



**DOLLAR
GENERAL®**

OFFERING MEMORANDUM
DOLLAR GENERAL
LAKE MILTON, OH

Marcus & Millichap

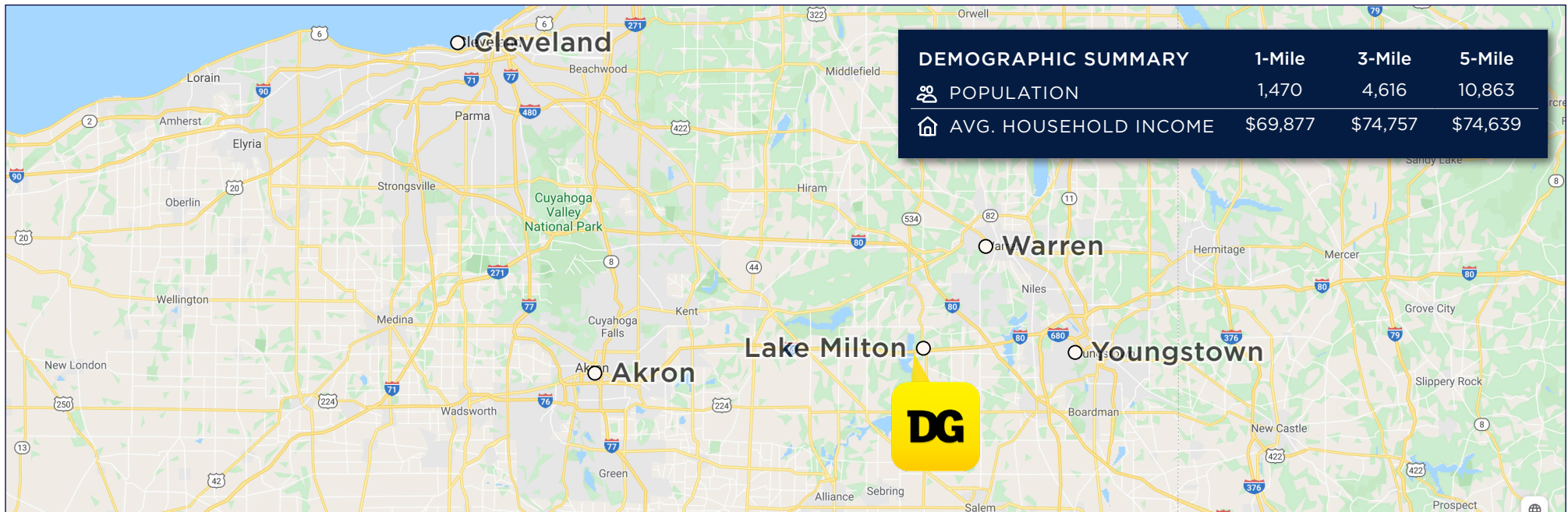
OFFERING SUMMARY

DOLLAR GENERAL®

1351 Grandview Rd., Lake Milton, OH 44429

PRICE	\$1,385,000
CAP RATE	6.50%
NOI	\$89,988
RENTABLE SQ FT.	9,100
PRICE/SF	\$152
YEAR BUILT	2020
LOT SIZE	1.33 Acres
LEASE GUARANTOR	Corporate
LEASE TYPE	NNN
ROOF & STRUCTURE	Tenant
LEASE TERM	15 Years

RENT COMMENCEMENT DATE	Mar-20
LEASE EXPIRATION DATE	Mar-35
TERM REMAINING ON LEASE	15 Years
INCREASES	10% Increase Each Option
OPTIONS	Five, 5-Year Options
BASE RENT	Years 1-15 \$89,988
OPTION RENT	Years 16-20 (Option 1) \$98,987
	Years 21-25 (Option 2) \$108,885
	Years 26-30 (Option 3) \$119,774
	Years 31-35 (Option 4) \$131,751
TENANT RESPONSIBILITIES	Taxes, Insurance, CAM, Roof & Structure
LANDLORD RESPONSIBILITIES	100% No Landlord Responsibilities



INVESTMENT HIGHLIGHTS

BRAND NEW RELOCATION STORE

- Brand New 9,100 SF Build to Suit Dollar General in Lake Milton, Ohio.
- This is a relocation store that is currently open with rent commencing in March 2020.
- A relocation store provides evidence that Lake Milton is a proven successful market for Dollar General.

