

### OFFERING MEMORANDUM

Service King 216 S. Harlem Avenue | Peotone, Illinois



### **Table of Contents**

ServiceKing
Sel vicening
COLLISION

	Section	Page
Financial Analysis	01	
Offering Summary		4
Investment Summary		5
Property Summary		6

Tenant Profile	02
Tenant Profile	8

Location Overview	03	
Property Photos	10	0
Location Map	13	3
Aerial	14	4
Market Overview	15	5
Demographics	20	0



# PEOTONE FINANCIAL ANALYSIS



#### 216 S. Harlem Avenue • Peotone, Illinois

### Offering Summary

Marcus & Millichap is pleased to present this Service King facility located in Peotone, Illinois. The subject property is a 12,500-square-foot facility sitting on 1.00 acre located on South Harlem Avenue. There are over seven years remaining on the lease, as well as three, five-year options to renew. The current lease has a ten percent rent increase in 2021.

Service King Collision Repair Centers®, with more than 40 years of experience in the automotive repair industry, is a leading national operator of comprehensive, high-quality collision repair facilities. The organization is consistently recognized for its commitment to customer satisfaction, quality workmanship and giving back to the industry through innovative training and recruiting initiatives. Service King traces its roots back to Dallas, Texas and founder Eddie Lennox who opened the very first Service King in 1976. Today, Service King operates locations in 24 states across the United States.

Peotone, Illinois is a small, rural community conveniently nested in Will County just south of Chicago. Peotone is located between Interstate 57 and Illinois Route 50. Peotone welcomes growth in business and general economic development. Its workforce is well educated with a strong work ethic. Bordered on two sides by the Interstate 57 interchange and a four-lane state highway, movement of raw materials and product is fuel and time efficient.

Chicago-Naperville-Elgin is one of the largest metros in the nation. Also known as the Greater Chicagoland area, it is bounded to the east by Lake Michigan, expands over a 5,000-square-mile region in northeastern Illinois and extends into Wisconsin and Indiana. The metro houses 9.6 million people and comprises 14 counties. The city of Chicago contains 2.7 million residents. The greatest growth during the past 20 years occurred in the western portion of the region. In recent years, however, businesses are relocating back into the city to attract young workers, supporting the development of high-rise residential and office towers in the downtown Chicago.



#### **INVESTMENT HIGHLIGHTS**

- The Nation's Third Largest Collision Center Chain with 345 Locations in 24 States
- The Blackstone Group Purchased Majority Ownership of Service King in 2014
- 7.6 Years of Lease Term Remaining
- 10% Rent Increase in 2021
- Over 30 Years of Operating History as a Collision Center



### **Investment Summary**

OFFERING SUMMARY			
Price:	\$915,641		
Capitalization Rate:	7.25%		
Price Per SF:	\$73.25		
Price Per SF of Land:	\$21.02		
LEASE SU	JMMARY		
Tenant:	Service King		
Gross Leasable Area:	12,500 Square Feet		
Lot Size:	1.00 Acres		
Lease Type:	Double Net		
Lease Commencement:	March 1, 2015		
Lease Expiration:	February 28, 2028		
Lease Term:	13 Years		
Term Remaining on Lease:	7.6 Years		
Rent Increases:	10% Increase in 2021		
Renewal Options:	Three, Five-Year Options		
Landlord Responsibilities:	Roof & Structure & Base Year Taxes		
Tenant Responsibilities:	Maint., Insurance, Partial Taxes		

Annualized Operating Information					
Base Rental Income				\$78,399	
Taxes of 2014 Base Yea	r			(\$12,015)	
Net Operating Income				\$66,384	
Base Rent Schedule					
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE	
Current	\$78,399	\$6,533	\$6.27	7.25%	
3/1/2021 to 2/28/2028	\$86,239	\$7,187	\$6.90	8.11%	
	Renewal Options				
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE	
1 <sup>st</sup> Option 3/1/2028 to 2/28/2033	\$94,863	\$7,905	\$7.59	9.05%	
2 <sup>nd</sup> Option 3/1/2033 to 2/28/2038	\$104,350	\$8,696	\$8.35	10.08%	
3 <sup>rd</sup> Option 3/1/2038 to 2/28/2043	\$114,780	\$9,565	\$9.18	11.22%	
ServiceKing					

### Property Summary

216 S. Harlem Avenue • Peotone, Illinois

PROPERTY INFORMATION			
Property Type:	Net Leased Auto Repair		
Gross Leasable Area:	12,500 Square Feet		
Lot Size:	1.00 Acres		
Year Built/Renovated:	1981/1995		
Construction Type:	Metal		
Building Height:	12'		
Drive-In Doors:	Ten		
Parcel ID:	20-24-408-011		
County:	Will		
Zoning:	Commercial		





