FOR SALE | 100% LEASED MULTI-TENANT RETAIL PAD WITH DRIVE-THRU | KANSAS CITY, KANSAS



Price: \$3,650,000

CAP Rate: 6.0%



RETAIL ASSOCIATES

PHONE 559/650.1316 559/650.1311

680 West Shaw Avenue, Suite 202 | Fresno, California 93704 www.RetailAssociates.com

> In Conjunction with Designated Broker: LANE4 Property Group, Inc. KS License No. CO00000992

Property Features:

- 100% Leased to Investment Grade Tenants | Corporate Guaranteed Leases
- Prime Location Surrounded by Major Retail Destinations and Top Tourist Attractions
- Signalized Hard Corner Retail Pad w/Drive-Thru | High Traffic Volume Location
- Pride of Ownership | Well Maintained High-Quality Construction
- Superior Location Across from the Main Entrance to the 1.2M SF Legends Outlets





FOR MORE INFORMATION CONTACT:

Bryan Cifranic

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EXECUTIVE SUMMARY

Commercial Retail Associates, Inc. is pleased to have been selected as the exclusive listing agent for the sale of this well-maintained two-tenant retail pad building located at the signalized hard corner of Parallel Parkway and 106th Street in Kansas City, Kansas. The approximate 4,800 square foot retail building which is situated on nearly one acre of land is 100% leased to two corporate investment grade tenants with globally recognized brands. The subject property is well positioned at a signalized entrance to the Plaza at the Speedway, a regional shopping center anchored by Wal-Mart, Sam's Club, and Kohl's. The subject property tenants cater not only to the neighboring population and business in the area, but also the millions of visitors and tourists that stay and play at the surrounding entertainment, sporting, and shopping venues. This offering presents an investor with an opportunity to acquire a pride of ownership, multi-tenant retail building equipped with a drive-thru that is 100% leased to quality tenant's that have a track record of performance at the subject property.

INVESTMENT SUMMARY

Address: 10620 Parallel Parkway

Kansas City, Kansas

Price: \$3,650,000

CAP Rate: 6.0%

Net Operating Income: \$219,173

Occupancy: 100%

Year Built: 2014

Building Size: ±4,800 Square Feet

Land Area: ±0.88 Acres

STRONG REAL ESTATE FUNDAMENTALS

- 100% Leased to Investment Grade Tenants Corporate Guaranteed Leases
- Essential Service Oriented Tenants Open and Paying Full Rent
- Triple-Net (NNN) Leases with 10% Rental Increases Every 5-Years
- Free-Standing Building w/Drive-Thru at Signalized Entrance to Regional Shopping Center
- High Quality Newer Construction with Nice Aesthetics and Finishes
- Solid Demographics \$96,386 Average Household Income (1-Mile Radius)
 - 46,668 Population (5-Mile Radius)
- Prime Location Surrounded by Top Tourist Attractions and Retail Destinations

SUPERIOR HIGH TRAFFIC LOCATION

- Hard Corner Signalized Intersection Parallel Parkway at 106th Street generates
 Average Traffic of over 17,200 Cars Per Day
- Nearby an Interstate On/Off Ramp 45,691 Average Daily Traffic at Interstate 435 and Parallel Parkway
- Dominate Retail Corridor Surrounding retailers include Target, Wal-Mart, Sam's Club, Kohl's, McDonald's, Chick-fil-A, Jack in the Box, Burger King, Olive Garden, Red Lobster plus many more
- Part of a Booming Shopping and Entertainment District that includes Legends
 Outlets, Kansas Speedway, Children's Mercy Park, Nebraska Furniture Mart,
 Cabela's, Hollywood Casino, and Great Wolf Lodge Water Park.