ATTRACTIVE INTERSTATE LOCATION

- The subject property is well located on Grandview Road (2,691 VPD) just off I-76 (30,661 VPD) which connects Akron & Youngstown
- The 5 mile average HHI is nearly \$75,000 which is superior to most Dollar General locations
- Lake Milton is part of the Youngstown MSA

WELL LOCATED BETWEEN AKRON & YOUNGSTOWN

- This store is located off I-76 approximately 30 miles East of Akron and 20 miles West of Youngstown and Warren
- Akron is the fifth-largest city in the state of Ohio and is the county seat of Summit County.
- Home to the University of Akron | 25,170+ students enrolled each year.
- Youngstown is the County Seat of Mahoning County and is the 9th largest city in Ohio with a population of 66,982.

LONG TERM CORPORATE ABSOLUTE NNN LEASE

- Brand new, 15-year corporate guaranteed lease with Dollar General
- Tenant is 100% responsible for all expenses, which include taxes, CAM, insurance, roof and structure
- 10% rent increases in each of the four, 5-year option periods

INVESTMENT GRADE TENANT

- Dollar General is a publicly traded (NYSE: DG) Fortune 500 Company and is BBB investment grade rated.
- There are currently over 15,839 locations in 45 states and 975 new locations expected to be opened this year.
- Dollar General has been in business for over 80 years and has a current net worth of over \$6B.



REPRESENTATIVE PHOTO



**S&P CREDIT RANKING
INVESTMENT GRADE**



**PUBLICLY
TRADED COMPANY**



NET WORTH



YEARS
IN BUSINESS



STORES IN
44 STATES

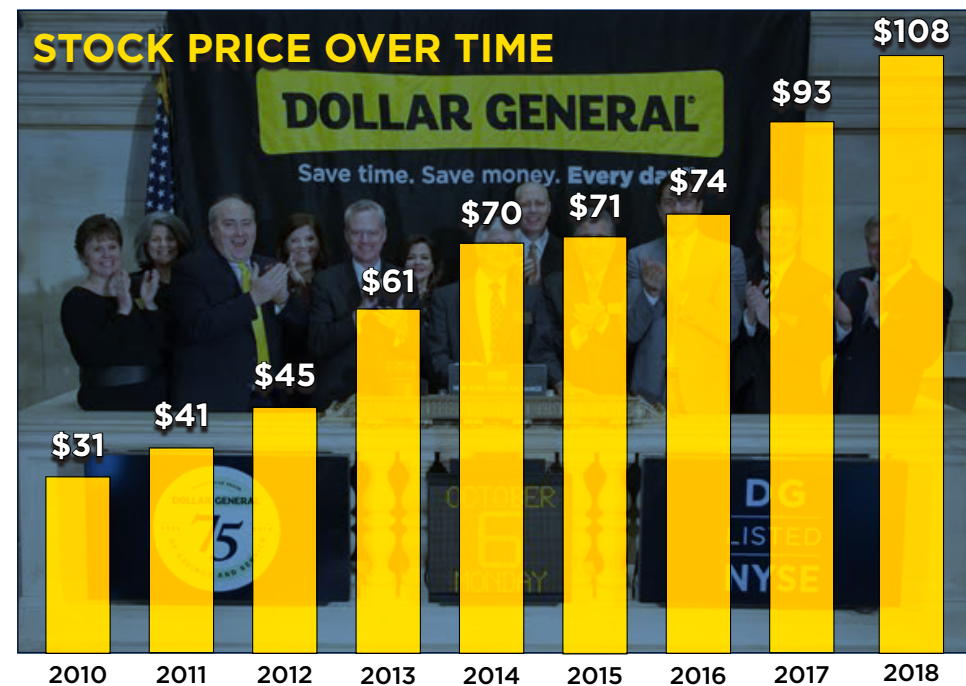
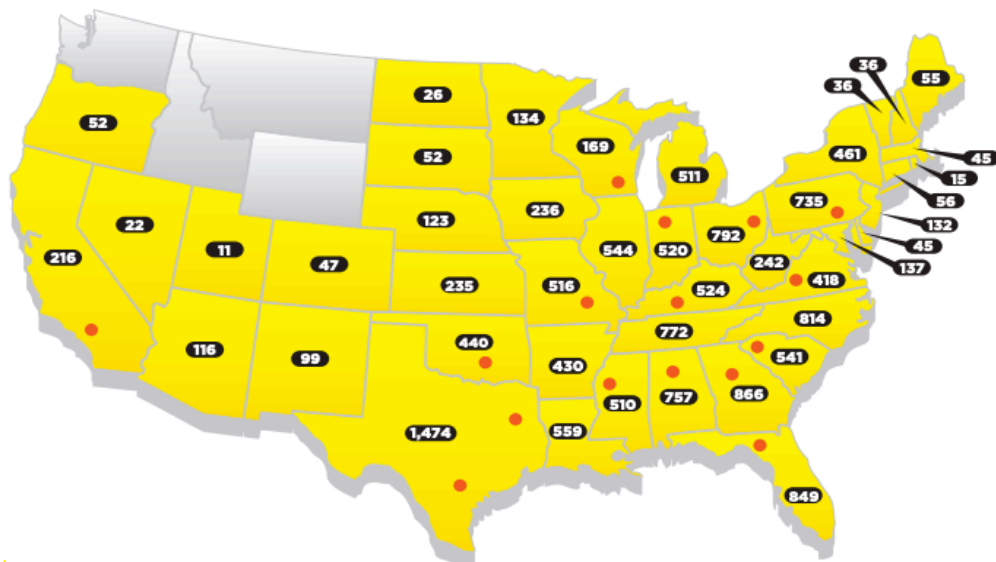


