

## TABLE OF

# CONTENTS

FINANCIAL OVERVIEW
INVESTMENT HIGHLIGHTS
TENANT OVERVIEW
AERIALS
PROPERTY PHOTOS
SITE PLAN
DEMOGRAPHICS & MAP

#### **EXCLUSIVELY LISTED BY**

TURTLE SUIDAES

#### + PHIL SAMBAZIS

Executive Managing Director SAN DIEGO Tel: (858) 373-3174 phil.sambazis@marcusmillichap.com License: CA 01474991

#### + Brandon Hanks

First Vice President Investments SAN DIEGO Tel: (858) 373-3224 brandon.hanks@marcusmillichap.com

License: CA 01416786

#### + colby haugness

Broker of Record License: 242197 6

9

10



#### ADDRESS 120 Clinic Drive Hopkinsville, KY 42240

**PRICE** \$2,118,000

**CAP RATE** 6.30%

**NOI** \$133,426

## FINANCIAL OVERVIEW

DDICE	
PRICE	\$2,118,000
CAP RATE	6.30%
GROSS LEASABLE AREA	2,900 SF
YEAR BUILT	2020
LOT SIZE	1.23 +/- Acres
——————————————————————————————————————	
LEASE TYPE	Absolute NNN
ROOF & STRUCTURE	Tenant Responsible
LEASE TERM	15 Years
RENT COMMENCEMENT	1/21/2020
INCREASES 6%	Every Five Years, Incuding Optins
OPTIONS	Four, 5-Year
OPTION TO TERMINATE	None

### Rent Roll

RIGHT OF FIRST REFUSAL

TERM	ANNUAL RENT	MONTHLY RENT
Year 1- Year 5	\$133,426	\$11,119
Year 6 - Year 10	\$141,432	\$11,786
Year 11 - Year 15	\$149,917	\$12,493
Option 1	\$158,913	\$13,243
Option 2	\$168,447	\$14,037
Option 3	\$178,554	\$14,880
Option 4	\$189,267	\$15,772

None

## INVESTMENTHIGHLIGHTS

- 15-Year Absolute NNN Lease with 6% Increases Every 5 Years
- Experienced and Growing Operator, 15 Locations with 2 More Under Construction
- One of the Fastest Growing Restaurants in the U.S. with 300+ Locations, Opened 40 New Locations in 2019
- Brand New 2020 Construction with a Drive-Thru
- Substantial Tenant Investment in Excess of \$600,000 Towards Construction Costs
- Serving Over 71,000 Residents in Christian County
- Average Household Income Exceeds \$78,000 within 1 Mile
- Highly Visible 31,140 Cars/Day Along Major Commercial Artery
- Minutes to Fort Campbell with a Population of 237,497, 2nd Largest Military Base in the World
- Located at the Main Entrance to a Walmart Supercenter, Down the Street from Lowe's
- 3 Miles to Jennie Stuart Hospital with 194 Beds and 35,000+ Annual Patient Visits
- Just South of Western State Hospital with 806 Beds and 2,200 Employees
- Close Proximity to Land Between the Lakes National Recreation Area with 1.67 Million Visitors Annually





#### **TENANT OVERVIEW**

OWNERSHIP: PRIVATE TENANT: FRANCHISEE GUARANTOR: M&M CUSTARD, LLC

Freddy's Frozen Custard & Steakburgers is a leading fast casual restaurant franchise concept with more than 300 locations across 32 states. Its menu includes steakburgers, Vienna Beef hot dogs, and chicken sandwiches, in addition to frozen custard with a variety of specialty sundaes and concretes.

M&M Custard, LLC is a franchisee of Freddy's Frozen Custard and Steakburgers. They currently have 15 operating locations in 4 states, with one more under construction (Jackson, TN in April 2020) and plans for continued growth throughout the midwest including Paducah, KY in June 2020. Their territory stretches from lower Wisconsin to a large portion of Missouri to southern Illinois, southern Indiana, Kentucky and Tennessee.



