## Marcus Millichap

### NEW CONSTRUCTION - OPENING SEPTEMBER 2020!



## BANK OF AMERICA 1121 AVENUE J – MIDWOOD – NEW YORK CITY OFFERING MEMORANDUM

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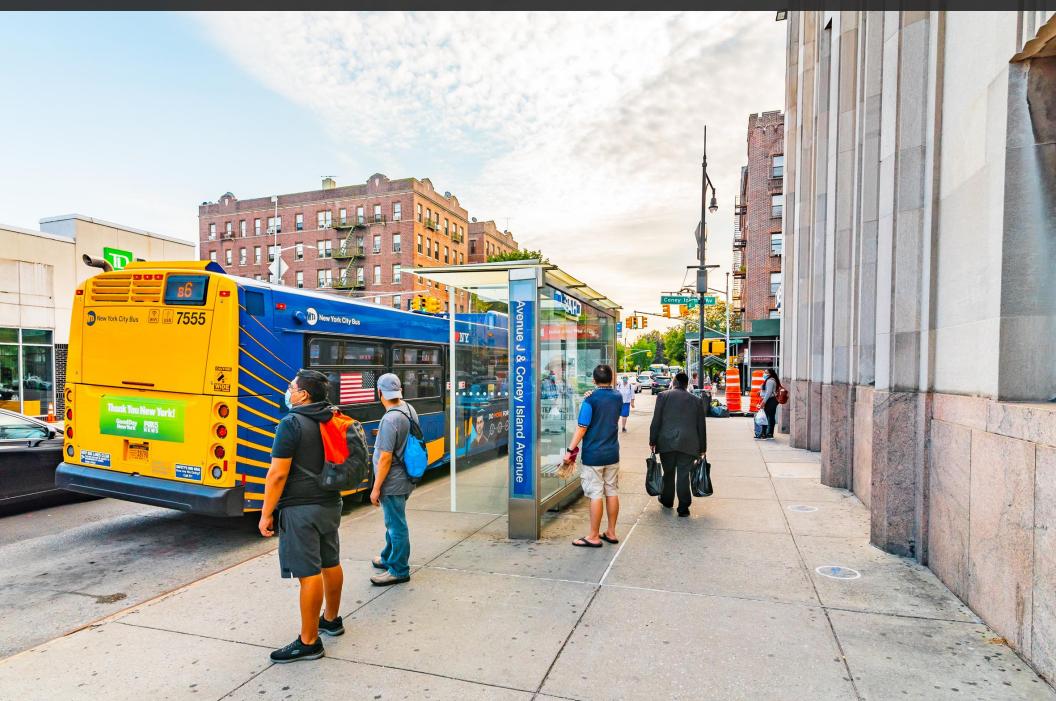
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## Demographics

**BankofAmi** 

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# FINANCIAL OVERVIEW





## Located at 1121 Avenue J – Midwood, New York

## PRICE: \$10,926,667 | 4.50% CAP | NOI: \$491,700

| PROPERTY DESCRIPTION         |                    |  |  |  |
|------------------------------|--------------------|--|--|--|
| Property Name                | Bank of America    |  |  |  |
| Property Address             | 1121 Avenue J      |  |  |  |
| City, State, Zip             | Brooklyn, NY 11230 |  |  |  |
| Estimated Interior Size (SF) | 7,012              |  |  |  |
| Ownership                    | Fee Simple         |  |  |  |

| THE OI     | FFERING      |
|------------|--------------|
| Price      | \$10,926,667 |
| CAP Rate   | 4.50%        |
| Annual NOI | \$491,700    |

| LEASE SUMMARY                |                                |  |
|------------------------------|--------------------------------|--|
| Property Type                | Net-Leased Bank                |  |
| Ownership                    | Public (NYSE: BAC)             |  |
| Tenant/Guarantor             | Bank of America, N.A.          |  |
| Lease Term                   | 20 Years                       |  |
| Lease Commencement Date      | May 14, 2020                   |  |
| Lease Expiration             | December 31, 2040              |  |
| Lease Term Remaining         | 20 Years                       |  |
| Lease Type                   | Triple-Net (NNN)               |  |
| Base Term Rental Escalations | See Rent Schedule              |  |
| Tenant Renewal Options       | Five (5), Five (5) Year Option |  |

Tenant shall one-time early termination right to be effective at the end of the Fifteenth (15<sup>th</sup>) Lease Year by providing written notice no later than 18 months prior.