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Location Aerial Page 3





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Trade Area Aerial Page 4







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Photos - Subject Property
Page 5











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TENANT	SQ. FT.	MONTHLY BASE RENT	ANNUAL BASE RENT	LEASE TERM	LEASE EXPIRATION	RENT ADJUSTMENTS	OPTIONS / OPTION RENT	CAM, TAX, INSURANCE
STARBUCKS	±1,800	\$ 7,814	\$ 93,774	10-Years	June 30, 2024	10% Rent Increases in the Option Periods	4, 5-YEAR with 10% Rent Increases	PRORATA SHARE ¹²
AT&T	±3,000	\$ 10,450	\$ 125,400	10-Years	August 31, 2024	10% Rent Increases in the Option Periods	2, 5-YEAR with 10% Rent Increases	PRORATA SHARE 12
TOTAL	4,800	\$18,264	\$219,173					

ANNUAL OPERATING EXPENSES: (projecte	d)	SCHEDULED ANNUAL INCOME AND EXPENSES:		
Common Area Maintenance/Utilities	\$ 34,745	Scheduled Base Rent	\$ 219,173	
Property Taxes	\$ 81,000	Expense Reimbursements	\$ 120,550	
Insurance	\$ 1,368	Gross Income	\$ 339,723	
Administration Fee	\$ 3,437	Less Operating Expenses	- \$ 120,550	
Total Operating Expenses:	\$ 120,550	NET OPERATING INCOME:	\$ 219,173	

NOTES:



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RETAILBROKERS

¹ Tenant's pay their prorata share of the common area maintenance charges, utility costs, property taxes, insurance premiums, and administration fees per the terms and conditions of their respective leases.

² AT&T has an annual controllable CAM cap of 10% over the previous lease year. Starbucks has an annual controllable CAM cap of 5% over the previous lease year.

Tenant Profile - Starbucks Page 8



OWNERSHIP: PUBLIC (NASDAQ: SBUX)

CREDIT RATING: S&P BBB+ (INVESTMENT GRADE)

MARKET CAP: \$85.22 BILLION

REVENUE: \$26.50 BILLION

NUMBER OF STORES: 31,256

LOCATED IN: 80 MARKETS (U.S. AND INTERNATIONALLY)

FOUNDED: 1971

HEADQUARTERED: SEATTLE, WASHINGTON

Company Overview:

Starbucks Corporation was founded in Seattle, Washington in 1971, and has grown into the leading coffee retailer in the world with over 31,000 locations and \$26 billion in revenue. Starbucks is one of the most recognized brands in the world and has consistently been ranked on Fortune Magazine's list of the most admired companies. Starbucks is aggressively expanding its drive-thru format which generate 30% - 60% more revenue compared to legacy cafe locations.

Starbucks together with its subsidiaries, operates as a roaster, marketer, and retailer of specialty coffee worldwide. The company operates in three segments: Americas; International; and Channel Development. Its stores offer coffee and tea beverages, roasted whole bean and ground coffees, single-serve and ready-to-drink beverages, and iced tea; and various food products, such as pastries, breakfast sandwiches, and lunch items. The company also licenses its trademarks through licensed stores, and grocery and foodservice accounts. It offers its products under the Starbucks, Teavana, Seattle's Best Coffee, Evolution Fresh, Ethos, Starbucks Reserve, and Princi brand names.

This is a Corporate Signature Lease with Coffee House Holdings, Inc., a Washington Corporation, and subsidiary of the Starbucks corporation

For more information visit: www.starbucks.com



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Tenant Profile - AT&T Page 9



OWNERSHIP: PUBLIC (NYSE: T)

CREDIT RATING: S&P BBB+ (INVESTMENT GRADE)

MARKET CAP: \$213.82 BILLION REVENUE: \$181.19 BILLION

NUMBER OF STORES: 5,656

LOCATED IN: UNITED STATES AND INTERNATIONALLY

FOUNDED: 1983

HEADQUARTERED: DALLAS, TEXAS

Company Overview:

AT&T is a global leader in telecommunications providing its customers with cell phones, data plans, internet, and home entertainment services. It is the world's largest telecommunications company, the second largest provider of mobile telephone services, and the largest provider of fixed telephone services in the United States through AT&T Communications. Since 2018, AT&T is also the parent company of mass media conglomerate Warner Media, making it the world's largest media and entertainment company in terms of revenue. In 2020, AT&T was ranked #9 on the Fortune 500 list.

AT&T creates simple, easy-to-understand solutions for customers who are eager to connect with AT&T's latest technologies for personal and business communication, home entertainment and home automation. Whether it's the latest smartphone or tablet, DirecTV, or home Internet, the company enjoys its role as product experts in a wide array of categories.