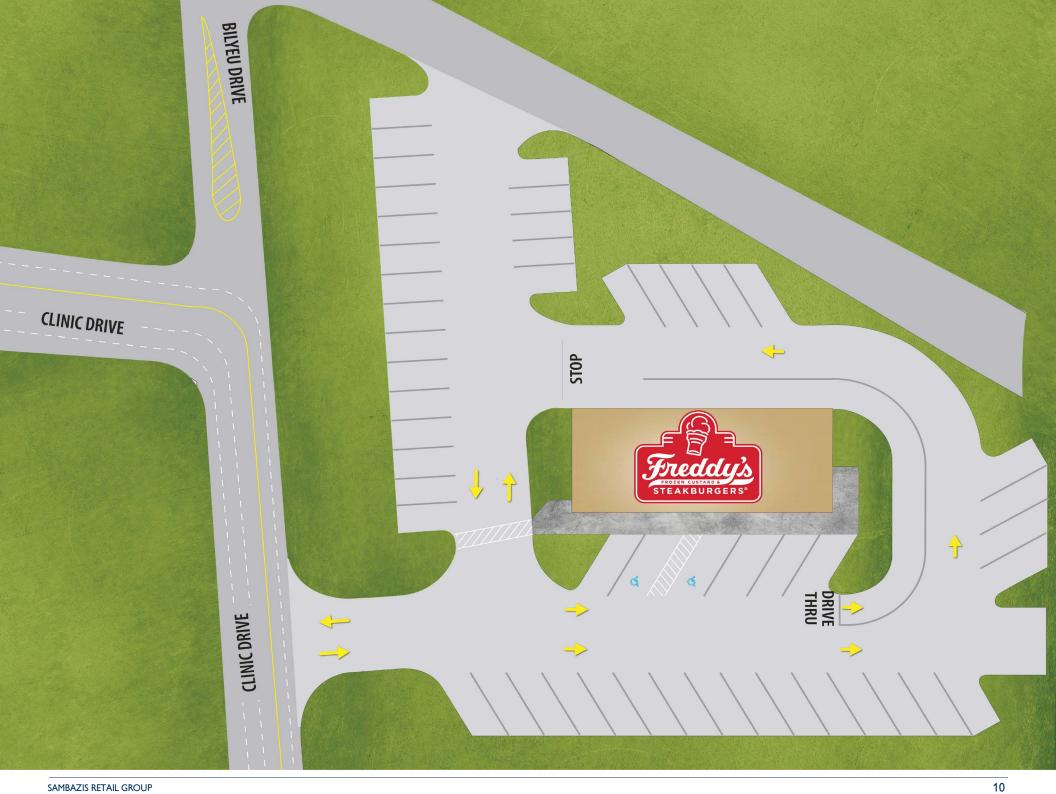
SAMBAZIS RETAIL GROUP 5











SAMBAZIS RETAIL GROUP



## **DEMOGRAPHICS**

120 CLINIC DRIVE, HOPKINSVILLE, KY 42240

POPULATION 2019 Population	<b>1-MILE</b> 1,181	<b>3-MILES</b> 19,377	<b>5-MILES</b> 34,786
HOUSEHOLDS 2019 Households	548	8,030	13,913
INCOME  2019 Average  Household Income	\$78,723	\$56,717	\$56,143
EMPLOYEES  2019 Number of Employees In Area	1,6 <del>4</del> 8	12,877	17,325

70
MILES
NASHVILLE, TN







Columbia



#### **CONFIDENTIALITY & DISCLAIMER**

#### MARCUS & MILLICHAP HEREBY ADVISES ALL PROSPECTIVE PURCHASERS AS FOLLOWS:

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable. However, Marcus & Millichap, its affiliates or subsidiaries, or any agent ("Marcus & Millichap") have not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased or retail property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Offering Memorandum is not a substitute for a Buyer's thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Offering Memorandum are for example only and do not represent the current or future performance of this property. The value of a net leased or retail property to a Buyer depends on factors that should be evaluated by a Buyer and their tax, financial and legal advisor(s). Buyer and their tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased or retail property to determine their satisfaction with the suitability of the property for their needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant(s). While a tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant(s) and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of the tenant(s) history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any lease, including the likelihood of locating a replacement tenant if a current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Offering Memorandum, you agree to release Marcus & Millichap Real Estate Investment Services, its affiliates or subsidiaries, or any agent and hold them harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this Offering Memorandum. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective purchasers.

OFFERING MEMORAMDUM

## FREDDY'S

#### HOPKINSVILLE, KENTUCKY

#### PHIL SAMBAZIS

Executive Managing Director

SAN DIEGO

Tel: (858) 373-3174 phil.sambazis@marcusmillichap.com

License: CA 01474991

#### **BRANDON HANKS**

First Vice President Investments

**SAN DIEGO** Tel: (858) 373-3224

brandon.hanks@marcusmillichap.com

License: CA 01416786

### COLBY HAUGNESS Broker of Record

License: 242197