#### Marcus & Millichap

FINANCIAL ANALYSIS



## tenant PROFILE



### **Tenant Profile**



#### **GENERAL INFORMATION**

Service King Collision Repair
The Carlyle Group (minority) The Blackstone Group (majority)
Richardson, Texas
345 Locations in 24 States
1983
WWW.SERVICEKING.COM

Service King Collision Repair Centers®, with more than 40 years of experience in the automotive repair industry, is a leading national operator of comprehensive, high-quality collision repair facilities. The organization is consistently recognized for its commitment to customer satisfaction, quality workmanship and giving back to the industry through innovative training and recruiting initiatives. Service King traces its roots back to Dallas, Texas and founder Eddie Lennox who opened the very first Service King in 1976. Today, Service King operates locations in 24 states across the U.S.

#### 216 S. Harlem Avenue • Peotone, Illinois

### The Carlyle Group

GLOBAL ALTERNATIVE ASSET MANAGEMENT

The Carlyle Group is a global investment firm with deep industry expertise that deploys private capital across four business segments: Corporate Private Equity, Real Assets, Global Credit and Investment Solutions. With \$217 billion of assets under management as of March 31, 2020, Carlyle's purpose is to invest wisely and create value on behalf of its investors, portfolio companies and the communities in which we live and invest.



The Blackstone Group is one of the world's leading investment firms. Their asset management business, with \$538 billion in assets under management, include investment vehicles focused on private equity, real estate, public debt and equity, growth equity, opportunistic, non-investment grade credit, real assets and secondary funds, all on a global basis.



# LOCATION OVERVIEW

### Property Photos

216 S. Harlem Avenue • Peotone, Illinois



Marcus & Millichap

LOCATION OVERVIEW

### Property Photos

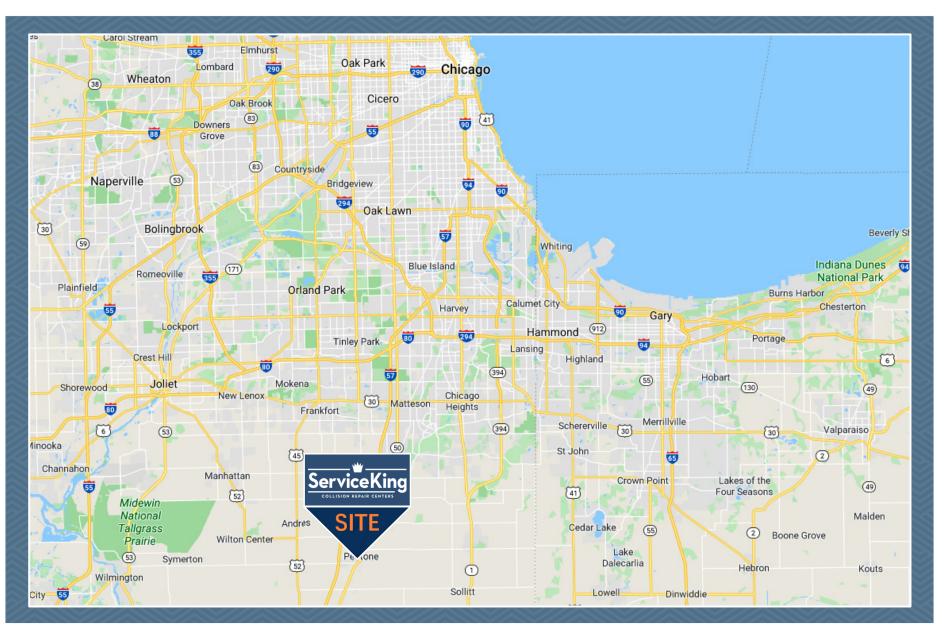


### Property Photos



### Location Map

216 S. Harlem Avenue • Peotone, Illinois



### Aerial



#### Marcus & Millichap

### Market Overview

Chicago-Naperville-Elgin is one of the largest metros in the nation. Also known as the Greater Chicagoland area, it is bounded to the east by Lake Michigan, expands over a 5,000-square-mile region in northeastern Illinois and extends into Wisconsin and Indiana. The metro houses 9.6 million people and comprises 14 counties. The city of Chicago contains 2.7 million residents. The greatest growth during the past 20 years occurred in the western portion of the region. In recent years, however, businesses are relocating back into the city to attract young workers, supporting the development of high-rise residential and office towers in the downtown Chicago.

#### METRO HIGHLIGHTS



#### **Third-Largest Metropolitan Area**

The metro population trails only to New York City and Los Angeles in size. Growth in the metro has slowed in recent years.



