

PLAINFIELD, NEW JERSEY 07062

Marcus & Millichap
THE DOUGHERTY TEAM

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7-Eleven - Plainfield, NJ

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Broker of Record: Brian Hosey





7-Eleven - Plainfield, NJ

OFFERING SUMMARY

The Offering

Tenant	7-Eleven, Inc.	
Guarantor	Corporate	
Lease Type	NNN*	
Gross Leasable Area	2,800 SF	
Lot Size	0.34 Acres	
Year Build	2010	
Roof and Structure	tructure LL is responsible for Structure TT is responsible for Roof	
Base Lease Term	(15) Year Base Term	
Lease Commencement	October-10	
Lease/ Rent Expiration	nt Expiration September-25	
Term Remaining 5.5 Years		
Rent Increases	ent Increases 15% Every (5) Years	
Options	Two, (5) Year Options	
Option Notice	(180) Days prior to Lease expiration	
Options	Three, (5) Year Options	
Option Notice	(180) Days prior to Lease expiration	

Rent Schedule

Rent Schedule	Dates	Annual Rent	Rental Increase
Base Term:			
Years 1-5	10/1/2010 - 9/30/2015	\$120,000	-
Years 6-10	10/1/2015 - 9/30/2020	\$138,000	15%
Years 11-15 (Current)*	10/1/2020 - 9/30/2025	\$158,700	15%
Option Terms:			
Years 16-20	10/1/2025 - 9/30/2030	\$182,508	15%
Years 21-25	10/1/2030 - 9/30/2035	\$209,880	15%

^{*}Per Underwriting





LIST PRICE



6.00%

CAP RATE



NOI



LEASE TYPE



5.5 Years

TERM REMAINING

7-Eleven - Plainfield, NJ **OVERVIEW & HIGHLIGHTS**

CORPORATE GUARANTEED LEASE | OPTIONS TO EXTEND | 15 RENTAL INCREASES | INVESTMENT GRADE TENANT (S&P: AA-)

- 7-Eleven, Inc. corporate guaranteed lease (S&P: AA-)
- 5.5 years remaining with two, (5) year option periods to extend
- The lease features attractive 15% rental increases at the beginning of each option period

NNN LEASE | LAND OWNERSHIP | MINIMAL LANDLORD RESPONSIBILITIES

- Tenant pays for CAM, taxes, insurance and maintains & replaces the roof
- Landlord responsibilities limited to upkeep of the structure
- Ideal, management-free investment for an out-of-state, passive investor

STRONG DEMOGRAPHICS IN 5-MILE TRADE AREA

- Nearly 286,000 residents and more than 152,000 employees support the trade area \$134,000 average household income
- 4% Growth in Population over the past decade

SIGNALIZED, HARD CORNER INTERSECTION | EXCELLENT VISIBILITY & ACCESS | NEW YORK MSA

- The asset is located at the signalized, hard corner intersection of South Avenue & Terrill Road, averaging a combined 15,000 vehicles passing by daily
- Site is equipped with a monument sign, providing excellent visibility along both cross streets
- Easy access with multiple points of ingress/egress on each crossroad and (12) parking spaces
- Location is situated only 30 miles from New York City

JOHN F. KENNEDY MEDICAL CENTER | NEWARK LIBERTY INTERNATIONAL AIRPORT | NATIONAL/CREDIT TENANTS

- 7-Eleven is positioned as a freestanding retail building just (7) miles from John F. Kennedy Medical Center, a (499) bed full-service, acute care hospital seeing over (80k) patients annually
- The Subject Property is located just (25) minutes from Newark Liberty International Airport, a transportation hub facilitating over (458k) flights amongst (46) million passengers in 2018
- Nearby national/credit tenants include Wendy's, Burger King, Walgreens, McDonald's, KFC, & PNC Bank



7-Eleven - Plainfield, NJ **OVERVIEW & HIGHLIGHTS**

Investment Overview

Marcus and Millichap is pleased to offer the opportunity to acquire the fee simple interest (land & building ownership) in a NNN, corporate guaranteed, 7-Eleven investment property located in Plainfield, NJ. The tenant has (5.5) years remaining in their Original lease term; in addition to two, (5) year option periods to extend granted to Tenant. The lease features a 15% rental increase in the option periods, beginning in October 2025; steadily growing NOI and hedging against inflation. The lease is NNN with minimal landlord responsibilities making it an ideal, non-management intensive investment opportunity for an out of state investor. The lease is also corporately guaranteed by 7-Eleven, Inc., an investment grade, rated "AA-" by Standard & Poor's.

