



OFFERING MEMORANDUM

## **DOLLAR GENERAL**

ABSOLUTE NNN LEASE

9319 LONG CREEK HIGHWAY WESTMINISTER, SC

#### OFFERING MEMORANDUM PRESENTED BY:

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## INVESTMENT OVERVIEW



This is the unique opportunity to purchase a corporately guaranteed Dollar General asset with a newly executed absolute NNN lease in Westminster, South Carolina.

This is a new 15 year lease calling for zero landlord obligations. The tenant has five 5 year renewal options with 10% increases. The building is newly constructed. This is an ideal opportunity for a passive investor looking for a long-term stable investment.

#### **INVESTMENT HIGHLIGHTS**

**BRAND NEW CONSTRUCTION** 

#### **OFFERING SPECIFICATIONS**

NEW 15 YEAR ABSOLUTE NNN LEASE	PRICE	\$1,247,813
100% FEE SIMPLE INTEREST	CAP RATE	6.40%
ZERO LANDLORD OBLIGATIONS	ANNUAL RENT	\$79,860
SCHEDULED INCREASES IN RENT	SQUARE FOOTAGE	9,100
CORPORATE GUARANTY - NYSE: DG	MARKET	Westminster
S&P RATED BBB INVESTMENT GRADE CREDIT		

## FINANCIAL SUMMARY

#### **DOLLAR GENERAL** • ABSOLUTE NNN LEASE

9319 LONG CREEK HIGHWAY WESTMINISTER, SC

**\$1,247,813** • 6.40%

#### **SUMMARY**

TENANT NAME	DOLLAR GENERAL	
SQUARE FOOTAGE	9,100	
LEASE START	05/10/2020	
LEASE END	05/09/2035	
ANNUAL RENT	\$79,860	
OPTIONS	Five, 5-Year	
INCREASES	10% at Options	

#### **OPERATING SUMMARY**

	NET OPERATING INCOME	CAP RATE
CURRENT	\$79,860.00	6.40%
OPTION 1	\$87,846.00	7.04%
OPTION 2	\$96,630.60	7.74%
OPTION 3	\$106,293.66	8.52%
OPTION 4	\$116,923.03	9.37%
OPTION 5	\$128,615.33	10.31%

## TENANT OVERVIEW

# DOLLAR GENERAL®



**S&P RATED** CREDIT



**15,450+** LOCATIONS



**130,000+** EMPLOYEES

#### **DOLLAR GENERAL**

Dollar General Corporation is an American chain of variety stores headquartered in Goodlettsville, Tennessee. As of July 2018, Dollar General operates 15,000 stores in the continental United States.

The company first began in 1939 as a family-owned business called J.L. Turner and Son in Scottsville, Kentucky by James Luther Turner and Cal Turner. In 1968, the name changed to Dollar General Corporation and the company went public on the New York Stock Exchange. Fortune 500 recognized Dollar General in 1999 and in 2018 reached #123. Dollar General has grown to become one of the most profitable stores in the rural United States with revenue reaching around \$21 billion in 2017.

On September 15, 2016, Dollar General announced plans to hire 10,000 new employees and open 900 new stores in fiscal 2016 and 1,000 in fiscal 2017. Dollar General had operated 13,000 stores as of August 2016. Dollar Express and all of its 323 locations were acquired by Dollar General in April 2017. In January 2017 Dollar General opened a concept store in Nashville called DGX. The DGX store concept focuses on urban shoppers and is geared toward instant consumption items such as a coffee station and a soda fountain. The following month another DGX store opened in Raleigh, North Carolina and in September a third DGX opened in Philadelphia.

In Jackson, Georgia, Dollar General opened its 15th distribution center in fall 2017 to serve stores in Georgia and the surrounding states. In 2017, Dollar General began construction for its 16th distribution center in Amsterdam, New York. The distribution center was to cost \$91 million and was expected to create 400 low-skilled jobs in Montgomery County, New York. Dollar General planned to open 900 new stores in 2018.

A second distribution center will be established in Texas with a planned opening in 2019. The distribution center will be located in Longview, Texas and will bring 400 low-skilled jobs to the area. Dollar General opened its 15,000th store in Wilmington, North Carolina in July 2018. Dollar General hosted a community celebration and donated \$15,000 to five local schools to support literacy and education initiatives.

## AREA OVERVIEW

DEMOGRAPHICS	3 MILES	5 MILES	10 MILES
TOTAL HOUSEHOLDS	2,377	3,514	23,748
TOTAL POPULATION	5,820	8,657	58,347
PERSONS PER HOUSEHOLD	2.40	2.40	2.40
AVERAGE HOUSEHOLD INCOME	\$52,943	\$54,508	\$59,859
Average House Value	\$130,418	\$131,615	\$148,033
AVERAGE AGE	41.00	41.40	42.00
WHITE	5,334	7,904	51,067
BLACK	352	513	5,363
Am. Indian & Alaskan	17	34	247
ASIAN	20	43	521
HAWAIIAN & PACIFIC ISLAND	0	2	17
OTHER	97	160	1,132
OTHER	97	160	1,132

#### WESTMINSTER, SOUTH CAROLINA

Westminster is a city in Oconee County, South Carolina, United States. The population was 2,418 at the 2010 census. The City of Westminster is a small town in Oconee County along the foothills of the Blue Ridge Mountains. It's full of charm with quaint shops along its historic Main Street.



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