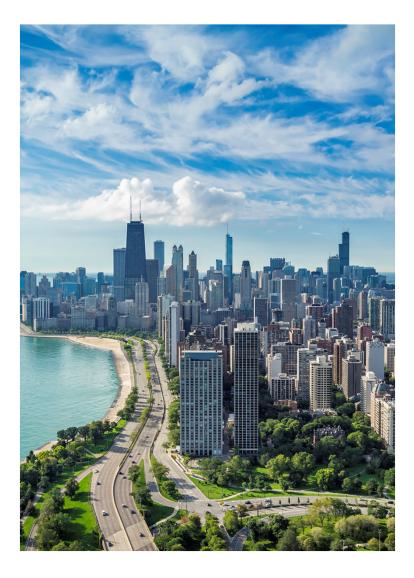
#### Wealth of Intellectual Capital

The number of corporate headquarters in Chicago is second only to New York City. There are 33 Fortune 500 companies based locally.



#### Large, Diverse Employment Base

The Chicago metro employs 4.8 million workers in an array of industries, including the growing tech and logistics sectors.



#### Marcus & Millichap

LOCATION OVERVIEW

### Market Overview

## TRANSPORTATION

- The region's transit network ranks among the largest and most efficient in the world.
- The vast network of freeways, centralized location, a large rail-truck intermodal facility, and the Port of Chicago contribute to the metro's position as a major distribution and logistics hub.
- Chicago is the nation's premier freight rail hub, with four carriers BNSF, Union Pacific, CSX, and Norfolk Southern — that service the region.
- Amtrak routes originate from Union Station, while the Metra commuter rail and the Chicago L provide passenger service throughout the metro area and beyond.
- International airports include O'Hare, Midway and Gary/Chicago. Also 16 smaller airports also provide air service for the region.



OF ILLINOIS RESIDENTS LIVE IN THE SUBURBS OF CHICAGO, MANY OF WHOM COMMUTE TO INTO THE CITY FOR WORK



#### Marcus & Millichap

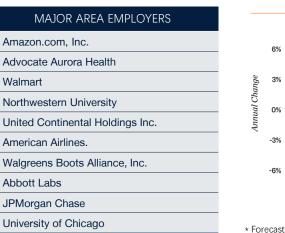
ROUGHLY

#### 216 S. Harlem Avenue • Peotone, Illinois

### Market Overview

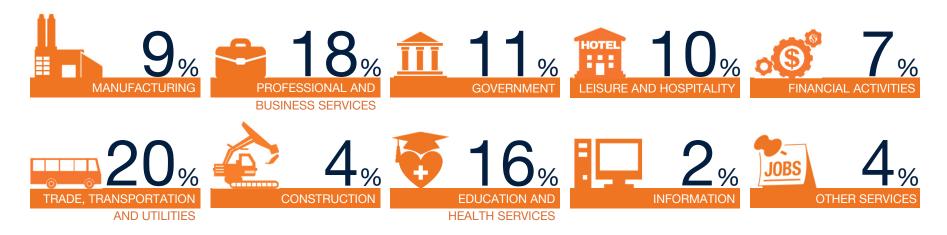
# 

- The metro has one of the biggest economies in the nation and is buoyed by its distribution, finance, manufacturing operations and growing high-tech sectors.
- Fortune 500 companies headquartered in the metro include Boeing, Walgreens, Allstate and McDonald's.
- The area is a major global tourist and convention destination. Last year, a record 57.7 million people visited the metro, supporting 500,600 jobs in the leisure and hospitality sector.
- Large tech firms such as Amazon, Groupon and Google attract startup companies.
- The workforce is considered one of the most diverse and well trained among major U.S. metros.





#### SHARE OF 2019 TOTAL EMPLOYMENT



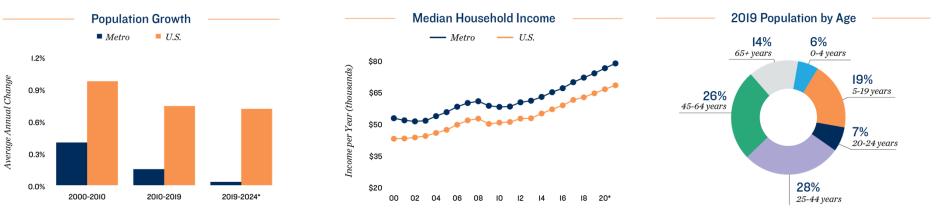
### Market Overview

# DEMOGRAPHICS

- Chicago is the third most populous metro in the U.S. with 9.6 million residents. During the next five years, gains will remain below the U.S. rate of growth.
- World-class education institutions including Northwestern University and the University of Chicago help provide a skilled labor pool. Nearly 36 percent of residents age 25 and older hold a bachelor's degree and of these, 14 percent have also earned a graduate or professional degree, which is well above the national level.
- Younger professionals moving to the market for employment provide a skilled workforce and contribute to a median age that is below that of the U.S. and a household income above the national level.
- More people are renting as thousands of new apartments are completed. As a result, the local homeownership at 60 percent has declined in recent years.