7-Eleven is strategically located near the signalized, hard corner intersection of South Avenue & Terrill Road, which sees combined traffic counts in excess of 15,000 vehicles per day. The asset is ideally positioned along the main retail thoroughfare being on South Avenue, surrounded by other national/credit tenants including: Wendy's, Burger King, Walgreens, McDonald's, KFC, & PNC Bank. Moreover, the site benefits from being just (7) miles from the John F. Kennedy Medical Center, a (499) bed full-service, acute care hospital seeing over (80k) patients annually, providing a direct consumer base from which to draw. Further economic drivers for the subject area, include the Newark Liberty International Airport, only (25) minutes from the Tenant. This transportation hub facilitated over (458k) flights amongst (46) million passengers in 2018. The 5-mile trade area is supported by a wealthy, mature population of over 286,000 residents, which has seen growth of approximately 4% over the past decade, with an average household income of \$135,000.



7-Eleven - Plainfield, NJ **LEASE ABSTRACT**



Tenant 7-Eleven, Inc.

Guarantor Corporate

Square Footage 2,800 SF

Pro Rata Share 100%

Commencement Date October 1, 2010

Expiration Date September 30, 2025

Initial Term (15) Year Base Term

Option Notice Tenant to provide notice (180) days prior to Lease expiration

Estoppel/SNDA Tenant agrees to subordinate this Lease

Taxes Tenant is responsible for all Real Estate Taxes

Insurance Tenant is responsible for all Insurance expenses

CAM Tenant is responsible for all CAM expenses

Utilities Tenant is responsible for all Utility expenses

Roof & Structure

Landlord is responsible for repair and replacement of foundation & structure

Tenant is responsible for repair and replacement of Roof & Parking Lot

HVAC (Maint & Replacement) Tenant is responsible for repair & replacement of HVAC

Permitted Use Premises may be used (24) hours per day for the retail sale of merchandise customarily sold by Tenant

Assignment Note Tenant has right to assign lease; in event of assignment, Tenant will remain liable for its obligations under this Lease





Dallas, TX

AA-

1927

68,236

7-eleven.com

Headquarters

S&P Rating

Founded

Locations

Website

History

7-Eleven is the world's largest operator, franchisor and licensor of convenience stores. 7-Eleven operates, franchises, and licenses 68,236 stores in 17 countries as of June 2019 around the globe. The largest markets are Japan, the United States, Thailand, the Republic of Korea and Taiwan. 7-Eleven-branded stores operate under 7-Eleven Japan, who is a subsidiary of parent company, Seven & I Holdings Co, LTD, a Japanese diversified retail group that is currently the fifth-largest retailer in the world.

Current

The company originated in 1927 in Dallas, Texas, when an employee of what was Southland Ice Company began selling milk, eggs and bread from an improvised storefront in one of the company's ice houses. The concept took off and today, stores operate 24 hours-a-day, 7 days-a week to meet the needs of convenience-oriented customers by providing a broad selection of fresh, high-quality products and services at everyday fair prices in a clean and friendly shopping environment.

IN THE NEWS





7-Eleven Expands Evolution Store Concept

By Greg Lindenberg on Feb. 26, 2020

"These new stores are invaluable learning labs, where new concepts are tailored to meet the needs of the communities they will serve, from sunny southern California to the fast-paced world of the East Coast," said Chris Tanco









IRVING, Texas - 7-Eleven Inc. has opened two more convenience stores featuring its Evolution concept following the successful opening of a beta store in Dallas last

The Evolution stores serve as real-time experiential testing grounds where customers can try the retailer's latest innovations. Both stores include a Laredo Taco Company restaurant. 7-Eleven acquired the Laredo Taco Company Mexican foodservice brand along with the Stripes c-stores in south Texas as part of a 1,000-store acquisition from

The latest locations are in Washington, D.C., and San Diego. The Washington, D.C., store opened Feb. 21. The San Diego store will open in the coming months, the company said. 7-Eleven plans to open additional Evolution stores across the country in 2020.



