



CEDAR BLUFF, VIRGINIA

OFFERING MEMORANDUM

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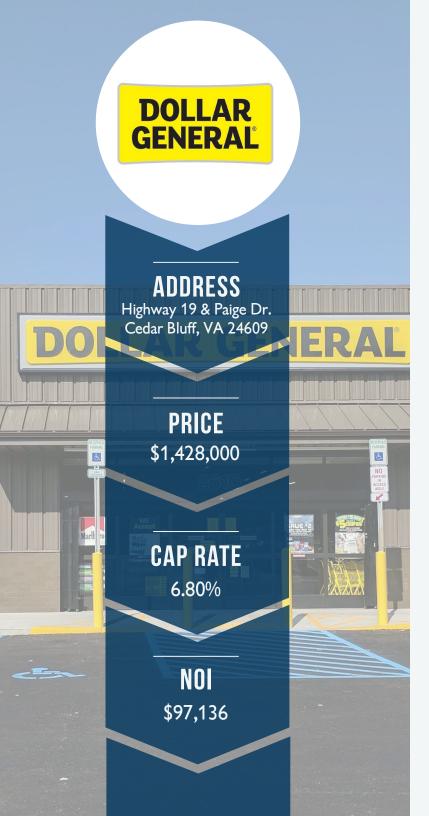


+ PHIL SAMBAZIS

Executive Managing Director SAN DIEGO Tel: (858) 373-3174 phil.sambazis@marcusmillichap.com License: CA 01474991

— DAWSON RINDER

Broker of Record RICHMOND License: VA 0225215181



FINANCIAL OVERVIEW

PRICE		\$1,428,000
CAP RATE		6.80%
GROSS LEASABLE AREA		9,002 SF
YEAR BUILT		2020
LOT SIZE		0.997 +/- Acres
	Lease Summary	
LEASE TYPE		Absolute NNN
ROOF & STRUCTURE		Tenant Responbile
LEASE TERM		15 Years
RENT COMMENCEMENT		Est. June 2020
INCREASES		10% at Each Option
OPTIONS		Five, 5-Year
OPTION TO TERMINATE		None
RIGHT OF FIRST REFUSAL		None

Rent Roll

TERM	ANNUAL RENT	MONTHLY RENT
Year 1- Year 5	\$97,136	\$8,095
Option 1	\$106,850	\$8,904
Option 2	\$117,534	\$9,795
Option 3	\$129,288	\$10,774
Option 4	\$142,217	\$11,851
Option 5	\$156,438	\$13,037

INVESTMENT HIGHLIGHTS

- 15-Year Absolute NNN Lease
- Investment Grade Credit Tenant, Rated BBB by S&P
- 10% Increases Every 5 Years Beginning in Each Option Period
- Brand New 2020 Construction
- Serving Over 43,000 Residents in Tazewell County
- Average Household Income Exceeds \$63,000 in a 3 and 5 Mile Radius
- Located Along Major Thoroughfare and Directly Off SR 19
- Underserved Retail Trade Area, High Need for Goods and Services
- 2.5 Miles to Southwest Virginia Community College with Over 2,300 Students
- North of Mount Rogers with Approximately 5 Million Visitors Annually
- Close Proximity to Cherokee National Forest with Millions of Visitors Annually
- Situated in the Appalachian Valley and the Heart of the Appalachian Region
- Tourism is the Fastest Growing Industry in Southwest Virginia with an Annual Growth Rate of 17%



SAMBAZIS RETAIL GROUP





TENANT OVERVIEW

OWNERSHIP: PUBLIC TENANT: CORPORATE GUARANTOR: DOLLAR GENERAL

Dollar General makes shopping for everyday needs simple and hassle- free by saving customers time and money with small neighborhood stores and carefully edited merchandise. Offering the most popular brands at everyday low prices, Dollar General ranks amongst the largest retailers of top-quality brands including Proctor & Gamble, Kimberly Clark, Unilever, Kellogg's, General Mills, and Nabisco. Dollar General has over 15,000 locations in 44 states, making it the nation's largest smallbox discount retailer in the U.S.