### Annualized Operating Data

| Annual NOI         |                  | \$491,700    |  |
|--------------------|------------------|--------------|--|
| Rental Escalations | Escalations Vary |              |  |
|                    |                  |              |  |
|                    | RENT SCHEDULE    |              |  |
| Lease Year         | Annual NOI       | Monthly NOI  |  |
| Year 1             | \$491,700        | \$40,975     |  |
| Year 2             | \$491,601        | \$40,967     |  |
| Year 3             | \$491,499        | \$40,958     |  |
| Year 4             | \$536,394        | \$44,700     |  |
| Year 5             | \$536,286        | \$44,690     |  |
| Year 6             | \$536,174        | \$44,681     |  |
| Year 7             | \$601,060        | \$50,088     |  |
| Year 8             | \$600,941        | \$50,078     |  |
| Year 9             | \$600,820        | \$50,068     |  |
| Year 10            | \$600,694        | \$50,058     |  |
| Year 11            | \$690,565        | \$57,547     |  |
| Year 12            | \$690,432        | \$57,536     |  |
| Year 13            | \$690,295        | \$57,525     |  |
| Year 14            | \$690,154        | \$57,513     |  |
| Year 15            | \$690,008        | \$57,501     |  |
| Year 16            | \$794,859        | \$66,238     |  |
| Year 17            | \$794,704        | \$66,225     |  |
| Year 18            | \$794,546        | \$66,212     |  |
| Year 19            | \$794,382        | \$66,198     |  |
| Year 20            | \$794,213        | \$66,184     |  |
| CAP Rate           |                  | 4.50%        |  |
| Purchase Price     |                  | \$10,926,667 |  |

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## Investment Summary

The subject investment is the opportunity to acquire a net-leased Bank of America. The asset is 100% leased to Bank of America with approximately 20-years remaining on the initial term of the 20-year triple-net (NNN) lease. This Bank of America provides an investor with a prime New York City asset in the heart of Brooklyn, New York City's most populated borough. The asset offers the owner an opportunity to purchase a best of class location generational asset with a credit tenant.

The building features three floors (including a cellar) with a total of 7,012 square feet of interior space. The annual net operating income is \$491,700 annually (\$40,975 monthly) and features increases in year 4, year 7, year 11, and year 16. The asset is conveniently located on the corner of Avenue J and East 12<sup>th</sup> Street, which experience unrivaled foot traffic coupled with exceptional subway access in one of the most growing and historical neighborhoods in NYC.

## Investment Highlights

#### **Real Estate Fundamentals:**

- World-Class Location Strategically Situated Within Major Residential Neighborhoods and Surrounded by Attractive Points of Interest
- Brooklyn, New York Highest Populated of New York's Five Boroughs – Offering Convenient Access to Manhattan, Queens and Staten Island
- Approximately 1,121,484 Individuals Residing Within a Three-Mile Radius with an Average Household Income Exceeding \$90,000 Within a Five-Mile Radius

#### Lease Economics:

- 20 Years Remaining on the Original 20 Year Triple-Net (NNN) Lease
- Rental Increases: Varying (See Rent Schedule) Strong Inflation Protected Yields
- Vast Upside in Long Term Ownership | 20 Years of Market Appreciation In New York Real Estate

#### Credit of Tenant:

Features Excellent Best-in-Class Bank Credit – Bank of America, N.A. Maintains Phenomenal A- Credit Rating



INVESTMENT SUMMARY

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## Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,700 retail financial centers, approximately 16,000 ATMs, and award-winning online banking with approximately 33 million active users and approximately 20 million mobile users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the United States Virgin Islands, Puerto Rico and more than 35 countries.





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# LOCATION OVERVIEW



## Location Overview

This Bank of America property is located at 1121 Avenue J in Midwood, Brooklyn, New York. Brooklyn is one of New York City's five boroughs. Brooklyn is the most populated of the five boroughs, and offers convenient access to Manhattan, Queens, and Staten Island.