NEW STORES BY YEAR END

16,000+ STORES

IN 44 STATES

 STORES
 DISTRIBUTION CENTER



YOUNGSTOWN

WARREN

LAKE MILTON

LAKE MILTON

AKRON 35 MILES SOUTH



30,661 VPD

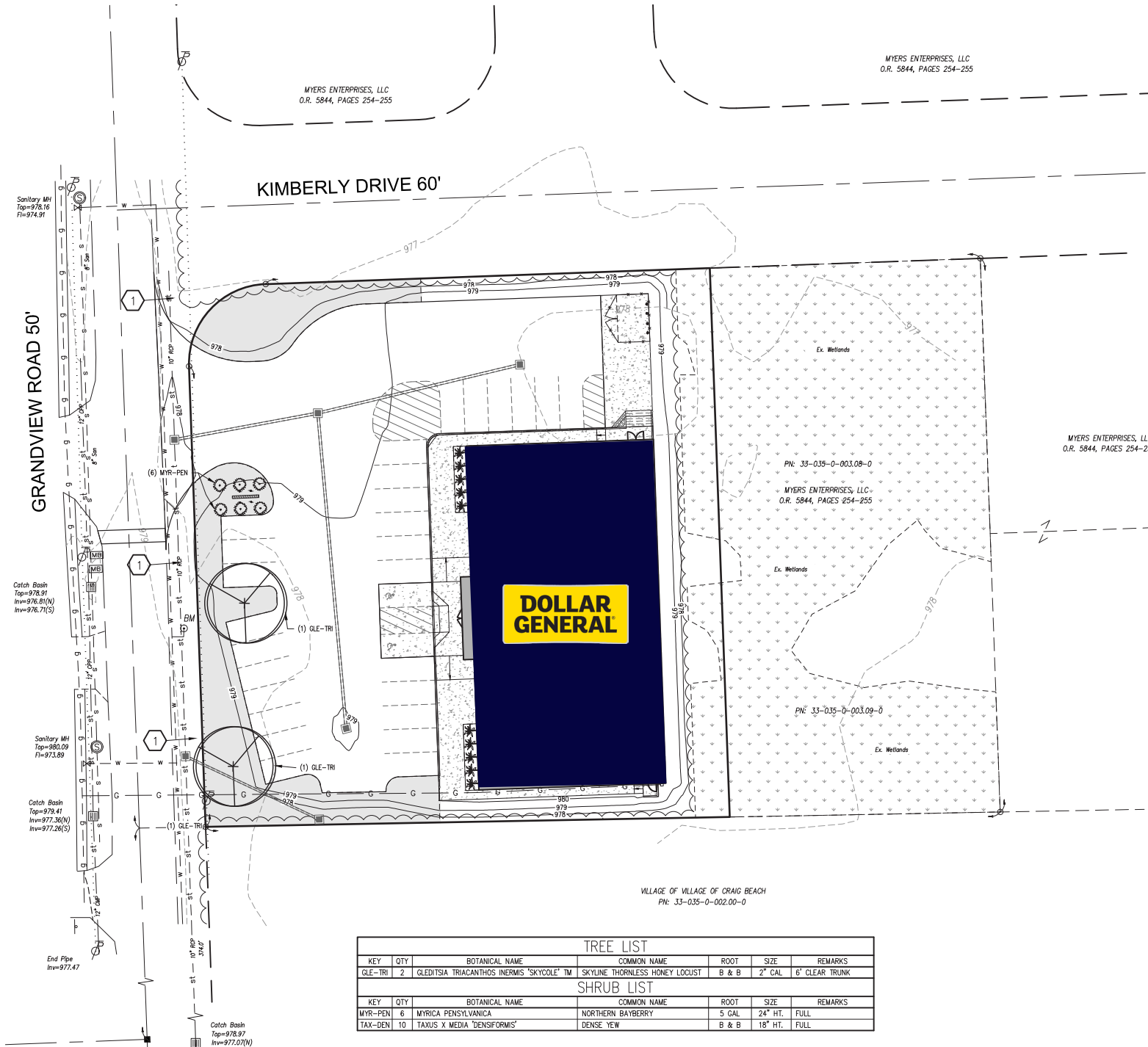


2,691 VPD

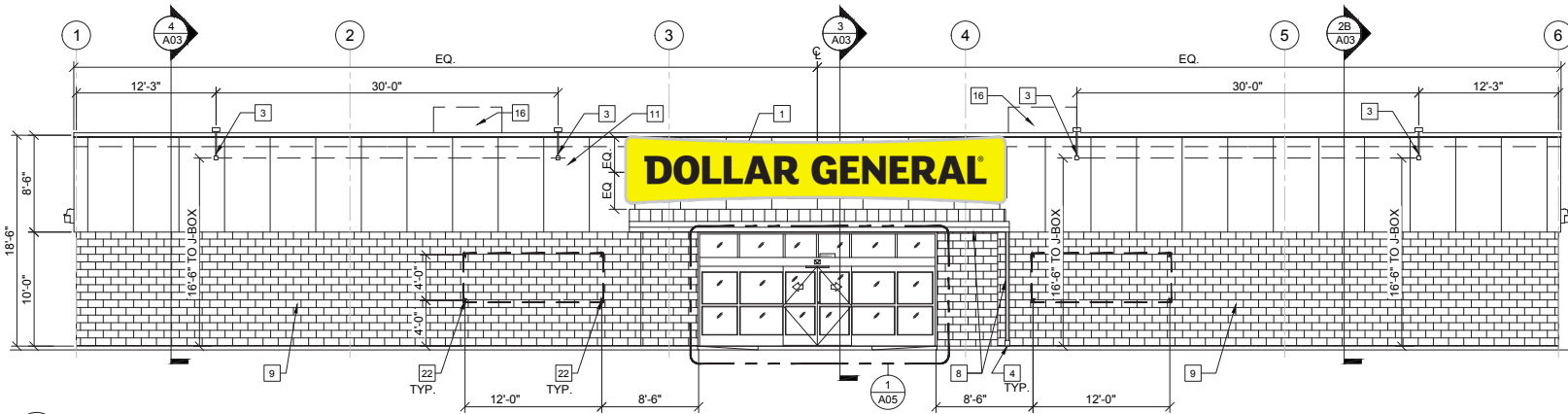
GRANDVIEW RD.