HEADQUARTERED IN GOODLETTSVILLE, TENNESSEE



15,000+ LOCATIONS



PUBLICLY TRADED COMPANY N Y S E :



BBB S&P CREDIT R A T I N G

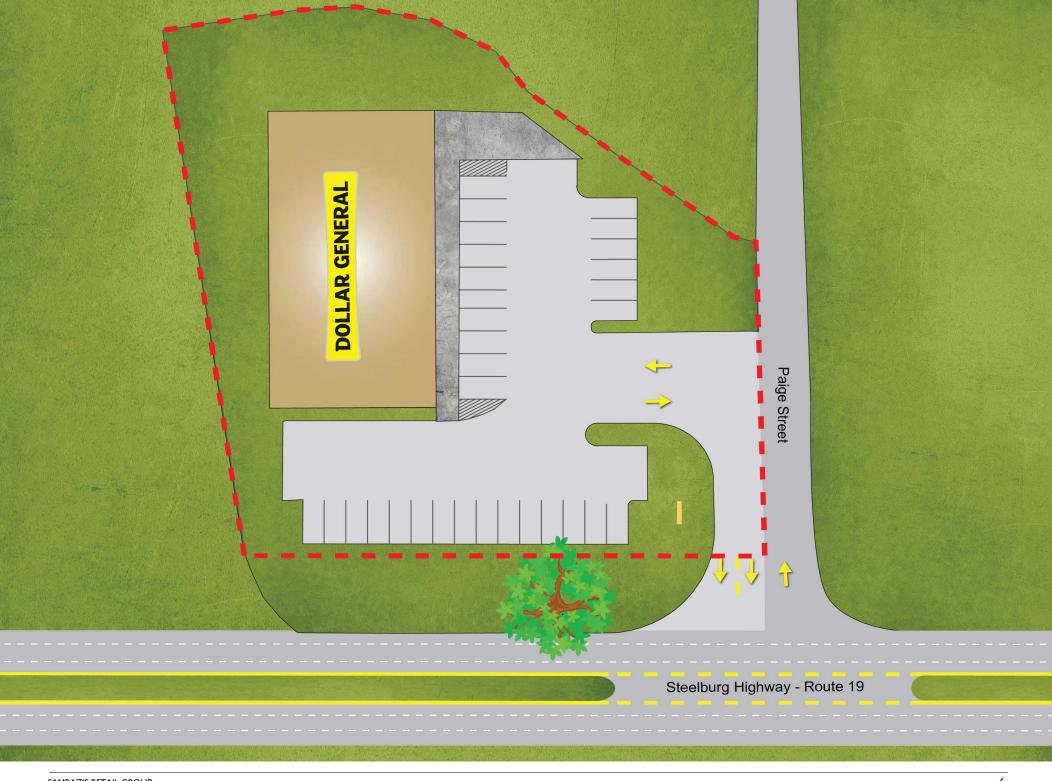


COUNTRY'S LARGEST SMALLBOX DISCOUNT RETAILER



founded in 1939

SAMBAZIS RETAIL GROUP 5





DEMOGRAPHICS

HIGHWAY 19 & PAIGE DR., CEDAR BLUFF, VA

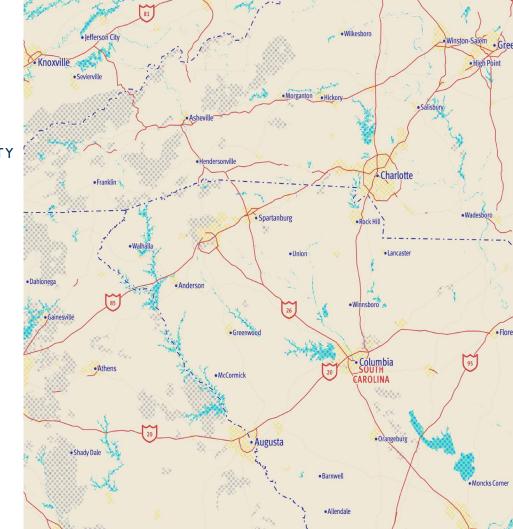
POPULATION	3-MILES	5-MILES	7-MILES
2019 Population	3,221	14,796	17,875
2024 Population	3,121	15,039	18,132
HOUSEHOLDS			
2019 Households	1,282	6,209	7,468
2024 Households	1,250	6,360	7,637
INCOME 2019 Average Household Income	\$59,107	\$56,858	\$55,172
EMPLOYEES 2019 Number of Employees In Area	2,297	5,570	6,295

MILES
SOUTHWEST
VIRGINIA COMMUNITY
COLLEGE



65 MILES KINGSPORT, TN







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OFFERING MEMORAMDUM

DOLLAR GENERAL

CEDAR BLUFF, VIRGINIA

PHIL SAMBAZIS

Executive Managing Director

SAN DIEGO

Tel: (858) 373-3174

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