"7-Eleven's mission is to give convenience customers what they want, when and where they want it," said 7-Eleven President and CEO Joe DePinto. "Our Evolution stores bring outstanding innovation to life through new food and beverage platforms as well as through digital experiences."

The first Evolution store "exceeded ... expectations, with enthusiastic reviews, crowds of customers and sales that continue to climb," 7-Eleven said. The company refines new concepts that resonate with consumers before incorporating then into the next generation of current and new store standards, it said.



7-Eleven Tests Cashierless Store At North **Texas Headquarters**

February 5, 2020 at 9:53 am

"Ultimately, our goal is to exceed consumers' expectations for faster, easier transactions and a seamless shopping experience," said Mani Suri





IRVING (CBSDFW.COM) - A new 700-square foot 7-Eleven store has opened in Texas, but this one doesn't have a human cashier.



The pilot store, at 7-Eleven headquarters in Irving, uses a mixture of algorithms and predictive technology to separate individual customers and their purchases from others in the store.



The concept location offers some of the most popular products sold at traditional 7-Eleven stores, including drinks, snacks, groceries, and non-food items.



"Ultimately, our goal is to exceed consumers' expectations for faster, easier transactions and a seamless shopping experience," said Mani Suri, 7-Eleven senior vice president and chief information officer. "Introducing new store technology to 7-Eleven employees first has proven to be a very productive way to test and learn before launching to a wider audience."

But there are requirements to actually shop in the cashierless store. To test the store, employees must download an app, sign up, and check in at the store before shopping. The receipt for the purchase automatically appears in the app when the

North Jersey, NJ LOCATION OVERVIEW



Plainfield, NJ is located in the South West corner of Union County. It is conveniently situated between the Garden State Parkway and Interstate 78, which, together, are accessed by more than 130,000 VPD. The Property is located on the corner of Terrill Road and State Route 28, which is a main commuter/ commercial arterial roadway with access points for Interstate 287 & the Garden State Parkway.

The Northern New Jersey retail market continues to be one of the strongest and most diverse retail markets in the Country. The highly dense and diverse population of Northern New Jersey combined with consumers having above national average income levels, makes the market a key target for established and new concept retailers. Union county is part of the New York Metropolitan Area making the county a popular spot for NYC commuters to reside. This creates additional traffic by the property in the morning and evenings. Interstate 278 is about 10 miles from the property via State Route 28 which leads to Interstate 95/The New Jersey Turnpike leading into New York via the George Washington Bridge. With a variety of office and industrial facilities in the immediate vicinity of the property, 7-Eleven will benefit from the excessively high daytime population and foot traffic created by surrounding employers. Plainfield, NJ is one of the more affluent municipalities within the Union County sub-market, with an above average household income level of \$129,077 within 1 miles of the property.

TOTAL RETAIL **VACANCY** WITHIN 1-MILE

MOST POPULOUS COUNTY IN NEW JERSEY (MORRIS)

MOST DENSELY **POPULATED COUNTY IN THE USA**

JOHN F. KENNEDY MEDICAL **CENTER:**

- John F. Kennedy Medical Center (JFK), an affiliate of Hackensack Meridian Health (HMH), is a 499 bed full-service, acute care hospital, and the home of the JFK Johnson Rehabilitative Institute
- JFK Medical Center accommodates more than 20,000 admissions, 3,000 births and 60,000 emergency department visits on a yearly basis.



NEWARK LIBERTY INTERNATIONAL AIRPORT:

- An international airport straddling the boundary between the cities of Newark and Elizabeth in Essex County and Union County, New Jersey. It is one of the major airports of the New York metropolitan area.
- In 2017, EWR was the sixth busiest airport in the United States by international passenger traffic and fifteenth busiest airport in the country. It served 43,393,499 passengers in 2017



ECONOMY & TRAVEL

Local Economy - Union County

Union County is a county in the U.S. state of New Jersey. As of the 2018 Census estimate, the county's population was 558,067, making it the seventh-most populous of the state's 21 counties, an increase of 5.1% from the 2010 United States Census. Union County is part of the New York metropolitan area. Its county seat is Elizabeth. With a population density of 4,955 people per square mile, Union County was the 15th-most densely populated county in the US as of the 2010 Census, and third-densest in New Jersey, behind Hudson County.















