

# SINGLE-TENANT OFFERING -FRESENIUS KIDNEY CARE

BRUCETON MILLS, WV



10% RENT INCREASES EVERY FIVE YEARS 503



2006 BUILD-TO-SUIT FOR FRESENIUS

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## Offering Summary



\$1,655,171

7.00% CAP RATE

# Image: Part of the sympleNNN (LL-Roof & Structure)OWNERSHIP TYPEFee SimpleTENANTFresenius Kidney CareLEASE TERM15 yearsRENT COMMENCEMENTDecember 10, 2014RENT EXPIRATIONDecember 9, 2029OPTIONSTwo, 5-year options

| ſRΥ       | TERM        | ANNUAL       | MONTHLY    |
|-----------|-------------|--------------|------------|
| <b>MM</b> | YEAR 1 - 5  | \$115,861.94 | \$9,655.16 |
| SUMMARY   | YEAR 6 - 10 | \$115,837.92 | \$9,653.16 |
| RENT      |             |              |            |



### Investment Highlights

The Fresenius Bruceton Mills is a 2006 build-to-suit, state-of-the-art medical facility that is 100% leased to Fresenius with 6.5 years remaining on the lease. The lease is corporately guaranteed by Fresenius which holds an investment grade credit rating of BBB-. This location provides kidney dialysis services and consists of 7,416 square feet housing xx patient stations plus 1 private station located in a separate room.

The facility is located off Interstate 68 which provides direct access into Morgantown. West Virginia is a Certificate of Need (CON) State, which creates significant barriers to entry in this market for any potential new competitors of Fresenius. CON laws are designed to restrain health care facility costs and allow coordinated planning of new services and construction. Furthermore, average household income exceeds \$70K within a 1- and 3-mile radius.



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#### **COMMITED TENANT**

Tenant recently renewed the lease an additional 5 years showing a strong commitment to the site.

#### INVESTMENT GRADE TENANT

Fresenius Kidney Care has an S&P investment grade rating of BBB-

#### **HEDGE AGAINST E-COMMERCE**

Given the nature of the product, healthcare related real estate have been the lease affected by the emergence of E-commerce.

#### **GOVERNMENT FUNDING**

The government has provided healthcare coverage for end stage renal disease (ESRD) since 1972 under the Medicare ESRD Program.

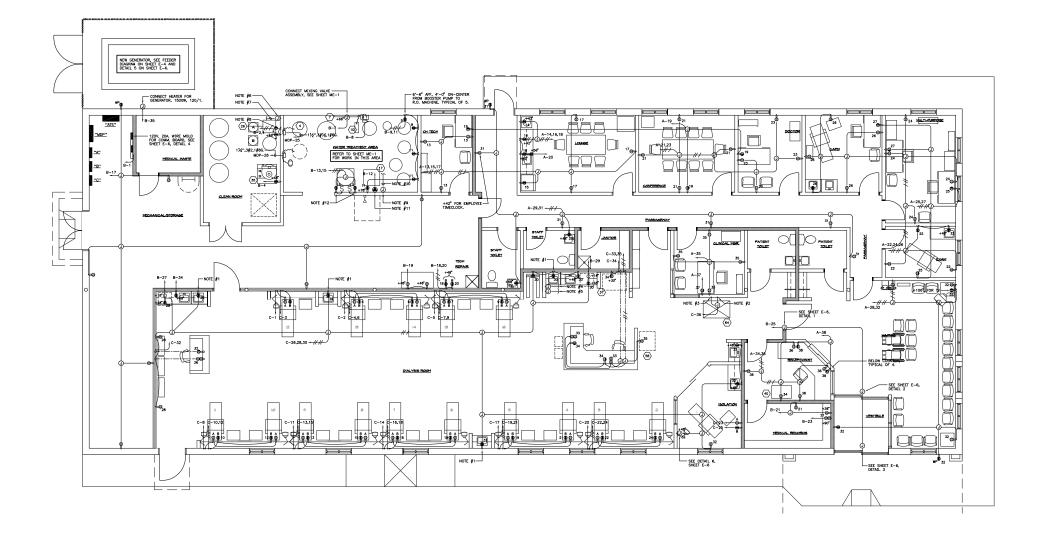
#### CERTIFICATE OF NEED STATE

North Carolina is a Certificate of Need (CON) state, creating significant barriers to entry in this marketplace for any competition