#### Points of Interest

The subject property is strategically positioned in a dense residential and retail corridor benefiting from its close proximity to Hospitals, Academic Institutions, densely populated neighborhoods, Marine Park Golf Course, and other points of interest. Mount Sinai Brooklyn, a 212bed acute care community hospital in Midwood, is located less than two miles away from the subject property. This Bank of America is also located less than one mile from Brooklyn College, a public college with over 17,500 students enrolled. Additionally, Prospect Park, home to the Prospect Park Zoo and the Brooklyn Botanical Garden, is less than two miles from the subject property.





#### **Demographics**

The subject investment property benefits from its robust demographics. More than 140,000 individuals reside within a one-mile radius and there are over 47,000 households in the same area. Between 2010 and 2019, the area saw a 5.47% increase in population. Within a one-mile radius of this Bank of America, the average household income is approximately \$90,000, well above the national average.





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#### <u>Metro</u>

Manhattan is home to more than 1.6 million residents who are part of a much bigger population system; the New York City metropolitan area is the largest in the United States, with approximately 20 million inhabitants in three states. New York City consists of five boroughs with more than 8.5 million people.

#### **Employers**

More than half of Manhattan's labor market is involved in financial activities and services sectors. This is because New York City is the headquarters of some of the largest U.S.-based consulting businesses, accounting offices, insurance companies and legal firms, as well as the United Nations. In addition, Manhattan is the financial center of the country and home to the New York Stock Exchange. Many of the world's top banks and securities firms are located here. Major employers in the finance industry based in Manhattan include Goldman Sachs, JPMorgan Chase and Morgan Stanley.

Media conglomerate Time Warner is the largest company in the information sector, employing thousands of people in Manhattan from its headquarters at the Time Warner Center in Midtown. Google also has thousands of workers on payroll, and other large media employers are Viacom and Verizon.

The education and health services sector accounts for 13 percent of jobs in Manhattan. Large employers include New York University, Columbia University, New York-Presbyterian Healthcare, and Mount Sinai Hospital.

#### <u>Economy</u>

New York City is home to 49 Fortune 500 companies, more than any other metro in the country, and most are located in Manhattan. The city serves as the epicenter for a wide variety of industries, making the performance of its local economy integral to the nation.

New York City is one of the leading financial centers in the world, with many international banks and financial firms maintaining offices in the city. Wall Street is a major driver of the local economy, as a significant number of people are employed directly in the securities industry. The city is a hub for the media, communications and publishing industries. The major television networks have substantial operations in Manhattan, while hundreds of newspapers and magazines and several music-recording companies are headquartered in the city. In addition, New York City is the advertising capital of the United States and has a growing presence in the Internet/new media field. The entertainment and tourism industries are crucial to the Manhattan economy, with numerous theaters and attractions drawing billions of dollars each year.

Manhattan is also an important location for many retailers, both national and local. Retail sales in the borough typically grow faster than the U.S. rate; this year, Manhattan will exceed the national sales growth average with a rate of 9.3 percent. In addition, many major technology firms are expanding in the borough

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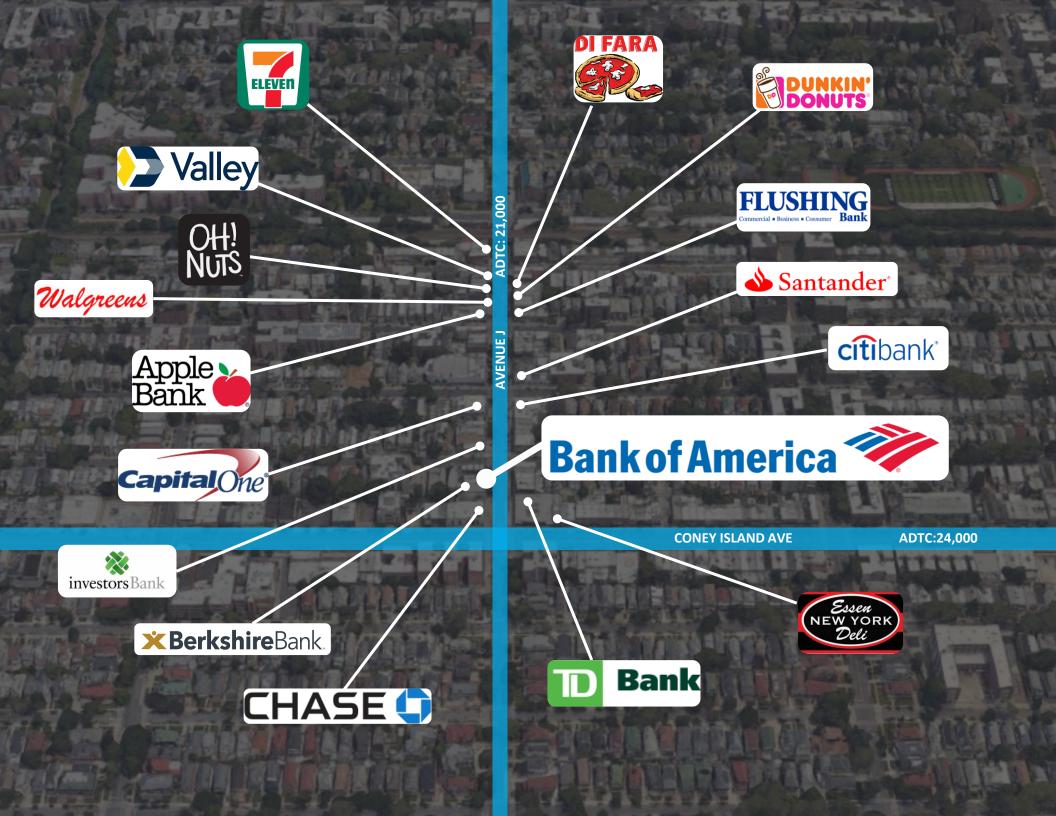