Organization/Company	Industry Type
erck & Co.	Pharmaceuticals
verlook Hospital	Hospital
rinitas Hospital	Hospital
lue Apron	Meal Service
inden North America, Inc.	Manufacturer
okia	Telecommunication
hillips 66 Bayway	Refinery
ummit Medical Group	Medical Practice

The Union County area is served by nearly 2,000 miles of highways and roads. Major interstates, state and local highways in the Greater Union County Area include:



Route 28 is a state highway in the central part of New Jersey, United States that is 26.44 mi long. Its western terminus is at U.S. Route 22 in Bridgewater Township.



Interstate 287 (I-287) is an auxiliary Interstate Highway in the US states of New Jersey and New York. It is a partial beltway around New York City



U.S. Route 22 (US 22) is a U.S. highway stretching from Cincinnati, Ohio in the west to Newark, New Jersey in the east.



The Garden State Parkway is a limited-access toll parkway that stretches the length of New Jersey from the state's southernmost tip at Cape May to the New York state line



Interstate 78 is an east-west route stretching from Union Township, Pennsylvania to New York City. In New Jersey, I-78 is called the Phillipsburg-Newark Expressway.



I-95 is a major Interstate Highway that runs nearly the full extent of the East Coast of the US. In New Jersey, it runs along much of the mainline of the New Jersey Turnpike



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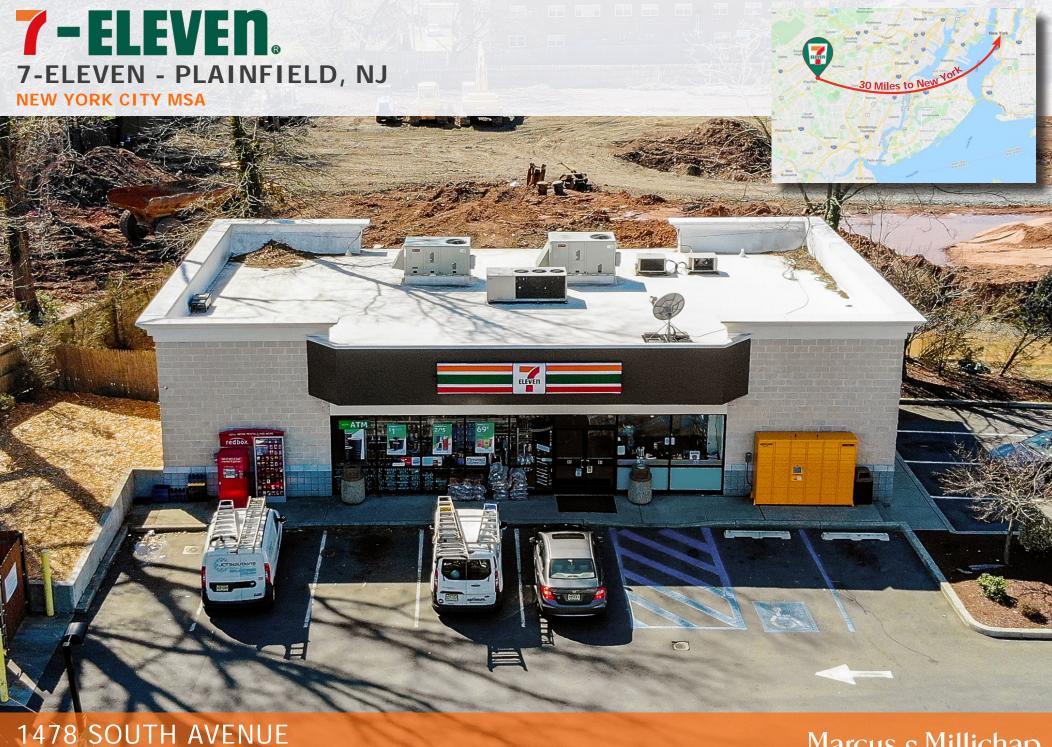
Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a

replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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