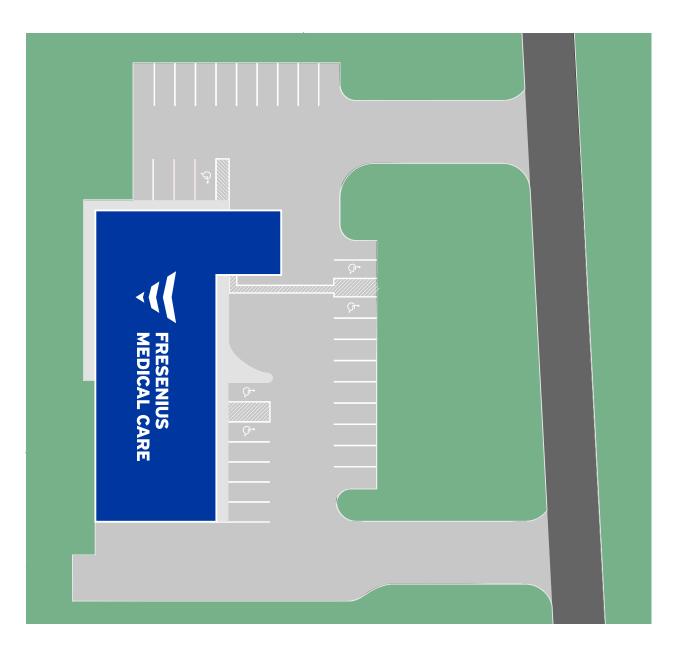
#### STRONG DEMOGRAPHICS

Average household income exceeds \$70K within a 1 and 3 mile radius.

Floor Plan



Site Plan



### Tenant Overview



Underscoring its commitment to improve the lives of people with chronic kidney disease (CKD) and end stage renal disease (ESRD), Fresenius Medical Care North America (FMCNA) branded its kidney and dialysis services division as Fresenius Kidney Care (FKC) in 2015. Vascular services, pharmacy services, lab services, urgent care centers, physician practice solutions and dialysis devices and equipment are also offered by FMCNA.

Fresenius Kidney Care has the most top rated dialysis centers in America. Today, FKC is the worldwide leader in the treatment of renal disease and an innovative leader in kidney disease research with 50,000 employees serving over 190,000 patients in over 2,400 facilities nationwide.

Free educational support, nutritional counseling, social work services, home training programs and clinical care is offered through Fresenius Kidney Care to support emotional, medical, dietary and financial needs of patients. Nondialysis options include Kidney transplant or supportive care without dyalisis treatment.

Fresenius Kidney Care centers are equipped with air-conditioned waiting rooms and treatment areas. Many centers also offer individual TVs with cable or satellite service, private areas, internet access, reclining treatment chairs, and beds for nocturnal dialysis.

www.freseniuskidneycare.com



# clinics **2,400**

# PATIENTS SERVED

# EMPLOYEES 50,000

### Preston County Market

#### BRUCETON MILLS, WV



| POPULATION   Total 914 4,292 6,550   HOUSEHOLDS 010 000 000 |  |
|---|--|
| HOUSEHOLDS  |  |
|   |  |
|   |  |
| Total 24 532 1,568  |  |
| Occupied 91.7% 85.0% 85.8%                                  |  |
| Vacant 8.3% 15.0% 14.2%                                     |  |
| INCOME  |  |
| Average Household Income \$75,065 \$72,487 \$68,150         |  |
| AGE   |  |
| Median Age 34.1 35.0 36.3                                   |  |
| 1 MILE 3 MILES 5 MILES                                      |  |
| POPULATION  |  |
| Total 920 4,332 6,611                                       |  |
| HOUSEHOLDS  |  |
| Total 25 548 1,607  |  |
| Occupied 88.0% 84.3% 85.1%                                  |  |
| Vacant 12.0% 15.7% 14.9%                                    |  |
| INCOME  |  |
| Average Household Income \$84,698 \$79,947 \$79,947         |  |
| AGE Trends:   |  |
| Median Age 34.3 35.4 37.0                                   |  |

2019

2024

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