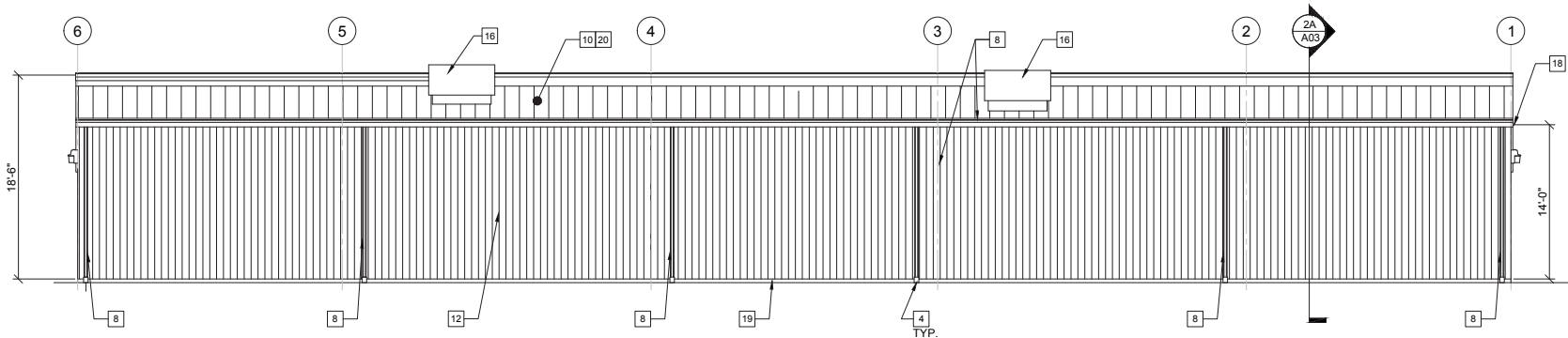
DEMOGRAPHIC SUMMARY	1-Mile	3-Mile	5-Mile
POPULATION	1,470	4,616	10,863
AVG. HOUSEHOLD INCOME	\$69,877	\$74,757	\$74,639



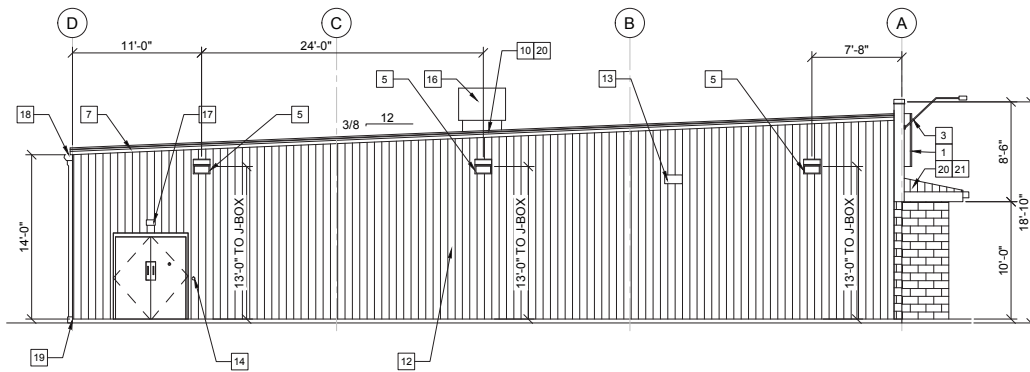
ELEVATION PLAN



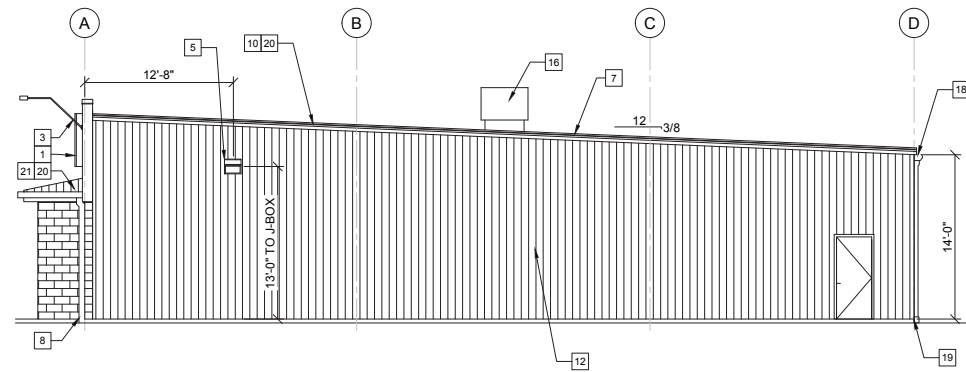
1
A02
FRONT ELEVATION
SCALE: 1/8"=1'-0"



2
A02
REAR ELEVATION
SCALE: 1/8"=1'-0"



3
A02
LEFT ELEVATION
SCALE: 1/8"=1'-0"



4
A02
RIGHT ELEVATION
SCALE: 1/8"=1'-0"

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REPRESENTATIVE

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don.mcminn@marcusmillichap.com

Re: 1351 Grandview Road, Lake Milton, OH 44429 (Dollar General)

Dear:

Please accept this offer to purchase the above referenced Property. This letter expresses Purchaser's interest in purchasing the Property under the following terms and conditions:

Purchaser _____

**Purchaser's
Address** _____

**Purchaser's
Phone/Fax** _____

**Purchaser's
Email Address** _____

Offer Price _____

Earnest Money 25,000 earnest money deposit due within forty-eight (48) hours of the Effective Date of the Contract with an additional \$25,000 deposited at the expiration of the Inspection Period (\$50,000 Total). The Earnest Money shall become non-refundable barring any other listed contingencies at the expiration of the Inspection Period.