This is a Corporate Signature Lease with New Cingular Wireless PCS, LLC, a Delaware limited liability company and subsidiary of AT&T Inc.

For more information visit: www.att.com



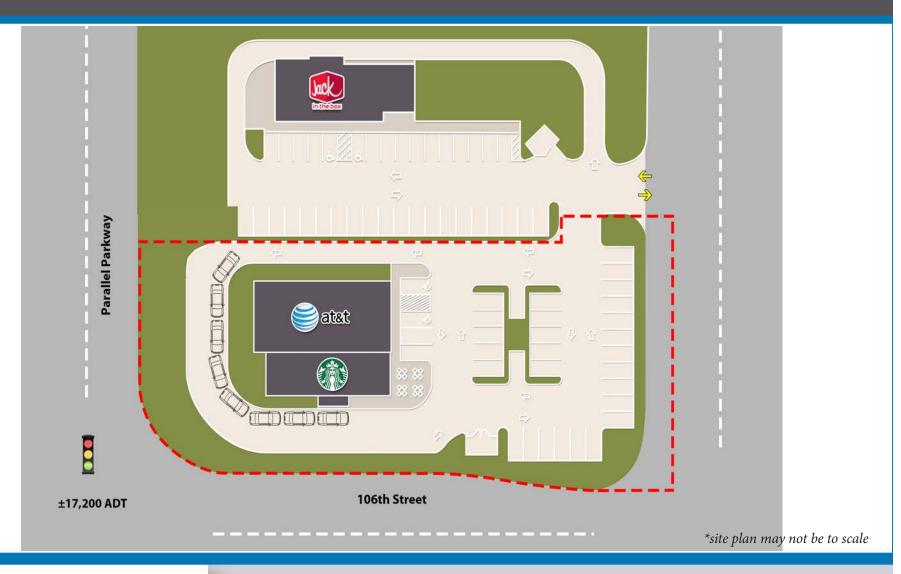
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Site Plan Page 10







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Location Overview Page 11



Kansas City, with a population of 152,960, is the third-largest city in the state of Kansas and the county seat of Wyandotte County. Sitting on the eastern edge of Kansas, at the border with Missouri and the junction of the Missouri and Kansas rivers, Kansas City has all the big city amenities with a small-town appeal. It's home to the Kansas Speedway, a 1.5-mile tri-oval racetrack with a 82,000 seat capacity that was built in 2001. The Speedway is known as one the most unpredictable tracks hosting all three of NASCAR's national touring series and serves up not only non-stop action and entertainment on the track but is it is also home to the Hollywood Casino with over 100,000sf of gaming space, 2,000 slot machines and 52 table games. Village West is a business and entertainment district located at the intersection of Interstates 70 and 435. Anchored by the Kansas Speedway, tenants include Hollywood Casino, Legends Outlets,

Cabela's, Nebraska Furniture Mart, Great Wolf Lodge and Water Park, T-Bones Stadium and Children's Mercy Park. Legends Outlets is a super-regional shopping mall located in the Village West development. Legends Outlets is Kansas City's premier outdoor shopping and entertainment destination and the only designer outlet center in the area. The University of Kansas Medical Center is a medical campus for the University of Kansas and houses the university's schools of medicine, nursing, and health professions, with its primary campus located in Kansas City, Kansas. Other campuses are located in Wichita and Salina, Kansas, and they are connected with the University of Kansas Hospital. The hospital is a comprehensive LEVEL I trauma center, housing 750 beds, 40 operating rooms, a burn center, and multiple specialized intensive care units. The hospital and Medical center are the city's largest employers with nearly 10,000 employees.



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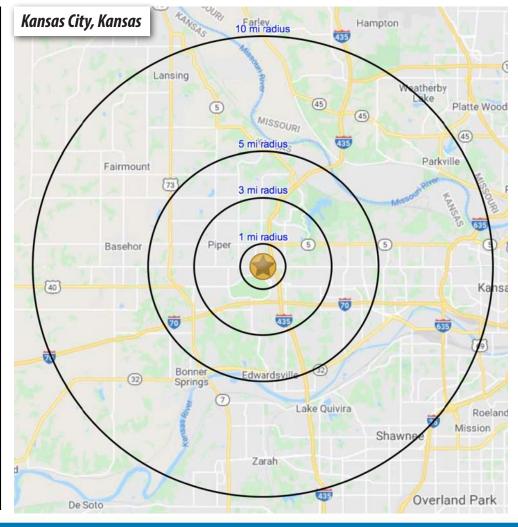
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Demographics Page 12