#### QUICK FACTS





\* Forecast

### Market Overview



The Chicago metro has something to offer every one of its residents and visitors, whether it is legendary blues and jazz music, cultural and educational venues, professional sports, dining, entertainment, shopping or recreational amenities.

The Chicago area's relative affordability is largely due to its lower housing costs. The median home price is significantly less than in other cities of its size and is below that of many smaller cities, including Seattle and Denver.

Cultural activities and artistic venues underpin the metro's cosmopolitan lifestyle. The region is home to various well-known museums, including the world-class Field Museum, Shedd Aquarium, Art Institute of Chicago and Adler Planetarium. The theater scene rivals the world's best, and troupes, dance companies, symphony orchestras and music venues abound.





Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

#### Marcus & Millichap

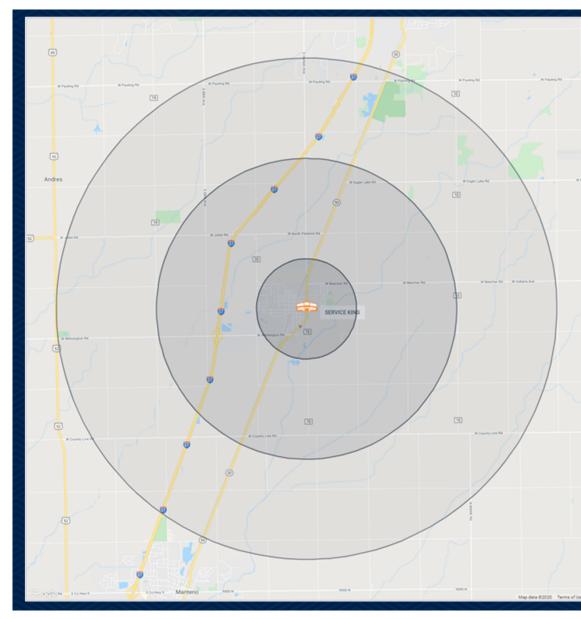


### Demographics





#### CREATED ON JULY 8, 2020



	1 Miles	3 Miles	5 Miles
POPULATION			
2024 Projection	3,170	5,185	7,076
2019 Estimate	3,116	5,097	6,937
2010 Census	3,044	4,966	6,736
2000 Census	2,855	4,429	5,766
INCOME			
Average	\$101,160	\$102,865	\$105,583
Median	\$83,896	\$84,738	\$85,628
Per Capita	\$39,064	\$38,664	\$38,211
HOUSEHOLDS			
2024 Projection	1,230	1,962	2,575
2019 Estimate	1,203	1,915	2,509
2010 Census	1,165	1,853	2,424
2000 Census	1,092	1,623	2,044
HOUSING			
2019	\$224,444	\$247,927	\$259,025
EMPLOYMENT 2019 Daytime			
Population	3,465	4,738	5,687
2019 Unemployment	4.42%	4.48%	4.43%
2019 Median Time	33	35	36
Traveled	33	30	30
RACE & ETHNICITY White	05.00%		04.000
	95.83%	95.57%	94.83%
Native American	0.00%	0.00%	0.00%
African American Asian/Pacific	0.79%	0.84%	1.45%
Islander	0.33%	0.36%	0.40%

### Marcus & Millichap

LOCATION OVERVIEW

### NON-ENDORSEMENT AND DISCLAIMER NOTICE

#### **Confidentiality and Disclaimer**

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap Real Estate Investment Services, Inc. ("Marcus & Millichap") and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2018 Marcus & Millichap. All rights reserved.

#### SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

#### **Non-Endorsement Notice**

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporations logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

SERVICE KINGSteven Weinstock, Broker of Record, License #471.011175Peotone, ILMarcus & Millichap Real Estate Investment ServicesACT ID ZAB0160216One Mid-America Plaza, Suite 200, Oakbrook Terrace, IL 60181



### NET LEASED DISCLAIMER

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.





Max Navarro, Associate (512) 338-7862 max.navarro@marcusmillichap.com License: TX 714257



Patrick Doherty, Senior Associate (512) 338-7834 patrick.doherty@marcusmillichap.com License: TX 622300



David Houston, Senior Associate (512) 338-7834 david.houston@marcusmillichap.com License: TX 615875