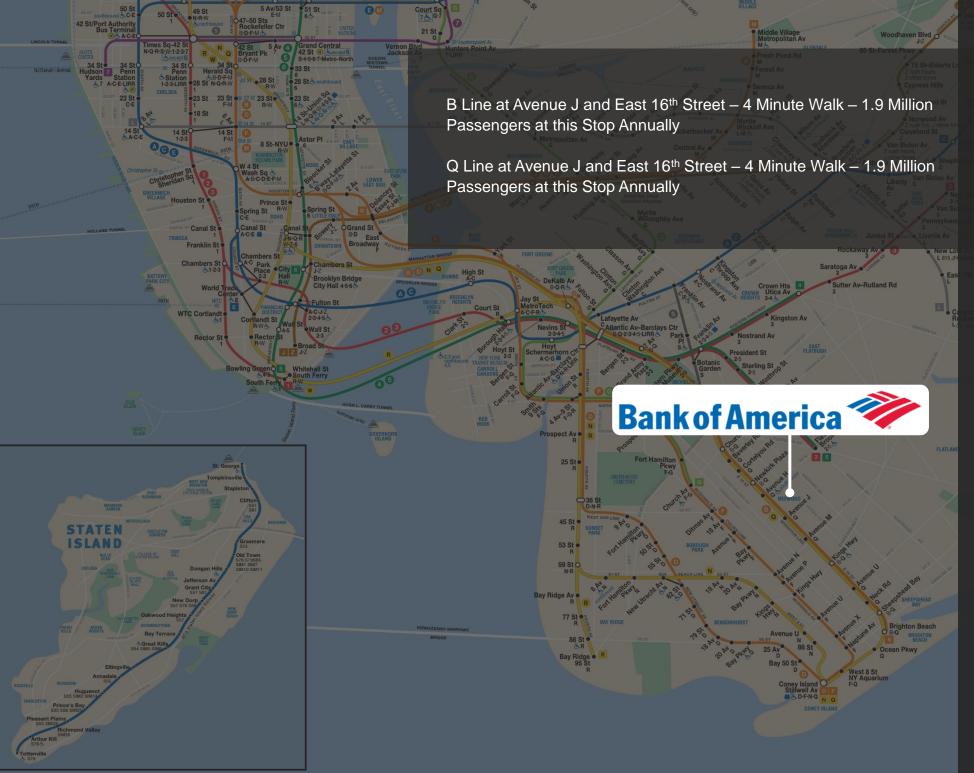


Brooklyn, one of the five boroughs of New York City is separated from Manhattan by the East River and is bordered by the Upper and Lower New York bays (west), the Atlantic Ocean (south), and the borough of Queens (north and east). Brooklyn is both residential and industrial and also handles a vast amount of oceangoing traffic. There are many educational institutions, including Pratt Institute (1887) and branches of the Polytechnic University, the City University of New York, the State University of New York, and Long Island University. Several colonial churches, Coney Island, the Brooklyn Botanic Garden and Arboretum, the Brooklyn Museum, and the Brooklyn Children's Museum are in the borough.