1062	0 Parallel Pkwy				
Kans	as City, KS 66109	1 mi radius	3 mi radius	5 mi radius	10 mi radius
z	2020 Estimated Population	3,592	16,944	46,668	227,197
POPULATION	2025 Projected Population	3,535	16,849	46,391	231,419
≦	2010 Census Population	2,231	12,705	41,348	209,630
۱ <u>۲</u>	2000 Census Population	1,976	10,184	37,004	186,937
=	Historical Annual Growth 2000 to 2020	4.1%	3.3%	1.3%	1.1%
(0	2020 Estimated Households	1,388	6,633	18,511	84,730
ноиѕеногрѕ	2025 Projected Households	1,370	6,598	18,505	86,341
오	2010 Census Households	816	4,787	15,903	76,202
SE	2000 Census Households	615	3,549	14,018	68,319
호	Projected Annual Growth 2020 to 2025	-0.3%	-0.1%	-	0.4%
	Historical Annual Growth 2000 to 2020	6.3%	4.3%	1.6%	1.2%
	2020 Est. Population Under 10 Years	12.6%	13.4%	13.9%	14.4%
	2020 Est. Population 10 to 19 Years	12.9%	12.9%	13.0%	14.2%
	2020 Est. Population 20 to 29 Years	10.4%	10.5%	11.4%	11.6%
AGE	2020 Est. Population 30 to 44 Years	23.2%	22.1%	20.8%	20.8%
¥	2020 Est. Population 45 to 59 Years	18.4%	18.8%	18.4%	18.7%
	2020 Est. Population 60 to 74 Years	16.7%	16.7%	16.5%	15.0%
	2020 Est. Population 75 Years or Over	5.9%	5.8%	6.1%	5.3%
	2020 Est. Median Age	38.2	38.4	37.4	36.6
	2020 Est. White	73.6%	69.9%	63.8%	69.1%
щ	2020 Est. Black	13.4%	17.3%	22.2%	15.6%
RACE	2020 Est. Asian or Pacific Islander	4.3%	4.5%	3.9%	4.2%
IL.	2020 Est. American Indian or Alaska Native	0.3%	0.7%	0.8%	0.7%
	2020 Est. Other Races	8.3%	7.6%	9.3%	10.4%
	2020 Est. HH Income \$200,000 or More	3.8%	5.0%	3.5%	6.5%
	2020 Est. HH Income \$150,000 to \$199,999	8.9%	8.1%	6.0%	7.0%
	2020 Est. HH Income \$100,000 to \$149,999	22.1%	22.1%	19.1%	17.6%
	2020 Est. HH Income \$75,000 to \$99,999	16.8%	17.1%	15.1%	13.4%
l	2020 Est. HH Income \$50,000 to \$74,999	25.2%	21.3%	21.7%	18.2%
NCOME	2020 Est. HH Income \$35,000 to \$49,999	10.2%	9.3%	12.3%	12.6%
ಟ್ರ	2020 Est. HH Income \$25,000 to \$34,999	5.2%	5.5%	7.6%	7.9%
=	2020 Est. HH Income \$15,000 to \$24,999	5.0%	5.9%	8.4%	8.6%
	2020 Est. HH Income Under \$15,000	2.8%	5.7%	6.4%	8.2%
	2020 Est. Average Household Income	\$96,386	\$95,438	\$81,762	\$90,557
	2020 Est. Median Household Income	\$78,088	\$79,593	\$69,722	\$74,329
	2020 Est. Per Capita Income	\$37,257	\$37,391	\$32,485	\$34,031
sset	0000 5 1 7 1 1 5				
∞	2020 Est. Total Businesses	348	744	1,570	6,452
m	2020 Est. Total Employees	7,227	12,668	22,156	78,676





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DISCLAIMER

Commercial Retail Associates, Inc. hereby advises all prospective buyers of property as follows:

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By accepting this Marketing Brochure you agree to release Commercial Retail Associates, Inc. and its agents and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.



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