sports Town in the nation by Sports Illustrated. The Dallas-Fort Worth MSA has one of the largest concentrations of corporate headquarters for publicly traded companies in the United States. In addition to its large number of businesses, Dallas has more shopping centers per capita than any other city in the United States. Dallas is the third most popular destination for business travel in the United States, and the Kay Bailey Hutchison Convention Center is one of the largest and busiest convention centers in the country, at over 1,000,000 square feet and the world's single-largest column-free exhibit hall.



Information About Brokerage Services



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- · A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- · A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- · Put the interests of the client above all others, including the broker's own interests;
- · Inform the client of any material information about the property or transaction received by the broker;
- · Answer the client's questions and present any offer to or counter-offer from the client; and
- . Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. Broker who acts as an intermediary.

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- . Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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