In the early 1900s, it was a mecca for immigrants arriving via Ellis Island. A hundred years later, young professionals and artists left pricey Manhattan digs for Brooklyn's cheaper and more expansive space. Neighborhoods like Brooklyn Heights and Park Slope were restored and reborn as funky enclaves. Walk or bike over the historic Brooklyn Bridge (or ride the subway) to Brooklyn Heights for a stroll along the Promenade and breathtaking views of the Manhattan skyline. Catch a performance at the world-famous Brooklyn Academy of Music. From the delicious Italian restaurants of Bensonhurst to the Irish bars that line the avenues of Bay Ridge, from the hotdogs and rollercoasters of Coney Island to the bagels and handball courts of Greenpoint, Brooklyn is a state of mind as well as a dynamic community.

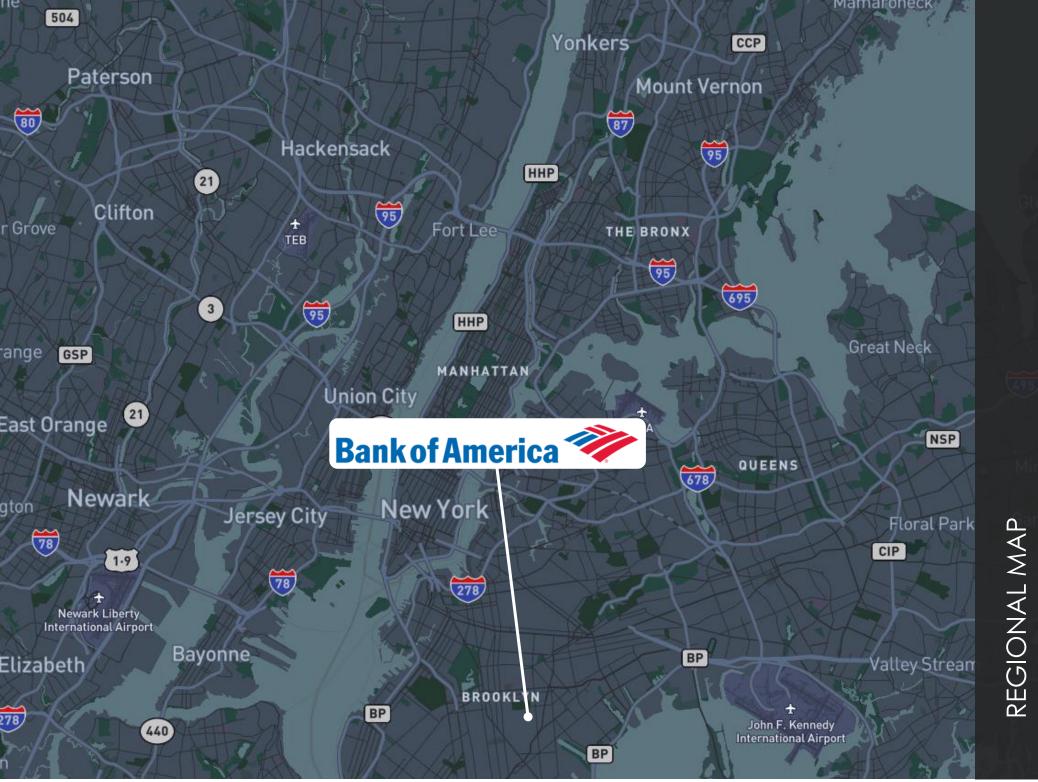






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SUBWAY MAP



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# DEMOGRAPHICS



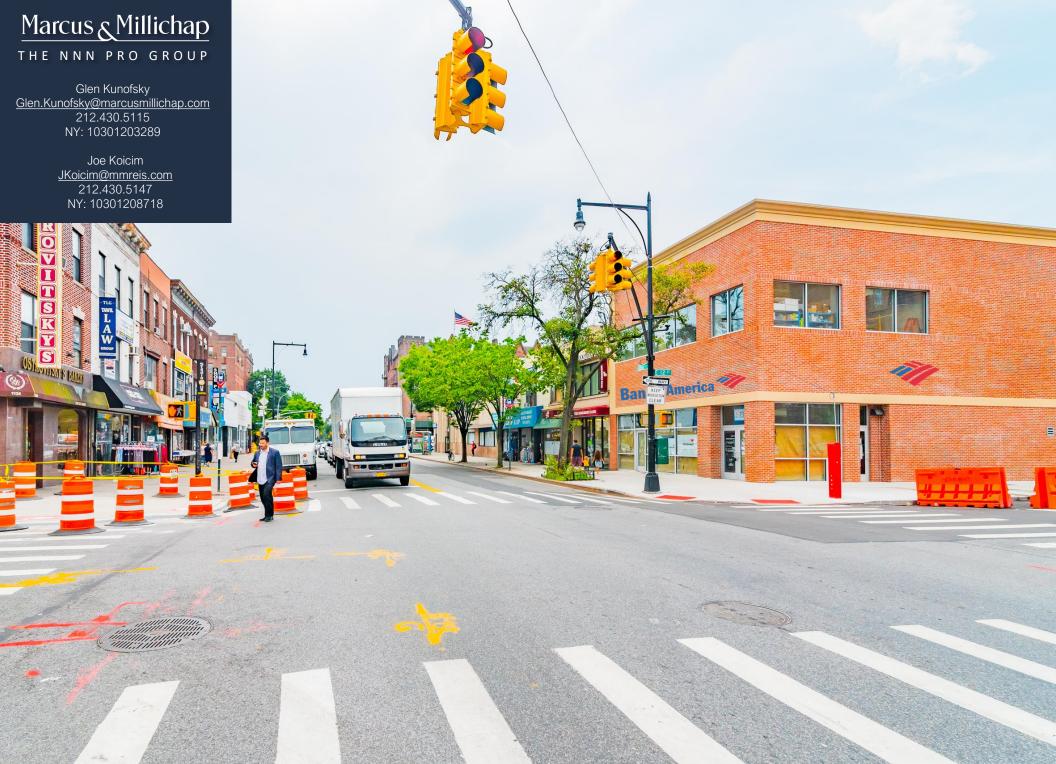


|                                      | 1 Mile   | 3 Miles         | 5 Miles   |
|--------------------------------------|----------|-----------------|-----------|
| pulation Trends:                     |          |                 |           |
| 2024 Projection                      | 140,744  | 1,097,536       | 2,051,213 |
| 2019 Estimate                        | 141,470  | 1,121,484       | 2,077,308 |
| 2010 Census                          | 134,129  | 1,160,587       | 2,052,320 |
| pulation by Race (2019):             |          |                 |           |
| White                                | 99,783   | 574,026         | 966,046   |
| Black                                | 17,602   | 294,644         | 754,785   |