Inspection Period 21 Calendar Days from the Effective Date, which shall mean the date on which the latter of the parties executes a Contract. All available Due Diligence Documents ("Documents") will be forwarded immediately upon the Effective Date of the Contract.

Purchaser's Initials _____ Seller's Initials _____

Financing Period
(Please Check One)

☐ **All Cash** (No Financing Period)

☐ **Financing:** Purchaser shall have ten (10) days from the Effective Date of the Contract to apply for and obtain a financing commitment. In addition, Purchaser shall have 30 days from the effective date of the contract to complete loan processing. Purchaser shall use its best efforts to secure and obtain a new first mortgage loan in the amount of \$_____ on terms which are acceptable to Purchaser.

Closing Date
(Please Check One)

☐ **New Property:** Within 10 Calendar Days after rent commencement and receipt of tenant estoppel.

☐ **Existing Property** Within 10 Calendar Days after the expiration of the Inspection Period (or Financing Period if applicable).

Closing Costs

Seller shall pay for the transfer tax. Buyer shall pay for Title. Purchaser and Seller shall each bear its own attorneys expenses. All other Closing Costs shall be split 50-50 between Buyer and Seller.

Property Condition

Property is being sold "AS IS" with Seller making representations or warranties concerning the property.

**Contract within
10 days:**

Within Ten (10) Calendar Days of the Effective Date of this Letter of Intent, Purchaser and Seller shall enter into a binding Contract (the "Contract"). Seller will Draft the Contract and Failure to reach an agreement will allow the Seller to consider this agreement void and accept offers from other parties.

Broker Commission

Purchaser acknowledges that Purchaser has employed _____, ("Purchaser's Brokers") to represent them in this transaction. Any commissions due the Purchaser's broker (if applicable) shall be paid by the Seller directly.

1031 Exchange

Purchaser ☐ is / ☐ is not (check one) completing an IRS 1031 Tax Deferred Exchange, to which the Seller agrees to cooperate providing there is no cost or expense to Seller. Purchaser has \$_____ in an exchange account from a transaction which closed escrow on _____. Purchaser will provide Seller, upon request, proof of such funds.

Confidentiality

Purchaser and Purchaser's agents and representatives hereby covenant with Seller that Purchaser and Purchaser's agents and representatives shall not, without the prior written consent of Seller (which consent may be withheld in Seller's sole and absolute discretion), disclose to any other person (other than Purchaser's

Purchaser's Initials _____ Seller's Initials _____

accountants and attorneys) or entity by any means whatsoever: (i) any information pertaining to the Documents; (ii) any information pertaining to the Contract; or (iii) any information or documentation (written or oral) provided by Seller or Seller's agents and representatives concerning Seller, Seller's business, Tenant, Tenant's business or the Property.

This Letter of Intent is contingent upon the prospective Purchaser's willingness to execute Seller's standard Purchase Agreement as well as review and approval of the details of the transaction proposed above by the appropriate principal parties of the Seller.

It is understood and agreed that the foregoing constitutes a *Letter of Intent* setting forth the major business points from our discussions. It is further understood that neither party intends to create any contractual rights or obligations as a result of entering into this *Letter of Intent*. No binding agreement or rights or obligations shall arise as the result of executing this letter or with respect to the proposed transactions, unless and until we execute definitive documentation incorporating the above provisions and other appropriate terms.

If the foregoing accurately reflects our discussions, please acknowledge same by returning a signed copy of this letter. Execution of this Letter of Intent by the undersigned agent in no way binds or obligates the Seller or any of its principals.

Agreed and Accepted | Purchaser

By: _____

Printed: _____

Dated: _____

Agreed and Accepted | Seller

By: _____

Printed: _____

Dated: _____

Purchaser's Initials _____ Seller's Initials _____