| Am. Indian & Alaskan                 | 697      | 7,644           | 15,461    |
| Asian                                | 20,674   | 220,104         | 285,754   |
| Hawaiian & Pacific Island            | 83       | 929             | 1,885     |
| Other                                | 2,631    | 24,137          | 53,377    |
| usehold Trends:                      |          |                 |           |
| 2024 Projection                      | 47,627   | 378,802         | 756,778   |
| 2019 Estimate                        | 47,876   | 387,521         | 766,654   |
| 2010 Census                          | 45,395   | 403,269         | 758,425   |
| Owner Occupied                       | 14,301   | 121,134         | 213,522   |
| Renter Occupied                      | 33,575   | 266,387         | 553,132   |
| erage Household Income (2019):       | \$88,569 | \$86,203        | \$90,034  |
| useholds by Household Income (2019): |          |                 |           |
| <\$25,000                            | 11,751   | 86,446          | 185,412   |
| \$25,000 - \$50,000                  | 9,015    | 77,210          | 140,461   |
| \$50,000 - \$75,000                  | 7,257    | 58 <i>,</i> 355 | 108,178   |
| \$75,000 - \$100,000                 | 5,119    | 48,291          | 87,664    |
| \$100,000 - \$125,000                | 4,194    | 35,852          | 66,428    |
| \$125,000 - \$150,000                | 2,456    | 22,466          | 44,786    |
| \$150,000 - \$200,000                | 3,460    | 28,627          | 59,573    |
| \$200,000+                           | 4,624    | 30,274          | 74,152    |
|                                      |          |                 |           |

Midwood – Brooklyn, NY

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